

STRATFOR
Budget vs. Actuals: 511 - Finance/HR
 January - September, 2011

	Sep 2011				YTD				Comments
	Actual	Budget	\$ Over Budget	% of Budget	Actual	Budget	\$ Over Budget	% of Budget	
Expenses									
60000 Sal/Ben									
60100 Labor	13,508.36	15,502.00	(1,993.64)	87.14%	117,337.82	138,148.00	(20,810.18)	84.94%	
60200 Commission			-		(8,801.63)	-	(8,801.63)		
60400 Ins- Medical	1,384.11		1,384.11		9,550.52	-	9,550.52		
60500 Ins- Dental	276.09		276.09		2,004.88	-	2,004.88		
60600 Ins- Disability	79.39		79.39		506.26	-	506.26		
60700 Ins- Vision	61.50		61.50		451.00	-	451.00		
60800 Payroll Taxes	1,275.71		1,275.71		9,840.14	-	9,840.14		
60950 Salary and Benefits - Other	949.77	259.00	690.77	366.71%	2,194.54	1,860.00	334.54	117.99%	
62500 Consulting / Contract Labor		6,000.00	(6,000.00)	0.00%	61,325.47	57,000.00	4,325.47	107.59%	
Total 60000 Sal/Ben	17,534.93	21,761.00	(4,226.07)	80.58%	194,409.00	197,008.00	(2,599.00)	98.68%	
61000 Recruiting									
61900 Recruiting - Other			-		25.00	-	25.00		
Total 61000 Recruiting	-	-	-	-	25.00	-	25.00	-	
62000 C-Labor									
62100 Accounting Fees	32.02	1,000.00	(967.98)	3.20%	8,089.47	9,000.00	(910.53)	89.88%	
62700 Outside Services	13,581.26	3,000.00	10,581.26	452.71%	51,991.71	27,000.00	24,991.71	192.56%	RorieSparkman, Paychex
Total 62000 C-Labor	13,613.28	4,000.00	9,613.28	340.33%	60,081.18	36,000.00	24,081.18	166.89%	
63000 T&E									
63090 Mileage			-		67.21	-	67.21		
63300 Meals			-		174.32	-	174.32		
63500 Business Meals			-		84.75	-	84.75		
63700 Entertainment			-		49.76	-	49.76		
63990 Other Travel	526.28	100.00	426.28	526.28%	526.28	900.00	(373.72)	58.48%	
Total 63000 T&E	526.28	100.00	426.28	526.28%	902.32	900.00	2.32	100.26%	
64000 Facilities									
64200 Office Supplies	1,428.68	2,500.00	(1,071.32)	57.15%	2,353.61	5,000.00	(2,646.39)	47.07%	
64550 Cellular Phone			-		297.50	-	297.50		
64700 Insurance, Corporate	3,994.88	5,750.00	(1,755.12)	69.48%	32,862.16	51,750.00	(18,887.84)	63.50%	
64900 Postage	663.28	1,000.00	(336.72)	66.33%	8,302.85	6,200.00	2,102.85	133.92%	
Total 64000 Facilities	6,086.84	9,250.00	(3,163.16)	65.80%	43,816.12	62,950.00	(19,133.88)	69.60%	
76000 Other Op Exp									
76300 Printing and Reproduction			-		196.19	-	196.19		
76700 Taxes			-		23,443.00	52,000.00	(28,557.00)	45.08%	
76790 Penalties & Interest		1,000.00	(1,000.00)	0.00%	614.07	9,000.00	(8,385.93)	6.82%	
76800 Bank Fees	75.18	1,000.00	(924.82)	7.52%	4,878.62	9,000.00	(4,121.38)	54.21%	
76950 Membership Dues			-		85.00	-	85.00		
77250 Bad Debt Expense		1,500.00	(1,500.00)	0.00%	-	4,500.00	(4,500.00)	0.00%	
77300 Charitable Contributions		20.00	(20.00)	0.00%	-	180.00	(180.00)	0.00%	
77990 Miscellaneous Expense	108.91	3,300.00	(3,191.09)	3.30%	1,673.45	29,700.00	(28,026.55)	5.63%	
Total 76000 Other Op Exp	184.09	6,820.00	(6,635.91)	2.70%	30,890.33	104,380.00	(73,489.67)	29.59%	
Total Expenses	37,945.42	41,931.00	(3,985.58)	90.49%	330,123.95	401,238.00	(71,114.05)	82.28%	

