

Microsoft® Office
Excel® 2007
Formulas & Functions

FOR
DUMMIES®

by Ken Bluttman and Peter Aitken



Wiley Publishing, Inc.

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Peter Aitken has been writing about computers and programming for over 15 years. He has more than 45 books to his credit with over 1.5 million copies in print, and also has extensive experience writing software documentation, online help, and magazine and trade-publication articles. Some recent book titles are *Managing Your Money and Investment with Excel*, *Powering Office XP with XML*, *Excel PivotTables and Charts*, and *Visual Basic.NET Programming with Peter Aitken*. He is the proprietor of PGA Consulting, providing custom application development and technical writing services since 1994.

Dedications

Dedicated to all the Excel users in the world! Keep up the good work. Also, I wish to put a special note here for my dog, Chestnut, who kept me company when writing in the wee hours of the morning.

— Ken Blattman

To my wife Maxine, for her unflagging support and devotion.

— Peter Aitken

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— Peter G. Aitken and Ken Blattman

Thanks to co-author Peter Aitken for his contributions, insights, and suggestions. Special thanks to my family for understanding that, at times, sitting in front of a computer is a priority, even when it means I have to miss something special. But darn I did miss watching some fun movies (sigh).

— Ken Blattman

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Introduction

Spreadsheets are such a mainstay in today's world; the term is almost a household word. Certainly in our homes it is. And we don't just mean because we write books on Excel. Spouses use Excel to track household expenditures and insurance claims. A neighbor analyzes his eBay transactions in Excel. Our local merchant keeps tabs on his store's inventory on a worksheet.

In the workplace, Excel is one of the most commonly used analysis and reporting tools. Financial statements, sales reports, inventory, project scheduling, customer activity — so much of this stuff is kept in Excel. The program's ability to manipulate and give feedback about the data makes it attractive.

About This Book

This book is about the number-crunching side of Excel. Formulas are the keystone to analyzing data — that is, digging out nuggets of important information. What is the average sale? How many times did we do better than average? How many days are left on the project? How much progress have we made? That sort of thing.

Formulas calculate answers, straight and to the point. But that's not all. Excel has dozens of built-in functions that calculate everything from a simple average to a useful analysis of your investments to complex inferential statistics. But you don't have to know it all or use it all; just use the parts that are relevant to your work.

This book discusses over 150 of these functions. But rather than just show their syntax and list them alphabetically, we have assembled them by category and provided real examples of how to use them alone, and in formulas, along with step-by-step instructions and illustrations of the results.

How to Use This Book

You do not have to read the book sequentially from start to finish, although you certainly can. Each chapter deals with a specific category of functions — financial in one chapter, statistical in another, and so on. Some categories are

split over two or more chapters. We suggest two ways for you to use this book:

- ✔ Use the Table of Contents to find the chapters that are of interest to you.
- ✔ Use the Index to look up specific functions you are interested in.

What You Can Safely Ignore

If you already know what function you want to use and need a bit of guidance on it, you can find it in the index and ignore any other discussion that is in the same chapter (although it makes us sad to think of that). Just kidding!

You can ignore any info in the Technical Stuff icons. You can also ignore Chapter 1 if you are already a fairly competent Excel user — especially if you have used formulas and functions.

Foolish Assumptions

We assume you have a PC with Excel 2007 loaded on it. That's a no brainer! We also assume you know how to navigate with a keyboard and mouse. Lastly, we assume you have used Excel before, even just once. We do discuss basics in Chapter 1, but not all of them. If you really need to start from scratch, we suggest you read the excellent *Excel 2007 For Dummies* by Greg Harvey (Wiley).

Other than that, this book is written for Excel 2007 but just between you and us — it works just fine with older versions of Excel. There could be a function or two that isn't in an older version or work slightly differently. But Microsoft has done an excellent job of maintaining compatibility between versions of Excel, so when it comes to formulas and functions, you can be confident that what works in one version works in another.

If you have used a previous version of Excel, you will notice quite a few changes to the user interface. These don't directly affect the use of formulas and functions, although you must carry out some new steps to perform some related tasks.

How This Book Is Organized

This book is organized into five parts. Each part's subject matter indicates what type of functions it covers. Use the index to find the page numbers for particular functions. Do read chapters that pertain to your interest. For all

you know, other functions are even better suited to your needs. With that said, dig into what is inside each part of the book.

Part I: Putting the Fun in Functions

Part I is introductory, of course, but not all of it is so basic. Chapter 1 is the de facto intro chapter. That's where you can brush up on how Excel works, or read about it for the first time. We discuss the new Ribbon interface in Chapter 1. Chapters 2, 3, and 4 cover what is likely to be new ground to many readers — specifically, using the Insert Function dialog box, using array formulas and functions, and correcting formulas. Looking through these chapters can help you down the road.

Part II: Counting On Your Money

As the name implies, Part II is all about money. Several functions in Excel work with loan factors, interest rates, and returns on investments. This is the place to go when creating worksheets that track costs, revenue, and the like. Part of the discussion in Part II is about currency formatting.

Part III: Doing the Math

Part III is rather large because it covers a rather sizeable topic. Chapter 7 shows you how to use basic math functions. This is where you read about the SUM, ROUND, and INT functions that are so often used in Excel. Chapter 8 takes this up a notch to cover advanced math functions. This is where you find some real gems, such as SUMPRODUCT and MOD.

Chapters 9, 10, and 11 show you how to work with statistical functions. Each of these chapters focuses on a specific discipline. Chapter 9 covers the functions used in descriptive statistics, such as the ever-popular AVERAGE function, along with many related functions that give details about your data. Chapter 10 focuses on significance tests. Chapter 11 rounds out the statistical functions with those used in predicting factors. This is where you read about forecasting and looking for trends.

Part IV: Working with Data

Part IV is a biggie. Here is where you read about working with dates and times; how to work with strings of text; and how to pluck out pieces of data from a database (an area of rows and columns, that is). Chapter 12 and 13 are the date and time chapters. Chapter 14 covers a number of cool functions, such as the

amazing IF and the workhorses HLOOKUP and VLOOKUP. Chapter 15 explains functions that provide information about your data and computer; it also explains working with errors. Chapter 16 is all about strings. No, I don't mean the kind to fly kites. A string is a text value, and there is so much you can do to manipulate them. Lastly, Chapter 17 explains all the database functions.

Part V: The Part of Tens

And then there's the Part of Tens — a *For Dummies* tradition if ever there was one. In Part V, we have included three chapters: tips for working with formulas; the most popular functions; and finally, really cool functions to go to town with.

Icons Used In This Book



A Tip gives you a little extra piece of info on the subject at hand. It might offer an alternate method. It might lead you to a conclusion. It might, well, give you a tip (just no stock tips — sorry).



The Remember icon holds some basic concept that is good to keep tucked somewhere in your brain.



As it implies, a Warning is serious stuff. These icons tell you to be careful — usually because you can accidentally erase your data or some such horrible event.



Once in a while, some tidbit is interesting to the tech-head types, but not to anyone else. You can read these or ignore them as you see fit.

Where to Go from Here

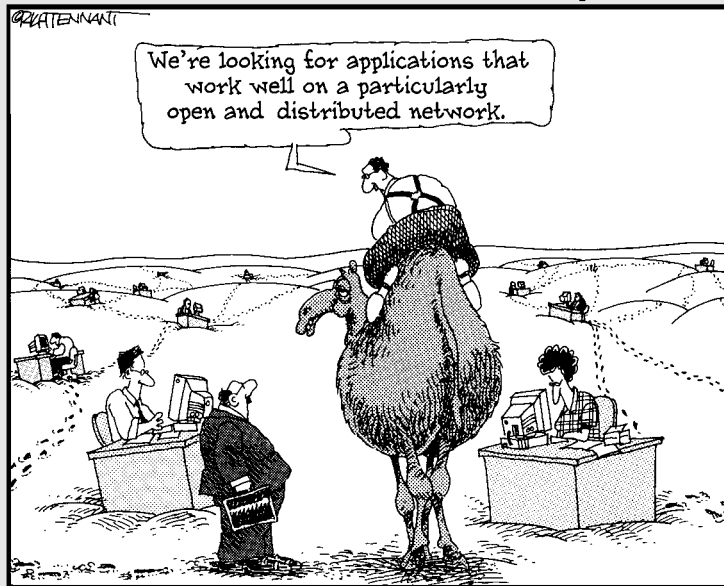
Roll up your sleeves, take a deep breath, and then forget all that preparing-for-a-hard-task stuff. Using Excel is easy. You can hardly make a mistake without Excel catching it. If you need to brush up on the basics, go to Chapter 1. This chapter is also the best place to get your first taste of formulas and functions. After that, it's up to you. The book is organized more by area of focus than anything else. If finance is what you do, go to Part II. If math is what you do, go to Part III. Seek and you will find.

Part I

Putting the Fun in Functions

The 5th Wave

By Rich Tennant



In this part . . .

We cover the basics, as any good Part I of a book should. Here is the place to get familiar with the fundamentals of Excel and the new Excel 2007 features. Chapter 1 is a quick study in workbooks, worksheets, formulas, and functions — everything you need to get going! If you a beginner or need to brush up on Excel, then Chapter 1 is the place to start. But that's not all, folks. Chapter 2 tells you about a key dialog box that makes working with functions much easier. That enables you to concentrate on more important details, such as where you are going on your lunch break. Part I finishes with a one-two punch of using arrays and correcting formulas.

Chapter 1

Tapping into Formula and Function Fundamentals

In This Chapter

- ▶ Getting the skinny on workbooks and worksheets
 - ▶ Understanding the parts of a worksheet
 - ▶ Working with cells, ranges, named areas, and tables
 - ▶ Applying formatting
 - ▶ Figuring out how to use the Help system
 - ▶ Writing formulas
 - ▶ Using functions in formulas
 - ▶ Using nested functions
-

Excel is to computer programs what a Ferrari is to cars: sleek on the outside and a lot of power under the hood. Excel is also like a truck — it can handle all your data, lots of it. In fact, in Excel 2007, a single worksheet has 17,179,869,184 places to hold data. Yes, that's what we said — over 17 *billion* data placeholders. And that's on just *one* worksheet!



Opening files created in earlier versions of Excel may show just the number of worksheet rows and columns available in the version the workbook was created with.

Excel is used in all types of businesses. And you know how that's possible? By being able to store and work with any kind of data. It doesn't matter whether you're in finance or sales, whether you run a video store or organize wilderness trips, or whether you're charting party RSVPs or tracking the scores of your favorite sports teams — Excel can handle all of it. Its number-crunching ability is just awesome! And so easy to use!

Just putting a bunch of information on worksheets doesn't crunch the data or give you sums, results, or analyses. If you want to just store your data somewhere, you can use Excel or get a database program instead. In this book, we

show you how to build formulas and how to use the dozens of built-in functions that Excel provides. That's where the real power of Excel is — making sense of your data.

Don't fret that this is a challenge and that you may make mistakes. We did when we were ramping up. Besides, Excel is very forgiving. It won't crash on you. Excel usually tells you when you made a mistake, and sometimes it even helps you to correct it. How many programs do that!? But first the basics. This first chapter gives you the springboard you need to use the rest of the book. We wish books like this were around when we were introduced to computers. We had to stumble through a lot of this.

Working with Excel Fundamentals

Before you can write any formulas or crunch any numbers, you have to know where the data goes. And how to find it again. We wouldn't want your data to get lost! Knowing how worksheets store your data and present it is critical to your analysis efforts.

Understanding workbooks and worksheets

A *workbook* is the same as a file. Excel opens and closes workbooks, just as a word processor program opens and closes documents. Click the Microsoft Office button, found at the upper left of your Excel screen, to view the selections found under the File menu in earlier versions of Excel. Figure 1-1 shows the new look for accessing basic functions such as opening, saving, printing, and closing your Excel files (not to mention a number of other nifty functions to boot!).

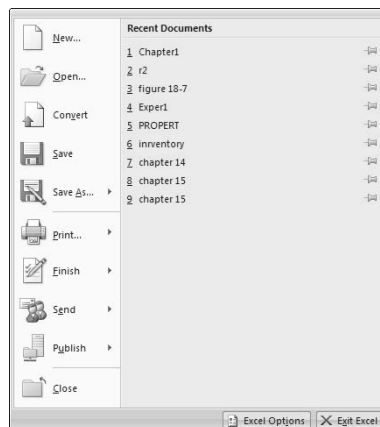


Figure 1-1:
Seeing how
to use basic
Excel
program
functions.



Excel 2007 files have the .xlsx extension. Older version Excel files have the .xls extension.

When Excel starts up, it displays a blank workbook ready for use. If at any time you need another new workbook, click the Microsoft Office button and click on New. You will be presented with a plateful of templates, including a blank workbook. That's the baby you want, so give it a click to select it and then click the Create button. A new workbook will open. When you have more than one workbook open, you pick the one you want to work on by selecting it in the Windows Taskbar.

A worksheet is where your data actually goes. A workbook contains at least one worksheet. If you didn't have at least one, where would you put the data? Figure 1-2 shows an open workbook that has three sheets — Sheet1, Sheet2, and Sheet3. You can see these on the worksheet tabs near the bottom left of the screen.

At any given moment, one worksheet is always on top. In Figure 1-2, Sheet1 is on top. Another way of saying this is that Sheet1 is the *active* worksheet. There is always one and only one active worksheet. To make another worksheet active, just click its tab.

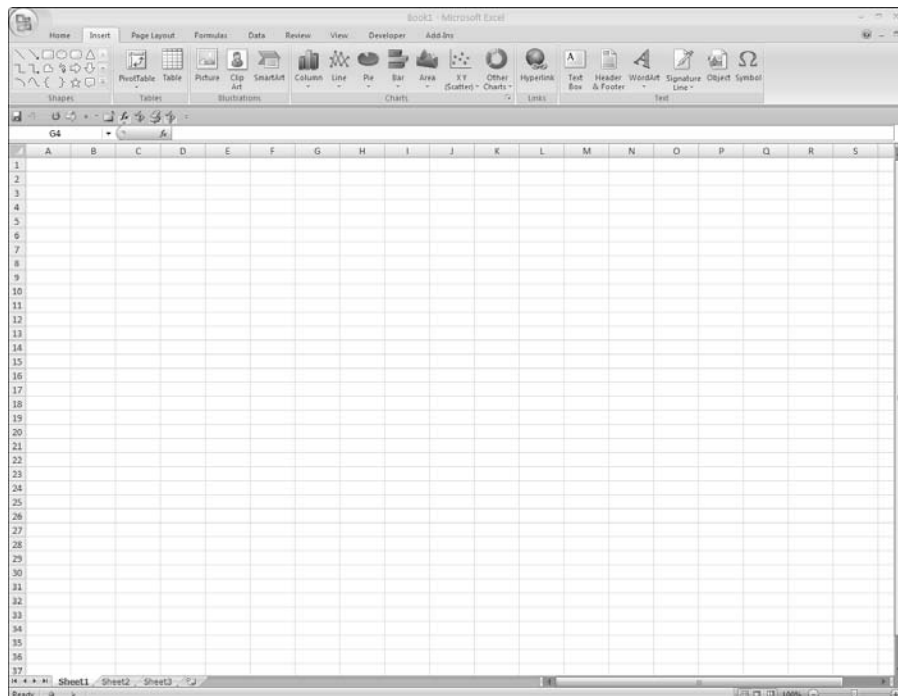


Figure 1-2:
Looking at a
workbook
and
worksheets.



Worksheet, *spreadsheet*, and just plain old *sheet* are used interchangeably to mean the worksheet.

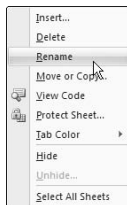
Guess what's really cool? You can change the name of the worksheets. Names like Sheet1 and Sheet2 are just not exciting. How about Baseball Card Collection or Last Year's Taxes? Well, actually Last Year's Taxes isn't too exciting either.

The point is you can give your worksheets meaningful names. You have two ways to do this:

- ✓ Double-click the worksheet tab and then type in a new name.
- ✓ Right-click the worksheet tab, select Rename from the list, and then type in a new name.

Figure 1-3 shows one worksheet name already changed and another about to be changed by right-clicking its tab.

Figure 1-3:
Changing the name of a worksheet.



You can try changing a worksheet name on your own. Do it the easy way:

- 1. Double-click a worksheet's tab.**
- 2. Type in a new name and press Enter.**



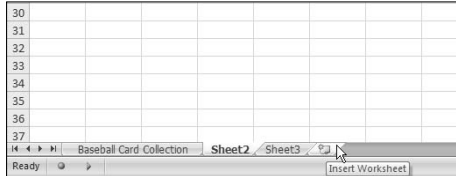
You can change the color of worksheet tabs. Right-click the tab and select Tab Color from the list.

To insert a new worksheet into a workbook, click the Insert sheet tab, which is located after the last worksheet tab. Figure 1-4 shows how. To delete a worksheet, just right-click the worksheet's tab and select Delete from the list.



Don't delete a worksheet unless you really mean to. You cannot get it back after it is gone. It does not go into the Windows Recycle Bin.

Figure 1-4:
Inserting
a new
worksheet.



You can insert many new worksheets. The limit of how many is based on your computer's memory, but you should have no problem inserting 200 or more. Of course we hope you have a good reason for having so many. Which brings us to the next point.

Worksheets organize your data. Use them wisely and you will find it easy to manage your data. For example, let's say you are the boss (we thought you'd like that!), and you have 30 employees that you are tracking information on over the course of a year. You might have 30 worksheets — one for each employee. Or you might have 12 worksheets — one for each month. Or you may just keep it all on one worksheet. How you use Excel is up to you, but Excel is ready to handle whatever you throw at it.



New Excel files default to having three worksheets. You can change this default number on the Personalize tab in the Excel Options dialog box. To display the dialog box, click the Microsoft Office button and then click the Excel Options button.

Introducing the Formulas Ribbon

It's a fact of life — or rather, a fact of Microsoft marketing — that each new release of Office has a slightly different look. The folks at Microsoft went whole hog with Office 2007. Imagine this — no menus or toolbars. These have been such staples of Windows applications that only something amazing could upstage them.

Without further ado, we present the Ribbon. The Ribbon sits at the top of the application where menus used to unfold and toolbars made their home. A few items do appear as menu headers along the top of the Excel screen, but they actually work more like tabs. Click them and no menus appear. Instead, the Ribbon presents the items that are related to the clicked header.

Figure 1-5 shows the top part of the screen, in which the Ribbon displays the items that appear when you click the Formulas header. In the figure, the Ribbon is set to show formula-based methods. Along the left, functions are categorized. One of the categories is opened to show how you can access a particular function.

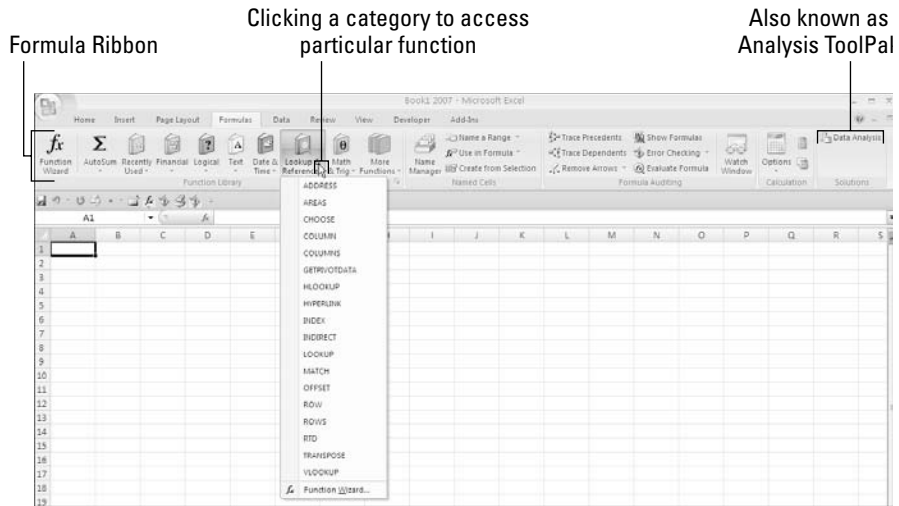


Figure 1-5:
Getting to
know the
Ribbon.

These categories are along the bottom of the Formulas ribbon:

- ✓ **Function Library:** This includes the Function Wizard, the AutoSum feature, and the categorized functions.
- ✓ **Named Cells:** These features manage named areas. In fact, the new Name Manager is here, a brand-new Excel 2007 feature.
- ✓ **Formula Auditing:** These features have been through many Excel incarnations, but never before have the features been so prominent. Also here is the Watch Window, which lets you keep an eye on the values in designated cells, but within one window. In Figure 1-6 you can see that a few cells have been assigned to the Watch Window. If any values change, you can see in the Watch Window. Note how the watched cells are on sheets that are not the current active sheet. Neat!
- ✓ **Calculation:** This is where you manage calculation settings, such as whether calculation is automatic or manual.
- ✓ **Solutions:** Any loaded add-ins that provide further functions appear here. In Figure 1-5, the Data Analysis Add-in is just another name for the ever-popular Analysis ToolPak.



Another new feature that goes hand in hand with the Ribbon is the Quick Access Toolbar. (So there is a toolbar after all!) In Figure 1-5 the Quick Access Toolbar sits just under the left side of the Ribbon. On it are icons that perform actions with a single click. The icons are ones you select by using the Customization tab in the Excel Options dialog box. You can put the toolbar above or below the Ribbon by right-clicking the Quick Access Toolbar and choosing the option.

Figure 1-6:
Eyeing the
Watch
Window.

Book	Sheet	Name	Cell	Value	Formula
Book1 2007.xlsx	Baseball Card Collection		E3		
Book1 2007.xlsx	Sheet2		F11	43	=SUM(Area1)
Book1 2007.xlsx	Sheet2		D12	98	=SUM(Table1)

Working with rows, column, cells, ranges, and tables

A *worksheet* contains cells. Lots of them. Billions of them. This might seem unmanageable, but actually it's pretty straightforward. Figure 1-7 shows a worksheet filled with data. Use this to look at a worksheet's components. Each *cell* can contain data or a formula. In Figure 1-7, the cells contain data. Some, or even all, cells could contain formulas, but that's not the case here.

Columns have letter headers — A, B, C, and so on. You can see these listed horizontally just above the area where the cells are. After you get past the 26th column, a double lettering system is used — AA, AB, and so on. After all the two-letter combinations are used up, a triple-letter scheme is used. Rows are listed vertically down the left side of the screen and use a numbering system.

Figure 1-7:
Looking at
what goes
into a
worksheet.

The screenshot shows the Microsoft Excel interface. The Name Box at the top left displays 'C7' and the Formula Box at the top right displays 'Dog'. The worksheet grid below has columns labeled A through J and rows numbered 1 through 31. The data in the worksheet is as follows:

CLIENT	NAME OF PET	TYPE OF PET	DATE OF LAST VISIT	
1				
2				
3	Caryl Whaley	Paws	Cat	12/8/2006
4	Dave Kennelker	Sugar	Cat	12/8/2006
5	Portia Coyle	Queenie	Dog	12/5/2006
6	Steven Trailer	Winger	Bird	12/5/2006
7	Owensdin Glesler	Honey	Dog	12/3/2006
8	Avis Javinsky	Tweetie	Bird	12/2/2006
9	Tali Evert	Hunter	Cat	11/24/2006
10	Alma Pruett	Proud King	Horse	11/17/2006
11	Del Moore	Nelson	Monkey	11/16/2006
12	Mayra Pellman	Tiger	Cat	11/15/2006
13	Auzera McCracken	Pretty Girl	Bird	11/14/2006
14	Hugh Blastick	Missy	Cat	11/14/2006
15	Sej Davis	Brad	Cat	11/11/2006
16	Greg Batin	Baby	Cat	11/5/2006
17	Ilene Lochead	Colter	Snake	11/5/2006
18	Bernie Vambreck	Boxer	Dog	11/2/2006
19	Fane Alameda	Wally	Dog	11/2/2006
20	Trisha Hill	Climber	Cat	11/2/2006
21	Edna Wells	Royal	Dog	11/1/2006
22	William Albanzono	Parsonp	Cat	10/30/2006
23	Muriel Rosenkantz	Little Lil	Bird	10/28/2006
24	Iola Cramer	Ira	Bird	10/26/2006
25	Russell Trplatt	Crawford	Dog	10/25/2006
26	Ramesh Carralito	Purry	Cat	10/20/2006
27	Kim Sigman	Runner	Dog	10/13/2006
28	Alma Gonn	Moon	Snake	10/12/2006
29	Lyle Blank	Tarka	Ferret	10/10/2006
30	Maile Shanika	Max	Dog	10/8/2006
31	Dico Patistin	Freckles	Dog	10/2/2006

Labels in the image: Name Box, Formula Box, Rows, Active Cell, Columns.



Getting to know the Formula Bar

Taken together, the Formula Box and the Name Box make up the Formula Bar. You use the Formula Bar quite a bit as you work with formulas and functions. The Formula Box is used to enter and edit formulas. The Formula Box is the long entry box that starts in the middle of the bar. When you enter a formula into this box, you then can click the little check-mark button to finish the entry. The check-mark button is only visible when you are entering a formula. Pressing the Enter key also completes your entry; clicking the X cancels the entry.

An alternative is to enter a formula directly into a cell. The Formula Box displays the formula as

it is being entered into the cell. When you want to see just the contents of a cell that has a formula, make that cell active and look at its contents in the Formula Box. Cells that have formulas do not normally display the formula, but instead display the result of the formula. When you want to see the actual formula, the Formula Box is the place to do it. The Name Box, on the left side of the Formula Bar, is used to select named areas in the workbook. This is addressed further in the material.

You find cells at the intersection of rows and columns. Cell A1 is the cell at the intersection of column A and row 1. A1 is the cell's *address*. There is always an *active* cell — that is, a cell in which any entry would go into should you start typing. The active cell has a border around it. Also, the contents of the active cell are seen in the *Formula Box*.



When we speak of, or reference, *cell*, we are referring to its address. The address is the intersection of a column and row. To talk about cell D20 means to talk about the cell that you find at the intersection of column D and row 20.

In Figure 1-7, the active cell is C7. You have a couple of ways to see this. For starters, cell C7 has a border around it. Also notice that the column head C is shaded, as well as row number 7. Just above the column headers are the Name Box and the Formula Box. The Name Box is all the way to the left and shows the active cell's address of C7. To the right of the Name Box, the Formula Box shows the contents of cell C7.



If the Formula Bar is not visible, choose the Advanced tab; in the Display section in the Excel Options dialog box, choose to make it visible.

A *range* is usually a group of adjacent cells, although noncontiguous cells can be included in the same range (but that's mostly for rocket scientists and those obsessed with calculus). For your purposes, assume a range is a group of continuous cells. Make a range right now! Here's how:

1. Position the mouse pointer over the first cell where you wish to define a range.
2. Press and hold the left mouse button down.
3. Move the pointer to the last cell of your desired area.
4. Release the mouse button.

Figure 1-8 shows what happened when we did this. We selected a *range* of cells. The address of this range is A3:D21.



A range address looks like two cell addresses put together, with a colon (:) in the middle. And that's what it is! A range address starts with the address of the cell in the upper left of the range, then has a colon, and then ends with the address of the cell in the lower right.

	A	B	C	D	E	F	G	H	I	J
1	CLIENT	NAME OF PET	TYPE OF PET	DATE OF LAST VISIT						
2										
3	Caryl Whaley	Pewis	Cat	12/8/2006						
4	Dave Konneker	Sugar	Cat	12/8/2006						
5	Portia Coyle	Queenie	Dog	12/5/2006						
6	Steven Traylor	Winger	Bird	12/5/2006						
7	Swendolin Gauder	Honey	Dog	12/2/2006						
8	Ava Javinsky	Tweeta	Bird	12/2/2006						
9	Tali Evert	Hunter	Cat	11/24/2006						
10	Alma Pisset	Proud King	Horse	11/17/2006						
11	Del Moore	Helen	Monkey	11/16/2006						
12	Mayta Peltman	Tiger	Cat	11/15/2006						
13	Aurora McCracken	Pretty Girl	Bird	11/14/2006						
14	Hugh Blashick	Missy	Cat	11/14/2006						
15	Seiji Davis	Band	Cat	11/11/2006						
16	Greg Batin	Baby	Cat	11/5/2006						
17	Berna Lochhead	Colter	Snake	11/5/2006						
18	Bernie Viambeck	Boover	Dog	11/2/2006						
19	Fans Alameda	Wally	Dog	11/2/2006						
20	Trisha Hill	Climber	Cat	11/2/2006						
21	Edna Walls	Royal	Dog	11/1/2006						
22	William Adrossino	Parsnip	Cat	10/30/2006						
23	Muel Rosenzant	Little Lil	Bird	10/28/2006						
24	Iola Cramer	Ira	Bird	10/26/2006						
25	Russell Triplett	Crawford	Dog	10/25/2006						
26	Ramesh Carvalho	Purry	Cat	10/25/2006						
27	Kim Sigman	Bumer	Dog	10/13/2006						
28	Alma Gorin	Moon	Snake	10/12/2006						
29	Lyle Blank	Tarka	Ferret	10/10/2006						
30	Maie Shanika	Max	Dog	10/8/2006						
31	Dave Petelkin	Freckles	Dog	10/2/2006						
32	Molly Buck	Polly	Bird	10/1/2006						
33	Davidayon Comeau	Morris	Cat	9/25/2006						
34	Rene Rybanczyk	Morris	Cat	9/25/2006						
35	Victor Barandes	Boxer	Dog	9/18/2006						
36	Curtiss Dudgeck	Royal	Dog	9/17/2006						
37	Banna Booth	Polly	Bird	9/13/2006						

Figure 1-8:
Selecting
a range
of cells.

