

**STRATFOR**  
**Budget vs. Actuals: 568 - OSINT**  
 January - September, 2011

	Sep 2011				YTD				Comments
	Actual	Budget	\$ Over Budget	% of Budget	Actual	Budget	\$ Over Budget	% of Budget	
<b>Expenses</b>									
<b>60000 Sal/Ben</b>									
<b>60100 Labor</b>	16,608.06	56,911.00	(40,302.94)	29.18%	285,741.21	487,118.00	(201,376.79)	58.66%	
<b>60400 Ins- Medical</b>	717.58		717.58		5,800.98	-	5,800.98		
<b>60500 Ins- Dental</b>	78.05		78.05		610.37	-	610.37		
<b>60600 Ins- Disability</b>	39.72		39.72		357.48	-	357.48		
<b>60700 Ins- Vision</b>	9.54		9.54		162.18	-	162.18		
<b>60800 Payroll Taxes</b>	1,568.64		1,568.64		10,606.24	-	10,606.24		
<b>60950 Salary and Benefits - Other</b>	70.00		70.00		1,286.01	-	1,286.01		
<b>62500 Consulting / Contract Labor</b>	33,236.65		33,236.65		54,069.40	-	54,069.40		
<b>Total 60000 Sal/Ben</b>	<b>52,328.24</b>	<b>56,911.00</b>	<b>(4,582.76)</b>	<b>91.95%</b>	<b>358,633.87</b>	<b>487,118.00</b>	<b>(128,484.13)</b>	<b>73.62%</b>	Under budget Sep, YTD
<b>63000 T&amp;E</b>									
<b>63050 Airfare</b>			-		716.30	-	716.30		
<b>63990 Other Travel</b>	40.00	250.00	(210.00)	16.00%	1,164.73	2,250.00	(1,085.27)	51.77%	
<b>Total 63000 T&amp;E</b>	<b>40.00</b>	<b>250.00</b>	<b>(210.00)</b>	<b>16.00%</b>	<b>1,881.03</b>	<b>2,250.00</b>	<b>(368.97)</b>	<b>83.60%</b>	Under budget Sep, YTD
<b>64000 Facilities</b>									
<b>64550 Cellular Phone</b>			-		122.50	-	122.50		
<b>Total 64000 Facilities</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>122.50</b>	<b>-</b>	<b>122.50</b>		
<b>76000 Other Op Exp</b>									
<b>76300 Printing and Reproduction</b>			-		118.50	-	118.50		
<b>76900 Research Services</b>	1,598.98	1,600.00	(1.02)	99.94%	8,795.67	3,200.00	5,595.67	274.86%	Dialog, BBC
<b>77200 Books &amp; Subscriptions</b>	51.17	25.00	26.17	204.68%	51.17	225.00	(173.83)	22.74%	
<b>Total 76000 Other Op Exp</b>	<b>1,650.15</b>	<b>1,625.00</b>	<b>25.15</b>	<b>101.55%</b>	<b>8,965.34</b>	<b>3,425.00</b>	<b>5,540.34</b>	<b>261.76%</b>	
<b>Total Expenses</b>	<b>54,018.39</b>	<b>58,786.00</b>	<b>(4,767.61)</b>	<b>91.89%</b>	<b>369,602.74</b>	<b>492,793.00</b>	<b>(123,190.26)</b>	<b>75.00%</b>	