Other Income									
91000 Other Income	-			-	-	-	-		
91100 Interest Income	-			1.46	-	1.46			
91300 Miscellaneous Income	-7656.00	5,000.00	(12,656.00)	-153.12%	3,722.10	15,000.00	(11,277.90)	24.81%	Return of \$7656 to M. Schroeder for check he submitted in error
Total 91000 Other Income	(7,656.00)	5,000.00	(12,656.00)	-153.12%	3,723.56	15,000.00	(11,276.44)	24.82%	
Total Other Income	(7,656.00)	5,000.00	(12,656.00)	-153.12%	3,723.56	15,000.00	(11,276.44)	24.82%	
Other Expenses									
95000 Other Expense									
95100 Interest Expense		400.00	(400.00)	0.00%	32,243.60	3,600.00	28,643.60	895.66%	
95300 Depreciation	11,842.01	6,350.00	5,492.01	186.49%	74,381.93	51,650.00	22,731.93	144.01%	Due to expanded purchasing of laptops, server equipment
Total 95000 Other Expense	11,842.01	6,750.00	5,092.01	175.44%	106,625.53	55,250.00	51,375.53	192.99%	
Total Other Expenses	11,842.01	6,750.00	5,092.01	175.44%	106,625.53	55,250.00	51,375.53	192.99%	
Net Other Income	(19,498.01)	(1,750.00)	(17,748.01)	1114.17%	(102,901.97)	(40,250.00)	(62,651.97)	255.66%	

STRATFOR
511-Finance/HR
September 2011

	Date	Num	Name	Memo/Description	Amount
Expenses					
60000 Sal/Ben					
60100 Labor					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	6,754.18
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	6,754.18
Total for 60100 Labor					13,508.36
60400 Ins- Medical					
	09/01/2011	Active - 08182011	Blue Cross Blue Shield		1,184.11
	09/01/2011	fj-HSA		8/31/11 HSA contribution	100.00
	09/16/2011	fj-HSA		9/15/11 HSA contribution	100.00
Total for 60400 Ins- Medical					1,384.11
60500 Ins- Dental					
	09/01/2011	9012011	Guardian	Dental Insurance	276.09
Total for 60500 Ins- Dental					276.09
60600 Ins- Disability					
	09/01/2011	9012011	Lincoln Financial Group	Current Period Adjustments	11.05
	09/01/2011	9012011	Lincoln Financial Group	Life Insurance, AD&D, STD, LTD	75.50
	09/30/2011	fj-401(K)		ADJ- Reconcile Vol life/STD/LTD Payable account	-7.16
Total for 60600 Ins- Disability					79.39
60700 Ins- Vision					
	09/01/2011	9012011	Guardian	Vision Insurance	61.50
Total for 60700 Ins- Vision					61.50
60800 Payroll Taxes					
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	618.15
	09/30/2011	fj-09302011		Payroll entry for pay period of 9/30/2011	657.56
Total for 60800 Payroll Taxes					1,275.71
60950 Salary and Benefits - Other					
	09/01/2011	Cobra - 08182011	Blue Cross Blue Shield		1,134.36
	09/15/2011	fj-09152011		Payroll entry for pay period of 9/15/2011	87.91
	09/19/2011	fj-Conexis		Manual deposit - Conexis check received	-360.41
	09/30/2011	fj-09302011		9/30/2011 Vol. LT (Med America - 111)	87.91
Total for 60950 Salary and Benefits - Other					949.77
Total for 60000 Sal/Ben					17,534.93
62000 C-Labor					
62100 Accounting Fees					
	09/30/2011	9292011	American Express Corp Card IT	Searches	2.05
	09/30/2011	9292011	American Express Corp Card IT	Searches	1.03
	09/30/2011	rb-ADJ		To correct Misc. Accrued Liabilities account	28.94
Total for 62100 Accounting Fees					32.02
62700 Outside Services					
	09/01/2011	rb-adjusting entry		To reverse duplicate entry, 8/31/2011, June RorieSparkman Contribution charge	950.00
	09/14/2011	fj-Paychex Fees		Paychex - RCX Payroll Fees	528.81
	09/15/2011	fj-09152011		Paychex Processing Fee	1,915.23
	09/21/2011	fj-iPay		Preparation of Yearly Sales by State report 2007-2009	200.00
	09/21/2011	0811 - DR16046	Conexis		43.16
	09/29/2011	fj-Paychex Fees		Paychex - RCX Payroll Fees	528.81
	09/30/2011	rb-Accrued Payroll		9/2011 CFO Consulting Services	7,500.00
	09/30/2011	fj-09302011		Paychex Processing Fees	1,915.25
Total for 62700 Outside Services					13,581.26
Total for 62000 C-Labor					13,613.28
63000 T&E					
63990 Other Travel					
	09/13/2011	9132011	ee-Pursel, Leticia	Gift Cards for IT - Labor Day Weekend	317.85