One more detail about ranges — you can give them a name. This is a great feature because you can think about a range in terms of what it is used for, instead of what its address is. Also, if we did not take the extra step to assign a name, the range would be gone as soon as we clicked anywhere on the worksheet. When a range is given a name, you can repeatedly use the range by using its name.

Say you have a list of clients on a worksheet. What's easier — thinking of exactly which cells are occupied, or thinking that there is your list of clients?

Throughout this book, we use areas made of cell addresses and ranges, which have been given names. It's time to get your feet wet creating a *named area*. Here's what you do:

1. **Position the mouse pointer over a cell, click and hold the left mouse button down, and drag the pointer around.**
2. **Release the mouse button when done.**

You've select an area of the worksheet.

3. **Click Name a Range in the Named Cells category on the Formulas Ribbon.**

The New Name dialog box appears. Figure 1-9 shows you how it looks so far.

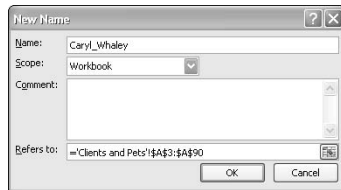
4. **Name the area if need be.**

Excel guesses that you want to name the area with the value it finds in the top cell of the range. That may or may not be what you want. Change the name if you need to. In this example, we changed the name to Clients.

An alternative method to naming an area is to select it, type the name in the Name Box (left of the Formula Bar), and press the Enter key.



Figure 1-9:
Adding a
name to the
workbook.



5. **Click the OK button.**

That's it. Hey, you're already on your way to being an Excel pro! Now that you have a named area, you can easily select your data at any time. Just go to the Name Box and select it from the list. Figure 1-10 shows how we select the Clients area we set up.

Tables work in much the same manner as named areas. Tables have a few features that are unavailable to simple named areas. With tables you can indicate that the top row contains header labels. Further, tables default to have filtering ability. Figure 1-11 shows a table on a worksheet, with headings and filtering ability.

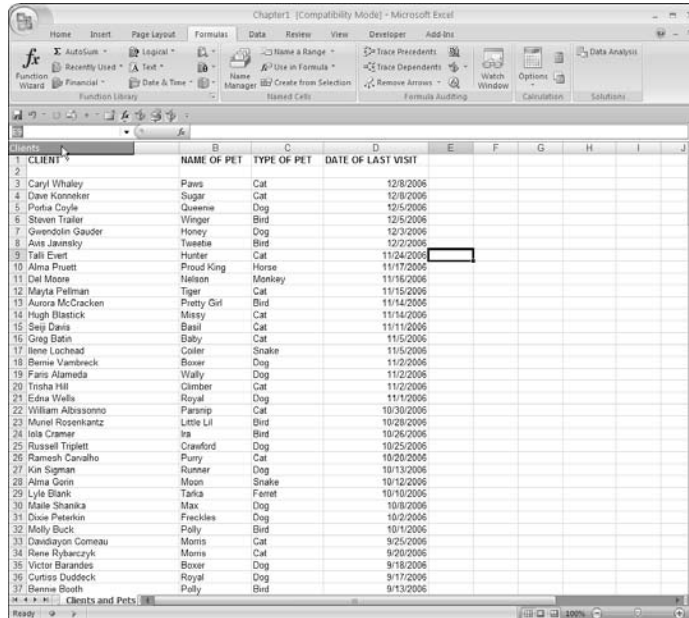


Figure 1-10:
Using the Name Box to find the named area.

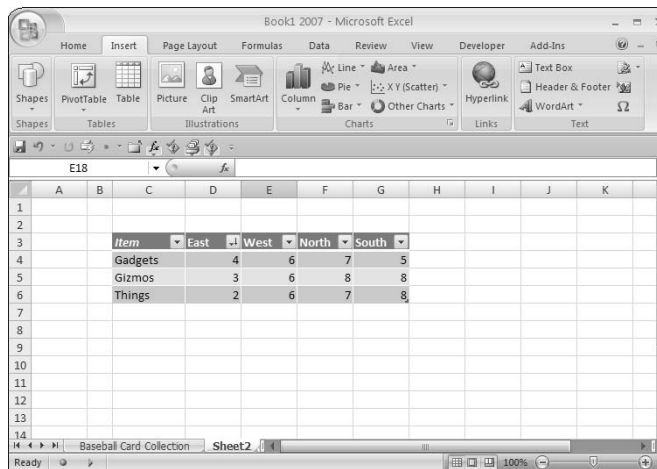


Figure 1-11:
Trying out a table.

With filtering, you can limit which rows show, based on which values you select to display.



The Insert Ribbon contains the button to use for inserting a table. The Insert Ribbon is shown in Figure 1-11.

Formatting your data

Of course you want to make your data look all spiffy and shiny. Bosses like that. Is the number 98.6 someone's temperature? Is it a score on a test? Is it ninety-eight dollars and sixty cents? Is it a percentage? Any of these formats is correct:

- ✓ 98.6
- ✓ \$98.60
- ✓ 98.6%

Excel lets you format your data in just the way you need. Formatting options are on the Home Ribbon, in the Number category.

Figure 1-12 shows how formatting helps in the readability and understanding of a worksheet. Cell B1 has a monetary amount and is formatted with the Accounting style. Cell B2 is formatted as a percent. The actual value in cell B2 is .05. Cell B7 is formatted as currency. The currency format displays a negative value in parentheses. This is just one of the formatting options for currency. Chapter 5 explains further about formatting currency.

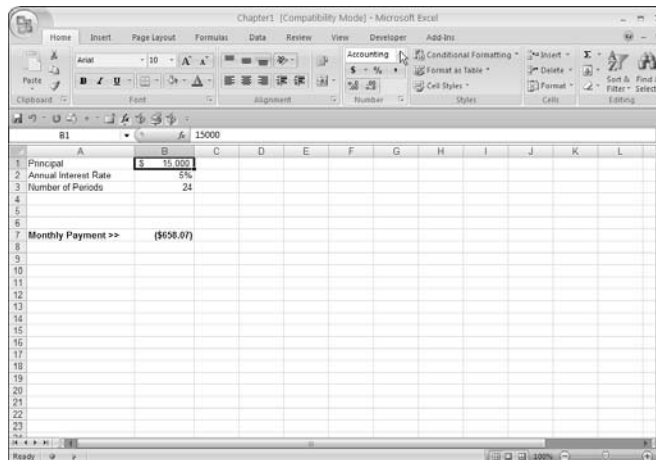


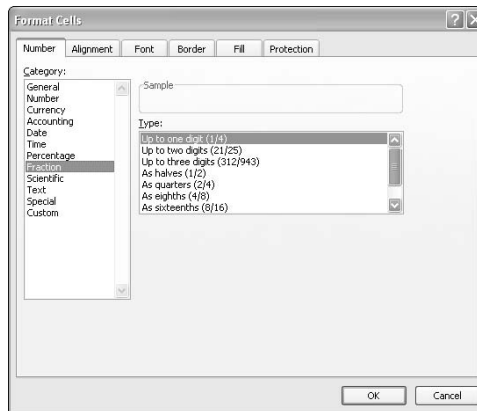
Figure 1-12:
Formatting
data.

Besides selecting formatting on the Home Ribbon, you can use the familiar (in previous versions) Format Cells dialog box. This is the place to go for all your formatting needs beyond what's available on the toolbar. You can even create custom formats. You can display the Format Cells dialog box two ways:

- ✓ On the Home Ribbon, click the drop-down list from the Number category, and then click More.
- ✓ Right-click any cell and select Format Cells from the pop-up menu.

Figure 1-13 shows the Format Cells dialog box. So many settings are there it can make your head spin! We discuss this dialog box and formatting more extensively in Chapter 5.

Figure 1-13:
Using the
Format Cells
dialog box
for
advanced
formatting
options.



Getting help

Excel is complex; you can't deny that. And lucky for all of us, help is just a key press away. Yes, literally one key press — just press the F1 key. Try it now.

This starts up the Help system. From there you can search on a keyword or browse through the Help Table of Contents. Later on, when you are working with Excel functions, you can get help on specific functions directly by clicking the Help with This Function link in the Insert Function dialog box. Chapter 2 covers the Insert Function dialog box in detail.

Gaining the Upper Hand on Formulas

Okay, time to get to the nitty-gritty of what Excel is all about. Sure, you can just enter data and leave it as is, and even generate some pretty charts from it. But getting answers from your data, or creating a summary of your data, or applying what-if tests — all of this takes formulas.

To be specific, a formula in Excel calculates something, or returns some result based on data in the worksheet. A formula is placed in cells and must start with an equal sign (=) to tell Excel that it is a formula and not data. Sounds simple, and it is.



All formulas should start with an equal (=) sign. An alternative is to start a formula with a plus sign (+). This keeps Excel compatible with Lotus 1-2-3.

Look at some very basic formulas. Table 1-1 shows a few formulas and tells you what they do.



We use the word *return* to refer to what displays after a formula or function does its thing. So to say *the formula returns a 7* is the same as saying *the formula calculated the answer to be 7*.

Table 1-1 Basic Formulas	
<i>Formula</i>	<i>What It Does</i>
=2 + 2	Returns the number 4.
=A1 + A2	Returns the sum of the values in cells A1 and A2, whatever those values may be. If either A1 or A2 has text in it, then an error is returned.
=D5	The cell that contains this formula ends up displaying the value that is in cell D5. If you try to enter this formula into cell D5 itself, you create a circular reference. That is a no-no. See Chapter 4.
=SUM(A2:A5)	Returns the sum of the values in cells A2, A3, A4, and A5. Recall from above the syntax for a range. This formula uses the SUM function to sum up all the values in the range.

Entering your first formula

Ready to enter your first formula? Make sure Excel is running and a worksheet is in front of you, and then:

1. **Click an empty cell.**
2. **Type this in:** = 10 + 10.
3. **Press Enter.**

That was easy, wasn't it? You should see the *result* of the formula — the number 20.

Try another. This time you create a formula that adds together the value of two cells:

1. Click any cell.
2. Type in any number.
3. Click another cell.
4. Type in another number.
5. Click a third cell.

This cell will contain the formula.

6. Type a =.
7. Click the first cell.

This is an important point in the creation of the formula. The formula is being written by both your keyboard entry and clicking around with the mouse. The formula should look about half complete, with an equal sign immediately followed by the address of the cell you just clicked. Figure 1-14 shows what this looks like. In the example, the value 15 has been entered into cell B3 and the value 35 into cell B6. The formula was started in cell E3. Cell E3 so far has =B3 in it.

8. Enter a +.

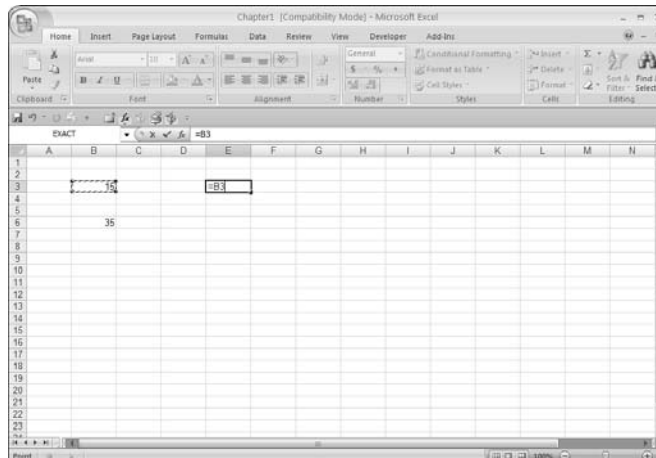


Figure 1-14:
Entering a
formula that
references
cells.

9. Click the cell that has the second entered value.

In this example, this is cell B6. The formula in cell E3 now looks like this: $=B3 + B6$. You can see this in Figure 1-15.

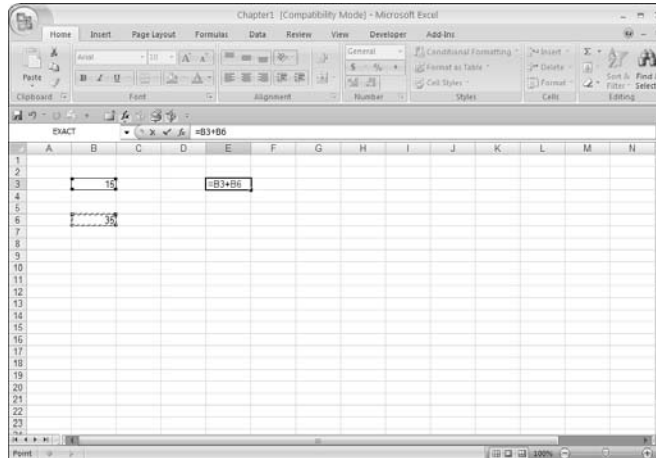


Figure 1-15:
Completing
the formula.

10. Press Enter.

This ends the entry of the function. All done! Congratulations!

Figure 1-16 shows how the example ended up. Cell E3 displays the result of the calculation. Also notice that the Formula Bar displays the contents of cell E3, which really is the formula.

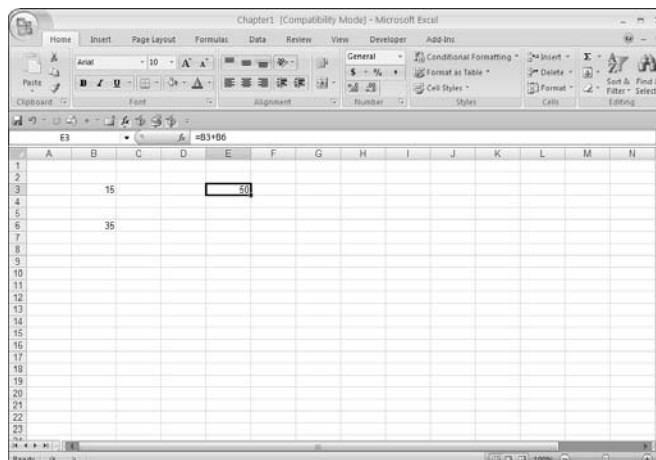


Figure 1-16:
A finished
formula.

Understanding references

References abound in Excel formulas. You can reference cells. You can reference ranges. You can reference cells and ranges on other worksheets. You can reference cells and ranges in other workbooks. Formulas and functions are at their most useful when using references, so you need to understand them.

And if that isn't enough to stir the pot, you can use three types of cell references: relative, absolute, and mixed. Okay, one step at a time here. Try out a formula that uses a range.

Formulas that use ranges often have a function in the formula, so use the SUM function here:

1. Enter some numbers in many cells going down one column.
2. Click in another cell where you want the result to appear.
3. Enter =SUM(to start the function.
4. Click the first cell that has an entered value, hold the left mouse button down, and drag the mouse pointer over all the cells that have values.
5. Release the mouse button.

The range address appears where the formula and function are being entered.

6. Enter a).
7. Press Enter.
8. Give yourself a pat on the back.



Wherever you drag the mouse to enter the range address into a function, you can also just type in the address of the range, if you know what it is.

Excel is *dynamic* when it comes to cell addresses. If you have a cell with a formula that references a different cell's address and you copy the formula from the first cell to another cell, the address of the reference inside the formula changes. Excel updates the reference inside the formula to match the number of rows and/or columns that separate the original cell (where the formula is being copied from) from the new cell (where the formula is being copied to). This may be confusing, so try an example so you can see this for yourself:

1. In cell B2, enter 100.
2. In cell C2, enter =B2 * 2.
3. Press Enter.

Cell C2 now returns the value 200.

4. If C2 is not the active cell, click it once.
5. Press Ctrl + C, or click the Copy button in the Clipboard category on the Home Ribbon.
6. Click cell C3.
7. Press Ctrl + V, or click the Paste button in the Clipboard category on the Home Ribbon.
8. If you see a strange moving line around cell C2, press the ESC key.

Cell C3 should be the active cell, but if it is not, just click it once. Look at the Formula Bar. The contents of cell C3 are =B3 * 2, and not the =B2 * 2 that you copied.



Did you see a moving line around a cell? That line's called a *marquee*. It's a reminder that you are in the middle of a cut or copy operation, and the marquee goes around the cut or copied data.

What happened? Excel, in its wisdom, assumed that if a formula in cell C2 references the cell B2 — one cell to the left, then the same formula put into cell C3 is supposed to reference cell B3 — also one cell to the left.

When copying formulas in Excel, relative addressing is usually what you want. That's why it is the default behavior. Sometimes you do not want relative addressing but rather *absolute* addressing. This is making a cell reference fixed to an absolute cell address so that it does not change when the formula is copied.

In an absolute cell reference, a dollar sign (\$) precedes both the column letter and the row number. You can also have a mixed reference in which the column is absolute and the row is relative or vice versa. To create a mixed reference, you use the dollar sign in front of just the column letter or row number. Here are some examples:

<i>Reference Type</i>	<i>Formula</i>	<i>What Happens After Copying the Formula</i>
Relative	=A1	Either, or both, the column letter A and the row number 1 can change.
Absolute	=\$A\$1	The column letter A and the row number 1 do not change.
Mixed	=\$A1	The column letter A does not change. The row number 1 can change.
Mixed	=A\$1	The column letter A can change. The row number 1 does not change.

Copying formulas with the fill handle

As long as we're on the subject of copying formulas around, take a look at the fill handle. You're gonna love this one! The fill handle is a quick way to copy the contents of a cell to other cells with just a single click and drag.

The active cell always has a little square box in the lower-right side of its border. That is the fill handle. When you move the mouse pointer over the fill handle, the mouse pointer changes shape. If you click and hold down the mouse button, you can now drag up, down, or across over other cells. When you let go of the mouse button, the contents of the active cell automatically copy to the cells you dragged over.

A picture is worth a thousand words, so take a look. Figure 1-17 shows a worksheet that adds some numbers. Cell E4 has this formula: `=B4 + C4 + D4`. This formula needs to be placed in cells E5 through E15. Look closely at cell E4. The mouse pointer is over the fill handle and it has changed to what looks like a small black plus sign. We are about to use the fill handle to drag that formula to the other cells. Clicking and holding the left mouse button down and then dragging down to E15 does the trick.

Figure 1-17:
Getting ready to drag the formula down.

	A	B	C	D	E	F	G	H	I	J	K
1	Number of Orders										
2											
3		Retail	Mail Order	Internet	TOTAL BY MONTH						
4	January	1015	107	506	2028						
5	February	892	115	752							
6	March	960	150	907							
7	April	1020	141	1004							
8	May	1145	175	1015							
9	June	1287	199	1259							
10	July	1235	166	1101							
11	August	1044	135	1032							
12	September	994	122	851							
13	October	921	80	741							
14	November	742	55	652							
15	December	615	20	614							

Figure 1-18 shows what the worksheet looks like after the fill handle is used to get the formula into all the cells. This is a real timesaver. Also, you can see that the formula in each cell of column E correctly references the cells to its left. This is the intention of using relative referencing. For example, the formula in cell E15 ended up with this formula: `=B15 + C15 + D15`.

Assembling formulas the right way

There's a saying in the computer business: garbage in, garbage out. And that applies to how formulas are put together. If a formula is constructed the wrong way, it either returns an incorrect result or an error.

Number of Orders	Retail	Mail Order	Internet	TOTAL BY MONTH
January	1015	107	906	2028
February	882	115	793	1790
March	960	150	907	2017
April	1020	141	1004	2165
May	1145	175	1015	2335
June	1287	199	1259	2745
July	1235	166	1181	2582
August	1044	135	1032	2211
September	994	122	851	1967
October	921	80	741	1742
November	742	55	652	1449
December	616	29	614	1259

Figure 1-18:
Populating cells with a formula by using the fill handle.

Two types of errors can occur in formulas. In one type, Excel can calculate the formula, but the result is wrong. In the other type, Excel is not able to calculate the formula. Check out both of these.

A formula can work and still produce an incorrect result. Excel does not report an error because there is no error for it to find. Often this is the result of not using parentheses properly in the formula. Take a look at some examples:

<i>Formula</i>	<i>Result</i>
$=7 + 5 * 20 + 25 / 5$	112
$=(7 + 5) * 20 + 25 / 5$	245
$=7 + 5 * (20 + 25) / 5$	52
$=(7 + 5 * 20 + 25) / 5$	26.4

All of these are valid formulas, but the placement of parentheses makes a difference in the outcome. You must take into account the order of mathematical operators when writing formulas. The order is:

1. Parentheses
2. Exponents
3. Multiplication and division
4. Addition and subtraction

This is a key point of formulas. It is easy to just accept a returned answer. After all, Excel is so smart. Right? Wrong! Like all computer programs, Excel can only do what it is told. If you tell it to calculate an incorrect but structurally valid formula, it will do so. So watch your p's and q's! Er, rather your parentheses and mathematical operators when building formulas.

The second type of error is when there is a mistake in the formula or in the data the formula uses that prevents Excel from calculating the result. Excel makes your life easier by telling you when such an error occurs. To be precise, it does one of the following:

- ✔ Excel displays a message when you attempt to enter a formula that is not constructed correctly.
- ✔ Excel returns an error message in the cell when there is something wrong with the result of the calculation.

First, let's see what happened when we tried to finish entering a formula that had the wrong number of parentheses. Figure 1-19 shows this.

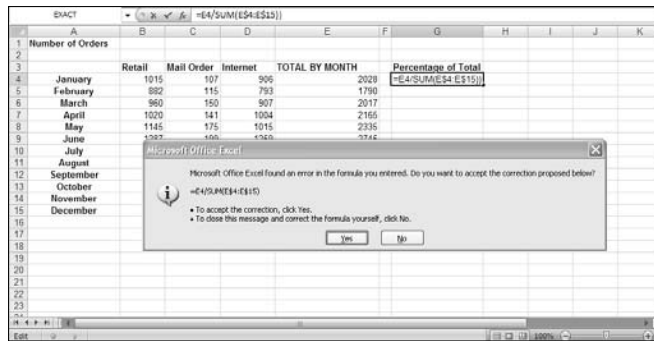


Figure 1-19:
Getting a
message
from Excel.

Excel finds an uneven number of open and closed parentheses. Therefore the formula cannot work (it does not make sense mathematically) and Excel tells you so. Watch for these messages; they often offer a solution.

On the other side of the fence are errors in returned values. If you got this far, then the formula's syntax passed muster, but something went awry nonetheless. Possible errors are:

- ✔ Attempting to perform a mathematical operation on text
- ✔ Attempting to divide a number by 0 (a mathematical no-no)
- ✔ Trying to reference a nonexistent cell, range, worksheet, or workbook
- ✔ Entering the wrong type of information into an argument function

This is by no means an exhaustive list of possible error conditions, but you get the idea. So what does Excel do about it? There are a handful of errors that Excel places into the cell with the problem formula.

Error Type	When It Happens
#DIV/0!	When you're trying to divide by 0
#N/A!	When a formula or a function inside a formula cannot find the referenced data
#NAME?	When text in a formula is not recognized
#NULL!	When a space was used instead of a comma in formulas that reference multiple ranges; a comma is necessary to separate range references
#NUM!	When a formula has numeric data that is invalid for the operation type
#REF!	When a reference is invalid
#VALUE!	When the wrong type of operand or function argument is used

Chapter 4 discusses catching and handling formula errors in detail.

Using Functions in Formulas

Functions are like little utility programs that do a single thing. For example, the SUM function sums up numbers, the COUNT function counts, and the AVERAGE function calculates an average.

There are functions to handle many different needs: working with numbers, working with text, working with dates and times, working with finance, and so on. Functions can be combined and nested (one goes inside another). Functions return a value, and this value can be combined with the results of another function or formula. The possibilities are nearly endless.

But functions do not exist on their own. They are always a part of a formula. Now that can mean that the formula is made up completely of the function or that the formula combines the function with other functions, data, operators, or references. But functions must follow the formula golden rule: *Start with the equal sign*. Look at some examples:

Function/Formula	Result
=SUM(A1:A5)	Returns the sum of the values in the range A1:A5. This is an example of a function serving as the whole formula.
=SUM(A1:A5) /B5	Returns the sum of the values in the range A1:A5 divided by the value in cell B5. This is an example of mixing a function's result with other data.

=SUM(A1:A5) +
AVERAGE(B1:B5)

Returns the sum of the range A1:A5 added with the average of the range B1:B5. This is an example of a formula that combines the result of two functions.

Ready to write your first formula with a function in it? This function creates an average:

1. Enter some numbers in a column's cells.
2. Click an empty cell where you want to see the result.
3. Enter =AVERAGE(to start the function.

Note: New in Excel 2007, Excel presents a list of functions that have the same spelling as the function name you type. The more letters you type, the shorter the list becomes. The advantage is, for example, typing the letter A, using the ↓ to select the AVERAGE function, and then pressing the Tab key.

4. Click the first cell with an entered value and, while holding the mouse button, drag the mouse pointer over the other cells that have values.

An alternative is to enter the range of those cells.

5. Enter a).
6. Press Enter.

If all went well, your worksheet should look a little bit like ours, in Figure 1-20. Cell B10 has the calculated result, but look up at the Formula Bar and you can see the actual function as it was entered.

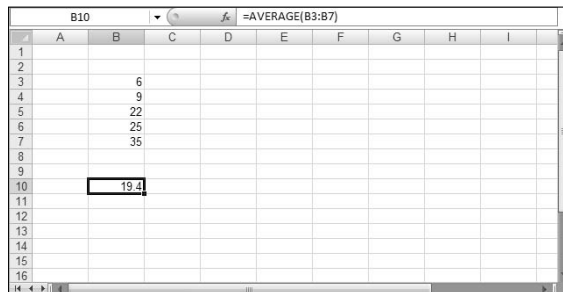


Figure 1-20:
Entering the
AVERAGE
function.

Formulas and functions are dependent on the cells and ranges to which they refer. If you change the data in one of the cells, the result returned by the function updates. You can try this now. In the example you just did with making an average, click into one of the cells with the values and enter a different number. The returned average changes.



A formula can consist of nothing but a single function — preceded by an equal sign, of course!

Looking at what goes into a function

Most functions take inputs — called *arguments* or *parameters* — that specify the data the function is to use. Some functions take no arguments, some take one, and others take many — it all depends on the function. The argument list is always enclosed in parentheses following the function name. If there's more than one argument, they are separated by commas. Look at a few examples:

Function	Comment
=NOW ()	Takes no arguments.
=AVERAGE (A6 , A11 , B7)	Can take up to 255 arguments. Here, three cell references are included as arguments. The arguments are separated by commas.
=AVERAGE (A6 :A10 , A13 :A19 , A23 :A29)	In this example, the arguments are range references instead of cell references. The arguments are separated by commas.
=IPMT (B5 , B6 , B7 , B8)	Requires four arguments. Commas separate the arguments.

Some functions have required arguments and optional arguments. You must provide the required ones. The optional ones are well, optional. But you may want to include them if their presence helps the function return the value you need.

The IPMT function is a good example. Four arguments are required and two more are optional. You can read more about the IPMT function in Chapter 5. You can read more about function arguments in Chapter 2.

Arguing with a function

Memorizing the arguments that every function takes would be a daunting task. We can only think that if you could pull that off you could be on television. But back to reality, you don't have to memorize them because Excel helps you select what function to use, and then tells you which arguments are needed.

Figure 1-21 shows the Insert Function dialog box. This great helper is accessed by clicking the Function Wizard button on the Formulas Ribbon. The dialog box is where you select a function to use.

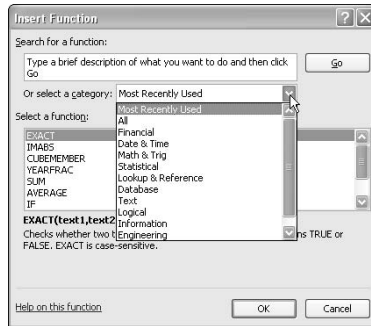


Figure 1-21:
Using the
Insert
Function
dialog box.

The dialog box contains a listing of all available functions — and there are a lot of them! So to make matters easier, the dialog box gives you a way to search for a function by a keyword, or you can filter the list of functions by category.



If you know which category a function belongs in, you can click the function category button in the Formulas Ribbon and select the function from the list.

Try it out! Here's an example of how to use the Insert Function dialog box to multiply together a few numbers:

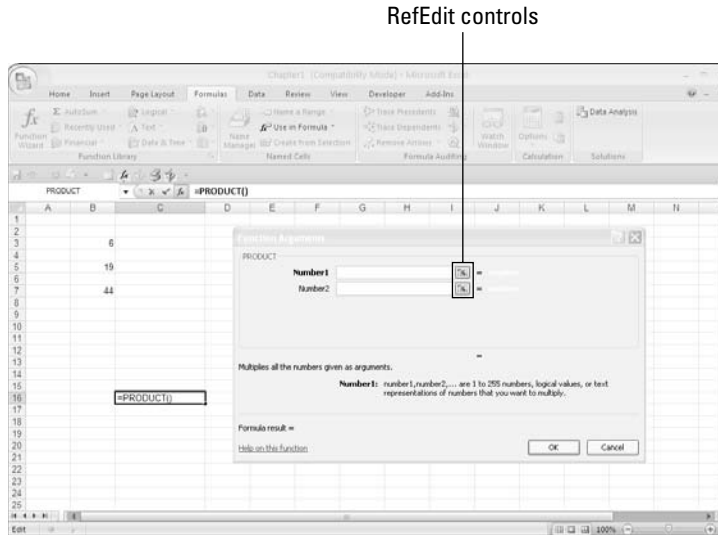
1. **Enter three numbers in three different cells.**
2. **Click an empty cell where you want the result to appear.**
3. **Click the Function Wizard button on the Formulas Ribbon.**

As an alternative, you can just click the little *fx* button on the Formula Bar. The Insert Function dialog box appears.

