

**STRATFOR**  
**Budget vs. Actuals: 562 - Strategic Intelligence**  
 January - September, 2011

	Sep 2011				YTD				Comments
	Actual	Budget	\$ Over Budget	% of Budget	Actual	Budget	\$ Over Budget	% of Budget	
<b>Expenses</b>									
<b>60000 Sal/Ben</b>									
60100 Labor	68,541.89	105,205.00	(36,663.11)	65.15%	675,669.13	834,363.00	(158,693.87)	80.98%	
60400 Ins- Medical	4,045.80		4,045.80		50,810.45	-	50,810.45		
60500 Ins- Dental			-		4,395.35	-	4,395.35		
60600 Ins- Disability			-		2,500.17	-	2,500.17		
60700 Ins- Vision	178.82		178.82		1,250.32	-	1,250.32		
60800 Payroll Taxes	6,478.24		6,478.24		54,097.70	-	54,097.70		
60950 Salary and Benefits - Other	200.00		200.00		1,442.50	-	1,442.50		
62500 Consulting / Contract Labor	20,501.67		20,501.67		42,503.34	-	42,503.34		
<b>Total 60000 Sal/Ben</b>	<b>99,946.42</b>	<b>105,205.00</b>	<b>(5,258.58)</b>	<b>95.00%</b>	<b>832,668.96</b>	<b>834,363.00</b>	<b>(1,694.04)</b>	<b>99.80%</b>	
<b>63000 T&amp;E</b>									
63000 T&E	3.02		3.02		3.02	-	3.02		
63050 Airfare	1,249.33		1,249.33		19,919.48	-	19,919.48		
63070 Car Rental	833.11		833.11		2,258.08	-	2,258.08		
63090 Mileage	55.91		55.91		363.17	-	363.17		
63100 Transportation, Other	22.87		22.87		780.98	-	780.98		
63200 Lodging	834.93		834.93		16,956.04	-	16,956.04		
63300 Meals	547.34		547.34		1,551.21	-	1,551.21		
63500 Business Meals			-		1,608.00	-	1,608.00		
63700 Entertainment			-		67.10	-	67.10		
63990 Other Travel	649.38	7,500.00	(6,850.62)	8.66%	2,554.95	67,500.00	(64,945.05)	3.79%	
<b>Total 63000 T&amp;E</b>	<b>4,195.89</b>	<b>7,500.00</b>	<b>(3,304.11)</b>	<b>55.95%</b>	<b>46,062.03</b>	<b>67,500.00</b>	<b>(21,437.97)</b>	<b>68.24%</b>	
<b>64000 Facilities</b>									
64200 Office Supplies			-		59.59	-	59.59		
64550 Cellular Phone			-		780.00	-	780.00		
64900 Postage			-		6.57	-	6.57		
<b>Total 64000 Facilities</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>846.16</b>	<b>-</b>	<b>846.16</b>		
<b>66000 Equipment Expense</b>									
66300 Software	22.05		22.05		22.05	-	22.05		
66400 Hardware	1,685.19		1,685.19		1,685.19	-	1,685.19		
<b>Total 66000 Equipment Expense</b>	<b>1,707.24</b>	<b>-</b>	<b>1,707.24</b>		<b>1,707.24</b>	<b>-</b>	<b>1,707.24</b>		Laptop and software for K. Bokhari. Expensed (instead of capitalized) due to his status as contractor
<b>76000 Other Op Exp</b>									
76300 Printing and Reproduction			-		601.21	-	601.21		
76900 Research Services	887.87	825.00	62.87	107.62%	7,085.80	1,650.00	5,435.80	429.44%	
77200 Books & Subscriptions		275.00	(275.00)	0.00%	2,982.15	2,475.00	507.15	120.49%	
<b>Total 76000 Other Op Exp</b>	<b>887.87</b>	<b>1,100.00</b>	<b>(212.13)</b>	<b>80.72%</b>	<b>10,669.16</b>	<b>4,125.00</b>	<b>6,544.16</b>	<b>258.65%</b>	
<b>Total Expenses</b>	<b>106,737.42</b>	<b>113,805.00</b>	<b>(7,067.58)</b>	<b>93.79%</b>	<b>891,953.55</b>	<b>905,988.00</b>	<b>(14,034.45)</b>	<b>98.45%</b>	