	09/13/2011	9132011	ee-Pursel, Leticia	Craigslist ad for PR Intern	25.00
	09/13/2011	9132011	ee-Pursel, Leticia	Suplies for the STRATFOR Apartment	149.63
	09/13/2011	9132011	ee-Pursel, Leticia	Office Treats	33.80
Total for 63990 Other Travel					<u>526.28</u>
Total for 63000 T&E					<u>526.28</u>
64000 Facilities					
64200 Office Supplies					
	09/08/2011	907024	Aramark	Tea & Coffee Supplies	233.44
	09/08/2011	13581	Cornerstone Rubber Stamp Co.	Pre - Inked Stratfor PAF Stamp	50.05
	09/09/2011	9092011	ee-Stech, Kevin	Office Supplies	30.97
	09/22/2011	1091425	Aramark	Tea & Coffee Supplies	159.09
	09/27/2011	9162011	Office Depot	Office Supplies	523.13
	09/30/2011	9292011	American Express Corp Card IT	Coffee for the Office, Two Receipts	432.00
Total for 64200 Office Supplies					<u>1,428.68</u>
64700 Insurance, Corporate					
	09/30/2011	rb-PPD INS		9/2011 Wortham/First Insurance- D&O Policy	1,022.54
	09/30/2011	rb-PPD INS		9/2011 Traveler's- Corp Ins, 12/2010-12/2011	2,972.34
Total for 64700 Insurance, Corporate					<u>3,994.88</u>
64900 Postage					
	09/02/2011	0000Y1W595351	UPS	Shipping, Bassetti - Stratfor shareholders, Copelan-Simmons	367.60
	09/03/2011	0000Y1W595361	UPS	Shipping, Pursel-Mora, Bassetti-Chambers, Starek-Stratfor	93.84
	09/10/2011	0000Y1W595371	UPS	Printer charge	12.00
	09/12/2011	266635	Capitol Courier	Shipping, Stratfor - UBS Financial	10.64
	09/17/2011	0000Y1W595381	UPS	Shipping, Barron-Pursel	35.00
	09/24/2011	0000Y1W595391	UPS	Yadlin	144.22
Total for 64900 Postage					<u>663.28</u>
Total for 64000 Facilities					<u>5,064.30</u>
76000 Other Op Exp					
76800 Bank Fees					
	09/26/2011	CM - 4845	Ministry of Justice, Netherlands	International Wire Fee	75.18
Total for 76800 Bank Fees					<u>75.18</u>
77990 Miscellaneous Expense					
	09/30/2011	rb-adj		To correct PPD Other account	108.91
Total for 77990 Miscellaneous Expense					<u>108.91</u>
Total for 76000 Other Op Exp					<u>184.09</u>
Total for Expenses					<u>36,778.68</u>
Net Ordinary Income					<u>-36,778.68</u>
Other Income/Expense					
Other Income					
91000 Other Income					
91300 Miscellaneous Income					
	09/20/2011	rb-return of check		Return of funds given by M. Shroeder on 8/25/2011	-7,656.00
Total for 91300 Miscellaneous Income					<u>-7,656.00</u>
Total for 91000 Other Income					<u>-7,656.00</u>
Total for Other Income					<u>-7,656.00</u>
Other Expense					
95000 Other Expense					
95300 Depreciation					
	09/30/2011	rb-accum deprec		9/2011 Software Depreciation	2,469.47
	09/30/2011	rb-accum deprec		9/2011 Equipment Depreciation	984.78
	09/30/2011	rb-accum deprec		9/2011 Computer Equipment Depreciation	8,194.82
	09/30/2011	rb-accum deprec		9/2011 Furniture Depreciation	192.94
Total for 95300 Depreciation					<u>11,842.01</u>
Total for 95000 Other Expense					<u>11,842.01</u>
Total for Other Expense					<u>11,842.01</u>
Net Other Income					<u>-19,498.01</u>
Net Income					<u>-56,420.89</u>