4. **Select either All or Math & Trig.**
5. **In the list of functions, find and select the PRODUCT function.**
6. **Click the OK button.**

This closes the Insert Function dialog box and displays the Function Arguments dialog box (see Figure 1-22), where you can enter as many arguments as needed. Initially it might not look like it can accommodate enough arguments. You need to enter three in this example, but it looks like there is only room for two. This is like musical chairs!

Figure 1-22:
Getting ready to enter some arguments to the function.



More argument entry boxes appear as you need them. First, though, how do you enter the argument? There are two ways.

7. Enter the argument one of two ways:

- **Type the numbers or cell references into the boxes.**
- **Use those funny-looking squares to the right of the entry boxes.**

In Figure 1-22 two entry boxes are ready to go. To the left of them are the names Number1 and Number2. To the right of the boxes are the little squares. These squares are actually called *RefEdit controls*. They make argument entry a snap. All you do is click one, click the cell with the value, and then press Enter.

8. Click the RefEdit control to the right of the Number1 entry box.

The Function Arguments dialog box shrinks to just the size of the entry box.

9. Click the cell with the first number.

Figure 1-23 shows what the screen looks like at this point.

10. Press Enter.

The Function Arguments dialog box reappears with the argument entered into the box. The argument is not the value in the cell, but instead is the address of the cell that contains the value — exactly what you want.

11. Repeat Steps 7–9 to enter the other two cell references.

Figure 1-24 shows what the screen should now look like.

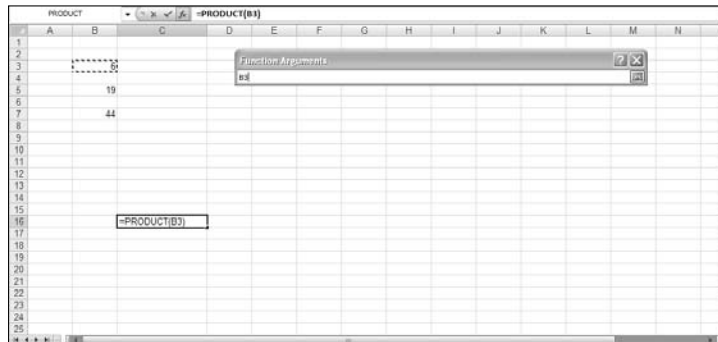


Figure 1-23:
Using
RefEdit
to enter
arguments.

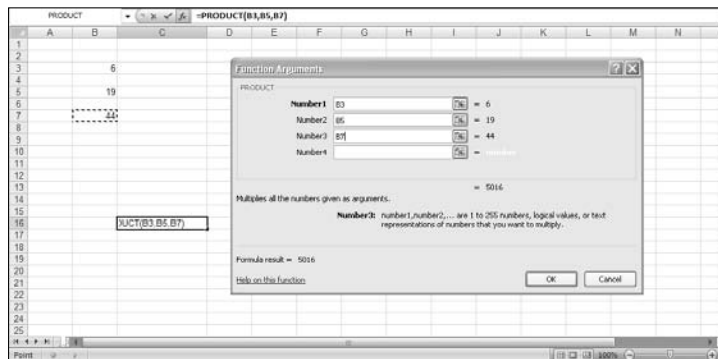


Figure 1-24:
Completing
the function
entry.

12. Click OK or press Enter to complete the function.

Figure 1-25 shows the result of all this hoopla. The PRODUCT function returns the result of the individual numbers being multiplied together.



You do not have to use the Insert Function dialog box to enter functions into cells. It is there for convenience. As you become familiar with certain functions that you use repeatedly, you may find it faster to just type the function directly into the cell.

Nesting functions

Nesting is something a bird does, isn't it? Well, a bird expert would know the answer to that one, but we do know how to nest Excel functions. A *nested function* is tucked inside another function, as one of its arguments. Nesting functions let you return results you would have a hard time getting to otherwise. (Nested functions are used in examples in various places in the book. The COUNTIF, AVERAGE, and MAX functions are discussed in Chapter 9.)

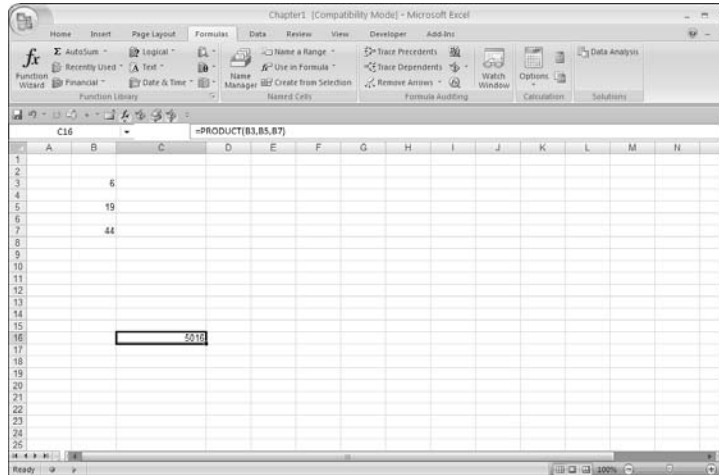


Figure 1-25:
Math was never this easy!

Figure 1-26 shows the daily closing price for the S&P 500, for the month of September 2004. A possible analysis is to see how many times the closing price was higher than the average for the month. Therefore, the average needs to be calculated first, before you can compare any single price. By embedding the AVERAGE function inside another function, the average is first calculated.



When a function is nested inside another, the inner function is calculated first. Then that result is used as an argument for the outer function.

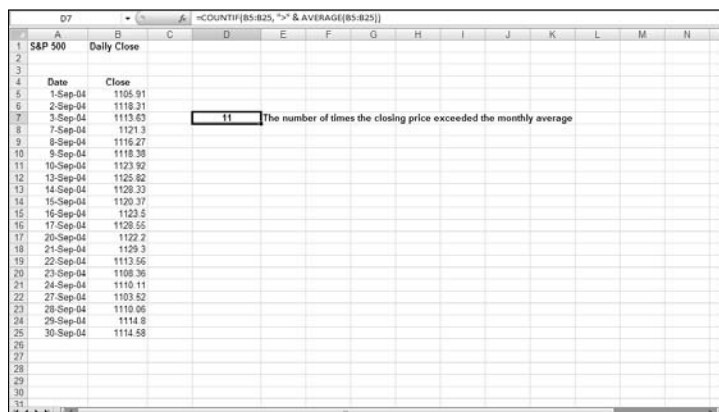


Figure 1-26:
Nesting functions.

The COUNTIF function counts the number of cells in a range that meet a condition. The condition in this case is that any single value in the range is greater than (>) the average of the range. The formula in cell D7 is =COUNTIF(B5:B25, ">" & AVERAGE(B5:B25)). The AVERAGE function is evaluated first, and then the COUNTIF function is evaluated using the returned value from the nested function used as an argument.

Nested functions are best entered directly. The Insert Function dialog box does not make it easy to enter a nested function. Try one out. In this example, you use the AVERAGE function to find the average of the largest values from two sets of numbers. The nested function in this example is MAX. You enter the MAX function twice within the AVERAGE function:

1. Enter a few different numbers in one column.
2. Enter a few different numbers in a different column.
3. Click an empty cell where you want the result to appear.
4. Enter =AVERAGE(to start the function entry.
5. Enter MAX(.
6. Click the first cell in the second set of numbers, press the mouse button, and drag over all the cells of the first set.
The address of this range enters into the MAX function.
7. Enter a closing parenthesis to end the first MAX function.
8. Enter a comma (,).
9. Once again, enter MAX(.
10. Click the first cell in the second set of numbers, press the mouse button, and drag over all the cells of the second set.
The address of this range enters into the MAX function.
11. Enter a closing parenthesis to end the second MAX function.
12. Enter a).
This ends the AVERAGE function.
13. Press Enter.

Figure 1-27 shows the result of your nested function. Cell C14 has this formula: =AVERAGE(MAX(B4:B10), MAX(D4:D10)).



When using nested functions, the outer function is preceded with an equal sign (=) if it is the beginning of the formula. Any nested functions are *not* preceded with an equal sign.

The screenshot shows an Excel spreadsheet with the following data:

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1															
2															
3		Team A		Team B											
4			85												
5			92												
6			95												
7			81												
8			79												
9			90												
10			98												
11															
12															
13															
14				90	Average of the top values										
15															
16															
17															
18															
19															
20															
21															
22															
23															
24															
25															
26															
27															
28															
29															
30															
31															

Figure 1-27:
Getting a
result from
nested
functions.



You can nest functions up to 64 levels.

Chapter 2

Saving Time with Function Tools

In This Chapter

- ▶ Displaying the Insert Function dialog box
 - ▶ Finding the function you need
 - ▶ Using functions that don't take arguments
 - ▶ Getting help with functions
 - ▶ Using the Function Arguments dialog box
-

Excel has so many functions that it's both a blessing and a curse. You can do many things with Excel functions — if you can remember them all! Even if you remember many function names, memorizing all the arguments the functions can use is a challenge.



Arguments are pieces of information that functions use to calculate and return a value.

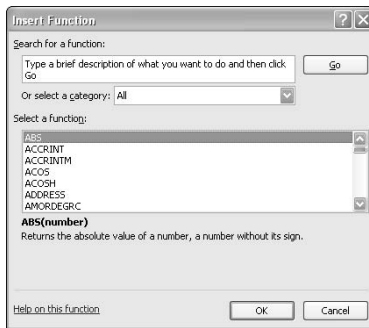
Never fear: Microsoft hasn't left you in the dark with figuring out which arguments to use. Excel has a great utility to help insert functions, and their arguments, into your worksheet. This makes it a snap to find and use the functions you need. You'll save both time and headaches, and make fewer errors to boot — so read on!

Getting Familiar with the Insert Function Dialog Box

The Insert Function dialog box (shown in Figure 2-1) is designed to simplify the task of using functions in your worksheet. The dialog box not only helps you locate the proper function for the task at hand but also provides information about the arguments that the function takes. If you use the Insert Function dialog box, you don't have to type functions directly into worksheet cells. Instead, the dialog box guides you through a (mostly) point-and-click procedure — a good thing, because if you're anything like us, you need all the help you can get.

In the Insert Function dialog box, you can browse functions by category or scroll the complete alphabetical list. A search feature — where you type a phrase in the Search for a Function box, click the Go button, and see what comes up — is helpful. When you highlight a function in the Select a Function box, a brief description of what the function does appears under the list. You can also click the Help On This Function link at the bottom of the dialog box to view more detailed information about the function.

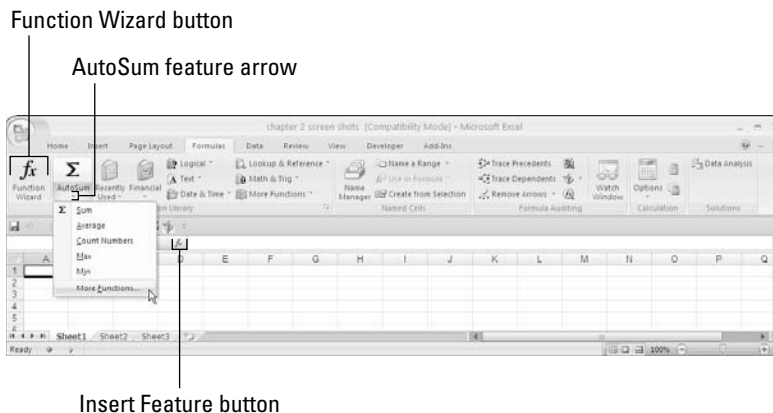
Figure 2-1:
Use the Insert Function dialog box to easily enter functions in a worksheet.



You can display the Insert Function dialog box in three ways:

- **Click the Function Wizard button on the Formulas Ribbon.**
- **On the Formula Bar, click the Insert Function button (which looks like f_x).**
- **Click the small arrow at the bottom of the AutoSum feature on the Formulas Ribbon and select More Functions.** AutoSum has a list of commonly used functions that you can insert with a click. If you select More Functions, the Insert Function dialog box opens. See Figure 2-2.

Figure 2-2:
The AutoSum button offers quick access to basic functions and the Insert Function dialog box.



Finding the Correct Function

The first step to using a function is finding the one you need! Even when you do know the one you need, you may not remember all the arguments it takes. You can find a function in the Insert Function dialog box in two ways:

- ✓ **Search:** Type one or more keywords or a phrase into the Search for a Function box. Then click the Go button.
 - If a match is made, the Or Select a Category drop-down list displays Recommended, and the Select a Function box displays a list of the functions that match your search.
 - If no match is made, the Or Select a Category drop-down list displays Most Recently Used functions, and the most recently used functions appears in the Select a Function dialog box.
- ✓ **Browse:** Click the Or Select a Category down arrow and from the drop-down list, select All, or select an actual function category. When an actual category is selected, the Select a Function box updates to just the relevant functions. You can look through the list to find the function you want. Alternatively, if you know the category, you can select it on the Formulas Ribbon.

Table 2-1 lists the categories in the Or Select a Category drop-down list. Finding the function you need is different from knowing which function you need. Excel is great at giving you the functions, but you do need to know what to ask for.

<i>Category</i>	<i>Type of Functions</i>
Most Recently Used	The last several functions you used
All	The entire function list, sorted alphabetically
Financial so forth	Functions for managing loans, analyzing investments, and so forth
Date & Time	Functions for calculating days of the week, elapsed time, and so forth
Math & Trig	A considerable number of mathematical functions
Statistical	Functions for using descriptive and inferential statistics
Lookup & Reference	Functions for obtaining facts about and data on worksheets

(continued)

Category	Type of Functions
Database	Functions for selecting data in structured rows and columns
Text	Functions for manipulating and searching text values
Logical	Boolean functions (AND, OR, and so forth)
Information	Functions for getting facts about worksheet cells and the data therein
Engineering	Engineering and some conversion functions. These functions are also provided in the Analysis ToolPak
Cube	Functions used with online analytical processing (OLAP) cubes
User Defined	Any available custom functions created in VBA code or from add-ins; this category may not be listed

Entering Functions Using the Insert Function Dialog Box

Now that you've seen how to search for or select a function, it's time to use the Insert Function dialog box to actually insert a function. The dialog box makes it easy to enter functions that take no arguments and functions that *do* take arguments. Either way, the dialog box guides you through the process of entering the function.

Sometimes function arguments are not values but instead are references to cells, ranges, named areas, or tables. That this is also handled in the Insert Function dialog box makes its use so beneficial.

Selecting a function that takes no arguments

Some functions return a value, period. No arguments are needed for these ones. This means you don't have to have some arguments ready to go. What could be easier? Here's how to enter a function that does not take any arguments. The TODAY function is used in this example:

1. Position the cursor in the cell where you want the results to appear.
2. Click the Function Wizard button on the Ribbon to open the Insert Function dialog box.
3. Select All in the Or Select a Category drop-down list.
4. Scroll through the Select a Function list until you see the TODAY function and click it once.

Figure 2-3 shows what our screen looks like.

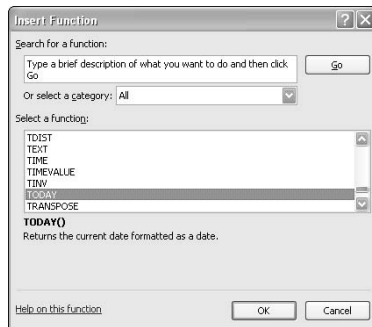


Figure 2-3:
Selecting a function.

5. Click the OK button.

The Insert Function dialog box closes and the Function Arguments dialog box opens. The dialog box tells you that function does not take any arguments. Figure 2-4 shows how the screen now looks.

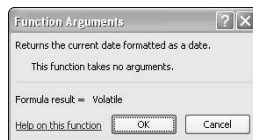


Figure 2-4:
Confirming no arguments exist with the Function Arguments dialog box.

6. Click the OK button.

This closes the Function Arguments dialog box and the function entry is complete.



You may have noticed that the Function Arguments dialog box says the Formula result will equal `Volatile`. This is nothing to be alarmed about! This just means the answer can be different each time you use the function. The nitty-gritty is that the answer will change each time the worksheet recalculates.

Figure 2-5 shows how the function's result has been returned to the worksheet. Cell B2 displays the date we wrote this example. The date you see on your screen is the current date.

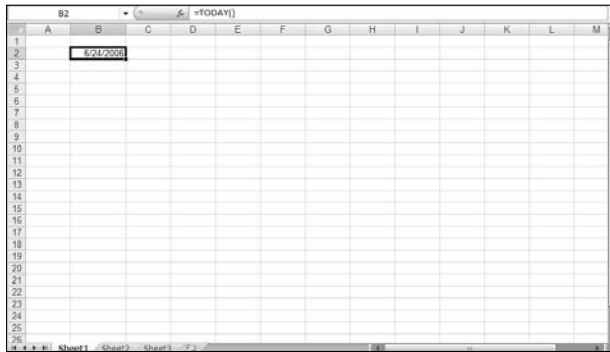


Figure 2-5:
Populating a
worksheet
cell with
today's date.



Most functions do take arguments. The few that *do not* take arguments can return a result without needing any information. For example, the TODAY function just returns the current date. It doesn't need any information to figure this out.

Selecting a function that uses arguments

Most functions take arguments to provide the information the function needs to perform its calculation. Some functions use a single argument; others use many. Taking arguments and using arguments are interchangeable terms. Most functions take arguments, but the number of arguments depends on the actual function. Some take a single argument, and some can take up to 255.

The following example shows how to use the Insert Function dialog box to enter a function that *does* use arguments. The example uses the PRODUCT function. Here's how to enter the function and its arguments:

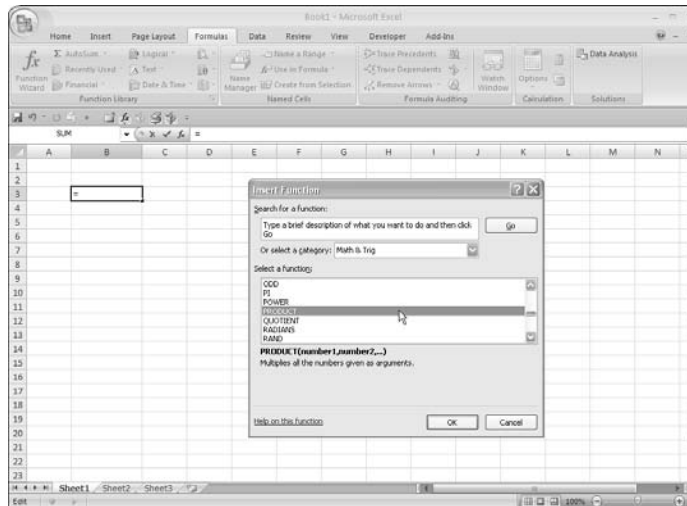
1. **Position the cursor in the cell where you want the results to appear.**
2. **Click the Function Wizard button on the Ribbon.**

This opens the Insert Function dialog box.

3. Select **Math & Trig** in the **Or Select a Category** drop-down list.
4. Scroll through the **Select a Function** list until you see the **PRODUCT** function and then click on it once.

Figure 2-6 shows what the screen now looks like.

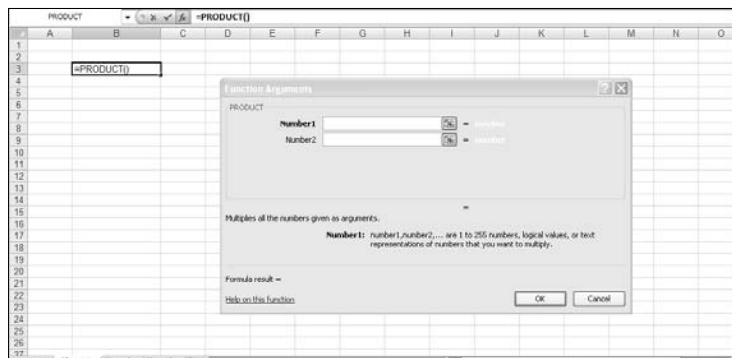
Figure 2-6:
Preparing to multiply some numbers with the **PRODUCT** function.



5. Click the **OK** button.

The **Insert Function** dialog box closes and the **Function Arguments** dialog box opens. Figure 2-7 shows what the screen looks like. The dialog box tells you that this function can take up to 255 arguments, yet there appears to be room for only 2. As you enter arguments, the dialog box provides a scroll bar to manage multiple arguments.

Figure 2-7:
Ready to input function arguments.

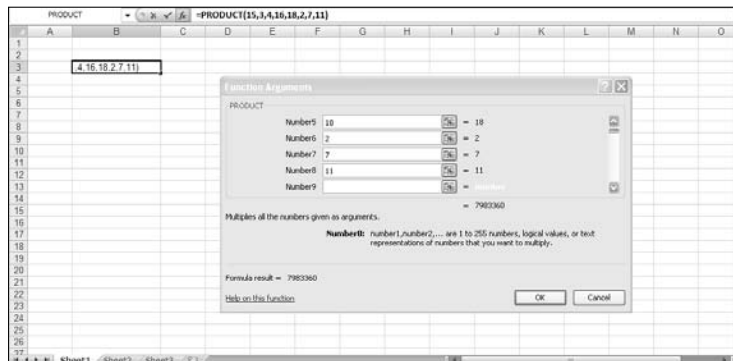


6. In the Function Arguments dialog box, enter a number in the Number 1 box.

7. Enter another number in the Number 2 box.

You are entering actual arguments. As you enter numbers in the dialog box, a scroll bar appears, letting you add arguments. Enter as many as you like, up to 255. Figure 2-8 shows how we entered eight arguments. Also look at the bottom left of the dialog box. As you enter functions, the Formula result is instantly calculated. Wouldn't it be nice to be that smart?

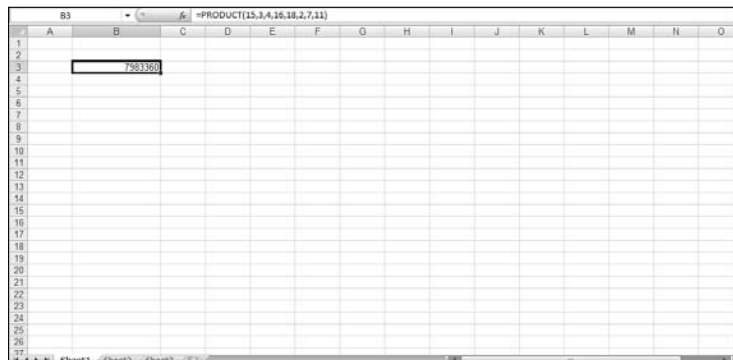
Figure 2-8:
Getting instant results in the Function Arguments dialog box.



8. Click OK to complete the function entry.

Figure 2-9 shows the worksheet's result.

Figure 2-9:
Getting the final answer from the function.



Entering cells, ranges, named areas, and tables as function arguments

Excel is so cool. Not only can you provide single cell references as arguments, but in many cases you can enter an entire range reference, or the name of an area or table as a single argument! And what's more, you can enter these arguments using either the keyboard or the mouse.

This example demonstrates using both single cell and range references as well as a named area and table as arguments. For this example we use the SUM function. Here is how to use the Insert Function dialog box to enter the function and its arguments:

- 1. Enter some numbers in a worksheet in contiguous cells.**
- 2. Select the cells, and then click the Table button on the Insert Ribbon.**

The Create Table dialog box opens.

- 3. Click the OK button to complete making the table.**

The Ribbon should display table options. (If not, look along the Excel title bar for Table Tools, and click it). On the left of the Ribbon is the name that Excel gave the table. You can change the name of the table, as well as the appearance.

- 4. Somewhere else on the worksheet, enter numbers in contiguous cells.**

- 5. Select the cells, and then click the Name a Range button on the Formulas Ribbon.**

The New Name dialog box opens.

- 6. Enter a name for the area.**

We used the name MyArea. See Figure 2-10 to see how the worksheet is shaping up.

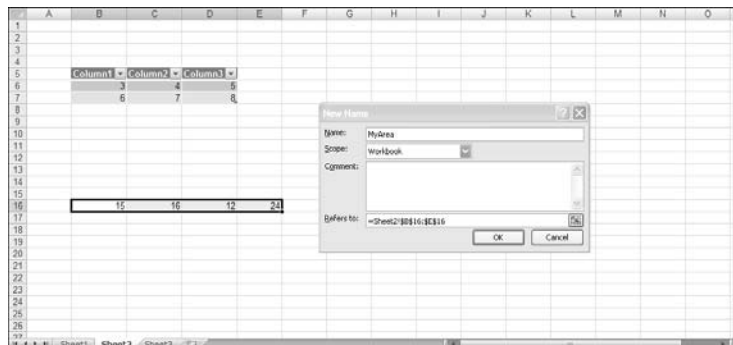


Figure 2-10:
Adding a
table and
a named
area to a
worksheet.

7. Enter some more numbers in contiguous cells either across a row or down a column.
8. Enter a single number into cell A1.
9. Click an empty cell where you want the result.
10. Click the Function Wizard button on the Formulas Ribbon.

The Insert Function dialog box opens.

11. Select the SUM function.

SUM is in the All or Math & Trig categories, and possibly in the Recently Used category.

12. Click OK.

The Function Arguments dialog box opens. To the right of each Number box is a small fancy button — a special Excel control sometimes called the *RefEdit*. It allows you to leave the dialog box, select a cell or range on the worksheet, and then go back into the dialog box. Whatever cell or range you click or drag over on the worksheet is brought into the entry box as a reference.

You can type cell and range references, named areas, and table names directly into the Number boxes as well. The RefEdit controls are there to use if you want to work with the mouse instead.

13. Click directly on the first RefEdit.

The dialog box shrinks so that the only thing visible is the field where you enter data. Click on cell A1, where you had entered a number.

14. Press the Enter key.

The Function Arguments dialog box reappears.

15. In the second entry box, type the name of your named area.

If you don't remember the name you used, use the RefEdit control to select the area on the worksheet.

16. Press the Enter key.

17. In the third entry box, enter your table name and press the Enter key.

18. In the fourth entry box, enter a range from the worksheet where some values are to be found.

It does not matter that this range will likely be part of the named area or table. Use the RefEdit if you wish to just drag the mouse over a range of numbers. Your screen should look similar to that in Figure 2-11.



19. Click the OK button.

The final sum from the various parts of the worksheet displays in the cell where the function was entered. Figure 2-12 shows how the example worksheet turned out.

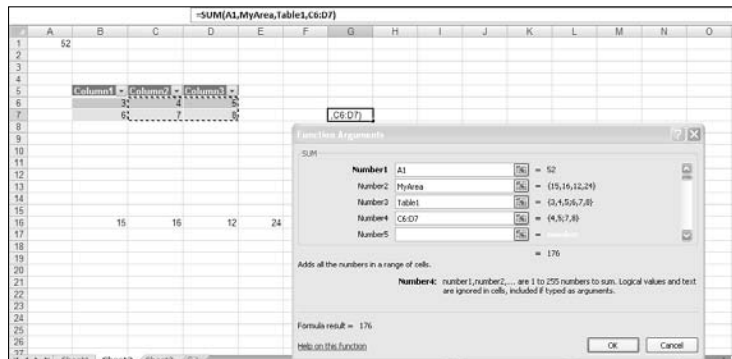


Figure 2-11:
Entering
arguments.

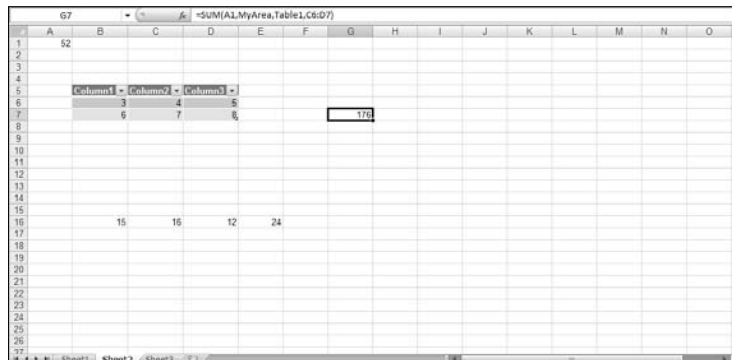


Figure 2-12:
Calculating
a sum
based on
cell and
range
references.

Congratulations! You did it. You successfully inserted a function that took a cell reference, a range reference, a named area, and a table name. You're harnessing the power of Excel. Look at the result — the sum of many numbers found in various parts of the worksheet. Just imagine how much summing you can do. You can have up to 255 inputs and, if needed, each one can be a *range* of cells.



You can use the Insert Function dialog box at any time while entering a formula. This is helpful when the formula uses some values and references in addition to a function. Just open the Insert Function dialog box when the formula entry is at the point where the function goes.

Getting help in the Insert Function dialog box

The number of functions and their exhaustive capabilities gives you the power to do great things in Excel. However, from time to time, you may need guidance on how to get functions to work. Lucky for you, help is just a click away.

Both the Insert Function and Function Arguments dialog boxes have a link to the Help system. At any time, you can click the Help On This Function link in the lower-left corner of the dialog box and get help on the function you're using. The Help system has many examples; often reviewing how a function works leads you to other, similar functions that may be better suited to your situation.

Using the Function Arguments dialog box to edit functions

Excel makes entering functions with the Insert Function dialog box easy. But what about when you need to change a function that has already been entered into a cell? What about adding arguments or taking some away? There is an easy way to do this!

- 1. Click in the cell with the existing function.**
- 2. Click the Function Wizard button.**

The Function Argument dialog box appears. This dialog box is already set to work with your function. In fact, the arguments that have already been entered into the function are displayed in the dialog box as well!

- 3. Add, edit, or delete arguments.**

- To add an argument (if the function allows), use the RefEdit control to pick up the extra values from the worksheet. Alternatively, if you click in the bottom argument reference, a new box opens below it into which you can enter a value or range.
- To edit an argument, simply click into it and change it.
- To delete an argument, click into it and backspace it out.

