

STRATFOR
Budget vs. Actuals: 531 - Executive
January - September, 2011

	Sep 2011				YTD				Comments
	Actual	Budget	\$ Over Budget	% of Budget	Actual	Budget	\$ Over Budget	% of Budget	
Expenses									
60000 Sal/Ben									
60100 Labor	119,932.55	137,442.00	(17,509.45)	87.26%	995,773.11	1,207,360.00	(211,586.89)	82.48%	
60400 Ins- Medical	5,144.88		5,144.88		39,722.48	-	39,722.48		
60500 Ins- Dental	595.63		595.63		4,958.70	-	4,958.70		
60600 Ins- Disability	600.98		600.98		5,820.39	-	5,820.39		
60700 Ins- Vision	140.66		140.66		1,166.28	-	1,166.28		
60800 Payroll Taxes	11,207.99		11,207.99		86,081.64	-	86,081.64		
60950 Salary and Benefits - Other	706.00	-	706.00		7,463.50	(2,553.00)	10,016.50	-292.34%	
62500 Consulting / Contract Labor	6,250.00		6,250.00		12,500.00	-	12,500.00		
Total 60000 Sal/Ben	144,578.69	137,442.00	7,136.69	105.19%	1,153,486.10	1,204,807.00	(51,320.90)	95.74%	
62000 C-Labor									
62300 Legal Fees	10,000.00	3,000.00	7,000.00	333.33%	18,578.00	27,000.00	(8,422.00)	68.81%	10,000 for Mayer Brown retainer
62700 Outside Services		3,500.00	(3,500.00)	0.00%	11,187.00	31,500.00	(20,313.00)	35.51%	
Total 62000 C-Labor	10,000.00	6,500.00	3,500.00	153.85%	29,765.00	58,500.00	(28,735.00)	50.88%	
63000 T&E									
63050 Airfare	20,748.74		20,748.74		182,754.88	-	182,754.88		
63070 Car Rental	185.23		185.23		10,010.86	-	10,010.86		
63090 Mileage			-		170.21	-	170.21		
63100 Transportation, Other	109.00		109.00		3,755.42	-	3,755.42		
63200 Lodging	5,822.89		5,822.89		55,352.94	-	55,352.94		
63300 Meals	3,543.99		3,543.99		12,469.30	-	12,469.30		
63500 Business Meals			-		16,135.29	-	16,135.29		
63700 Entertainment			-		3,609.31	-	3,609.31		
63990 Other Travel	12,658.48	8,900.00	3,758.48	142.23%	(4,921.15)	80,100.00	(85,021.15)	-6.14%	
63995 Reimbursable Travel			-		(23,000.00)	-	(23,000.00)		
Total 63000 T&E	43,068.33	8,900.00	34,168.33	483.91%	256,337.06	80,100.00	176,237.06	320.02%	
64000 Facilities									
64100 Rent	5,523.28		5,523.28		59,135.45	-	59,135.45		Monarch, Norwood Tower
64550 Cellular Phone			-		1,788.00	-	1,788.00		
64600 Network/ISP/Web/Other			-		25.19	-	25.19		
64700 Insurance, Corporate	2,389.55		2,389.55		17,544.22	-	17,544.22		Life Insurance policies, LTC policy
64800 Parking			-		122.00	-	122.00		
64900 Postage			-		72.83	-	72.83		
65500 Utilities	523.64		523.64		3,119.46	-	3,119.46		
65990 Facilities - Other	389.70		389.70		389.70	-	389.70		
Total 64000 Facilities	8,826.17	-	8,826.17		82,196.85	-	82,196.85		
66000 Equipment Expense									
66400 Hardware	258.30		258.30		258.30	-	258.30		
Total 66000 Equipment Expense	258.30	-	258.30		258.30	-	258.30		
67000 Marketing									
67600 Market Research			-		52.48	-	52.48		
Total 67000 Marketing	-	-	-		52.48	-	52.48		
76000 Other Op Exp									
76300 Printing and Reproduction	128.82		128.82		669.97	-	669.97		
76790 Penalties & Interest			-		816.09	-	816.09		
76950 Membership Dues		250.00	(250.00)	0.00%	3,933.64	18,215.00	(14,281.36)	21.60%	
76955 Club Dues	303.10		303.10		303.10	-	303.10		
77200 Books & Subscriptions			-		70.00	-	70.00		
77300 Charitable Contributions	20.00		20.00		1,290.00	-	1,290.00		
77500 Registration Fees			-		40.00	-	40.00		
Total 76000 Other Op Exp	451.92	250.00	201.92	180.77%	7,122.80	18,215.00	(11,092.20)	39.10%	
Total Expenses	207,183.41	153,092.00	54,091.41	135.33%	1,529,218.59	1,361,622.00	167,596.59	112.31%	