**STRATFOR**  
**Profit & Loss Detail**  
September 2011

	Date	Num	Name	Memo/Description	Amount
Ordinary Income/Expense					
Expenses					
60000 Sal/Ben					
60100 Labor					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	33,375.43
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	35,166.46
<b>Total for 60100 Labor</b>					<b>68,541.89</b>
60400 Ins- Medical					
	09/01/2011	Active - 08182011	Blue Cross Blue Shield		2,111.81
	09/01/2011	fj-HSA		8/31/11 HSA contribution	700.00
	09/16/2011	fj-HSA		9/15/11 HSA contribution	600.00
	09/30/2011	rb-PPD INS		9/2011 Benefits Inc.	633.99
<b>Total for 60400 Ins- Medical</b>					<b>4,045.80</b>
60700 Ins- Vision					
	09/01/2011	9012011	Guardian	Vision Insurance	178.82
<b>Total for 60700 Ins- Vision</b>					<b>178.82</b>
60800 Payroll Taxes					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	3,054.57
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	3,423.67
<b>Total for 60800 Payroll Taxes</b>					<b>6,478.24</b>
60950 Salary and Benefits - Other					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	112.50
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	87.50
<b>Total for 60950 Salary and Benefits - Other</b>					<b>200.00</b>
62500 Consulting / Contract Labor					
	09/01/2011	9012011	1con - Geronimo	Source Payment for 9/2011	1,200.00
	09/15/2011	9152011	1int - Bokhari, Kamran	9/15/2011 Contractor Pay	4,125.00
	09/30/2011	9302011	1int - Bokhari, Kamran	9/30/2011 Contractor Pay	4,125.00
	09/30/2011	9302011	1con - Zhang, Zhixing	9/30/2011 Contractor Pay	3,343.34
	09/30/2011	9302011	1int - Dogru, Emre	9/30/2011 Contractor Pay	2,925.00
	09/30/2011	9302011	1int - Bell, Lena	9/30/2011 Contractor Pay	4,783.33
<b>Total for 62500 Consulting / Contract Labor</b>					<b>20,501.67</b>
Total for 60000 Sal/Ben					
					<b>99,946.42</b>
63000 T&E					
	09/13/2011	9132011	1int - Bokhari, Kamran		3.02
<b>Total for 63000 T&amp;E</b>					<b>3.02</b>
63050 Airfare					
	09/01/2011	9012011	ee-Cooper, Kristen	Airfare DC- Austin	210.00
	09/09/2011	9092011	ee-Chausovsky, Eugene	Train for Romania	64.98
	09/09/2011	9092011	ee-Chausovsky, Eugene	Flight to Warsaw	291.00
	09/13/2011	9132011	1int - Bokhari, Kamran	Toronto - Ottawa Round Trip	434.00
	09/27/2011	9272011	ee-Chausovsky, Eugene	Train to Krakow, Minsk, and Kiev	249.35
<b>Total for 63050 Airfare</b>					<b>1,249.33</b>
63070 Car Rental					

	09/09/2011	9092011	ee-Chausovsky, Eugene	Taxis	95.00
	09/13/2011	9132011	1int - Bokhari, Kamran	Prep Visit to Iran & Syria	308.43
	09/19/2011	9192011	1int - Bell, Lena	Transportation While in Austin	132.00
	09/27/2011	9272011	ee-Chausovsky, Eugene	Taxis	122.00
	09/27/2011	9272011	1int - Bokhari, Kamran	Taxis in Iran, Canada	<u>175.68</u>
<b>Total for 63070 Car Rental</b>					<b>833.11</b>
<b>63090 Mileage</b>					
	09/13/2011	9132011	1int - Bokhari, Kamran	102 Miles	<u>55.91</u>
<b>Total for 63090 Mileage</b>					<b>55.91</b>
<b>63100 Transportation, Other</b>					
	09/13/2011	9132011	1int - Bokhari, Kamran	Parking	<u>22.87</u>
<b>Total for 63100 Transportation, Other</b>					<b>22.87</b>
<b>63200 Lodging</b>					
	09/09/2011	9092011	ee-Chausovsky, Eugene	Hotel in Warsaw & Minsk	653.46
	09/27/2011	9272011	ee-Chausovsky, Eugene	Hotel In Warsaw	<u>181.47</u>
<b>Total for 63200 Lodging</b>					<b>834.93</b>
<b>63300 Meals</b>					
	09/09/2011	9092011	ee-Chausovsky, Eugene	Source Meeting Lunch	251.50
	09/13/2011	9132011	1int - Bokhari, Kamran	Various Meals w/ Sources, Trip to Ottawa	117.87
	09/27/2011	9272011	ee-Chausovsky, Eugene	Business Lunches	106.00
	09/27/2011	9272011	1int - Bokhari, Kamran	Various Meals	<u>71.97</u>
<b>Total for 63300 Meals</b>					<b>547.34</b>
<b>63990 Other Travel</b>					
	09/09/2011	9092011	ee-Chausovsky, Eugene	Visa Application	200.00
	09/13/2011	9132011	1int - Bokhari, Kamran	Misc. expenses	308.94
	09/19/2011	9192011	1int - Bell, Lena	US Phone Bill	77.18
	09/27/2011	9272011	1int - Bokhari, Kamran	FedEx Applications for Visas	47.77
	09/27/2011	9272011	1int - Bokhari, Kamran	Museum, Toiletries	<u>15.49</u>
<b>Total for 63990 Other Travel</b>					<b>649.38</b>
<b>Total for 63000 T&amp;E with sub-accounts</b>					<b>4,195.89</b>
<b>66000 Equipment Expense</b>					
<b>66300 Software</b>					
	09/27/2011	9272011	1int - Bokhari, Kamran	Pages app, for Mac	<u>22.05</u>
<b>Total for 66300 Software</b>					<b>22.05</b>
<b>66400 Hardware</b>					
	09/27/2011	9272011	1int - Bokhari, Kamran	Macbook for travel to Iran, will not be returned	<u>1,685.19</u>
<b>Total for 66400 Hardware</b>					<b>1,685.19</b>
<b>Total for 66000 Equipment Expense</b>					<b>1,707.24</b>
<b>76000 Other Op Exp</b>					
<b>76900 Research Services</b>					
	09/01/2011	1108389205	LexisNexis	Information resource, Billing Period 08/01/2011 - 08/31/2011	746.20
	09/30/2011	rb-Ppd other		9/2011 Confluence, research archival (Ppd Other)	66.67
	09/30/2011	rb-Ppd other		9/2011 ITC Trade map (Ppd Other)	<u>75.00</u>
<b>Total for 76900 Research Services</b>					<b>887.87</b>
<b>Total for 76000 Other Op Exp</b>					<b>887.87</b>
<b>Total for Expenses</b>					<b>106,737.42</b>