- 4. Click OK when you're finished.**

The function is updated with your changes.

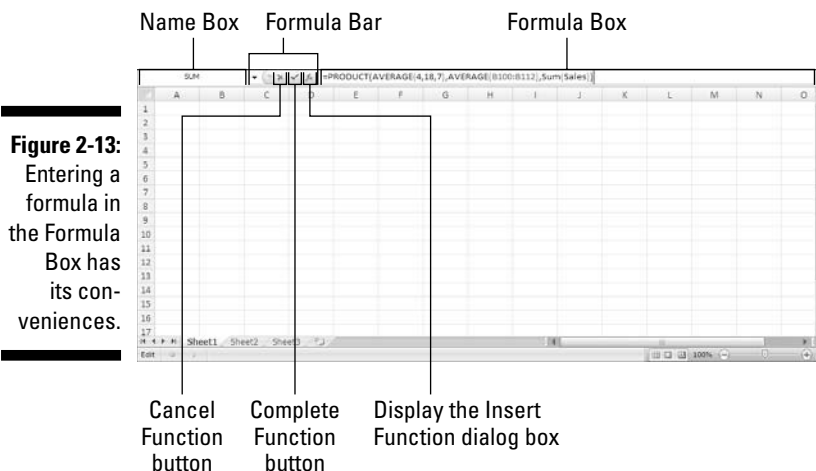
Directly Entering Formulas and Functions

As you get sharp with functions, you will likely bypass the Insert Function dialog box altogether and enter functions directly. One place you can do this is in the Formula Bar. Another way is to just type into a cell.

Entering formulas and functions in the Formula Bar

When you place your entry in the Formula Bar, the entry is really going into the active cell. However, since the active cell can be anywhere, you may prefer entering formulas and functions directly in the Formula Bar. That way you know that the entry will land where you need it. Prior to entering a formula in the Formula Box (on the right side of the Formula Bar), the Name Box on the left lets you know where the entry will end up. The cell receiving the entry may not be in the visible area of the worksheet. Gosh, it could be a million rows down and thousands of columns to the right! Once you start entering the formula, the Name Box will present the function name currently being assembled. The entry is completed when you press the Enter key, or click the little check-mark button to the left of the Formula Box.

Figure 2-13 makes this clear. A formula is being entered into the Formula Box, and the Name Box follows along with the function(s) being entered. Note, though, that the active cell is not in the viewable area of the worksheet. It must be below and/or to the right of the viewable area because the top-left portion of the worksheet is shown in Figure 2-13.



In between the Name Box and the Formula Box are three small buttons. From left to right they do the following:

- ✓ Cancel the entry.
- ✓ Complete the entry.
- ✓ Display the Insert Function dialog box.



The Cancel and Complete Function buttons appear only when you enter a formula, a function, or just plain old values in the Formula Bar. If you type the entry into a cell, the Cancel and Complete Function buttons do not appear.

Entering formulas and functions directly in worksheet cells

Perhaps the easiest entry method is typing the formula directly in a cell. Just type formulas that contain no functions and pressing the Enter key completes the entry. Try out this simple example:

1. Click a cell where the formula is to be entered.
2. Enter this simple math-based formula: $=6 + (9/5) * 100$.
3. Press the Enter key.

The answer is 186. (Don't forget the order of operators; see Chapter 4 for more information about the order of mathematical operators.)

Excel 2007 has made entering functions into your formulas as easy as a click. As you type the first letter of a function into a cell, immediately a list of functions starting with that letter is listed. See Figure 2-14.

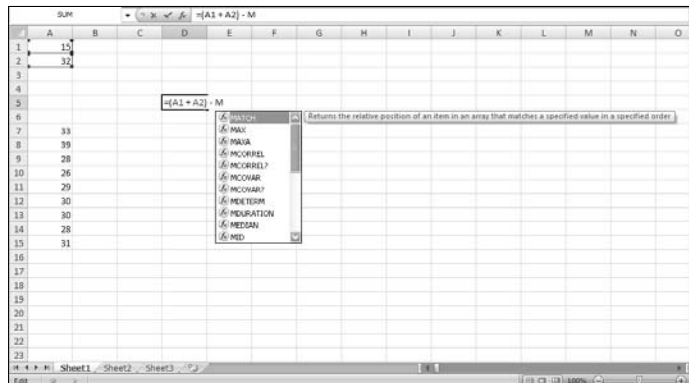


Figure 2-14:
Entering
functions
has never
been this
easy.

The desired function in this example is MIN, which returns the minimum value from a group of values. As soon as we type M, the list in Figure 2-14 appears, showing all the M functions. Now that an option exists, either keep typing in the full function name, or scroll to MIN and press the Tab button. Figure 2-15 shows just what happens when we do the latter: MIN is completed and provides the required syntax structure — not much thinking involved! Now your brain can concentrate on more interesting things, such as poker odds. (Will Microsoft ever create a function category for calculating poker odds? Please?) In Figure 2-15 the MIN function is used to find the minimum value in the range A7:A15. Entering the closing parenthesis and then pressing the Enter key completes the function. In this example the answer is 21.



Excel's ability to show a list of functions based on spelling is called *Formula AutoComplete*.

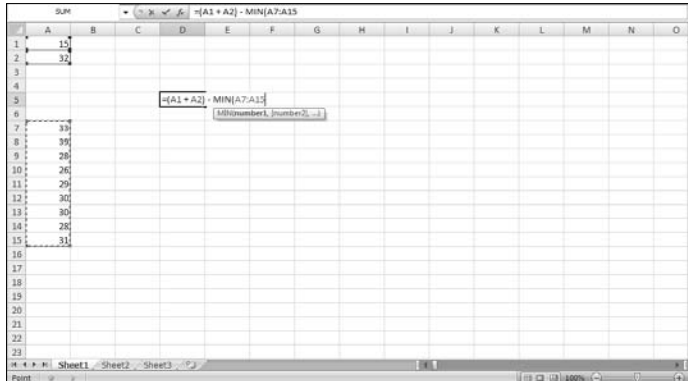


Figure 2-15:
Completing
the direct-
in-the-cell
formula
entry.

You can turn Formula AutoComplete on or off in the Excel Options dialog box:

1. Click the Microsoft Office button at the top left of the screen.
2. In the File box, click Excel Options (at the bottom of the dialog box).
3. In the Excel Options dialog box, select the Formulas tab.
4. In the Working with Formulas section, check or uncheck the Formula AutoComplete check box.

See Figure 2-16 for the check box's placement.

5. Click the OK button.

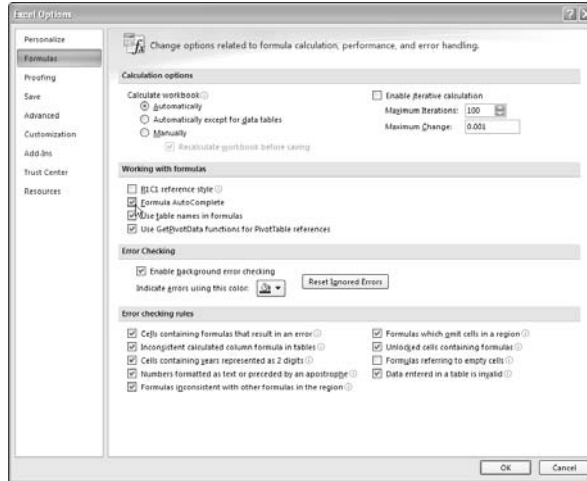


Figure 2-16:
Setting
Formula
Auto-
Complete.

Chapter 3

Saying “Array!” for Formulas and Functions

In This Chapter

- ▶ Understanding arrays
 - ▶ Creating formulas that use arrays
 - ▶ Using functions that return arrays of data
-

Excel is really quite sophisticated — its many built-in functions make your work easier. On top of that, Excel allows you to tell functions to work on entire sets of values, called *arrays*, which makes for even more clever analysis.

An array is a set of two or more values (for example, the contents of two or more worksheet cells, or even the contents of two or more worksheet ranges). Certain functions use arrays for arguments.

You may be thinking “Hey, how is this different from just entering a bunch of arguments?” You’re right in the comparison. For example, the SUM function can take up to 255 arguments. Isn’t this the same as giving the function an array with 255 values? Well, yes and no. It’s the same idea, but using the array approach can streamline your work, as you soon see.

There is even another side to array functions. Some of the functions *return* an array. Yes, that’s right. Most of the time a function returns a single value into a single cell. In this chapter, we show you how a function returns a group of values into multiple cells.

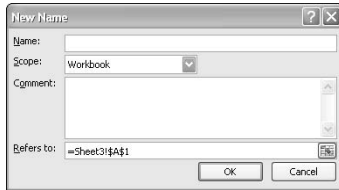
Discovering Arrays

An array is like a box. It can hold a number of items. In Excel, an array holds a collection of values or cell references. These arrays are used exclusively in formulas and functions. That is, the association of some values as one cohesive group exists just for the purpose of calculating results. An array differs

from the named areas (a range of cells) that you can create in Excel. Named areas become part of the worksheet and can be referenced at any time.

Named areas are set using the New Name dialog box, shown in Figure 3-1. In contrast, there is no such dialog box or method to create arrays that can be referenced from functions or formulas. Arrays, instead, are embedded in formulas.

Figure 3-1:
Creating a
named area
with the
New Name
dialog box.



Named areas are easily referenced in formulas. For example, if a workbook contains a named area Sales, then the values of all the cells in Sales can be summed up like this:

```
=SUM(Sales)
```

Assume that Sales contains three cells with these values — 10, 15, and 20. These values of course can be directly entered in the SUM function like this:

```
=SUM(10, 15, 20)
```

This is almost an array, but not quite. Excel recognizes a group of values to be an array when they are enclosed with braces ({ and }). Therefore, to enter the array of values into the function, the entry looks like this:

```
=SUM({10, 15, 20})
```

Essentially the braces tell Excel to treat the group of values as an array. So far, you may be wondering about the usefulness of an array, but in the next section, we show you how using arrays with standard functions such as SUM can provide sophisticated results.



To enter values as an array within a function, enclose them with braces. Braces have a curly look to them, not to be confused with brackets. On a typical keyboard braces and brackets are on the same key. Holding the Shift key while pressing the brace/bracket key provides the brace.

However, getting the braces into the formula takes a particular keystroke. You don't type braces in directly.

Using Arrays in Formulas

You can use arrays when entering formulas and functions. Typically the arguments to a function are entered in a different manner, which we demonstrate in this section. Using arrays can save entry steps and deliver an answer in a single formula. This is useful in situations that normally require a set of intermediate calculations from which the final result is calculated. We don't know about you, but we like shortcuts, especially when we have too much to do!

Here's an example: The SUM function is normally used to add a few numbers together. Summing up a few numbers doesn't require an array formula per se, but what about summing up the results of other calculations? This next example shows how using an array simplifies getting to the final result.

Figure 3-2 shows a small portfolio of stocks. Column A has the stock symbols, Column B has the number of shares per stock, and Column C has a recent price for each stock.

	A	B	C	D	E	F	G	H
1								
2	Stock	# of Shares	Price					
3								
4	IBM	100	\$85.11					
5	MSFT	200	\$27.30					
6	YHOO	200	\$29.75					
7	INTC	300	\$20.07					
8	BA	150	\$53.80					
9								
10								
11								
12								
13								
14								
15								
16								
17								
18								

Figure 3-2:
A stock
portfolio.

The task is to find out the *total* value of the portfolio. The typical way to do this is to

1. Multiply the number of shares for each stock by its price.
2. Sum up the results from Step 1.

Figure 3-3 shows a very common way to do this. Column D contains formulas to calculate the value of each stock in the portfolio. This is done by multiplying the number of shares for each stock by its price. For example, cell D4 contains the formula `=B4*C4`. Cell D10 sums up the interim results with the formula `=SUM(D4:D8)`.

Figure 3-3:
Calculating
the value
of a stock
portfolio,
the old-
fashioned
way.

	A	B	C	D	E	F	G
1							
2	Stock	# of Shares	Price				
3							
4	IBM	100	\$85.11	\$8,511.00			
5	MSFT	200	\$27.30	\$5,460.00			
6	YHOO	200	\$29.75	\$5,950.00			
7	INTC	300	\$20.07	\$6,021.00			
8	BA	150	\$53.80	\$8,070.00			
9							
10				\$34,012.00	Total Value		
11							
12							
13							
14							
15							
16							
17							
18							

The method shown in Figure 3-3 requires creating additional calculations — those in Column D. These are necessary if you need to know the value of each stock, but not if all you need to know is the value of the portfolio as a whole.

Fortunately, alternatives to this standard approach exist. One is to embed the separate multiplicative steps directly inside the SUM function, like this:

```
=SUM(B4*C4, B5*C5, B6*C6, B7*C7, B8*C8)
```

That works, but it's bloated to say the least. What if you had 20 stocks in the portfolio? Forget it!

Another alternative is the SUMPRODUCT function. This function sums the products, just as the other methods shown here also do. The limitation, however, is that SUMPRODUCT can only be used for summing. It cannot, for example, give you an average.

In many situations such as this one, your best bet is to use an array function. Figure 3-4 shows the correct result from using the SUM function entered as an array function. Notice that the formula in the Formula Bar begins and ends with a brace.

Figure 3-4:
Calculating
the value
of a stock
portfolio
using an
array
function.

	A	B	C	D	E	F	G
1							
2	Stock	# of Shares	Price				
3							
4	IBM	100	\$85.11				
5	MSFT	200	\$27.30				
6	YHOO	200	\$29.75				
7	INTC	300	\$20.07				
8	BA	150	\$53.80				
9							
10				\$34,012.00	Total Value		
11							
12							
13							
14							
15							
16							
17							
18							

The syntax is important. Two ranges are entered into the function: One contains the cells that hold the number of shares, and the other contains the cells that have the stock prices. These are multiplied in the function by entering the multiplication operator (*):

```
{=SUM(B4 : B8 * C4 : C8 ) }
```

Ctrl + Shift + Enter had been pressed to turn the whole thing into an array function. That special keystroke combination is done when finishing the formula, and not before. Note the lack of subtotals (per stock) in cells D4:D8. Compare Figure 3-4 with Figure 3-3 and you can see the difference.



Use Ctrl + Shift + Enter to turn a formula into an array formula. You must use the key combination after entering the formula instead of pressing the Enter key. The key combination takes the place of the press of the Enter key.

Try this out. Here’s how you use an array with the SUM function:

1. Enter two columns of values.

The two lists must be the same size.

2. Position the cursor in the cell where you want the result to appear.

3. Enter =SUM(to start the function.

Note how a brace has *not* been entered in this step.

4. Click the first cell in the first list and while holding the left mouse button down; drag the pointer over the first list. Then release the mouse button.

5. Enter the multiplication sign (*).

6. Click the first cell of the second list, hold down the left mouse button, and drag the pointer over the second list.

7. Release the mouse button.

8. Enter a).

9. Press Ctrl + Shift + Enter to end the function.

Do not just press the Enter key by itself when using an array with the SUM function.



Array functions are useful for saving steps in mathematical operations. Therefore you can apply these examples to a number of functions, such as AVERAGE, MAX, MIN, and so on.

As another example, suppose you run a fleet of taxis and you need to calculate the average cost of gasoline per mile driven. This is easy to calculate for a single vehicle. You just divide the total miles driven by the total spent on gasoline, for a given period of time. The calculation looks like this:

$$\text{cost of gasoline per mile} = \frac{\text{total miles driven}}{\text{total amount spent on gasoline}}$$

How can you easily calculate this for a fleet of vehicles? Figure 3-5 shows how this is done. The vehicles are listed in Column A, the total miles driven for the month appear in Column B, and the total amounts spent on gasoline appear in Column C.

	A	B	C	D	E
1	The Happy Taxi Company				
2	Mileage and Gasoline for October 2006				
3					
4					
5	TAXI	MILES DRIVEN	AMOUNT SPENT ON GAS		
6	Taxi 1	751	\$2,343.12		
7	Taxi 2	1119	\$3,491.28		
8	Taxi 3	842	\$2,627.04		
9	Taxi 4	1160	\$3,619.20		
10	Taxi 5	1708	\$5,328.96		
11	Taxi 6	1309	\$4,084.08		
12	Taxi 7	627	\$1,956.24		
13	Taxi 8	1188	\$3,706.56		
14	Taxi 9	1138	\$3,550.56		
15	Taxi 10	1137	\$3,547.44		
16	Taxi 11	866	\$2,701.92		
17	Taxi 12	1047	\$3,266.64		
18					
19					
20					
21	Average Gasoline Expense per Mile Driven:		\$3.12		
22					
23					
24					
25					

Figure 3-5:
Making an
easy
calculation
using an
array
formula.

One single formula in cell C21 answers the question. By using the AVERAGE function in an array formula, the result is returned without the need for any intermediate calculations. The formula looks like this:

```
{=AVERAGE(C6:C17/B6:B17)}
```

Working with Functions That Return Arrays

A few functions actually return arrays of data. Instead of providing a single result, as most functions do, these functions return several values. The number of actual returned values is directly related to the function's arguments. The returned values go into a range of cells.



Excel array functions accept arrays as arguments and possibly return arrays of data.

A good example of this is the TRANSPOSE function. This interesting function is used to reorient data. Data situated a given way in columns and rows is transposed (changed to be presented instead in rows and columns). Figure 3-6 shows how this works.

ORIGINAL:		
Department	Head Count	Manager
Advertising	4	Jones
Corporate	8	Harris
Legal	5	Wilson
Marketing	10	Green
Publicity	5	Lombardi
Sales	22	O'Neal
Shipping	8	Thomas

TRANSPOSED:							
Department	Advertising	Corporate	Legal	Marketing	Publicity	Sales	Shipping
Head Count	4	8	5	10	5	22	8
Manager	Jones	Harris	Wilson	Green	Lombardi	O'Neal	Thomas

Figure 3-6:
Transposing
data.

Cells B3 through D10 contain information about departments in a company. Departments are listed going down Column B. Note that the area of B3 through D10 specifically occupies three columns and eight rows. The header row is included in the area.

Cells B16 through I18 contain the transposed data. It is the same data, but now it occupies eight columns and three rows. In total number of cells, this is the same size as the original area. Just as important is that the area is made up of the same dimensions, just reversed. That is, a 3-by-8 area became an 8-by-3 area. The number of cells remains at 24. However the transposed area has not been altered to be 6 by 3 or 2 by 12, or any other two dimensions that cover 24 cells.

Every single cell in the B16:I18 range contains the same formula: `{=TRANSPOSE(B3:D10)}`. However, the function was entered only once.

In detail, here is how you can use the TRANSPOSE function:

- 1. Enter some data that occupies at least two adjacent cells.**

Creating an area of data that spans multiple rows and columns is best for seeing how useful the function is.

- Elsewhere on the worksheet, select an area that covers the same number of cells but has the length of the sides of the original area reversed.

For example:

- If the original area is two columns and six rows, then select an area that is six columns and two rows.
- If the original area is one column and two rows, then select an area that is two columns and one row.
- If the original area is 200 columns and 201 rows, then select an area that is 201 columns and 200 rows.
- If the original area is five columns and five rows, then select an area that is five columns and five rows. (A square area is transposed into a square area.)

Figure 3-7 shows an area of data and a selected area ready to receive the transposed data. The original data area occupies 11 columns and 3 rows. The selected area is 3 columns by 11 rows.

Figure 3-7:
Preparing
an area to
receive
transposed
data.

The screenshot shows an Excel spreadsheet with the following data:

Visiting Team	South Salem	Croton	Pleasantville	Arlsley	Armonk	Cross River	Brewster	Camel	Chappaqua	Peekskill
Date	18-Sep	25-Sep	2-Oct	9-Oct	16-Oct	23-Oct	30-Oct	6-Nov	13-Nov	20-Nov
Score	2-2	2-5	5-4	3-1	9-3	6-4	2-5	4-3	4-0	3-1

A selected area of 3 columns by 11 rows is highlighted in the spreadsheet, starting from cell B5 and extending to cell D17.

- Enter `=TRANSPOSE(` to start the function.
- Click the first cell in the original data and drag the pointer over the entire original data area while keeping the mouse button down.
The function now shows the range of the original area. Figure 3-8 shows how the entry should appear at this step.
- Enter a).

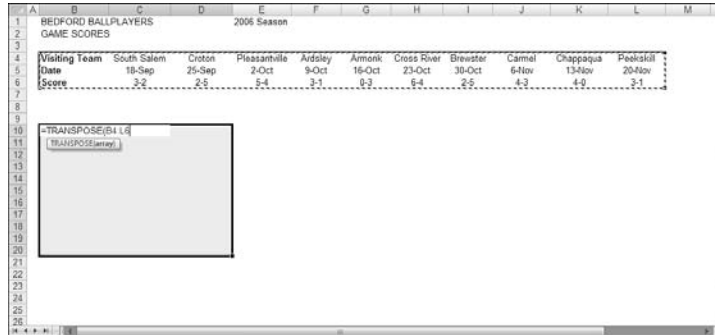


Figure 3-8:
Completing the function.

6. Press Ctrl + Shift + Enter to end the function.

Note: The transposed data does not take on the formatting of the original area. You need to format the area as needed. Figure 3-9 shows the result of using TRANSPOSE *and* then formatting the transposed data.

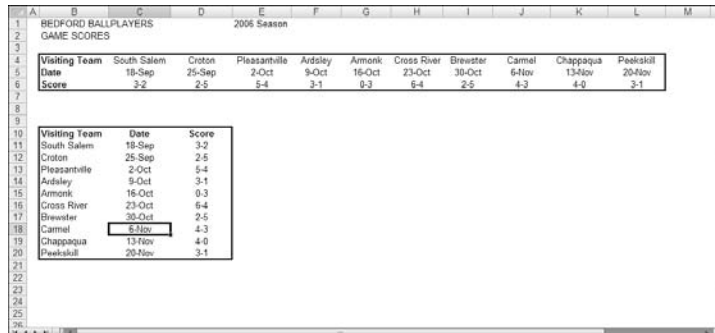


Figure 3-9:
Transposed data after formatting.

Wait! Isn't this a waste of time? Excel can easily transpose data using the Paste Special dialog box. Simply copying a range of data and using this dialog box to paste the data gives the same result as the TRANSPOSE function. Or does it?

Figure 3-10 shows the Paste Special dialog box with the Transpose check box checked. This will transpose the data. You don't even have to select the correct number of rows and columns where the transposed data will land. It just appears transposed, with the active cell as the corner of the area.

However, when data is transposed with the Paste Special dialog box, the actual data is *copied* to the new area. By contrast the TRANSPOSE function pastes a formula that references the original data — and that is the key point. When data is changed in the original area, the change is reflected in the new, transposed area, if the TRANSPOSE function was used.



You can transpose data in two ways. The area filled with the TRANSPOSE function references the original data and will update as original data is changed. Using the Paste Special dialog box to transpose data creates values that do not update when the original data changes.

Figure 3-10:
Using the
Paste
Special
dialog box
to transpose
data.



Chapter 4

Fixing Formula Boo-Boos

.....

In This Chapter

- ▶ Preventing errors with Excel
 - ▶ Following the flow of cell and range references to and from formulas
 - ▶ Using Excel's array of tools to uncover and correct formulas
-

Excel would be nothing if it didn't allow you to create formulas. Creating formulas is, after all, the real purpose of a worksheet — to allow you to build a solution that pertains to your specific needs. Without formulas, Excel would be no more than a place to store information. Boring!

Excel allows formulas to have up to 8,192 characters in length. This means you can create some monster formulas! Formulas can reference cells that have formulas that reference other cells that have formulas that reference . . . well, you get the idea!

Ah, but this comes with a price — how can you track down errors in long formulas? How can you avoid them in the first place? In this chapter, we explain how Excel steers you away from entering problematic formulas, and how to correct completed formulas that are not working in the way you intended.

Catching Errors as You Enter Them

Excel is keeping an eye on you when you enter formulas. Don't be worried! This is a good thing. You aren't being graded. Excel is helping you, not testing you.

All formulas start with an equal sign. When you complete an entry by pressing Enter or Tab (or clicking into another cell), Excel scans the entry. If the entry did indeed start with an equal sign, then Excel immediately looks for three major problems:

- ✓ Do the number of open and closed parentheses match?
- ✓ Does the formula reference the same cell it is entered in? For example what if cell A1 has this formula: =A1*5. This is called a *circular reference*. This is a bit like a dog chasing its tail.
- ✓ Does the formula refer to a nonexistent reference?

Each of the problems is handled differently. Excel will offer a fix for mismatched parentheses but will only *warn* you about formulas that reference the cell they are entered in. For nonexistent references, Excel will ask you where to find them. Excel will display an Open File type of dialog box that you use to browse to the reference, assuming the reference is meant to come from an external workbook. If a reference to an external workbook was not the intention, then the dialog box won't make sense. In this case, dismiss the dialog box and edit the formula.

Getting parentheses to match

In a mathematical formula, each open parenthesis must have a matching closing parenthesis. Excel checks your formulas to make sure they comply. Figure 4-1 shows a simple business calculation that requires parentheses to make sense. The result is based on multiplying units by price per unit, adding an additional purchase amount to that, then applying a discount, and finally applying tax.

	A	B	C	D	E	F
1						
2						
3	Units Sold	100				
4	Price Per Unit	\$4.95				
5						
6	Additional Purchases	\$125				
7						
8	Discount	40%				
9	Tax	0.0825				
10						
11						
12						
13						
14	TOTAL PRICE:	268.46				
15						
16						
17						

Figure 4-1:
Using
parentheses
in a formula.

In math terms here is how the formula works:

$$(\text{units sold} \times \text{price per unit} + \text{additional cost}) \times \text{discount} \times (1 + \text{tax rate})$$

The placement of the parentheses is critical to making the formula work. Excel won't sense a problem if any particular parenthesis is in the wrong place as long as there is a matching number of open and closed parentheses. For example, using the cells and values from Figure 4-1, here are some possibilities of valid formulas that return incorrect answers:

Formula	Result
=B3 * (B4+B6) * B8 * (1 + B9)	5626.84
=B3*B4+(B6 * B8) * (1 + B9)	549.13
=(B3*B4+B6 * B8) * (1 + B9)	589.96
=(B3*B4+B6) * (B8 * 1 + B9)	299.15



Correct parentheses placement and a firm understanding of mathematical-operator precedence are critical to calculating correct answers. We suggest a brush up on these basic math concepts if you aren't sure how to construct your formulas. See Chapter 18 for more.



There is a great mnemonic for orders of operation: *Please excuse my dear Aunt Sally*. By the way, I had to excuse my dear Aunt Honey for undercooking the stuffing one year at Thanksgiving. Great meal, and then we all got sick!

What if, during entry, a parenthesis is left out? When you try to complete the entry, Excel will pop up a warning and a suggestion. In this example, the first closed parenthesis is purposely left out. Here is the *incorrect* formula: `= (B3 * B4+B6 * B8 * (1+B9)`.

Figure 4-2 shows how Excel catches the error and offers a solution.

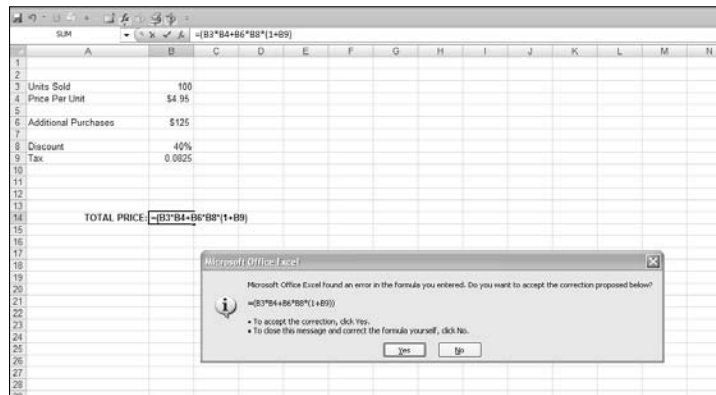


Figure 4-2:
Fixing
mismatched
parentheses.

Don't be hasty! The correction proposed by Excel will correct the mismatched parentheses but will not create the correct formula. Look closely at the following example of a proposed correction by Excel: $= (B3 * B4 + B6 * B8 * (1 + B9))$.

But what you really need is this: $= (B3 * B4 + B6) * B8 * (1 + B9)$.

Excel simply added the missing parenthesis to the end of the formula. A good idea, but not good enough. If the proposed correction were accepted, a result of \$549.13 would be returned in this example. The correct answer is \$268.46. In this case, you should reject the proposal and fix the formula yourself.



Do not assume Excel's proposed formula corrections are right for you. Carefully review the proposed correction and accept or reject accordingly.

Avoiding circular references

A *circular reference* occurs when a cell refers to itself, whether directly or indirectly. For example, if $=100 + A2$ is entered into cell A2, then a direct circular reference has been created. An indirect circular reference is when the formula in a given cell refers to one or more other cells that in return refer back to the original cell. For example a formula in A1 refers to cell A2, A2 refers to A3, and A3 refers back to A1.

Figure 4-3 shows a worksheet that has a direct circular reference. Cell D10 is meant to sum the values above it but mistakenly includes itself in the sum: $=SUM(D4:D10)$. Excel reports the problem in the message box shown in Figure 4-3.