**STRATFOR**  
**Profit & Loss Detail**  
**September 2011**

	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo/Description</u>	<u>Amount</u>
<b>Expenses</b>					
<b>60000 Sal/Ben</b>					
<b>60100 Labor</b>					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	8,270.09
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	8,337.97
<b>Total for 60100 Labor</b>					<b>16,608.06</b>
<b>60400 Ins- Medical</b>					
	09/01/2011	9012011	Aetna Life and Casualty Bermuda	September 2011 Medical Benefits Package for A. Fedirka	256.07
	09/01/2011	Active - 08182011	Blue Cross Blue Shield		261.51
	09/01/2011	fj-HSA		8/31/11 HSA contribution	100.00
	09/16/2011	fj-HSA		9/15/11 HSA contribution	100.00
<b>Total for 60400 Ins- Medical</b>					<b>717.58</b>
<b>60500 Ins- Dental</b>					
	09/01/2011	9012011	Guardian	Dental Insurance	33.27
	09/01/2011	9012011	Aetna Life and Casualty Bermuda	September 2011 Dental Benefits Package for A. Fedirka	44.78
<b>Total for 60500 Ins- Dental</b>					<b>78.05</b>
<b>60600 Ins- Disability</b>					
	09/01/2011	9012011	Lincoln Financial Group	Life Insurance, AD&D, STD, LTD	39.72
<b>Total for 60600 Ins- Disability</b>					<b>39.72</b>
<b>60700 Ins- Vision</b>					
	09/01/2011	9012011	Guardian	Vision Insurance	9.54
<b>Total for 60700 Ins- Vision</b>					<b>9.54</b>
<b>60800 Payroll Taxes</b>					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	756.89
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	811.75
<b>Total for 60800 Payroll Taxes</b>					<b>1,568.64</b>
<b>60950 Salary and Benefits - Other</b>					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	35.00
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	35.00
<b>Total for 60950 Salary and Benefits - Other</b>					<b>70.00</b>
<b>62500 Consulting / Contract Labor</b>					
	09/15/2011	9152011	1int - Gregoire, Paulo	9/15/2011 Contractor Pay	1,500.00
	09/29/2011	9302011	1int - Hobart, William	168 Hours	3,360.00
	09/30/2011	9302011	1int - Sami, Izabella	9/30/2011 Contractor Pay	1,312.50
	09/30/2011	9302011	1int - Saeed, Yaravan	9/30/2011 Contractor Pay, Last day 9/6/11	450.00

	09/30/2011	9302011	1int - Roul, Animesh	9/30/2011 Contractor Pay	800.00
	09/30/2011	9302011	1con - Richards, Clint	9/30/2011 Contractor Pay	2,916.60
	09/30/2011	9302011	1int - Preisler, Benjamin	200 Euros for MEDical Insurance	271.15
	09/30/2011	9302011	1int - Preisler, Benjamin	9/30/2011 Contractor Pay	3,650.00
	09/30/2011	9302011	1int - Grinstead, Nick	9/30/2011 Contractor Pay	1,290.00
	09/30/2011	9302011	1int - Farnham, Chris	9/30/2011 Contractor Pay	3,552.50
	09/30/2011	9302011	1int - Blasing, John Konuk	9/30/2011 Contractor Pay	2,600.00
	09/30/2011	9302011	1con - Fedirka, Allison	9/30/2011 Contractor Pay	7,933.90
	09/30/2011	9302011	1int - Gregoire, Paulo	9/30/2011 Contractor Pay	1,500.00
	09/30/2011	9302011	1int - Kiss-Kingston, Klara	9/30/2011 Contractor Pay	2,100.00
<b>Total for 62500 Consulting / Contract Labor</b>					<b><u>33,236.65</u></b>
<b>Total for 60000 Sal/Ben</b>					<b><u>52,328.24</u></b>
<b>63000 T&amp;E</b>					
<b>63990 Other Travel</b>					
	09/12/2011	9122011	ee-Noonan, Sean	Maid for Jen's House, split between Tactical/OSINT	40.00
<b>Total for 63990 Other Travel</b>					<b><u>40.00</u></b>
<b>Total for 63000 T&amp;E</b>					<b><u>40.00</u></b>
<b>76000 Other Op Exp</b>					
<b>76900 Research Services</b>					
	09/05/2011	B9002021	Dialog LLC		927.19
	09/30/2011	rb-Ppd other		9/2011 BBC Monitoring (Ppd Other)	671.79
<b>Total for 76900 Research Services</b>					<b><u>1,598.98</u></b>
<b>77200 Books &amp; Subscriptions</b>					
	09/28/2011	9282011	ee-Stech, Kevin	South China Morning Post	51.17
<b>Total for 77200 Books &amp; Subscriptions</b>					<b><u>51.17</u></b>
<b>Total for 76000 Other Op Exp</b>					<b><u>1,650.15</u></b>
<b>Total for Expenses</b>					<b><u>54,018.39</u></b>