STRATFOR
Profit & Loss Detail
September 2011

	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo/Description</u>	<u>Amount</u>
Ordinary Income/Expense					
Expenses					
60000 Sal/Ben					
60100 Labor					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	59,352.89
	09/29/2011	9302011	ee-Taylor, Myra Melissa	Manual Check due to Checking Account being closed	1,251.77
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	59,327.89
Total for 60100 Labor					119,932.55
60400 Ins- Medical					
	09/01/2011	fj-HSA		8/31/11 HSA contribution	200.00
	09/01/2011	Active - 08182011	Blue Cross Blue Shield		4,744.88
	09/16/2011	fj-HSA		9/15/11 HSA contribution	200.00
Total for 60400 Ins- Medical					5,144.88
60500 Ins- Dental					
	09/01/2011	9012011	Guardian	Dental Insurance	595.63
Total for 60500 Ins- Dental					595.63
60600 Ins- Disability					
	09/01/2011	9012011	Lincoln Financial Group	Life Insurance, AD&D, STD, LTD	600.98
Total for 60600 Ins- Disability					600.98
60700 Ins- Vision					
	09/01/2011	9012011	Guardian	Vision Insurance	140.66
Total for 60700 Ins- Vision					140.66
60800 Payroll Taxes					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	5,432.06
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	5,775.93
Total for 60800 Payroll Taxes					11,207.99
60950 Salary and Benefits - Other					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	353.00
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	353.00
Total for 60950 Salary and Benefits - Other					706.00
62500 Consulting / Contract Labor					
	09/15/2011	9152011	1int - Chapman, Colin	9/15/2011 Contractor Pay	3,125.00
	09/30/2011	9302011	1int - Chapman, Colin	9/30/2011 Contractor Pay	3,125.00
Total for 62500 Consulting / Contract Labor					6,250.00
Total for 60000 Sal/Ben					144,578.69
62000 C-Labor					
62300 Legal Fees					
	09/21/2011	rb-Wire Out		Anti-Corruption Compliance/Regulatory Compliance	10,000.00
Total for 62300 Legal Fees					10,000.00
Total for 62000 C-Labor					10,000.00
63000 T&E					
63050 Airfare					
	09/30/2011	929201	American Express Corp Card T&E	AUS - ONT	2,638.68

	09/30/2011	929201	American Express Corp Card T&E	AUS - ONT	2,638.68
	09/30/2011	9292011	American Express Corp Card IT	S. Africa Airfare	15,471.38
Total for 63050 Airfare					20,748.74
63070 Car Rental					
	09/30/2011	929201	American Express Corp Card T&E	Limo - DC	185.23
Total for 63070 Car Rental					185.23
63100 Transportation, Other					
	09/27/2011	9272011	ee-O'Connor Darryl	UT Parking	6.00
	09/30/2011	929201	American Express Corp Card T&E	Parking AUS	40.00
	09/30/2011	929201	American Express Corp Card T&E	Parking AUS	23.00
	09/30/2011	929201	American Express Corp Card T&E	Parking AUS	40.00
Total for 63100 Transportation, Other					109.00
63200 Lodging					
	09/30/2011	929201	American Express Corp Card T&E	IHG - DC 09/01/11 09/06/11	1,583.31
	09/30/2011	929201	American Express Corp Card T&E	IHG - DC 09/01/11 09/03/11	933.11
	09/30/2011	929201	American Express Corp Card T&E	IHG - DC 09/01/11 09/03/11	32.96
	09/30/2011	929201	American Express Corp Card T&E	IHG - DC 09/01/11 09/06/11	1,831.18
	09/30/2011	929201	American Express Corp Card T&E	09/20/11 09/22/11	630.00
	09/30/2011	929201	American Express Corp Card T&E	09/20/11 09/22/11	13.54
	09/30/2011	929201	American Express Corp Card T&E	IHG - DC 09/01/11 09/02/11	798.79
Total for 63200 Lodging					5,822.89
63300 Meals					
	09/01/2011	09012011 - DK	Headliner's Club, The	Various Meals	260.02
	09/01/2011	09012011 - GF	Headliner's Club, The	Various Meals	852.54
	09/12/2011	9122011	ee-Kuykendall, Don R.	Bus Meals w/G. Friedman, and various others.	891.31
	09/20/2011	9202011	ee-Burton, Fred	Source Lunch	30.95
	09/27/2011	9272011	ee-Friedman, Meredith	Business Lunch	78.67
	09/27/2011	9272011	ee-O'Connor Darryl	Lunch W/ James Canton	26.08
	09/28/2011	61189	Army and Navy Club, The	Business Meals	297.26
	09/28/2011	9282011	ee-Burton, Fred	Business Luncheon	20.04
	09/30/2011	9292011	American Express Corp Card IT	Staff Lunch x3	307.79
	09/30/2011	929201	American Express Corp Card T&E	HMS Hosts - DC	44.90
	09/30/2011	929201	American Express Corp Card T&E	The Capital Grille - DC	23.80
	09/30/2011	929201	American Express Corp Card T&E	Oya - DC	64.02
	09/30/2011	929201	American Express Corp Card T&E	Estadio - DC	82.65
	09/30/2011	929201	American Express Corp Card T&E	Circa - DC	148.75
	09/30/2011	929201	American Express Corp Card T&E	Perry's - AUS	415.21
Total for 63300 Meals					3,543.99
63990 Other Travel					
	09/09/2011	9092011	ee-Richmond, Jennifer	Passport - Visa	250.00
	09/09/2011	9092011	ee-Richmond, Jennifer	Hard Drive - Meredith & Jen	242.44
	09/12/2011	9122011	ee-Hughes, Nathan	POD Storage/Shipping Container	3,839.59
	09/12/2011	9122011	ee-Hughes, Nathan	Vehicle Shipping	175.00
	09/14/2011	9142011	ee-Friedman, George	Turkish Expenses	8,000.00
	09/27/2011	9272011	ee-Burton, Fred	Texas Tribune Speaking Event Parking	9.00
	09/30/2011	929201	American Express Corp Card T&E	Flight Internet	25.19
	09/30/2011	929201	American Express Corp Card T&E	GoGo Flight Internet	9.95
	09/30/2011	929201	American Express Corp Card T&E	GoGo Flight Internet	10.77