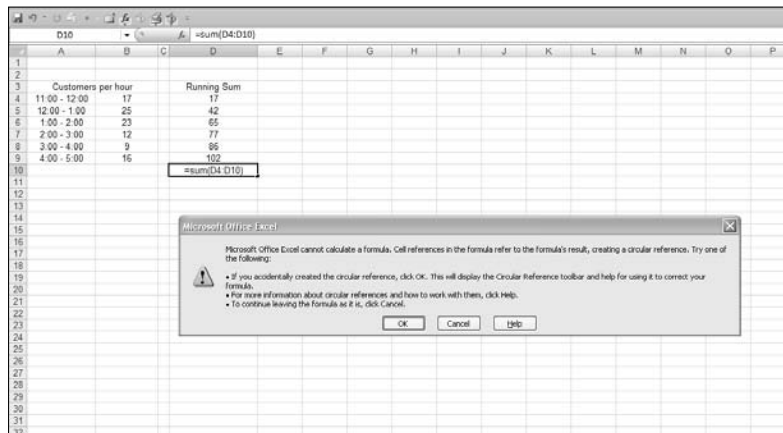


Figure 4-3:
Correcting a
circular
reference.



If Automatic Calculation is turned off, then the circular reference is unnoticed until a manual calc is done (by pressing F9) or the setting is changed to Automatic Calculation.

When the dialog box in Figure 4-3 appears, you have a few choices:

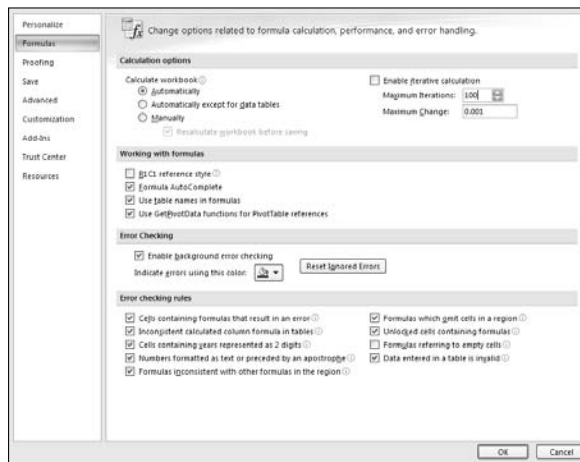
- ✔ Clicking OK takes you to the Help system Circular Reference topic.
- ✔ Clicking Cancel accepts the formula as is.
- ✔ Clicking Help takes you to the Help system Circular Reference topic.



The dialog box in Figure 4-3 may be different from what you see. The dialog box has the option of clicking the OK button to display the Circular Reference toolbar, which no longer exists.

Figure 4-4 shows the Formulas tab in the Excel Options dialog box. Here is where the calculation setting — automatic or manual — is set. Note that the Iteration check box is here as well. When this is set, circular references are allowed. How they calculate values in this case is dependent on the Maximum Iterations and Maximum Change settings.

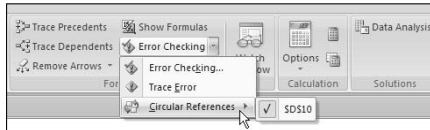
Figure 4-4:
Setting
calculation
and iteration
settings.



Checking and applying iterations on the Calculation tab of the Options dialog box allows you to use circular references in your formulas, useful for certain advanced calculations that are beyond the scope of this book. (See Excel Help for more information.)

Excel 2007 has a new approach to hunting down circular references. The Formulas tab on the Ribbon has a section named Formula Auditing. In this section is an Error Checking drop-down list that shows any circular references. See Figure 4-5.

Figure 4-5:
Hunting
down
circular
references.



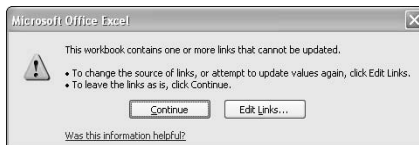
The drop-down will list circular references, and clicking on one will take you to the listed cell with the circular reference. This allows you to get to them easily instead of having to review all your formulas. Hey, now that's a timesaver!

Mending broken links

Formulas can reference external workbooks. As an example, a formula could be written like this: `= 'C:\Inventory\ [Inventory.xls]Engine Parts' ! D8`. The formula uses the value found in the external workbook `Inventory.xls`. What if the workbook is not found?

Links become broken when external workbooks have been moved, deleted, or renamed. When a workbook that contains an external reference is opened but cannot find the other workbook(s) referenced in one or more formulas, then a warning message appears. Figure 4-6 shows the message that pops up when a link is broken.

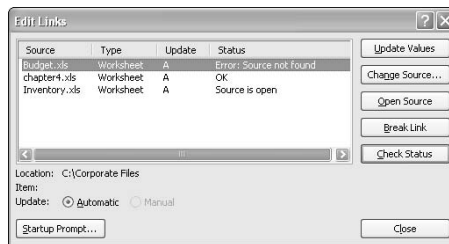
Figure 4-6:
Deciding
what to do
when
formulas
reference
unfound
external
workbooks.



You have two choices when the error message appears:

- ✓ **Click the Continue button.** The cells that contain formulas that reference external workbooks just present results calculated with the last known values found in the external workbooks from previous sessions.
- ✓ **Click the Edit Links button.** This action displays the Edit Links dialog box shown in Figure 4-7. This dialog box offers a number of choices for handling the broken links.

Figure 4-7:
Using the
Edit Links
dialog box
to correct
external
reference
problems.

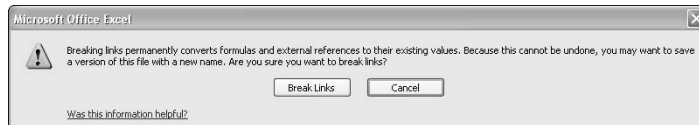


The Edit Links dialog box gives you options on how to handle broken links. The buttons along the right side of the dialog box work like this:

- ✓ **Update Values:** When external workbooks are where they should be, this action gets the values from the external workbooks, and the cells with those formulas are recalculated. When there are broken links, an Open File type of dialog box appears from which you browse to a file from which to get the values. This does not necessarily have to be the missing workbook — it could be another workbook. A point to be aware of is that using Update Values in this manner does not fix the link. It helps you get values but does not change the way formulas are written. Instead, use the Change Source option, listed next.
- ✓ **Change Source:** This option displays an Open File type of dialog box that lets you select an external workbook to use. Selecting a workbook in this dialog box actually alters the formula that references the external workbook. So, this is the best course to take to permanently fix a broken link.
- ✓ **Open Source:** In the case of broken links, this action does nothing because the source (the external workbook) cannot be found. An error message will confirm this. In the case of working links, this action opens the workbook referenced in the link.

- ✓ **Break Link:** This action converts formulas that contain external links to the calculated values. In other words, the cells that contain formulas with external links are replaced with a value; the formulas are removed. Make sure this is what you want to do. You cannot undo this action, and it can be a serious mistake if you did this unintentionally. Excel displays a confirmation of this, shown in Figure 4-8.
- ✓ **Check Status:** Provides status about links. A number of values are possible (such as OK, Unknown, Error: Source not found, Error: Worksheet not found, and so on). In the Edit Links dialog box (refer to Figure 4-7), Status is a column in the middle of the dialog box. Each link receives its own status.

Figure 4-8:
Confirming
that you
mean to
break links.



The Edit Links dialog box shown in Figure 4-7 also has the StartUp Prompt button in the lower left. Clicking this button leads to a choice of what the workbook should do when opened and there are no external links. The choices are:

- ✓ Let users choose whether to display the alert.
- ✓ Don't display the alert and don't update automatic links.
- ✓ Don't display the alert but do update automatic links.

Using the Formula Error Checker

Some errors are immediately apparent, such as mismatched parentheses explained earlier. Other types of entries are not blatant errors but instead *resemble* errors. In this case, Excel alerts you to the possible problem and lets you choose how to handle it.

Figure 4-9 shows a few numbers and a sum at the bottom. The formula in cell B10 is =SUM(B4:B9). There is nothing wrong here, no possible error yet.

Note that in Figure 4-9 the headings row is not adjacent to the rows of information. Rows 2 and 3 are in between the headings and the data. This is not unusual, because this leads to a clean-looking report.

Figure 4-9:
Calculating
a sum, no
possible
error.

B10		=SUM(B4:B9)				
A	B	C	D	E	F	
1	Employee	Sales				
2						
3						
4	Cindy	2200				
5	Juan	2300				
6	Tara	2450				
7	Bill	2400				
8	Gary	2300				
9	Sally	2500				
10	TOTAL SALES	14150				
11						
12						
13						

However, watch what happens if a value is accidentally entered into the area between the headings and the data. The formula in cell B10 calculates values starting in Row 4. When a value is entered in cell B3, Excel alerts you that there *may* be an error. You can see this in Figure 4-10. A small triangle is now visible in the upper-left corner of cell B10 — the cell with the formula.

Figure 4-10:
Excel
senses a
possible
error.

B3		2450				
A	B	C	D	E	F	
1	Employee	Sales				
2						
3		2450				
4	Cindy	2200				
5	Juan	2300				
6	Tara	2450				
7	Bill	2400				
8	Gary	2300				
9	Sally	2500				
10	TOTAL SALES	14150				
11						
12						
13						

Clicking back into cell B10, and moving the pointer over the triangle, causes a small symbol with an exclamation point to appear. Clicking the symbol displays a list of choices, shown in Figure 4-11.



An error is represented by a triangle in the upper-left corner of a cell. This is different from a smart tag, which is seen as a triangle in the lower-right corner of a cell. Smart tags lead to helpful options based on the contents of the cell. See the Excel Help system for more information on Smart Tags.

Figure 4-11:
Deciding
what to do
with the
possible
error.

B10		=SUM(B4:B9)				
A	B	C	D	E	F	G
1	Employee	Sales				
2						
3		2450				
4	Cindy	2200				
5	Juan	2300				
6	Tara	2450				
7	Bill	2400				
8	Gary	2300				
9	Sally	2500				
10	TOTAL SALES	14150				
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						

The first item in the list is just a statement of the problem. In this example, the statement is “Formula Omits Adjacent Cells.” Sure enough, it does just that! But is it an error? Did you mean to enter the extra value in cell B3? Perhaps it has some other meaning or use.

The other items in the list give you options for what to do:

- ✔ **Update Formula to Include Cells:** Automatically changes the formula to include the extra cell in this example. So the formula in cell B10 changes from `=SUM(B4:B9)` to `=SUM(B3:B9)`. And, of course, the calculated sum will change as well.
- ✔ **Help on This Error:** Steers you to Excel’s Help system.
- ✔ **Ignore Error:** Removes the list and returns you to the worksheet. The triangle is removed from the cell in question. You’ve told Excel that you know what you’re doing and you want Excel to butt out. Good job!
- ✔ **Edit in Formula Bar:** The cursor is placed in the Formula Bar so you can easily edit the formula.
- ✔ **Error Checking Options:** Displays the Error Checking tab from the Formulas tab in Excel’s Options dialog box (shown in Figure 4-12). In this tab, you set options on how Excel handles errors.

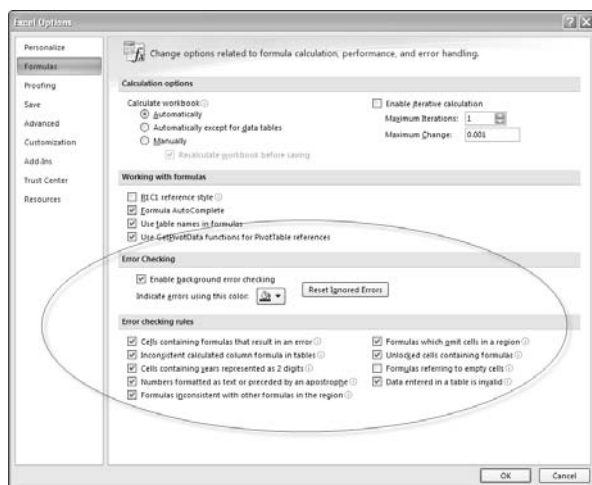


Figure 4-12:
Setting
error-
handling
options.

Auditing Formulas

With Excel, you can create some fairly complex solutions. A cell can contain a formula that uses values from multitudes of other cells and ranges. Working

through long, complex formulas to track down problems can be quite tedious. The good news is that Excel has a way to help!

Formulas may contain precedents and may serve as dependents to other formulas:

- ✓ *Precedents* are cells or ranges that affect the active cell's value.
- ✓ *Dependents* are cells or ranges affected by the active cell.

It's all relative! A cell often serves as both a precedent and a dependent. Figure 4-13 shows a simple worksheet with some values and some calculations. Cell B9 contains the formula `=SUM(B3:B8)`. Cell B21 contains the formula `=SUM(B15:B20)`. Cell E25 contains the formula `=B9-B21`.

- ✓ Cells B3:B8 are precedents of B9, but at the same time cell B9 is dependent on all the cells in B3:B8.
- ✓ Cells B15:B20 are precedents of B21, but at the same time cell B21 is dependent on all the cells in B15:B20.
- ✓ Cells B9 and B21 are precedents of E25, but at the same time cell E25 is dependent on cells B9 and B21.
- ✓ Cell E25 is not dependent on any other cell.

Figure 4-13:
Under-
standing
precedents
and
dependents.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	Employee	Sales												
2														
3	Cindy	2200												
4	Juan	2300												
5	Tara	2450												
6	Bill	2400												
7	Gary	2300												
8	Sally	2500												
9	TOTAL SALES	14150												
10														
11														
12	Employee	Returns												
13														
14	Cindy	0												
15	Juan	100												
16	Tara	350												
17	Bill	50												
18	Gary	0												
19	Sally	0												
20	TOTAL RETURNS	500												
21														
22														
23														
24														
25					TOTAL NET SALES									
26														
27														
28														
29														

To help follow and fix formulas, Excel provides formula auditing tools. The Ribbon's Formula Auditing section of the Formulas tab has three buttons that let you use formula auditing. Figure 4-14 shows the worksheet from Figure 4-13 with visible precedent and dependent lines. The methods for displaying these lines are shown in the Ribbon.

Precedent and Dependent lines are always inserted from or to the active cell. From the active cell:

- ✓ To see what other cells are referenced in the active cell's formula, click the Trace Precedents button.
- ✓ To see which other cells contain a reference to the active cell, click the Trace Dependents button.

The Remove Arrows drop-down menu has three choices:

- ✓ Remove Arrows
- ✓ Remove Precedent Arrows
- ✓ Remove Dependent Arrows

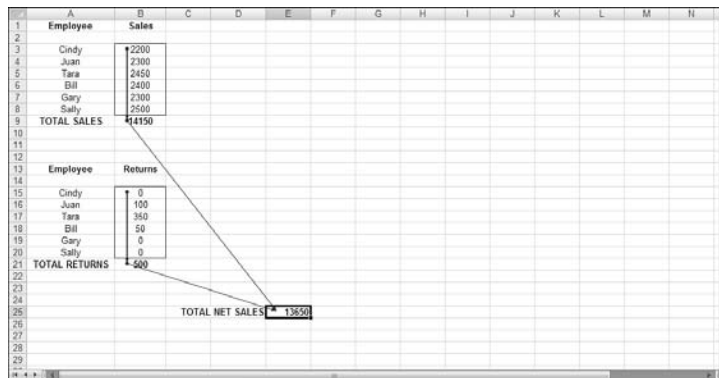


Figure 4-14:
Tracing
formulas.

In Figure 4-14, cells B9 and B21 have arrows that originate in the cells above. This shows the flow of precedents into the given cells. The arrow head rests in the cell that has the formula that contains the references of the precedents.

On the other hand, cells B9 and B21 themselves then have lines coming from them and ending as arrow heads in cell E25. Therefore, B9 and B21 serve as precedents to cell E25. Or, said another way, cell E25 is dependent on cells B9 and B21.

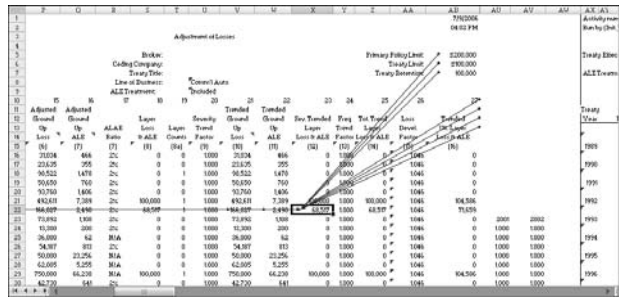


Double-clicking a tracer arrow activates the cell on one end of the line. Double-clicking again activates the cell on the other end.

Tracing precedents and dependents can lead to some interesting conclusions about a worksheet. Complex formulas can be difficult to follow, but by displaying tracer arrows, you can better see what is going on. Figure 4-15 shows

a piece of a worksheet used in a comprehensive financial solution. The active cell, X22, has a complex formula in it, as you can see by looking at the Formula Bar. The tracer arrows show that numerous precedents are feeding the formula in the active cell.

Figure 4-15:
Examining the components of a complex formula.



The tracer arrows make it easy to see the values that are feeding the formula and, therefore, make it easier to look for the source of a problem. For example, cell X22 may be returning a negative number as an answer. The formula multiplies certain values together. A positive number multiplied by a negative number returns a negative number as the answer. Therefore, just looking for a negative number among the values at the end of the tracer arrows may help identify the problem, perhaps within just a few seconds!

Watching the Watch Window

The Watch Window lets you watch the calculated results of a formula but without the limitation of having the cell be in the viewing area of Excel. This is helpful when you're working on correcting formulas that use precedents that are scattered about the worksheet or workbook.

First, to set up a watch, follow these steps:

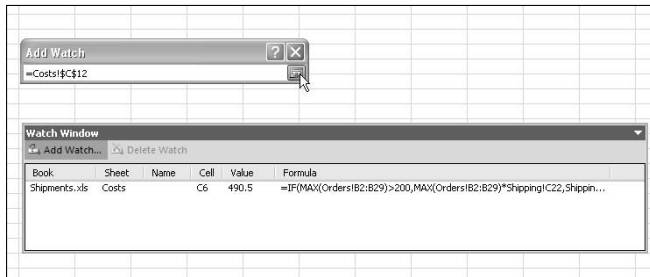
1. Click the **Watch Window** button on the **Formulas** tab on the **Ribbon**.
2. In the **Watch Window**, click the **Add Watch** button.

The **Add Watch** dialog box opens.

3. Use the **RefEdit** control (the square button to the right of the entry box) to specify the cell(s), or type in the cell address or range.
4. Click the **Add** button in the **Add Watch** dialog box to complete setting up the watch.

Figure 4-16 shows the Watch Window with a watch already in place. Cell C6 on the Costs worksheet is being watched. The formula uses precedents from both the Orders and Shipping worksheets. The Watch Window sits on top of the workbook and stays visible regardless of which worksheet is active. This means, for example, that you could try out different values on the Orders worksheet and see the result in the calculation in Costs!C6, but without having to bounce around the worksheets to see how new values alter the calculated result.

Figure 4-16:
Using the Watch Window to keep an eye on a formula's result.



The Watch Window also lets you delete a watch. That's a good thing; otherwise you would end up with a bunch of watches you no longer need! To delete a watch, perform these steps:

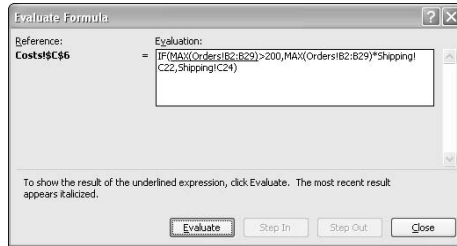
1. Select a watch from the list of watches in the Watch Window.
2. Click the Delete Watch window.

Evaluating and Checking Errors

The Evaluate Formula dialog box walks you through the sequential steps used in calculating a result from a formula. This is useful to track down errors in formulas that are long, or have precedents. For example, the formula `=IF(MAX(Orders!B2:B29)>200,MAX(Orders!B2:B29)*Shipping!C22,Shipping!C24)` refers to different worksheets. Using the Evaluate Formula dialog box makes it easy to see how this formula is worked out by Excel. The step-by-step approach lets you see what is done at each step.

Figure 4-17 shows the Evaluate Formula dialog box at the start of evaluating the formula. To display the Evaluate Formula dialog box, simply click the Evaluate Formula button on the Ribbon. With each successive click on the Evaluate button, the Evaluation box displays the interim results. The Step In and Step Out buttons are enabled during the steps that work on the precedents.

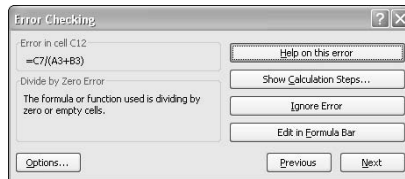
Figure 4-17:
Evaluating a
formula.



The Evaluate Formula dialog box is great for really seeing how each little step feeds into the final calculated result. Using this dialog box lets you pinpoint exactly where a complex formula has gone sour.

A similar error-hunting tool is the Error Checking dialog box. (Excel really wants to help you out!) Figure 4-18 shows the dialog box.

Figure 4-18:
Checking
the cause of
an error.



Display the Check Error dialog box by clicking the Error Checking selection in the Error Checking drop-down menu on the Ribbon (on the Formulas tab, of course).

The dialog box has a handful of buttons that let you analyze the error and make decisions about it:

- ✓ **Help On This Error** starts the Excel Help system.
- ✓ **Show Calculation Steps** opens the Evaluate Formula dialog box.
- ✓ **Ignore Error** ensures that Excel no longer cares about the error. The cell may still display an error symbol, but Excel does not give a hoot, and probably you won't either, since you clicked the button.
- ✓ **Edit in the Formula Bar** places the cursor in the Formula Bar, making it easy for you to edit the formula.
- ✓ **Options** opens the Excel Options dialog box.
- ✓ **Previous and Next** cycle through the multiple errors on the worksheet, assuming there is more than one error.



The Error Checking drop-down hosts the Trace Error command. Only precedents are pointed out by the tracer lines. This makes it easy to see the cells that feed into a cell that has an error.

Making an Error Behave the Way You Want

Excel 2007 has a new function: `IfError`. Don't confuse it with `IsError`, which is similar but not as slick. Figure 4-19 shows how `IfError` one-ups `IsError`. In the figure, F7 has the dreaded Divide by Zero error. It's not a pretty thing to see, and I am sure the boss would appreciate a cleaner visual to work with.

Figure 4-19:
Two ways to prevent an error from being seen.

	A	B	C	D	E	F	G	H	I	J	K
1	1										
2	2										
3	3										
4	4			0							
5	5										
6	6			15							
7	7					#DIV/0!		0			
8	8							0			
9	9										
10	10										
11	11										
12	12										

Cell H7 has the tried-and-true way to make the error *not* look like an error. Using the `IsError` function nested inside an `If` function takes care of the error's appearance, as seen in cell H7 (which refers to cell F7). Cell H8 achieves the same result with the new `IfError` function. Cells J7 and J8, respectively, show the formulas that are in cells H7 and H8.

✓ In cell H7 is `=IF (ISERROR (F7) , 0 , F7+3)`

✓ In cell H8 is `=IFERROR (F7+3 , 0)`

The main distinction is that `IfError`, as a single function, does what used to take two functions. I don't know how many times the "keep it simple" approach has been bantered around, but what the heck — we're all for making our work easier. With `IfError`, the first argument is being tested. If the test makes sense, Excel goes with it. Otherwise, the second argument is used.



`IfError` can return a message. For example, consider this: `=IFERROR (F7+3 , "Somebody Goofed! ")`.

Part II

Counting on Your Money

The 5th Wave

By Rich Tennant



"The first thing we should do is get you two into a good mutual fund. Let me get out the 'Magic 8-Ball' and we'll run some options."

In this part . . .

Are you a money-minded person? We have just the thing for you. Part II is all about loans, investments, depreciation, and internal rates of return. Chapter 5 explains how Excel works with and formats monetary values. Did you know that Excel is so smart it can work with your local currency?

Keeping tabs on loans has never been easier. Heck, you can even figure whether a loan is worth it in the first place! Chapter 6 takes this up a notch to demonstrate advanced financial functions that calculate depreciation and internal rates of returns — the kind of stuff you would think to ask an accountant about. Only now you can figure it out yourself.

Chapter 5

Calculating Loan Payments and Interest Rates

In This Chapter

- ▶ Formatting monetary values
 - ▶ Estimating loan payments
 - ▶ Determining the number of payments
 - ▶ Calculating interest
 - ▶ Calculating the principal loan amount
-

A penny saved is a penny earned. A penny by itself is not much. But add a little savings here and there over the life of a loan, and the sum could be significant! Just think of what you can do with the extra money — extend a vacation, give it to charity, or save it for a rainy day.

Taking out a car loan, a mortgage, or another type of loan involves planning how you want to manage the loan payments. In the simplest terms, all you may need to know is the amount of your monthly payment. But knowing the components of a loan and being able to compare one loan with another can help you to manage your financial resources in your own best interest.

Consider an auto loan, one of the most common loan types. The factors involved include the cost of the vehicle, the down payment, the length of the loan, and the interest rate. Excel can help you see how all these factors affect your bottom line, letting you make the best decision (we would love to get the Ferraris, but the Hyundais will have to do).

You can use the financial functions in Excel to crunch the numbers for your loans. You supply these functions with the relevant numbers: the principal amount, the interest rate, the *period* (how often you make a payment), and the length of the loan. Then, the functions return an answer such as your payment amount. In this chapter, we show you how to use these functions to turn your finance figures into meaningful results.



The *principal* is the amount being borrowed. The *interest rate* is the annual percentage that the lender charges for lending the money. Your total payments will equal the principal plus the sum of all interest charges.

Understanding How Excel Handles Money

Excel is a lot more than a simple adding machine. It has great tools for working with money values and a number of ways of presenting the amounts. For example, Excel makes it easy for you to make sure your financial amounts are displayed with two decimal points. You can even work with different currencies from around the world.

Going with the cash flow

Excel works with money on a cash flow basis. In other words, money amounts are treated either as a cash flow *in* (money you receive) or a cash flow *out* (money you pay out). Yes, we know, there always seems to be too many of the latter and not enough of the former — but hey, you can't blame Excel for that!

Excel represents cash flows *in* as positive numbers and cash flows *out* as negative numbers. For example, when you calculate the payments on a loan, the situation is as follows:

- ✓ The amount of the loan is entered as a positive value because this is the money you'll receive from the bank or whoever is giving you the loan.
- ✓ The monthly payment that Excel calculates is a negative value because this is money that you'll be paying out.

Formatting for currency

One of Excel's shining strengths is accepting, manipulating, and reporting on monetary data. As such, Excel provides robust formatting for numeric data, including the ability to control the placement of commas and decimals, and even how to format negative values.

People are used to seeing money amounts formatted with a currency symbol and a certain number of decimal places. In the U.S. and Canada, that is the dollar sign and two decimal places. Let's face it — \$199.95 looks like money but 199.950 does not. Excel makes formatting cells to display money amounts as easy as clicking a button. To format amounts as dollars, follow these steps:

- 1. Select the cell or cells you want to format.**
- 2. Click the Dollar (\$) button on the Ribbon's Home tab, in the Number group.**

This technique assigns Excel's default Accounting format to the selected cells. In the U.S., the default currency format follows:

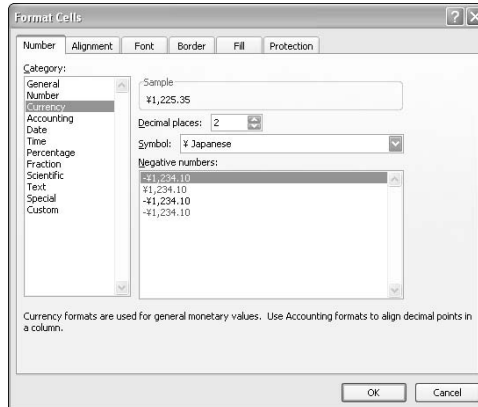
- ✓ A dollar sign, aligned to the left of the cell
- ✓ Two decimal places
- ✓ Negative numbers enclosed in parentheses

The default format depends on your locale, which is a setting of the operating system. If you're in Italy, for example, the locale should be set so that the default currency format is the euro (€).

But suppose you don't want the default currency formatting. Perhaps you're in the U.S. and working on a spreadsheet for the London office. You can specify the currency symbol, the number of decimal places, and how negative values are shown by following these steps:

- 1. Select the cell or cells you want to format.**
- 2. Right-click the cell(s) and choose Format Cells from the drop-down menu.**
- 3. In the Format Cells dialog box, select the Number tab, as shown in Figure 5-1.**
- 4. Click Currency in the Category list.**
- 5. Select the desired number of decimal places from the Decimal Places drop-down list.**
- 6. Select the desired currency symbol from the Symbol drop-down list.**
- 7. Select the desired format for negative numbers from the Negative Numbers list.**
- 8. Click OK to apply the formatting.**

Figure 5-1:
Using the
Format Cells
dialog box
to control
numeric
display.



The Currency and Accounting formats are similar to each other, except for a couple of key points. Currency provides choices for displaying negative values; Accounting uses one fixed display with parentheses. Currency places the currency symbol next to the number; Accounting places the currency symbol at the left of the cell.

Choosing separators

When numbers are formatted as currency, two separator symbols are typically used — one to separate thousands and the other to separate the decimal part of the value. In the U.S., commas are used for thousands and the period for the decimal:

\$12,345.67

Other countries have different ways of doing this. In many European countries, for example, the period is used to separate thousands and the comma is used for the decimal. In addition, the currency symbol is often at the end of the number. An amount in euros, for example, may be formatted as follows:

12.345,67€

In almost all situations, the operating system's locale settings result in the proper separators being used automatically. If you need to change the separators from the defaults, do so in the Regional and Language Options in the Windows Control Panel:

1. Click **Start** ⇨ **Control Panel**.

2. Open the Regional and Language Options dialog box one of two ways:

- **In Classic View, double-click the Regional and Language Options globe icon.**
- **In Category View, click the Date, Time, Language, and Regional Options hyperlink. Then click the Regional and Language Options hyperlink.**

Depending on how your Windows operating system is configured, you could see a link to the dialog box named Date, Time, Language, and Regional Options. Figure 5-2 shows the dialog box.

