

STRATFOR
Budget vs. Actuals: 564 - Tactical Intelligence
 January - September, 2011

	Sep 2011				YTD				Comments
	Actual	Budget	\$ Over Budget	% of Budget	Actual	Budget	\$ Over Budget	% of Budget	
Expenses									
60000 Sal/Ben									
60100 Labor	57,460.24	71,433.00	(13,972.76)	80.44%	525,276.00	599,453.00	(74,177.00)	87.63%	
60200 Commission	375.00		375.00		9,308.19	-	9,308.19		
60400 Ins- Medical	3,498.99		3,498.99		29,751.62	-	29,751.62		
60500 Ins- Dental	352.81		352.81		3,075.48	-	3,075.48		
60600 Ins- Disability	227.25		227.25		1,937.16	-	1,937.16		
60700 Ins- Vision	88.70		88.70		769.68	-	769.68		
60800 Payroll Taxes	5,426.30		5,426.30		39,599.47	-	39,599.47		
60950 Salary and Benefits - Other	465.00		465.00		2,517.50	-	2,517.50		
62500 Consulting / Contract Labor	6,500.00	-	6,500.00		46,720.06	35,000.00	11,720.06	133.49%	IR2, ME1, Harding, Morris
Total 60000 Sal/Ben	74,394.29	71,433.00	2,961.29	104.15%	658,955.16	634,453.00	24,502.16	103.86%	
63000 T&E									
63050 Airfare	2,698.60		2,698.60		28,856.89	-	28,856.89		
63070 Car Rental	100.00		100.00		2,769.69	-	2,769.69		
63090 Mileage	434.50		434.50		1,997.33	-	1,997.33		
63100 Transportation, Other	47.00		47.00		516.45	-	516.45		
63200 Lodging	2,760.63		2,760.63		12,909.96	-	12,909.96		
63300 Meals	1,140.43		1,140.43		2,978.95	-	2,978.95		
63500 Business Meals			-		1,693.24	-	1,693.24		
63700 Entertainment			-		48.64	-	48.64		
63990 Other Travel	305.20	7,500.00	(7,194.80)	4.07%	1,555.25	67,500.00	(65,944.75)	2.30%	
Total 63000 T&E	7,486.36	7,500.00	(13.64)	99.82%	53,326.40	67,500.00	(14,173.60)	79.00%	Under budget for Sep and YTD
64000 Facilities									
64550 Cellular Phone			-		975.00	-	975.00		
64900 Postage			-		10.81	-	10.81		
Total 64000 Facilities	-	-	-		985.81	-	985.81		
66000 Equipment Expense									
66400 Hardware			-		500.00	-	500.00		
Total 66000 Equipment Expense	-	-	-		500.00	-	500.00		
67000 Marketing									
67800 Seminars/Focus Groups			-		200.00	-	200.00		
Total 67000 Marketing	-	-	-		200.00	-	200.00		
76000 Other Op Exp									
76300 Printing and Reproduction			-		194.19	-	194.19		
76900 Research Services	146.20	140.00	6.20	104.43%	6,925.30	280.00	6,645.30	2473.32%	
77200 Books & Subscriptions	1,621.69	25.00	1,596.69	6486.76%	2,764.20	225.00	2,539.20	1228.53%	
77500 Registration Fees			-		967.05	-	967.05		
Total 76000 Other Op Exp	1,767.89	165.00	1,602.89	1071.45%	10,850.74	505.00	10,345.74	2148.66%	
Total Expenses	83,648.54	79,098.00	4,550.54	105.75%	724,818.11	702,458.00	22,360.11	103.18%	

STRATFOR
Profit & Loss Detail
September 2011

	Date	Num	Name	Memo/Description	Amount
Ordinary Income/Expense					
Expenses					
60000 Sal/Ben					
60100 Labor					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	28,760.12
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	28,700.12
Total for 60100 Labor					57,460.24
60200 Commission					
	09/30/2011	rb-accr comms		9/2011 Commissions, payable 10/2011 ACTUAL	375.00
Total for 60200 Commission					375.00
60400 Ins- Medical					
	09/01/2011	Active - 08182011	Blue Cross Blue Shield		3,098.99
	09/01/2011	fj-HSA		8/31/11 HSA contribution	200.00
	09/16/2011	fj-HSA		9/15/11 HSA contribution	200.00
Total for 60400 Ins- Medical					3,498.99
60500 Ins- Dental					
	09/01/2011	9012011	Guardian	Dental Insurance	352.81
Total for 60500 Ins- Dental					352.81
60600 Ins- Disability					
	09/01/2011	9012011	Lincoln Financial Group	Life Insurance, AD&D, STD, LTD	227.25
Total for 60600 Ins- Disability					227.25
60700 Ins- Vision					
	09/01/2011	9012011	Guardian	Vision Insurance	88.70
Total for 60700 Ins- Vision					88.70
60800 Payroll Taxes					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	2,632.17
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	2,794.13
Total for 60800 Payroll Taxes					5,426.30
60950 Salary and Benefits - Other					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	232.50
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	232.50
Total for 60950 Salary and Benefits - Other					465.00
62500 Consulting / Contract Labor					
	09/30/2011	rb-ACCRUED PAY		ME1- 9/2011 Accrued Pay	3,000.00
	09/30/2011	rb-ACCRUED PAY		IR2- 9/2011 accrued pay	2,000.00
	09/30/2011	9302011	1int - Morris, Ron	9/30/2011 Contractor Pay	500.00
	09/30/2011	9302011	1int - Harding, Paul James	9/30/2011 Contractor Pay	1,000.00
Total for 62500 Consulting / Contract Labor					6,500.00
Total for 60000 Sal/Ben					74,394.29
63000 T&E					
63050 Airfare					
	09/01/2011	9012011	ee-Stewart, Scott	Cleveland - Austin Round Trip	491.70
	09/08/2011	9082011	ee-Stewart, Scott	Erie, PA - Austin, TX	486.70
	09/08/2011	9082011	ee-Allen, Victoria	Aus-Mex	878.00