	09/30/2011	929201	American Express Corp Card T&E	Office Depot - Misc Items	41.69
	09/30/2011	929201	American Express Corp Card T&E	Misc Items	54.85
Total for 63990 Other Travel					<u>12,658.48</u>
Total for 63000 T&E					<u>43,068.33</u>
64000 Facilities					
64100 Rent					
	09/01/2011	9012011	Monarch, The	September rent for corporate apartment, Unit 304	1,915.00
	09/01/2011	1065	E-Z Washer	09/2011	32.48
	09/01/2011	632179	Norwood Tower Mgt Co.	Spur Capital Rent	3,575.80
Total for 64100 Rent					<u>5,523.28</u>
64700 Insurance, Corporate					
	09/30/2011	rb-PPD INS		9/2011 ReliaStar- G. Friedman	1,117.91
	09/30/2011	rb-PPD INS		9/2011 MetLife- D. Kuykendall	281.57
	09/30/2011	rb-PPD INS		9/2011 MedAmerica	990.07
Total for 64700 Insurance, Corporate					<u>2,389.55</u>
65500 Utilities					
	09/01/2011	9012011	Minol L.P.	Utilities for Corporate Apartment - Monarch	205.89
	09/27/2011	9272011	Time Warner Cable - 0107706	Service for Spur Capital	167.74
	09/29/2011	9292011	Time Warner Cable- -3422888	Service for corporate apartment, 10/04-11/03/2011	150.01
Total for 65500 Utilities					<u>523.64</u>
65990 Facilities - Other					
	09/07/2011	110907-2	Biggs and Smith Electric, Inc.	Cable work for S. Morenz	389.70
Total for 65990 Facilities - Other					<u>389.70</u>
Total for 64000 Facilities					<u>9,848.71</u>
66000 Equipment Expense					
66400 Hardware					
	09/19/2011	9192011	ee-Genchur, Brian	Camera for G. Friedman	207.85
	09/27/2011	9272011	ee-Genchur, Brian	Camera Stand for G. Friedman	50.45
Total for 66400 Hardware					<u>258.30</u>
Total for 66000 Equipment Expense					<u>258.30</u>
76000 Other Op Exp					
76300 Printing and Reproduction					
	09/09/2011	43846	Quik Print	Business cards for G. Friedman & M. Friedman	128.82
Total for 76300 Printing and Reproduction					<u>128.82</u>
76955 Club Dues					
	09/01/2011	09012011 - DK	Headliner's Club, The	Membership dues for D. Kuykendall	151.55
	09/01/2011	09012011 - GF	Headliner's Club, The	Membership dues for G. Friedman	151.55
Total for 76955 Club Dues					<u>303.10</u>
77300 Charitable Contributions					
	09/01/2011	09012011 - DK	Headliner's Club, The	Tax deduct foundation contribution	10.00
	09/01/2011	09012011 - GF	Headliner's Club, The	Tax deduct foundation contribution	10.00
Total for 77300 Charitable Contributions					<u>20.00</u>
Total for 76000 Other Op Exp					<u>451.92</u>
Total for Expenses					<u>207,183.41</u>