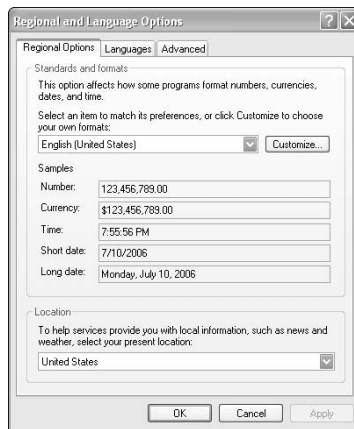


Figure 5-2:
Viewing
regional
settings.

3. Click the Customize button.

Figure 5-3 shows the Customize Regional Options dialog box, which opens.

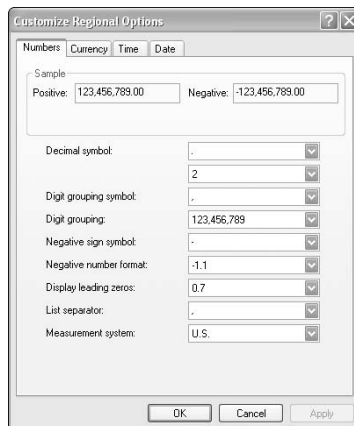


Figure 5-3:
Customizing
how
numeric
values are
handled.

4. Click OK once to save any changes you made in the Customize Regional Options dialog box.
5. Click OK to close the Regional and Language Options dialog box.



You can make settings for numbers, currency, dates, and time in the Customize Regional Options dialog box.

Figuring Loan Calculations

Loans are part of almost everyone's life. At the personal level, you may need to deal with car loans, education loans, and a home mortgage. From a business perspective, companies from the smallest to the largest often use loans to fund new equipment, expansion, and so on. No matter what kind of loan you need, Excel has the tools that permit you to evaluate loans and calculate specific details.

Most loans have the following five factors:

- ✓ **Loan principal:** The amount you're borrowing. For example if you are interested in a loan for \$5,000, then the loan principal is \$5,000.
- ✓ **Interest rate:** The cost to borrow the principal. This is how lenders make money. The interest rate is a fee, so to speak, that a borrower pays to a lender. Usually, but not always, the interest rate is expressed as a percent per year.
- ✓ **Payment period:** Loans are usually paid back by paying a periodic amount. Most often the period is monthly.
- ✓ **Duration of the loan:** This is the count of payment periods. For example a loan may have 36 monthly payments.
- ✓ **Payment:** The amount you pay each payment period.

Each of these factors is related to all the others. If you borrow more, your monthly payments will be higher—that's no surprise. If you get a low interest rate, you may be able to pay off your loan in less time—that may be something to consider!

The functions used to calculate loan factors work with the same group of inputs, namely the five factors just listed. The functions typically accept three or four inputs as data and then calculate the desired value, kind of like the way algebra works.

Calculating the payment amount

The PMT function tells you the periodic payment amount for your loan. If you know the principal, interest rate, and number of payments for a loan, you can use the PMT function to calculate the payment amount. But first a word about interest rates.

Most loan interest rates are expressed as an annual rate. However, Excel needs the interest rate per payment *period* in order to calculate properly. For example, if you're calculating for a loan with monthly payments, you need the monthly interest rate. You can easily get this number by dividing the annual interest rate by 12, the number of months in a year. To calculate a loan payment, follow these steps:

1. **Enter the loan principal, annual interest rate, and number of payment periods in separate cells within the worksheet.**

You can add labels to adjacent cells to identify the values, if desired.

2. **Position the cursor in the cell where you want the results to display.**
3. **Enter =PMT(to begin the function entry.**

A small pop-up menu shows the arguments used in the function.

4. **Click the cell where you entered the interest rate, or just enter the cell address.**
5. **Enter /12 to divide the annual interest rate to get the monthly interest rate.**
6. **Enter a comma (,).**
7. **Click the cell where you entered the number of payments, or enter the cell address.**
8. **Enter a comma (,).**
9. **Click the cell where you entered the principal amount, or just enter the cell address.**
10. **Type a), and press Enter.**



Watch those percents! Remember that a percent is really one one-hundredth, so 5 percent is the numerical value 0.05. You can format values to display as percents in Excel, but you must enter the proper value.

Figure 5-4 shows how we set up a worksheet with values and returned the periodic payment amount for a loan. The amount is expressed as a negative number because payments are a cash flow out. For example, you may be considering

taking a loan out from the bank for some house additions. Using real numbers, the loan may be structured like this:

- ✓ A loan amount of \$15,000 (the principal)
- ✓ An annual interest rate of 5 percent
- ✓ A monthly payment period
- ✓ A payment period of 24 payments

This summarizes four of the key parameters. The PMT function figures out the fifth — the periodic payment, which is the amount you have to shell out each month.

Figure 5-4:
The PMT function calculates the loan payment amount.

	A	B	C	D
1	Principal	\$ 15,000		
2	Annual Interest Rate	0.05		
3	Number of Periods	24		
4				
5				
6				
7	Monthly Payment >>	=\$658.07		
8				
9				
10				
11				
12				

Although the PMT function returns the constant periodic payback amount for a loan, note that each payment actually consists of two portions. One portion goes toward reducing the principal, and the other portion is the interest payment. As if this weren't already confusing enough!



You may notice some new terms when using this function: PV, FV, and NPER. In financial terminology, *present value* (PV) refers to the value of a transaction at the present moment. When dealing with a loan, for example, the present value is the amount you receive from the loan — in other words, the principal. The term *future value* (FV) refers to the value of a transaction at some point in the future, such as the amount you'll accumulate by saving \$50 a month for five years. *NPER* stands for the number of payment periods in the loan.

Calculating interest payments

The IPMT function tells you the interest payment for a given period. In each payment period during a typical loan, the payment consists of a portion set to reduce the principal of the loan, with the other portion of the payment being the interest on the principal. The amount of interest varies payment by payment. In a typical loan, the portion of the payment that is interest is highest in the first period and is reduced in each successive period.

The IPMT function takes four inputs: the principal, the interest rate, the number of payments for the loan, and the number of the payment you're interested in. For example, a loan may have 24 payments and you're interested in how much interest is included in the 12th payment. For some types of loans, the interest is tax deductible, so this information may literally be worth something! Here are the steps to use the IPMT function:

1. Enter the following information in separate cells within a column on the worksheet:

- **Loan principal**
- **Annual interest rate**
- **Number of payment periods**
- **Number of the actual period for which you want to calculate the interest**

You can add labels to adjacent cells to identify the values, if desired.

- 2. Position the cursor in the cell where you want the results to appear.**
- 3. Enter =IPMT(to begin the function entry.**
- 4. Click the cell where you entered the interest rate, or just enter the cell address.**
- 5. Enter /12.**

This divides the annual interest rate to get the monthly interest rate.

- 6. Enter a comma (,).**
- 7. Click the cell where you entered the number of the payment to analyze, or just enter the cell address.**
- 8. Enter a comma (,).**
- 9. Click the cell where you entered the number of payments, or just enter the cell address.**
- 10. Enter a comma (,).**
- 11. Click the cell where you entered the principal amount, or just enter the cell address.**
- 12. Type a), and press Enter.**

The IPMT function returns the interest portion of the amount of the specified payment. This amount will be smaller than the full periodic payment amount. How much smaller depends on which sequential payment is being examined. The remainder of the payment — the part that is not interest — goes to reduce the principal.

You can use two optional arguments with IPMT:

- ✓ **Future Value:** The amount you wish the loan to be worth at the end of its life. The default is 0.
- ✓ **Type:** This tells the function whether payments are applied at the end of the period or the beginning of the period. A value of 0 indicates the end of the period. A value of 1 indicates the beginning of the period. The default is 0.

These optional arguments when used become the respective fifth and sixth arguments.

Calculating payments toward principal

The PPMT function tells you the payment on principal for a given period. In each payment period during a typical loan, the payment consists of a portion that goes toward reducing the principal of the loan and another portion that is interest. With the PPMT function, you can find out the amount that reduces the principal.

The ratio of the interest portion to the payment on principal portion varies payment by payment. In a typical loan, the portion of the payment that is interest is highest in the first period and is reduced in each successive period. Turning that around, the last payment is almost all toward paying down the principal.

The PPMT function takes four inputs: the principal, the interest rate, the number of payments for the loan, and the number of the payment in question. For example, a loan may have 36 payments and you're interested in how much principal is included in just the last payment. Here are the steps to use this function:

- 1. Enter the loan principal, the annual interest rate, the number of payment periods, and the number of the actual period for which the interest is to be calculated in separate cells within the worksheet.**

You can add labels to adjacent cells to identify the values, if you want.

- 2. Position the cursor in the cell where you want the results to appear.**
- 3. Enter =PPMT(to begin the function entry.**
- 4. Click the cell where you entered the interest rate, or just enter the cell address.**
- 5. Enter /12 to divide the annual interest rate to get the monthly interest rate.**

6. Enter a comma (,).
7. Click the cell where you entered the number of the payment to analyze, or just enter the cell address.
8. Enter a comma (,).
9. Click the cell where you entered the number of payments, or just enter the cell address.
10. Enter a comma (,).
11. Click the cell where you entered the principal amount, or just enter the cell address.
12. Type a), and press Enter.

The PPMT function returns the amount of the payment that reduces the principal. This amount will be smaller than the full periodic payment amount. How much smaller depends on which sequential payment is being examined. The remainder of the payment, of course, is the interest charge.



The PMT function tells how much each payment is. The IPMT function tells you the interest portion. The PPMT tells you the principal function. For any given payment period, the amounts returned by IPMT and PPMT should equal the amount returned by PMT.

You can use two optional arguments with PPMT:

- ✓ **Future Value:** The amount you want the loan to be worth at the end of its life. The default is 0.
- ✓ **Type:** This tells the function whether payments are applied at the end of the period or the beginning of the period. A value of 0 indicates the end of the period. A value of 1 indicates the beginning of the period. The default is 0.

These optional arguments, when used, become the respective fifth and sixth arguments.

Calculating the number of payments

The NPER function tells you how many payments are necessary to pay off a loan. This is useful when you know how much you can afford to pay per month, and need to know how long it will take to pay off the loan. The inputs for this function are the principal, the interest rate, and the periodic payment amount.

Here's how to use the NPER function:

1. Enter the following into separate cells on your worksheet:

- **Loan principal**
- **Annual interest rate**
- **Periodic payment amount (the amount you can afford to pay)**

Enter the periodic payment amount as a negative number because payments are a cash flow out. You can add labels to adjacent cells to identify the values, if you want.

2. Position the cursor in the cell where you want the results to display.

3. Enter =NPER(to begin the function entry.

4. Click the cell where you entered the interest rate, or just enter the cell address.

5. Enter /12 to divide the annual interest rate to get the monthly interest rate.

6. Enter a comma (,).

7. Click the cell where you entered the periodic payment amount, or just enter the cell address.

8. Enter a comma (,).

9. Click the cell where you entered the principal amount, or just enter the cell address.

10. Type a), and press Enter.

Figure 5-5 shows how we set up a worksheet with values and used the NPER function to find out how many payments are necessary to pay off a loan. In our example, we assume you can afford to pay \$200 per month for a loan. The amount you need is \$4,000, and you're able to get a 6 percent interest rate.

Figure 5-5:
The NPER function calculates the number of payments for a loan.

	A	B	C	D
1	Principal	\$ 4,000		
2	Annual Interest Rate	0.06		
3	Affordable Monthly Payment	\$ (200)		
4				
5				
6				
7	Number of Payments >>		21.12	
8				
9				

With this set of assumptions, the NPER function tells returns a value of 21.12 months to pay off the loan. We don't think anyone will mind if you round that

off to 21 months. Knowing you'll pay off the loan in less than two years may very well allow you to plan ahead for some other activity at that time. Did someone say "Las Vegas"!?

You can use two optional arguments with NPER:

- ✓ **Future Value:** The amount you want the loan to be worth at the end of its life. The default is 0.
- ✓ **Type:** This tells the function whether payments are applied at the end of the period or the beginning of the period. A value of 0 indicates the end of the period. A value of 1 indicates the beginning of the period. The default is 0.

These optional arguments, when used, become the respective fifth and sixth arguments.

Calculating the interest rate

The RATE function tells you what the interest rate is on a loan. This function is great for comparing loan offers. Although a loan offer will always include an interest rate, you may want to use Excel to double-check and ensure that some other fees are not included in the payments. Then you can compare different loan scenarios to see which one offers the true lowest interest rate. We don't think anyone wants to pay more than they have to!



Some lenders charge fees as well as an annual interest rate. When these fees are figured in, the *effective interest rate* will be higher than the stated interest rate. You can use the RATE function to determine the effective interest rate for a loan. If it's the same as the stated interest rate, then you know no fees are being added.

The inputs for this function are the principal, the number of payments, and the fixed amount of the periodic payment. Here's how to use the RATE function:

1. Enter the following in separate cells within the worksheet:

- **Loan principal**
- **Number of payment periods**
- **Amount you will pay each month**

Enter the monthly payment amount as a negative number because it is a cash flow out. You can add labels to adjacent cells to identify the values, if you want.

2. Position the cursor in the cell where you want the results to appear.

3. Enter =RATE(to begin the function entry.

4. Click the cell where you entered the number of periods, or just enter the cell address.
5. Enter a comma (,).
6. Click the cell where you entered the monthly payment amount, or just enter the cell address.
7. Enter a comma (,).
8. Click the cell where you entered the principal amount, or just enter the cell address.
9. Type a), and press Enter.

The RATE function returns the interest rate *per period*. This number can be misleading. The periodic interest amount may be small enough that it is displayed as 0 percent if the formatting in the cell isn't set to display enough decimal points.

To find out the annual rate, you simply need to take the number returned by RATE and multiply it by 12. To do this:

1. Position the cursor in the cell where you want the annual interest rate to appear.
2. Enter a =.
3. Click the cell where the RATE function returned the periodic interest rate.
4. Enter a ×.
5. Enter 12.
6. Press Enter.

As an example, assume a loan principal of \$15,000 with a monthly payment of \$650. The loan is to be paid off in 24 months. Figure 5-6 shows a worksheet with these figures. The periodic interest rate is calculated with the RATE function, and then the annual rate is calculated by multiplying the periodic interest rate by 12.

Figure 5-6:
The RATE function calculates the periodic interest rate.

	A	B	C	D
1	Principal	15,000		
2	Number of Periods	24		
3	Payment	\$(650.00)		
4				
5				
6	Periodic Interest Rate >>	0.32%		
7				
8	Annual Interest Rate >>	4%		
9				
10				

You can use three optional arguments with RATE:

- ✓ **Future Value:** The amount you want the loan to be worth at the end of its life. The default is 0.
- ✓ **Type:** This tells the function whether payments are applied at the end of the period or the beginning of the period. A value of 0 indicates the end of the period. A value of 1 indicates the beginning of the period. The default is 0.
- ✓ **Guess:** An estimate of what the interest rate should be. It is possible the function will need this value to determine a result. (See Excel's Help system for further information.) The default value is .1 (for 10 percent).

These optional arguments, when used, become the respective fourth, fifth, and sixth arguments.

Calculating the principal

The PV function tells you what the principal amount of a loan is when you know the other loan factors, such as the interest rate and the number of payment periods. You can use PV to determine how much you can borrow when you already know how much you can pay each month and how long you can make payments.

The inputs for this function are the interest rate, the number of payment periods, and the monthly payment amount. The interest rate used in the function is the periodic rate, not the annual rate. Here's how to use the PV function:

1. Enter the following into separate cells on your worksheet:

- **Annual interest rate**
- **Number of payment periods**
- **Periodic payment amount**

Enter the periodic payment amount as a negative number because payments are a cash flow out. You can add labels to adjacent cells to identify the values, if desired.

- 2. Position the cursor in the cell where you want the results to appear.**
- 3. Enter =PV(to begin the function entry.**
- 4. Click the cell where you entered the interest rate, or just enter the cell address.**

5. Enter /12 to divide the annual interest rate to get the monthly interest rate.
6. Enter a comma (,).
7. Click the cell where you entered the number of payments, or just enter the cell address.
8. Enter a comma (,).
9. Click the cell where you entered the periodic payment amount, or just enter the cell address.
10. Type a), and press Enter.

As an example, assume a monthly payment amount of \$600. The annual interest rate is 5 percent. There are 24 monthly payments. Figure 5-7 shows a worksheet with these figures.

With these assumptions, the loan principal is \$13,676. Altering any of the parameters will cause PV to return a different amount of principal. For example, raising the interest rate to 7.5 percent tells you that you can only borrow \$13,333. Although you may often think of how much you're borrowing, having interest in the interest is just as important!

You can use two optional arguments with PV:

- ✓ **Future Value:** The amount you want the loan to be worth at the end of its life. The default is 0.
- ✓ **Type:** This tells the function whether payments are applied at the end of the period or the beginning of the period. A value of 0 indicates the end of the period. A value of 1 indicates the beginning of the period. The default is 0.

These optional arguments, when used, become the respective fifth and sixth arguments.

Figure 5-7:
The PV function calculates the principal amount of a loan.

	A	B	C	D
1	Annual Interest	0.05		
2	Number of Periods	24		
3	Payment	\$ (600.00)		
4				
5				
6	Principal Loan Amount >>	\$13,676		
7				
8				
9				
10				

Chapter 6

Appreciating What You'll Get, Depreciating What You Got

In This Chapter

- ▶ Determining what an investment is worth
 - ▶ Using different depreciation methods
 - ▶ Evaluating business opportunities
-

Money makes the world go 'round, so the saying goes. We have a new one: Excel functions make the money go 'round. Excel has functions that let you figure out what an investment will be worth at a future date. We all know it's a good thing to look for a good interest rate on an investment. With the FV function, you can take this a step further and know how much the investment will be worth down the road.

Have you ever wondered what to do with some extra money? You can put it in the bank, you can pay off a debt, or you can purchase something. Excel helps you figure out the best course of action by using the IRR function. The IRR function lets you boil down each option to a single value that you can then use to compare opportunities and select the best one.

For the business set, Excel has a number of functions to help create depreciation schedules. Look no further than the SLN, SYD, DB, and DDB functions for help in this area. Brush up on these and you can talk shop with your accountant!

Looking into the Future

The FV function tells you what an investment will be worth in the future. The function takes an initial amount of money and also takes into account additional periodic fixed payments. You also specify a rate of return — the interest rate — and the returned value tells you what the investment will be worth after a specified period of time.

For example, you start a savings account with a certain amount, say \$1,000. Every month you add an additional \$50 to the account. The bank pays an annual interest rate of 5 percent. At the end of two years, what is value of the account?

This is the type of question the FV function answers. The function takes five arguments:

- ✓ **Interest rate:** This is the annual interest rate. When entered in the function, it needs to be divided by the number of payments per year — presumably 12, if the payments are monthly.
- ✓ **Number of payments:** This is the total number of payments in the investment. These payments are the ones beyond the initial investment; don't include the initial investment in this figure. If payments occur monthly and the investment is for three years, then there are 36 payments.
- ✓ **Payment amount:** This is the fixed amount contributed to the investment each payment period.
- ✓ **Initial investment (also called PV or present value):** This is the amount the investment starts with. A possible value is 0, which means no initial amount is used to start the investment. This is an optional argument. If left out, 0 is assumed.
- ✓ **How payments are applied:** The periodic payments may be applied at either the beginning of each period or the end of each period. This affects the result to a small but noticeable degree. Either a 0 or a 1 can be entered. A 0 tells the function that payments occur at the end of the period. A 1 tells the function that payments occur at the start of the period. This is an optional argument. If left out, 0 is assumed.



When using the FV function, be sure to enter the initial investment amount and the periodic payment amount as negative numbers. Although you're investing these monies, you're essentially paying out (even if it's into your own account). Therefore, these are cash flows out.

Here's how to use the FV function:

1. Enter the following data in separate cells within the worksheet:

- **Annual interest rate**
- **Number of payment periods**
- **Periodic payment amount**
- **Initial investment amount**

You can add labels to adjacent cells to identify the values, if desired.

2. Position the cursor in the cell where you want the results to appear.
3. Enter =FV(to begin the function entry.
4. Click the cell where you entered the annual interest rate, or enter the cell address.
5. Enter /12 to divide the annual interest rate to get the monthly interest rate.
6. Enter a comma (,).
7. Click the cell where you entered the total number of payments, or enter the cell address.
8. Enter a comma (,).
9. Click the cell where you entered the periodic payment amount, or enter the cell address.
10. Enter a comma (,).
11. Click the cell where you entered the initial investment amount, or enter the cell address.
12. Optionally, enter a comma (,), and then enter either 0 or 1 to identify whether payments are made at the beginning of the period (0) or at the end of the period (1).
13. Type a), and press Enter.

Figure 6-1 shows how much an investment is worth after two years. The investment is begun with \$1,000 and an additional \$50 is added each month. The interest rate is 5 percent. The value of the investment at the end is \$2,364.24. The actual layout was \$2,200 ($\$1,000 + [\$50 \times 24]$). The account has earned \$164.24.

Figure 6-1:
Earning
extra money
in an
investment.

	A	B	C	D	E	F
1	Annual Interest Rate	0.05				
2	Number of Periods	24				
3	Payment per Period	\$ (50)				
4	Initial Investment	\$ (1,000)				
5						
6						
7						
8						
9	A \$1000 initial investment					
10	with monthly \$50 payments					
11	and a 5% annual interest rate					
12	at the end of two years is worth \$2,364.24					
13						
14						
15						
16						

Depreciating the Finer Things in Life

Depreciation is the technique of allocating the cost of an asset over the useful period that the asset is used. Depreciation is applied to *capital assets*, tangible goods that provide usefulness for a year or more.

Vehicles, buildings, and equipment are the type of assets that depreciation can be applied to. A tuna sandwich is not a capital asset because its usefulness is going to last for just the few minutes it takes someone to eat it — although the person eating it may expect to capitalize on it!

Take the example of a business purchasing a delivery truck. The truck costs \$35,000. It's expected to be used for 12 years; this is known as the *life* of the asset. At the end of 12 years, the vehicle's estimated worth will be \$8,000. These figures follow certain terminology used in the depreciation formulas:

- ✓ **Cost:** This is the initial cost of the item (\$35,000). This could include not just the price of the item but costs associated with getting and installing the item, such as delivery costs.
- ✓ **Salvage:** This is the value of the item at the end of the useful life of the item (\$8,000).
- ✓ **Life:** This is the number of periods that the depreciation is applied to. This is usually expressed in years (in this case, 12 years).

Depreciation is calculated in different ways. Some techniques assume that an asset provides the majority of its usefulness during the earlier periods of its life. Depreciation in this case is applied on a sliding scale from the first period to the last. The bulk of the depreciation gets applied in the first few periods. This is known as an *accelerated depreciation schedule*. Sometimes the depreciation amount runs out sooner than the asset's life. Alternatively, depreciation can be applied evenly over all the periods. In this case, each period of the asset's life has an equal amount of depreciation to apply. The different depreciation methods are summarized in Table 6-1.



The depreciable cost is the original cost minus the salvage value.

Table 6-1 Depreciation Methods

<i>Method</i>	<i>Comments</i>	<i>Excel Function That Uses the Method</i>
Straight Line	Evenly applies the depreciable cost (Cost – Salvage) among the periods. Uses the formula (Cost – Salvage) ÷ Number of Periods.	SLN

<i>Method</i>	<i>Comments</i>	<i>Excel Function That Uses the Method</i>
Sum of Years' Digits	First sums up the periods, literally. For example, if there are five periods, then the method first calculates the sum of the years' digits as 1 + 2 + 3 + 4 + 5 = 15. Creates an accelerated depreciation schedule. See Excel Help for more information.	SYD
Double Declining Balance	Creates an accelerated depreciation schedule by doubling the Straight Line depreciation rate but then applies it to the running declining balance of the asset cost, instead of to the fixed depreciable cost.	DDB, DB

Figure 6-2 shows a worksheet with a few different depreciation methods. The methods use the example of a delivery truck that costs \$35,000, is used for 12 years, and has an ending value of \$8,000. An important calculation in all these methods is the depreciable cost, which is the original cost minus the salvage value. In this example, the depreciable cost is \$27,000, calculated as \$35,000 – \$8,000.

Year	Straight Line	Sum of Years' Digits	Double Declining Balance
1	\$2,250.00	\$4,153.85	\$5,833.33
2	\$2,250.00	\$3,807.69	\$4,861.11
3	\$2,250.00	\$3,461.54	\$4,050.93
4	\$2,250.00	\$3,115.38	\$3,375.77
5	\$2,250.00	\$2,769.23	\$2,813.14
6	\$2,250.00	\$2,423.08	\$2,344.29
7	\$2,250.00	\$2,076.92	\$1,953.57
8	\$2,250.00	\$1,730.77	\$1,627.98
9	\$2,250.00	\$1,384.62	\$139.88
10	\$2,250.00	\$1,038.46	\$0.00
11	\$2,250.00	\$692.31	\$0.00
12	\$2,250.00	\$346.15	\$0.00
Total Depreciation	\$27,000.00	\$27,000.00	\$27,000.00

Figure 6-2:
Depreciating an asset.

In the three depreciation methods shown in Figure 6-2 — straight line, sum of the years' digits, and double declining balance — all end having the accumulated depreciation at the end of life equal to the depreciable cost, or the cost minus the salvage.

However each method arrives at the total in a different way. The Straight Line method simply applies an even amount among the periods. The Sum of Years' Digits and Double Declining Balance methods accelerate the depreciation. In fact the Double Declining Balance method does it to such a degree that all the depreciation is accounted for before the asset's life is over.

Calculating straight line depreciation

The SLN function calculates the depreciation amount for each period of the life of the asset. The arguments are simple: just the cost, salvage, and the number of periods. In Figure 6-2, each cell in the range D9:D20 has the same formula: `=SLN(B2, B3, B4)`. Because straight line depreciation provides an equal amount of depreciation to each period, it makes sense that each cell uses the formula verbatim. The answer is the same regardless of the period (this approach differs from the accelerated depreciation methods that follow).



Using dollar signs (\$) in front of column and row indicators fixes the cell address so it won't change.

Here's how to use the SLN function:

- 1. Enter three values in a worksheet:**
 - **Cost of an asset**
 - **Salvage value (always less than the original cost)**
 - **Number of periods in the life of the asset (usually a number of years)**
- 2. Enter =SLN(to begin the function entry.**
- 3. Click the cell that has the original cost, or enter its address.**
- 4. Enter a comma (,).**
- 5. Click the cell that has the salvage amount, or enter its address.**
- 6. Enter a comma (,).**
- 7. Click the cell that has the number of periods, or enter its address.**
- 8. Enter a), and press Enter.**

The returned value is the amount of depreciation per period. Each period has the same depreciation amount.

Creating an accelerated depreciation schedule

The SYD function creates an accelerated depreciation schedule (that is, more depreciation is applied in the earlier periods of the asset's life). The method uses an interesting technique of first summing up the years' digits. So for a depreciation schedule that covers five years, a value of 15 is first calculated as $1 + 2 + 3 + 4 + 5 = 15$. If the schedule is for ten years, then the first step of the method is to calculate the sum of the digits 1 through 10, like this: $1 + 2 + 3 + 4 + 5 + 6 + 7 + 8 + 9 + 10 = 55$.

The years' digit sum is then used as the denominator in calculations with the actual digits themselves to determine a percentage per period. The digits in the calculations are the reverse of the actual periods. In other words, in a five-year depreciation schedule, the depreciation for the first period is calculated as $(5 \div 15) \times \text{Depreciable Cost}$. The second period depreciation is calculated as $(4 \div 15) \times \text{Depreciable Cost}$. The following table makes it clear, with an assumed five-year depreciation on a depreciable cost of \$6,000:

<i>Period</i>	<i>Calculation</i>	<i>Result</i>
1	$(\frac{5}{15}) \times 6,000$	\$2,000
2	$(\frac{4}{15}) \times 6,000$	\$1,600
3	$(\frac{3}{15}) \times 6,000$	\$1,200
4	$(\frac{2}{15}) \times 6,000$	\$800
5	$(\frac{1}{15}) \times 6,000$	\$400

Guess what? You don't even need to know how this works! Excel does all the figuring out for you. The SYD function takes four arguments: the cost, the salvage, the life (the number of periods), and the period to be calculated.

SYD returns the depreciation for a single period. Earlier, we showed you that the SLN function also returns the depreciation per period, but because all periods are the same, the SLN function didn't need to have an actual period entered as an argument.

The SYD function returns a different depreciation amount for each period, so the period must be entered as an argument. In Figure 6-2, each formula in the range F9:F20 uses the SYD function but has a different period as the fourth argument. For example, cell F9 has the formula `=SYD(B2, B3, B4, B9)` and cell F10 has the formula `=SYD(B2, B3, B4, B10)`. The last argument provides a different value.

Here's how to use the SYD function to calculate the depreciation for one period:

1. Enter three values in a worksheet:

- **Cost of an asset**
- **Salvage value (always less than the original cost)**
- **Number of periods in the life of the asset (usually a number of years)**

2. Enter =SYD(to begin the function entry.

3. Click the cell that has the original cost, or enter its address.

4. Enter a comma (,).

5. Click the cell that has the salvage amount, or enter its address.

6. Enter a comma (,).

7. Click the cell that has the number of periods, or enter its address.

8. Enter a comma (,).

9. Enter a number for the period for which to calculate the depreciation.

10. Enter a), and press Enter.

The *returned value* is the amount of depreciation for the entered period. To calculate the depreciation for the entire set of periods, enter a formula with the SYD function into the same number of cells as there are periods. In this case, each cell has a different period entered for the fourth argument. To make this type of entry easy to do, enter the first three arguments as absolute cell addresses (in other words, use the dollar sign (\$) in front of the row and column indicators). Leave the fourth argument in the relative address format.