	09/08/2011	9082011	ee-Allen, Victoria	Ticket Change Fee	180.00
	09/12/2011	9122011	ee-Hughes, Nathan	AUS-DCA SOCOM Conference	520.25
	09/13/2011	9132011	ee-Hughes, Nathan	DARPA Conference	141.95
Total for 63050 Airfare					<u>2,698.60</u>
63070 Car Rental					
	09/08/2011	9082011	ee-Allen, Victoria	Airport Shuttle	32.00
	09/13/2011	9132011	ee-Hughes, Nathan	Tai USMC Visit	36.00
	09/22/2011	9222011	ee-Stewart, Scott	Cabs in Austin	32.00
Total for 63070 Car Rental					<u>100.00</u>
63090 Mileage					
	09/22/2011	9222011	ee-Stewart, Scott	Mileage, Home to airport and back	49.50
	09/22/2011	9222011	ee-Stewart, Scott	Mileage Home to DC, DC to Home	385.00
Total for 63090 Mileage					<u>434.50</u>
63100 Transportation, Other					
	09/13/2011	9132011	ee-Hughes, Nathan	Parking, Ballgame for USAF	47.00
Total for 63100 Transportation, Other					<u>47.00</u>
63200 Lodging					
	09/01/2011	9012011	ee-Stewart, Scott	Hotel	934.74
	09/08/2011	9082011	ee-Stewart, Scott	Hampton Inn and Suites Austin Downtown	575.36
	09/08/2011	9082011	ee-Allen, Victoria	Sheraton, MX 5 Nights	929.03
	09/12/2011	9122011	ee-Hughes, Nathan	Hotel - DARPA Conference - Sept. 30-Oct 2.	202.50
	09/13/2011	9132011	ee-Hughes, Nathan	Austin Trip for USMC Visit	119.00
Total for 63200 Lodging					<u>2,760.63</u>
63300 Meals					
	09/08/2011	9082011	ee-Allen, Victoria	Internet Acces & Meals	201.68
	09/12/2011	9122011	ee-Noonan, Sean	Lunch w/ T. Geerdes	26.95
	09/12/2011	9122011	ee-Noonan, Sean	Lunch w/ Former Intelligence Officer	58.49
	09/13/2011	9132011	ee-Hughes, Nathan	USMC Visit, Goodbye Lunch, STRATCOM Conference	332.52
	09/22/2011	9222011	ee-Stewart, Scott	Various Business Meals	332.97
	09/22/2011	9222011	ee-Stewart, Scott	Various Business Meals	187.82
Total for 63300 Meals					<u>1,140.43</u>
63990 Other Travel					
	09/08/2011	9082011	ee-Allen, Victoria	Int'l Phone Fees	206.70
	09/12/2011	9122011	ee-Noonan, Sean	Maid for Jen's House, split between Tactical/OSINT	40.00
	09/22/2011	9222011	ee-Stewart, Scott	Parking at Airport	58.50
Total for 63990 Other Travel					<u>305.20</u>
Total for 63000 T&E					<u>7,486.36</u>
76000 Other Op Exp					
76900 Research Services					
	09/01/2011	1213680-20110831	LexisNexis Risk Data Management Inc	Searches/Reports	146.20
Total for 76900 Research Services					<u>146.20</u>
77200 Books & Subscriptions					
	09/08/2011	9082011	ee-Allen, Victoria	Rosetta Stone - Spanish	486.04
	09/09/2011	9092011	ee-Stech, Kevin	Amazon Book Orders	235.65
	09/28/2011	9282011	ee-Stech, Kevin	Jane Land Based Air Defense	900.00
Total for 77200 Books & Subscriptions					<u>1,621.69</u>
Total for 76000 Other Op Exp					<u>1,767.89</u>
Total for Expenses					<u>83,648.54</u>