In cell F9 in Figure 6-2, the formula is =SYD(\$B\$2, \$B\$3, \$B\$4, B9). Note how the first three arguments are fixed to the cells B2, B3, and B4. With this formula entered in cell F9, simply dragging the formula (using the fill handle in the lower right corner of the cell) down to F20 fills the range of cells that need the calculation. The fourth argument changes in each row. For example, cell F20 has this formula: =SYD(\$B\$2, \$B\$3, \$B\$4, B20).

Creating an even faster accelerated depreciation schedule

The Double Declining Balance method provides an accelerated depreciation schedule but calculates the amounts differently than the Sum of Years' Digits method.

Although rooted in the doubling of the Straight Line method (which is not an accelerated method), the calculation for each successive period is based on the remaining value of the asset after each period instead of to the depreciable cost. Because the remaining value is reduced each period, the schedule for each period is different.

The DDB function takes five arguments. The first four are required:

- ✓ Cost
- ✓ Salvage
- ✓ Life (the number of periods)
- ✓ Period for which the depreciation is to be calculated

The fifth argument is the factor. A factor of 2 tells the function to use the Double Declining Balance method. Other values can be used, such 1.5. The factor is the rate at which the balance declines. A smaller value (than the default of 2) results in a longer time for the balance to decline. When the fifth argument is omitted, the value of 2 is the default.

The DDB function returns a different depreciation amount for each period, so the period must be entered as an argument. In Figure 6-2, each formula in the range H9:H20 uses the DDB function but has a different period as the fourth argument. For example, cell H9 has the formula `=DDB(B2, B3, B4, B9)`, and cell H10 has the formula `=DDB(B2, B3, B4, B10)`. The last argument provides a different value.

As shown in Figure 6-2 earlier, the Double Declining Balance method provides an even more accelerated depreciation schedule than the Sum of Years' Digits method. In fact, the depreciation is fully accounted for before the asset has reached the end of its life.

Here's how to use the DDB function to calculate the depreciation for one period:

1. **Enter three values in a worksheet:**
 - **Cost of an asset**
 - **Salvage value (always less than the original cost)**
 - **Number of periods in the life of the asset (usually a number of years)**
2. **Enter =DDB(to begin the function entry.**
3. **Click the cell that has the original cost, or enter its address.**
4. **Enter a comma (,).**

5. Click the cell that has the salvage amount, or enter its address.
6. Enter a comma (,).
7. Click the cell that has the number of periods.
8. Enter a comma (,).
9. Enter a number for the period for which to calculate the depreciation.
10. If a variation on the Double Declining Balance method is desired, then enter a comma (,) and a numeric value other than 2.
11. Type a), and press Enter.

The returned value is the amount of depreciation for the entered period. To calculate the depreciation for the entire set of periods, you need to enter a formula with the DDB function into the same number of cells as there are periods. In this case, each cell would have a different period entered for the fourth argument. One of the best approaches is to use absolute addressing for the first three function arguments. Then, when filling the rest of the cells by dragging or copying, the reference to original cost, salvage amount, and number of periods will stay constant. You can see an example of absolute addressing in the Formula Bar shown in Figure 6-2.



There is no hard-and-fast rule for selecting the best depreciation method. However, it makes sense to use one that matches the depreciating value of the asset. For example, cars lose a good deal of their value in the first few years, so applying an accelerated depreciation schedule makes sense.

Calculating a mid-year depreciation schedule

Most assets are not purchased, delivered, and put into service on January 1. So Excel provides a depreciation formula, DB, that accounts for the periods being offset from the calendar year. The DB function takes five arguments. The first four are the typical ones: the cost, the salvage, the life (the number of periods), and the period for which the depreciation is to be calculated. The fifth argument is the number of months in the first year. The fifth argument is optional, but when left out, the function will use 12 as a default.

For the fifth argument, a value of 3 means the depreciation starts in October (October through December is 3 months), so the amount of depreciation charged in the first calendar year is small. A value of 11 means the depreciation starts in February (February through December is 11 months).

Figure 6-3 shows a depreciation schedule created with the DB function. Note that the life of the asset is 12 years (in cell B4) but that the formula is applied to 13 different periods. Including an extra year is necessary because the first year is partial. The remaining handful of months must spill into an extra calendar year. The depreciation periods and the calendar years are offset from each other.

Figure 6-3:
Offsetting
depreciation
periods from
the
calendar.

	A	B	D	E	F
1					
2	Cost of Asset	35,000			
3	Salvage Cost	8,000			
4	Life (in years)	12			
5					
6			Fixed Depreciation		
7					
8		Year			
9		1	\$1,691.67		
10		2	\$3,863.77		
11		3	\$3,415.57		
12		4	\$3,019.36		
13		5	\$2,669.12		
14		6	\$2,359.50		
15		7	\$2,085.80		
16		8	\$1,843.85		
17		9	\$1,629.96		
18		10	\$1,440.88		
19		11	\$1,273.74		
20		12	\$1,125.99		
21		13	\$580.63		
22					
23					
24		Total Depreciation	\$26,999.83		
25					
26					
27					

The example in Figure 6-3 is for an asset put into service in August. Cell D9 has the formula =DB(\$B\$2, \$B\$3, \$B\$4, B9, 5). The fifth argument is 5, which indicates the first year depreciation covers 5 months — August, September, October, November, and December.

Here's how to use the DB function to calculate the depreciation for one period:

1. Enter three values in a worksheet:
 - Cost of an asset
 - Salvage value (always less than the original cost)
 - Number of periods in the life of the asset (usually a number of years)
2. Enter =DB(to begin the function entry.
3. Click the cell that has the original cost, or enter its address.
4. Enter a comma (,).
5. Click the cell that has the salvage amount, or enter its address.

6. Enter a comma (,).
7. Click the cell that has the number of periods.
8. Enter a comma (,).
9. Enter a number for the period for which to calculate the depreciation.
10. Enter a comma (,).
11. Enter the number of months within the first year that the depreciation is applied to.
12. Type a), and press Enter.

The returned value is the amount of depreciation for the entered period. To calculate the depreciation for the entire set of periods, you need to enter a formula with the DB function in the same number of cells as there are periods. However, you should make space for an additional period (refer to Figure 6-3).



Enter the constant arguments of the function with absolute addressing (the dollar signs used in front of row numbers or column letters). This makes the function easy to apply across multiple cells by copying the formula. The references to the pertinent function arguments stay constant.

Measuring Your Internals

Which is better to do — pay off your credit card or invest in Uncle Ralph's new business venture? You're about to finance a car. Should you put down a large down payment? Or should you put down a small amount and invest the rest? How can you make decisions about alternative financial opportunities like these?

The Internal Rate of Return (IRR) method helps answer these types of questions. The IRR function analyzes the cash flows in and out of an investment and calculates an interest rate that is the effective result of the cash flows. In other words, all the various cash flows are accounted for and one interest rate is returned. Then you can compare this figure to other financial opportunities.

Perhaps Uncle Ralph's business venture will provide a 10 percent return on your investment. On the other hand, the credit-card company charges you 12 percent on your balance. In this case, paying off the credit card is wiser. Why? Because earning 10 percent is pointless when you're just losing 12 percent elsewhere. Uncle Ralph will understand, won't he?

The IRR function takes two arguments. The first is required; the second is optional in some situations and required in others.

The first argument is an array of cash flows. Following the cash-flows standard, money coming in is entered as a positive value, and money going out is entered as a negative value. Assuming the particular cash flows in and out are entered on a worksheet, the first argument to the function is the range of cells.

The second argument is a guess at what the result should be. We know this sounds crazy, but Excel may need your help here (though most times it won't). The IRR function works by starting with a guess at the result and calculating how closely the guess matches the data. Then it adjusts the guess up or down and repeats the process (a technique called *iteration*) over and over until it arrives at the correct answer. If it doesn't figure it out in 20 tries, then the #NUM! error is returned. In this case, you could enter a guess into the function to help it along. For example, 0.05 indicates a guess of 5 percent, 0.15 indicates a guess of 15 percent, and so on. You can enter a negative number, too. For example, entering -0.05 tells the function you expect a 5 percent loss. If you don't enter a guess, Excel assumes 0.1 (10 percent).

Figure 6-4 shows a business venture that has been evaluated using IRR. The project is to create a music CD and market it. Assorted costs such as studio time are cash flows out, entered as negative numbers. The one positive value in cell B7 is the expected revenue.

Figure 6-4:
Calculating
the return
on a
business
venture.

	A	B	C	D	E	F	G
1							
2							
3			-5000	Studio Time			
4			-1000	Pressing CDs			
5			-2000	Marketing			
6			-400	Administrative Costs			
7			11960	Expected Revenue			
8							
9							
10			11%	Internal Rate of Return			
11							
12							
13							

The IRR function has been used to calculate an expected rate of return. The formula in cell B10 is =IRR(B3:B7). The entered range includes all the cash flows, in and out.

This project has an internal rate of return of 11 percent. By the way, the investment amount in this case is the sum of all the cash flows out — \$8,400. Earning back \$11,960 makes this a good investment. The revenue is significantly higher than the outlay.



Even though a business opportunity seems worthy after IRR has been applied, you must consider other factors. For example, you may have to *borrow* the money to invest in the business venture. The real number to look at is the IRR of the business venture less the cost of borrowing the money to invest.

However, the project can now be compared to other investments. Another project might calculate to a higher internal rate of return. Then the second project would make sense to pursue. Of course, don't forget the fun factor. Making a CD may be worth giving up a few extra points!



When comparing opportunities using the IRR function, a higher returned value is a better result than a lower IRR.

Figure 6-5 compares the business venture in Figure 6-4 with another investment opportunity. The second business venture is to start up a video-taping business for weddings and other affairs. There is a significant outlay for equipment and marketing. An internal rate of return is calculated for the first year, and then for the first and second year together. Cell H10 has the formula $=IRR(H3:H5)$, and cell H11 has the formula $=IRR(H3:H6)$. It's clear that even within the first year the second business venture surpasses the first.

Figure 6-5:
Comparing
business
opportunities.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	
1		Business Venture 1						Business Venture 2							
2															
3		-5000	Studio Time					-9000	Purchase of Video Equipment						
4		-1000	Pressing CDs					-6500	Marketing						
5		-2000	Marketing					25000	First Year Expected Revenue						
6		-400	Administrative Costs					54000	Second Year Expected Revenue						
7		11960	Expected Revenue within one year												
8															
9															
10			11%	Internal Rate of Return				38%	Internal Rate of Return after 1 year						
11								107%	Internal Rate of Return after 2 years						
12															
13															
14															
15															
16															

This is how to use the IRR function:

1. Enter a series of cash flow values:
 - Money paid out, such as the initial investment, as a negative value
 - Money coming in, such as revenue, as a positive value
2. Enter $=IRR($ to begin the function entry.
3. Drag the cursor over the range of cells containing the cash flows, or enter the range address.

4. Optionally, enter a guess to help the function.

To do this, enter a comma (,) and then enter a decimal value to be used as a percentage (such as .2 for 20 percent). You can enter a positive or negative value.

5. Enter a), and press Enter.

Considering that IRR is based on cash flows, in and out, it's prudent to include paying yourself, as well as accounting for investments back in the business. Salary is a cash flow out; investment is a cash flow in.

Figure 6-6 expands on the video-taping business with a detailed example. As a business, there are various cash flows in and out — investment, utility payments, fees to the accountant and lawyer, advertising, salary, and so on.

	A	B	C	D	E	F	G
1							
2		Internal Rate Of Return (for January - April, 2005)			-17.0%		
3							
4							
5		Date	Amount	Item			
6		1/10/2005	13000	Initial Cash Investment			
7		1/15/2005	-9000	Purchase of Video Equipment			
8		1/17/2005	-325	Office Supplies			
9		1/18/2005	-700	Advertising			
10		1/28/2005	-450	Professional Fees			
11		2/1/2005	500	Cash Investment			
12		2/10/2005	1800	Payment for Job			
13		2/21/2005	2400	Payment for Job			
14		2/28/2005	-3000	Salary			
15		3/5/2005	500	Cash Investment			
16		3/7/2005	1295	Payment for Job			
17		3/8/2005	1600	Payment for Job			
18		3/12/2005	-350	Additional Video Equipment			
19		3/15/2005	-225	Insurance			
20		3/15/2005	-140	Phone and Utilities			
21		3/19/2005	2650	Payment for Job			
22		3/24/2005	1725	Payment for Job			
23		3/26/2005	-1000	Advertising			
24		3/31/2005	-4500	Salary			
25		4/1/2005	500	Cash Investment			
26		4/10/2005	-550	Additional Video Equipment			
27		4/12/2005	2000	Payment for Job			
28		4/16/2005	-140	Phone and Utilities			
29		4/19/2005	2200	Payment for Job			
30		4/24/2005	1600	Payment for Job			
31		4/30/2005	1700	Payment for Job			
32		4/30/2005	-4000	Salary			
33							

Figure 6-6:
Calculating
IRR with
several
cash flows.

The Internal Rate of Return for the first four months of the business is displayed in cell E2. The formula is `=IRR(B6:B32,-0.2)`. By the way, this one needed a guess to return the answer. The guess is `-0.2`. The internal rate or return is `-17` percent. The video-taping business is not a moneymaker after a few months, but this is true of many startups.

Note that this example includes dates. The IRR function works with an assumption that cash flows are periodic, which they aren't in this example. There is a function, XIRR, that handles dates in its calculation of the internal rate of return. This function is available in the Analysis ToolPak add-in.

Chapter 7

Using Basic Math Functions

In This Chapter

- ▶ Summing, rounding, and truncating values
 - ▶ Using a value's sign in a calculation
 - ▶ Removing the sign from a number
-

Excel is excellent for working with advanced math and complex calculations. You can do so many complex things with Excel that it's easy to forget that Excel is great at basic math, too.

Need the sum of a batch of numbers? No problem. Need to round a number? Read on! In this chapter, we show you not just how to sum and round numbers but how to use these methods in ways that give you just the answers you need.

Adding It All Together with the SUM Function

Just adding numbers together is something Excel is great at. Oh, you can use your calculator to add numbers as well, but think about it: On a calculator you enter a number, then press the + button, then enter another number, then press the + button, and so on. Eventually you press the = button and you get your answer. But if you made an entry mistake in the middle, you have to start all over!

The SUM function in Excel adds numbers together in a more efficient way. First, you list all your numbers on the worksheet. You can see them all and verify that they're correct. Then you use the SUM function to add them all together. Here's how:

1. Enter some numbers in a worksheet.

These numbers can be both integer and *real* (decimal) values. You can add labels to adjacent cells to identify the values, if you want.

2. Position the cursor in the cell where you want the results to appear.

3. Enter =SUM (to begin the function entry.

4. Click a cell where you entered a number.

5. Enter a comma (,).

6. Click a cell where you entered another number.

7. Repeat Steps 5 and 6 until all the numbers have been entered into the function.

8. Type a), and press Enter.

Figure 7-1 shows an example of how these steps help sum up amounts that are not situated next to each other on a worksheet. Cell F6 contains the sum of values found in cells C2, E2, G2, and I2.

Figure 7-1:
Using the SUM function to add non-contiguous numbers.

	A	B	C	D	E	F	G	H	I	J	K
1	Group:		Division A		Division B		Division C		Division D		
2	Number of Orders:		155		172		135		140		
3											
4											
5											
6						TOTAL ORDERS					
7											
8											
9											
10											
11											
12											
13											

Using SUM is even easier when the numbers you're adding are next to each in a column or row. The SUM function lets you enter a range of cells in place of single cells in the arguments of the function. So adding a list of contiguous numbers is as easy as giving SUM a single argument. Here's how you enter a range as a single argument:

1. Enter some numbers in a worksheet.

Be sure the numbers are continuous in a row or column. You can add labels to adjacent cells to identify the values, if desired, but this doesn't affect the SUM function.

2. Position the cursor in the cell where you want the results to appear.

3. Enter =SUM(to begin the function entry.

Here's how you use SUM to add the values in multiple ranges:

1. Enter some lists of numbers in a worksheet.

You can add labels to adjacent cells to identify the values, if desired.

2. Position the cursor in the cell where you want the results to appear.

3. Enter =SUM(to begin the function entry.

4. Click the first cell in a range and, while holding down the left mouse button drag the mouse over all the cells in the range, and then release the mouse button.

5. Enter a comma (,).

6. Click the first cell in another range and, while holding down the left mouse button, drag the mouse over all the cells in this range, and then release the mouse button.

7. Repeat Steps 5 and 6 until all the ranges have been entered into the function.

8. Type a), and press Enter.

The completed function entry should look similar to the entry shown in the Formula Bar in Figure 7-3. Each range is separated by a comma, and a grand sum is in the cell where the function was entered.



When entering ranges into a formula, you can either type them in or use the mouse to drag over the range.

Excel has a special button, the AutoSum button, that makes it easier to use the SUM function. The AutoSum button is on both the Home tab and the Formulas tab on the Ribbon. The AutoSum feature works best with numbers that are in a vertical or horizontal list. In a nutshell, AutoSum creates a range reference for the SUM function to use. AutoSum makes its best guess of what the range should be. Often, it gets it right — but sometimes you have to help it along.

Using AutoSum is as easy as a click and pressing the Enter key. Figure 7-4 shows that the AutoSum button on the Ribbon has been clicked, and Excel, in its infinite wisdom, guessed correctly that the operation is to sum cells B6:B12. At this point the operation is incomplete. Pressing the Enter key finishes the formula.



You can click the check mark to the left of the formula to complete the operation.

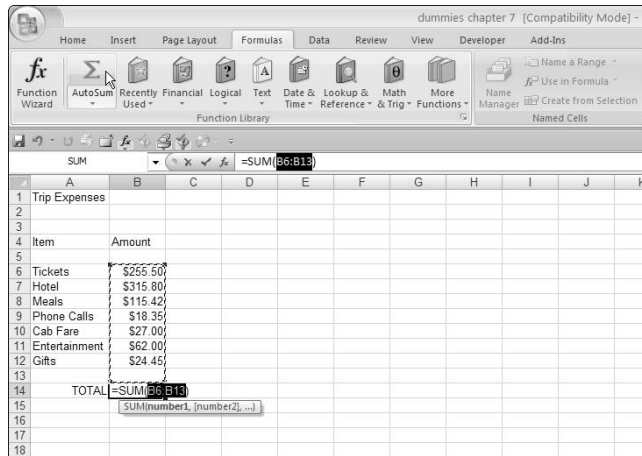


Figure 7-4:
Using
AutoSum to
guess a
range for
the SUM
function.

Follow these steps to use AutoSum:

1. Enter some lists of numbers in a worksheet.

You can add labels to adjacent cells to identify the values, if desired.

2. Position the cursor in the cell where you want the results to appear.

3. Click the AutoSum button.

AutoSum has entered a suggested range into the SUM function.

4. Change the suggested range, if necessary, either by entering it with the keyboard or using the mouse to drag over a range of cells.

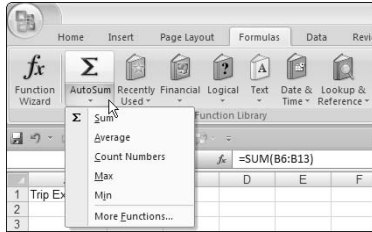
5. Press the Enter key or click the check mark on the Formula Bar to complete the function.



It's easy to use AutoSum to tally up multiple ranges, such as seen in Figure 7-3. Before ending the function with the Enter key or the check mark, instead enter a comma and then drag the mouse over another range. Do this for as many ranges as you need to sum. Finally, finish the function by pressing Enter or clicking the check mark.

By the way, the AutoSum button can do more than addition. If you click the down arrow on the button, you have a choice of a few other key functions, such as Average. See Figure 7-5.

Figure 7-5:
Using
AutoSum to
work with
other
popular
functions.



Rounding Out Your Knowledge

Excel calculates answers to many decimal places. Unless you're doing rocket science, you probably don't need such precise answers. Excel has a great set of functions for rounding numbers so they're usable for the rest of us.

Excel's rounding functions are really helpful. The other day, Ken's son had a couple of his friends over. We ordered a large pizza for their lunch. That's eight slices for three hungry boys. How many slices does each boy get? Presto magic, we went over to the computer where Excel was already running (okay, we are Excel nuts after all), and we entered this simple formula $=8/3$.

Of course, Excel gave us the perfect answer. Each boy gets 2.66667 slices. Have you ever tried to cut 66,667/100,000ths of a slice of pizza? Not easy! This is the type of answer that rounding is used for. Although, to tell you the truth, we did solve the pizza problem a different way. We gave them each two slices, and we ate the last two (pretty good with mushrooms!).

Just plain old rounding

Easy to use, the ROUND function is the old tried-and-true method for rounding off a number. It takes two arguments — one argument is the number to round (typically this is a cell reference), and the other argument indicates how many decimal places to round to.

The ROUND function rounds up or down depending on the number being rounded. When the value is less than the halfway point of the next significant digit, then the number is rounded down. When the value is at or greater than the halfway point, then the number is rounded up:

- ✓ 10.4 rounds down to 10.
- ✓ 10.6 rounds up to 11.
- ✓ 10.5 also rounds up to 11.

Table 7-1 shows some examples of the ROUND function.

<i>Example of Function</i>	<i>Result</i>	<i>Comment</i>
=ROUND(12.3456, 1)	12.3	The second argument is 1. The result is rounded to a single decimal place.
=ROUND(12.3456, 2)	12.35	The second argument is 2. The result is rounded to two decimal places. Note that the full decimal of .3456 becomes .35. This is because the .0456 portion of the decimal value rounds to the closest second place decimal, which is .05.
=ROUND(12.3456, 3)	12.346	The second argument is 3. The result is rounded to three decimal places. Note that the full decimal or .3456 becomes .346. This is because the .0056 portion of the decimal value rounds to the closest third place decimal, which is .006.
=ROUND(12.3456, 4)	12.3456	The second argument is 4. There are four decimal places. No rounding takes place.
=ROUND(12.3456, 0)	12	When the second argument is 0, the number is rounded to the nearest integer. Because 12.3456 is closer to 12 than to 13, the number rounds to 12.
=ROUND(12.3456, -1)	10	When negative values are used in the second argument, the rounding occurs on the left side of the decimal (the integer portion). A second argument value of -1 tells the function to round to the closest value of 10. In this example, that value is 10 because 12 is closer to 10 than 20.

Here's how to use the ROUND function:

- 1. In a cell of your choice, enter a number that has a decimal portion.**
- 2. Position the cursor in the cell where you want the results to appear.**
- 3. Enter =ROUND(to begin the function entry.**
- 4. Click the cell where you entered the number.**

5. Enter a comma (,).
6. Enter a number to indicate how many decimal places to round to.
7. Type a), and press Enter.



Rounding functions make the most sense when the first argument is a cell reference, not an actual number. Think about it: If you know what a number should appear as, you would just enter the number — you would not need a function to round it.

Rounding in one direction

Excel has a handful of functions that round numbers either always up or always down. That is, when rounding a number, the functions that round down will always give a result that is lower than the number itself. Functions that round up, of course, always give a higher number. These functions are useful when letting the good ol' ROUND function determine which way to round just isn't going to do.

A few of these rounding functions not only round in the desired direction but even allow you to specify some additional ways of rounding. The EVEN and ODD functions, for example, round respectively to the closest even or odd number. The CEILING and FLOOR functions let you round to a multiple. EVEN, ODD, CEILING, and FLOOR are discussed later in this section.

Directional rounding, pure and simple

ROUNDUP and ROUNDDOWN are similar to the ROUND function. The first argument to the function is the cell reference of the number to be rounded. The second argument indicates the number of decimal places to round to. But unlike the plain old ROUND, the rounding direction is not based on the halfway point of the next significant digit but rather on which function you use.

For example, =ROUND(4.22, 1) returns 4.2, but =ROUNDUP(4.22, 1) returns 4.3. ROUNDDOWN, however, returns 4.2 because 4.2 is less than 4.22. Table 7-2 shows some examples of ROUNDUP and ROUNDDOWN.

Table 7-2 Using the ROUNDUP and ROUNDDOWN Functions

<i>Example of Function</i>	<i>Result</i>	<i>Comment</i>
=ROUNDUP(150.255, 0)	151	The second argument is 0. The result is rounded up to the next higher integer, regardless of the fact that the decimal portion would normally indicate the rounding would go to the next lower integer.

<i>Example of Function</i>	<i>Result</i>	<i>Comment</i>
=ROUNDUP (150.255, 1)	150.3	The second argument is 1. The result is rounded to a single decimal point. Note that the full decimal of .255 rounds up to .3. This would also happen with the standard ROUND function.
=ROUNDUP (150.255, 2)	150.26	The second argument is 2; the result is rounded to two decimal places. Note that the full decimal of .255 becomes .26. This would also happen with the standard ROUND function.
=ROUNDUP (150.255, 3)	150.255	The second argument is 3, and there are three decimal places. No rounding takes place.
=ROUNDDOWN (155.798, 0)	155	The second argument is 0. The result is rounded down to the integer portion of the number, regardless of the fact that the decimal portion would normally indicate that the rounding would go to the next higher integer.
=ROUNDDOWN (155.798, 1)	155.7	The second argument is 1. The result is rounded to a single decimal place. Note that the full decimal of .798 rounds down to .7. The standard ROUND function would round the decimal up to .8.
=ROUNDDOWN (155.798, 2)	155.79	The second argument is 2. The result is rounded to two decimal places. Note that the full decimal of .798 becomes .79. The standard ROUND function would round the decimal up to .8.
=ROUNDDOWN (155.798, 3)	155.798	The second argument is 3, and there are three decimal places. No rounding takes place.

Here's how to use either the ROUNDUP or ROUNDDOWN function:

- 1. In a cell of your choice, enter a number with a decimal portion.**
- 2. Position the cursor in the cell where you want the results to appear.**

3. Enter either =ROUNDUP(or =ROUNDDOWN(to begin the function entry.
4. Click the cell where you entered the number.
5. Enter a comma (,).
6. Enter a number to indicate how many decimal places to round to.
7. Type a), and press Enter.

Rounding to the multiple of choice

The FLOOR and CEILING functions take directional rounding to a new level. With these functions, the second argument is a multiple to which to round to. What does that mean?

Well, imagine this: You're a human resources manager and you need to prepare a summary report of employee salaries. You don't need the figures to be reported down to the last penny, just rounded to the closest \$250 multiple. Either FLOOR or CEILING can be used to do this. For this example, FLOOR can be used to round down to the closest multiple of \$250 that is less than the salary, or CEILING can be used to round up to the next \$250 multiple greater than the salary. Figure 7-6 shows how both FLOOR and CEILING return rounded values.

FLOOR and CEILING exceed the rounding ability of ROUND, ROUNDUP, and ROUNDDOWN. These three functions can use the positioning of digit placeholders in how they work. For example, =ROUND(B4, -3) tells the ROUND function to round on the thousandth position. On the other hand, FLOOR and CEILING can round to whatever specific multiple you set.

The FLOOR function rounds toward 0, returning the closest multiple of the second argument that is lower than the number itself.

Figure 7-6:
Using
FLOOR or
CEILING to
round to a
desired
multiple.

C4		=FLOOR(B4,250)		
A	B	C	D	E
1		SALARY ROUNDED	SALARY ROUNDED	
2		TO NEAREST 250	TO NEAREST 250	
3	EMPLOYEE ID	USING FLOOR	USING CEILING	
4	W234	\$ 54,677	\$ 54,500	\$ 54,750
5	N552	\$ 36,125	\$ 36,000	\$ 36,250
6	P310	\$ 28,900	\$ 28,750	\$ 29,000
7	B533	\$ 31,950	\$ 31,750	\$ 32,000
8	R390	\$ 48,305	\$ 48,250	\$ 48,500
9	R418	\$ 78,500	\$ 78,500	\$ 78,500
10	W602	\$ 60,252	\$ 60,250	\$ 60,500
11	C177	\$ 58,900	\$ 58,750	\$ 59,000
12	T542	\$ 36,550	\$ 36,500	\$ 36,750
13	T833	\$ 38,740	\$ 38,500	\$ 38,750
14	M405	\$ 52,580	\$ 52,500	\$ 52,750
15				
16				
17				

The CEILING function works in the opposite direction. CEILING will round its first argument, the number to be rounded, to the next multiple of the second number that is in the direction away from 0.

Certainly, a few examples will make this clear! Table 7-3 shows ways that FLOOR and CEILING can be used.

<i>Example of Function</i>	<i>Result</i>	<i>Comment</i>
=FLOOR(30.17, 0.05)	30.15	The second argument says to round to the next 0.05 multiple, in the direction of 0.
=FLOOR(30.17, 0.1)	30.1	The second argument says to round to the next 0.1 multiple, in the direction of 0.
=FLOOR(-30.17, -0.1)	-30.1	The second argument says to round to the next 0.1 multiple, in the direction of 0.
=CEILING(30.17, 0.05)	30.2	The second argument says to round to the next 0.05 multiple, away from 0.
=CEILING(30.17, 0.1)	30.2	The second argument says to round to the next 0.1 multiple, away from 0.
=CEILING(-30.17, -0.1)	-30.2	The second argument says to round to the next 0.1 multiple, away from 0.

FLOOR and CEILING can be used to round negative numbers. FLOOR rounds toward 0, and CEILING rounds away from 0. FLOOR decreases a positive number as it rounds it towards 0 and also decreases a negative number toward 0, although in absolute terms, FLOOR actually increases the value of a negative number. Weird, huh?

CEILING does the opposite. It increases a positive number away from 0 and also increases a negative number away from 0, which in absolute terms means the number is getting smaller.



For both the FLOOR and CEILING functions, the first and second arguments must match signs. Trying to apply a positive number with a negative multiple, or vice versa, results in an error.

Here's how to use either the FLOOR or CEILING function:

1. Enter a number in any cell.
2. Position the cursor in the cell where you want the results to appear.
3. Enter either =FLOOR(or =CEILING(to begin the function entry.
4. Click the cell where you entered the number.
5. Enter a comma (,).
6. Enter a number that is the next multiple you want to round the number to.

For example, to get the floor value, at the ones place, make sure 1 is the second argument. The first argument should, of course, be a number larger than 1, and should be a decimal value, like this: =FLOOR(19.77, 1). This returns 19 as the floor, but hey — don't hit the ceiling about it!

7. Type a), and press Enter.

Rounding to the next even or odd number

The EVEN and ODD functions round numbers away from 0. The EVEN function will round a number to the next highest even integer. ODD rounds a number to the next highest odd integer. Table 7-4 has examples of how these functions work.

<i>Example of Function</i>	<i>Result</i>	<i>Comment</i>
=EVEN (3)	4	Rounds to the next even integer, moving away from 0.
=EVEN (4)	4	Because 4 is an even number, no rounding takes place. The number 4 itself is returned.
=EVEN (4 . 01)	6	Rounds to the next even integer, moving away from 0.
=EVEN (- 3 . 5)	-4	Rounds to the next even integer, moving away from 0.

<i>Example of Function</i>	<i>Result</i>	<i>Comment</i>
=ODD (3)	3	Because 3 is an odd number, no rounding takes place. The number 3 itself is returned.
=ODD (4)	5	Rounds to the next odd integer, moving away from 0.
=ODD (5 . 01)	7	Rounds to the next odd integer, moving away from 0.
=ODD (-3 . 5)	-5	Rounds to the next odd integer, moving away from 0.

The EVEN function is helpful in calculations that depend on multiples of two. For example, let's say you're in charge of planning a school trip. You need to figure out how many bus seats are needed for each class. A seat can fit two children. When a class has an odd number of children, you still have to count that last seat as taken, even though only one child will sit there.

Say the class has 17 children. This formula tells you how many seats are needed: =EVEN (17) / 2. The EVEN function returns the number 18 (the next higher integer), and that result is divided by 2 because two children fit on each seat. The answer is 9 seats are needed for a class of 17.

Here's how to use either the EVEN or ODD function:

- 1. Position the cursor in the cell where you want the results to appear.**
- 2. Enter either =EVEN(or =ODD(to begin the function entry.**
- 3. Click a cell where you entered a number, or enter a number.**
- 4. Type a), and press Enter.**

Leaving All Decimals Behind with INT

The INT function rounds a number down to the next lowest integer. The effect is as if the decimal portion is just dropped, and often INT is used to facilitate just that — dropping the decimal.

INT comes in handy when all you need to know is the integer part of a number or the integer part of a calculation's result. For example, you may be estimating what it will cost to build a piece of furniture. You have the prices for each type of raw material, and you just want a ballpark total.

Figure 7-7 shows a worksheet in which a project has been set up. Column A contains item descriptions, and Column B has the price for each item. Columns C and D contain the parameters for the project. That is, Column C contains the count of each item needed, and Column D has the amount of how much will be spent for each item, that is the price per item multiplied by the number needed of the item.

The sums to be spent are then summed into a project total. If you added the item sums as they are — 83.88, 176.76, and 19.96 — you get a total of \$211.60. Instead, the INT function is used to round the total to a ballpark figure of \$211.

In cell D8, INT is applied to the total sum, like this:

```
=INT (SUM (D3 : D5) )
```

The INT function effectively drops the decimal portion, .60, and just returns the integer part, 211. The project estimate is \$211.

Figure 7-7:
Using INT to
drop un-
necessary
decimals.

	B	C	D	E	F
	Price per Unit	Units Needed	Cost		
1					
2					
3	6.99	12	83.88		
4	4.49	24	107.76		
5	4.99	4	19.96		
6					
7					
8			\$ 211		
9					
10					
11					
12					

INT takes only the number as an argument. INT can work on positive or negative values, but works a little differently with negative numbers. INT actually rounds down a number to the next lower integer. When working with positive numbers the effect appears the same as just dropping the decimal. With negative numbers the effect is dropping the decimal portion then subtracting 1.

With negative numbers, the function produces an integer that is further away from 0. Therefore, a number such as -25.25 becomes -26. Here are some examples:

- ✔ INT (25 . 25) returns 25.
- ✔ INT (25 . 75) returns 25.
- ✔ INT (-25 . 25) returns -26.
- ✔ INT (-25 . 75) returns -26.

Here's how to use the INT function:

1. In a cell of your choice, enter a number that has a decimal portion.
2. Position the cursor in the cell where you want the results to appear.
3. Enter =INT(to begin the function entry.
4. Click the cell where you entered the number.
5. Enter a closing parenthesis to end the function, and press Enter.



INT can also be used to return just the decimal part of a number. Subtracting the integer portion of a number from its full value leaves just the decimal as the answer. For example, $10.95 - \text{INT}(10.95)$ equals 0.95.

Leaving Some Decimals Behind with TRUNC

The TRUNC function drops a part of a number. The function takes two arguments. The first argument is the number to be changed. The second argument indicates how much of the number is to be dropped. A value of 2 for the second argument says to leave 2 decimal places remaining. A value of 1 for the second argument says to leave 1 decimal place remaining.

TRUNC does no rounding as it truncates numbers. Here are some examples:

- ✓ =TRUNC (212.65, 2) returns 212.65.
- ✓ =TRUNC (212.65, 1) returns 212.6.
- ✓ =TRUNC (212.65, 0) returns 212.

You can even use TRUNC to drop a portion of the number from the integer side. To do this, you enter negative values for the second argument, like this:

- ✓ =TRUNC (212.65, -1) returns 210.
- ✓ =TRUNC (212.65, -2) returns 200.



The INT and TRUNC functions work exactly the same way for positive numbers. The only difference is when negative numbers are being changed. Then INT's rounding produces a different result than TRUNC's truncation.

Looking for a Sign

Excel's SIGN function tells you whether a number is positive or negative. The SIGN function does not alter the number in any way but instead is used to find out information about the number.

SIGN does actually return a number, but it isn't a variation of the number being tested in the function. SIGN returns only three different numbers:

- ✓ 1 if the number being tested is positive
- ✓ -1 if the number being tested is negative
- ✓ 0 if the number being tested is 0

Consider these examples:

- ✓ =SIGN(5) returns 1.
- ✓ =SIGN(-5) returns -1.
- ✓ =SIGN(0) returns 0.

USING SIGN in combination with other functions presents sophisticated ways of working with your information. As an example, you may be tallying up a day's receipts from your store. You want to know the total value of sold merchandise and the total value of returned merchandise. Sales are recorded as positive amounts, and returns are recorded as negative amounts.

Figure 7-8 shows a worksheet with these facts. Column A shows individual transaction amounts. Most are sales and are positive. A few returns occurred during the day, entered as negative amounts.

Figure 7-8:
Using SIGN
to help
correctly
sum
amounts.

	A	B	C	D	E	F	G
1	DAILY RECEIPTS						
2							
3	\$ 34.95	1					
4	\$ 24.82	1					
5	\$ 90.63	1					
6	\$ 44.50	1					
7	\$ (17.24)	-1					
8	\$ 12.00	1					
9	\$ 25.90	1					
10	\$ 28.99	1					
11	\$ (30.15)	-1					
12	\$ 115.99	1					
13	\$ 104.10	1					
14	\$ (16.79)	-1					
15	\$ 32.35	1					
16							
17							
18	SALES	\$ 514.23					
19	RETURNS	\$ 64.18					
20							
21							
22							

Just summing the whole transaction list would calculate the net revenue of the day, but often a business needs better information. Instead, two sums are calculated: the sum of sales and the sum of returns.

For each value in Column A, there is a value in Column B. The Column B values are the result of using the SIGN function. For example, cell B3 has this formula: `=SIGN(A3)`.

As shown in Figure 7-8, values in Column B equal 1 when the associated value in Column A is positive. Column B displays -1 when the associated value is negative. This information is then used in a SUMIF function, which selectively sums information from Column A.

In cell B18 is this formula: `=SUMIF(B3:B15,1,A3:A15)`.

In cell B19 is this formula: `=ABS(SUMIF(B3:B15,-1,A3:A15))`.

The SUMIF function is used to indicate a criterion to use in determining which values to sum. For the sum of sales in cell B18, the presence of the value 1 in Column B determines which values to sum in Column A. For the sum of returns in cell B19, the presence of the value -1 in Column B determines which values to sum in Column A.

Also, the ABSOLUTE function (ABS) is used to present the number in cell B19 as a positive number. The answer in cell B19 is the sum of merchandise returns. You would say there was \$64.18 (not -\$64.18) in returned merchandise, if you were asked.

The SUMIF function is covered in Chapter 8. The ABS function is covered next in this chapter.

Here's how to use the SIGN function:

1. **Position the cursor in the cell where you want the results to appear.**
2. **Enter =SIGN(to begin the function entry.**
3. **Click a cell where you entered a number, or enter a number.**
4. **Type a), and press Enter.**

Ignoring Signs

The ABS function returns the absolute value of a number. The absolute number is always a positive. The absolute of a positive number is the number itself. The absolute of a negative number is the number but with the sign changed to positive. For example, `=ABS(100)` returns 100, as does `=ABS(-100)`.

The ABS function is handy in a number of situations. For example, sometimes imported data comes in as negative values, which need to be converted to their positive equivalents. Or, for example, when working with cash flows as discussed in Chapter 3, the ABS function can be used to present cash flows as positive numbers.

A common use of the ABS function is to calculate the difference between two numbers when you don't know which number has the greater value to begin with. Say you need to calculate the difference between scores for two contestants. Score 1 is in cell A5, and score 2 is in cell B5. The result goes in cell C5. The formula in cell C5 would then be `=A5-B5`.

Plugging in some numbers, assume score 1 is 90 and score 2 is 75. The difference is 15. Okay, that's a good answer. What happens when score 1 is 75 and score 2 is 90? The answer is -15. This answer is mathematically correct but not presented in a useful way. The difference is still 15, not -15. By using the ABS function, the result is always returned as positive. Therefore, for this example, the best formula coding is like this: `=ABS(A5-A6)`.

Now either way, whether score 1 is greater than score 2 or score 2 is greater than score 1, the correct difference is returned.

Here's how to use the ABS function:

- 1. Position the cursor in the cell where you want the results to appear.**
- 2. Enter `=ABS(` to begin the function entry.**
- 3. Click a cell where you entered a number, or enter a number.**
- 4. Type a `)`, and press Enter.**

Chapter 8

Advancing Your Math

In This Chapter

- ▶ Calculating the diameter, circumference, and area of a circle
 - ▶ Working with combinations and permutations
 - ▶ Performing sophisticated multiplication
 - ▶ Using the MOD function to test other numerical values
 - ▶ Using the SUBTOTAL function for a variety of arithmetic and statistical totals
 - ▶ Using the SUMIF function for selective summation
-

In this chapter, we show you some of the more advanced math functions. You won't use these functions everyday, but they're just the right thing when you need them. Some of this will come back to you because you probably learned most of this in school.

Using Pi to Calculate Circumference and Diameter

Pi is the ratio of a circle's circumference to its diameter. A circle's *circumference* is its outer edge and is equal to the complete distance around the circle. A circle's *diameter* is the length of a straight line spanning from one side of the circle, through the middle, and reaching the other side.

Dividing a circle's circumference by its diameter returns a value of approximately 3.14159, known as *pi*. Pi is represented with the Greek letter pi and the symbol π .

Mathematicians have proven that pi is an *irrational number* — in other words, it has an infinite number of decimal places. They have calculated the value of pi to many thousands of decimal places, but you don't need that level of precision in most calculations. Many people use the value 3.14159 for pi, but the

PI function in Excel does a bit better than that. Excel returns a value of pi accurate to 15 digits — that is 14 decimal places in addition to the integer 3. This function has no input arguments. The function uses this syntax:

```
=PI ( )
```



In Excel, the PI function always returns 3.14159265358979, but initially it may look like some of the decimal points are missing. Change the formatting of the cell to display numbers with 14 decimal places to see the entire number.

If you know the circumference of a circle, you can calculate its diameter with this formula:

$$\text{diameter} = \text{circumference} \div \text{pi}$$

If you know the diameter of a circle, you can calculate its circumference with this formula:

$$\text{circumference} = \text{diameter} \times \text{pi}$$

If you know the diameter of a circle, you can calculate the area of the circle. A component of this calculation is the *radius*, which equals one-half of the diameter. The formula is:

$$\text{area} = (\text{diameter} \times 0.5)^2 \times \text{pi}$$

Generating and Using Random Numbers

Random numbers are, by definition, unpredictable. That is, given a series of random numbers, you can't predict the next number from what has come before. Random numbers are quite useful for trying out formulas and calculations. Suppose you're creating a worksheet to perform various kinds of data analysis. You may not have any real data yet, but you can generate random numbers to test the formulas and charts in the worksheet.

For example, an actuary may want to test some calculations based on a distribution of people's ages. Random numbers that vary between 18 and 65 could be used for this task. You don't have to manually enter fixed values between 18 and 65, because Excel can generate them automatically using the RAND function.

The RAND function is simple — it takes no arguments and returns a decimal value between 0 and 1. That is, RAND never actually returns 0 or 1; the value is always in between these two numbers. The function is entered like this:

```
=RAND()
```

The RAND function returns values such as 0.136852731, 0.856104058, or 0.009277161. “Yikes!” you may be thinking. “How do these numbers help if you need values between 18 and 65.” Actually it’s easy with a little extra math.

There is a standard calculation for generating random numbers within a determined range. The calculation follows:

```
= RAND() * (high number - low number) + low number
```

Using 18 and 65 as a desired range of numbers, the formula looks like `=RAND() * (65-18)+18`. Some sample values returned with this formula follow:

```
51.71777896
27.20727871
24.61657068
55.27298686
49.93632709
43.60069745
```

Almost usable! But what about the long decimal portions of these numbers? Some people lie about their ages, but I’ve never heard someone say he’s 27.2 years old!

All that is needed now for this 18-to-65 age example is to include the INT or ROUND function. INT simply discards the decimal portion of a number. ROUND allows control over how to handle the decimal portion.

The syntax for using the INT function with the RAND function follows:

```
= INT((high number - low number + 1) * RAND() + low
      number)
```

The syntax for using the ROUND function with the RAND function follows:

```
=ROUND(RAND() * (high number-low number) + low number,0)
```

Try it yourself! Here's how to use RAND and INT together:

1. **Position the pointer in the cell where you want the results displayed.**
2. **Enter =INT((to begin the formula.**
3. **Click the cell that has the highest number to be used, or enter such a value.**
4. **Enter – (a minus sign).**
5. **Click the cell that has the lowest number to be used, or enter such a value.**
6. **Enter +1) * RAND() + .**
7. **Click again on the cell that has the lowest number to be used, or enter the value again.**
8. **Type a), and press Enter.**

A random number, somewhere in the range of the low and high number, is returned.

Table 8-1 shows how returned random numbers can be altered with the INT and ROUND functions.

<i>Value</i>	<i>Value Returned with INT</i>	<i>Value Returned with ROUND</i>
51.71777896	51	52
27.20727871	27	27
24.61657068	24	25
55.27298686	55	55
49.93632709	49	50
43.60069745	43	44

Table 8-1 points out how the INT and ROUND functions return different numbers. For example, 51.71777896 is more accurately rounded to 52. Bear in mind that the second argument in the ROUND function, 0 in this case, has an effect on how the rounding works. A 0 tells the ROUND function to round the number to the nearest integer, up or down to whichever integer is closest to the number.



Random values are volatile. Each time a worksheet is recalculated the random values change. This behavior can be avoided by typing the formula directly into the Formula Bar and pressing the F9 key.

A last but not insignificant note about using the RAND function: It is subject to the recalculation feature built into worksheets. In other words, each time the worksheet calculates, the RAND function is rerun and returns a new random number. The calculation setting in your worksheet is probably set to automatic. You can check this by looking at the Formulas tab in the Excel Options dialog box. Figure 8-1 shows the calculation setting. On a setting of Automatic, the worksheet recalculates with every action. The random generated numbers keep changing, which can become quite annoying — not to mention the fact that it can ruin your work!



Luckily, you can generate a random number but have it remain fixed regardless of the calculation setting. The method is to type the RAND function, along with any other parts of a larger formula, directly into the Formula Bar. After you type your formula in, press the F9 key. This tells Excel to calculate the formula and enter the returned random number as a fixed number instead of a formula. If you press the Enter key or finish the entry in some way other than using the F9 key, you'll have to enter it again.

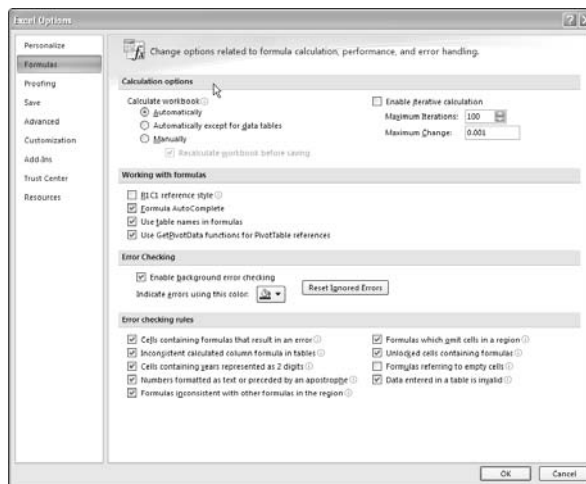


Figure 8-1:
Setting worksheet calculation options.

Ordering Items

Remember the Beatles? John, Paul, George, and Ringo? If you're a drummer, you may think of the Beatles as Ringo, John, Paul, and George. The order of items in a list is known as a *permutation*. The more items in a list, the more possible permutations exist.

Excel provides the PERMUT function. It takes two arguments: the total number of items to choose from and the number of items to be used in determining the permutations. The function returns a single whole number. The syntax of the function follows:



```
=PERMUT(total number of items, number of items to use)
```

Use permutations when the order of items is important.



The total number of items must be the same as or greater than the number of items to use, or else an error is generated.

You may be confused about why the function takes two arguments. On the surface, it seems that the first argument is sufficient. Well, not quite. Getting back to the Beatles (anyone have a copy of *Abbey Road* we can borrow?). If we plug in 4 as the number for both arguments, like this — `=PERMUT(4, 4)` — 24 permutations are returned:

- ✓ John Paul George Ringo
- ✓ John Paul Ringo George
- ✓ John George Paul Ringo
- ✓ John George Ringo Paul
- ✓ John Ringo Paul George
- ✓ John Ringo George Paul
- ✓ Paul John George Ringo
- ✓ Paul John Ringo George
- ✓ Paul George John Ringo
- ✓ Paul George Ringo John
- ✓ Paul Ringo John George
- ✓ Paul Ringo George John

- ✓ George John Paul Ringo
- ✓ George John Ringo Paul
- ✓ George Paul John Ringo
- ✓ George Paul Ringo John
- ✓ George Ringo John Paul
- ✓ George Ringo Paul John
- ✓ Ringo John Paul George
- ✓ Ringo John George Paul
- ✓ Ringo Paul John George
- ✓ Ringo Paul George John
- ✓ Ringo George John Paul
- ✓ Ringo George Paul John

Altering the function to use 2 items at a time from the total of 4 items — $\text{PERMUT}(4, 2)$ — returns just 12 permutations:

- ✓ John Paul
- ✓ John George
- ✓ John Ringo
- ✓ Paul John
- ✓ Paul George
- ✓ Paul Ringo

- ✓ George John
- ✓ George Paul
- ✓ George Ringo
- ✓ Ringo John
- ✓ Ringo Paul
- ✓ Ringo George

Just for contrast, using the number 2 for both arguments — $\text{PERMUT}(2, 2)$ — returns just two items! When using PERMUT , make sure you've selected the correct numbers for the two arguments; otherwise, you'll end up with an incorrect result and may not be aware of the mistake. The PERMUT function simply returns a number. The validity of the number is in your hands.

Combining

Combinations are similar to permutations but with a distinct difference. The order of items is intrinsic to permutations. Combinations, however, are groupings of items when the order doesn't matter. For example, "John Paul George Ringo" and "Ringo George Paul John" are two distinct permutations but identical combinations.



Combinations are grouping of items, regardless of the order of the items.

The syntax for the function follows:

```
=COMBIN(total number of items, number of items to use)
```

The first argument is the total number of items to choose from, and the second argument is the number of items to be used in determining the combinations. The function returns a single whole number. The arguments for the COMBIN function are the same as those for the PERMUT function. The first argument must be equal to or greater than the second argument.

Plugging in the number 4 for both arguments — $\text{COMBIN}(4, 4)$ — returns 1. Yes, there is just one combination of four items selected from a total of four items! Using the Beatles once again, just one combination of the four musicians exists, because the order of names doesn't matter.

Selecting to use two items from a total of four — $\text{COMBIN}(4, 2)$ — returns 6. Selecting two items out of two — $\text{COMBIN}(2, 2)$ — returns 1. In fact, whenever the two arguments to the COMBIN function are the same, the result is always 1.

Raising Numbers to New Heights

There is an old tale about a king who loved chess so much he decided to reward the inventor of chess with any request he had. The inventor asked for a grain of wheat for the first square of the chessboard on Monday, two grains for the second square on Tuesday, four for the third square on Wednesday, eight for the fourth square on Thursday, and so on, each day doubling the amount until the 64th square was filled with wheat. The king thought this was a silly request. The inventor could have asked for riches!

What happened is that the kingdom quickly ran out of wheat. By the 15th day, the number equaled 16,384. By the 20th day, the number was 524,288. On the 64th day, the number would have been an astonishing 9,223,372,036,854,780,000, but the kingdom had run out of wheat at least a couple of weeks earlier!

This “powerful” math is literally known as raising a number to a power. The *power*, in this case, means how many times a number is to be multiplied by itself. The notation is typically seen as a superscript (2^3 for example). Another common way of noting the use of a power is with the carat symbol: $2^{\wedge}3$. The verbiage for this is *two to the third power*.

In the chess example, 2 is raised to a higher power each day. Table 8-2 shows the first ten days.

<i>Day</i>	<i>Power That 2 Is Raised To</i>	<i>Power Notation</i>	<i>Basic Math Notation</i>	<i>Result</i>
1	0	2^0	1	1
2	1	2^1	2	2
3	2	2^2	2×2	4
4	3	2^3	$2 \times 2 \times 2$	8
5	4	2^4	$2 \times 2 \times 2 \times 2$	16

<i>Day</i>	<i>Power That 2 Is Raised To</i>	<i>Power Notation</i>	<i>Basic Math Notation</i>	<i>Result</i>
6	5	2^5	$2 \times 2 \times 2 \times 2 \times 2$	32
7	6	2^6	$2 \times 2 \times 2 \times 2 \times 2 \times 2$	64
8	7	2^7	$2 \times 2 \times 2 \times 2 \times 2 \times 2 \times 2$	128
9	8	2^8	$2 \times 2 \times 2 \times 2 \times 2 \times 2 \times 2 \times 2$	256
10	9	2^9	$2 \times 2 \times 2 \times 2 \times 2 \times 2 \times 2 \times 2 \times 2$	512

The concept is easy enough. Each time the power is incremented by 1, the result doubles. Note that the first entry raises 2 to the 0 power. Isn't that strange? Well, not really. Any number raised to the 0 power = 1. Also note that any number raised to the power of 1 equals the number itself.

Excel provides the POWER function, whose syntax follows:

```
=POWER (number, power)
```

Both the number and power arguments can be integer or real numbers, and negative numbers are allowed.



In a worksheet, either the POWER function or the caret can be used. For example, in a cell you can enter =POWER (4 , 3) , or =4^3. The result is the same either way. The caret is inserted by holding Shift and pressing the number 6 key on the keyboard.

Multiplying Multiple Numbers

The PRODUCT function is useful for multiplying up to 255 numbers at once. The syntax follows:

```
=PRODUCT (number1, number2, ...)
```

Cell references can be included in the argument list, as well as actual numbers, and, of course, they can be mixed. Therefore, all these variations work:

```
=PRODUCT (A2, B15, C20)
=PRODUCT (5, 8, 22)
=PRODUCT (A10, 5, B9)
```

In fact, you can use arrays of numbers as the arguments. In this case, the notation looks like this:

```
=PRODUCT(B85:B88,C85:C88,D86:D88)
```

Here's how to use the PRODUCT function:

1. Enter some values on a worksheet.

You can include many values, going down columns or across in rows.

2. Position the pointer in the cell where you want the results displayed.

3. Enter =PRODUCT(to begin the function.

4. Click a cell that has a number.

Alternatively, you can hold down the left mouse button and drag the pointer over a range of cells with numbers.

5. Enter a comma (,).

6. Repeat Steps 4 and 5 up to 255 times.

7. Enter a), and press Enter.

The result you see is calculated by multiplying all the numbers you selected. Your fingers would probably hurt if you had done this on a calculator.

Figure 8-2 shows this on a worksheet. Cell C10 shows the result of multiplying 12 numbers, although only three arguments, as ranges, have been used in the function.

Figure 8-2:
Putting the
PRODUCT
function to
work.

	A	B	C	D	E	F
1						
2						
3		1	4	8		
4		2	4	7		
5		3	4	6		
6		4	4	5		
7						
8						
9						
10		Using PRODUCT:	10,321,920			
11						
12						
13						

Using What Remains with the MOD Function

The MOD function returns the remainder from an integer division operation. This is called the *modulus*, hence the function's name. The function has two arguments: the number being divided, and the number being used to divide the first argument. The second argument is the divisor. The syntax follows:

```
=MOD(number, divisor)
```

These are examples of the MOD function:

=MOD(12, 6) returns 0

=MOD(14, 5) returns 4

=MOD(27, 7) returns 6

=MOD(25, 10) returns 5

=MOD(25, 10) returns -5

=MOD(15.675, 8.25) returns 7.425

The returned value is always the same sign as the divisor.

You can use MOD to tell whether a number is odd or even. By simply using a number 2 as the second argument, the returned value will be 0 if the first argument is an even number and 1 if it is not.

But what's so great about that? You can just look at a number and tell whether it's odd or even. The power of the MOD function is apparent when testing a reference or formula, such as =MOD(D12 - G15, 2). In a complex worksheet with many formulas, you may not be able to tell when a cell will contain an odd or even number.

Taking this a step further, the MOD function can be used to identify cells in a worksheet that are multiples of the divisor. Figure 8-3 shows how this works.

	A	B	C	D	E
1	DATA	USES = MOD(VALUE, 4)	USES = MOD(VALUE, 10)		
2	39	3	9		
3	16	0	6		
4	10	2	0		
5	14	2	4		
6	55	3	5		
7	93	1	3		
8	68	0	8		
9	70	2	0		
10	44	0	4		
11	40	0	0		
12	32	0	2		
13	38	2	8		
14	77	1	7		
15	90	2	0		
16	45	1	5		
17					
18					
19					
20					
21					
22					

Figure 8-3:
Using MOD
to find
specific
values.

In row 1 of the worksheet in Figure 8-3, the example formulas are entered into the successive rows of Columns B and C. Column A contains numbers that will be tested with the MOD function. If looking for multiples of 4, the MOD function will have 4 as the divisor, and when a value is a multiple of 4, MOD returns 0. This is evident by comparing the numbers in column A with the returned values in column B.

The same approach is used in column C, only here the divisor is 10, so multiples of 10 are being tested for in column A. Where a 0 appears in column C, the associated number in Column A is a multiple of 10.

In this way, the MOD function can be used to find meaningful values in a worksheet.

Summing Things Up

Ah ha! Just when you think you know how to sum up numbers (really, haven't you been doing this since your early school years?) we drum up some fancy-footing summing that makes you think twice before going for that quick total.

The functions here are very cool — very “in” with the math crowd. To be a true Excel guru, try out the SUBTOTAL, SUMPRODUCT, and SUMIF functions shown here, and then strut your stuff around the office!

Using SUBTOTAL

The SUBTOTAL function is very flexible. It doesn't perform just one calculation, but rather it can do any one of 11 different calculations depending on what you need. What's more, SUBTOTAL can perform these calculations on

up to 255 ranges of numbers. This gives you the ability to get exactly the type of summary you need without creating a complex set of formulas. The syntax for the function follows:

```
=SUBTOTAL(function number, range1, range2,...)
```

The first argument determines which calculation is performed. It can be any of the values shown in Table 8-3. The remaining arguments identify the ranges containing the numbers to be used in the calculation.

<i>Function Number for First Argument</i>	<i>Function</i>	<i>Description</i>
1	AVERAGE	Returns the average value of a group of numbers
2	COUNT	Returns the count of cells that contain numbers and also numbers within the list of arguments
3	COUNTA	Returns the count of cells that are not empty and only non-empty values within the list of arguments
4	MAX	Returns the maximum value found in a group of numbers
5	MIN	Returns the minimum value found in a group of numbers
6	PRODUCT	Returns the product of a group of numbers
7	STDEV	Returns the standard deviation from a sample of values
8	STDEVP	Returns the standard deviation from an entire population, including text and logical values
9	SUM	Returns the sum of a group of numbers
10	VAR	Returns variance based on a sample
11	VARP	Returns variance based on an entire population

Figure 8-4 exemplifies a few uses of the SUBTOTAL function. Raw data values are listed in Column A. The results of using the function in a few variations are listed in Column C. Column D displays the actual function entries that returned the respective results in Column C.

	A	B	C	D	E	F	G	H
1	4							
2	8							
3	12		14	=SUBTOTAL(1,A1:A6)				
4	16		26	=SUBTOTAL(1,A1:A12)				
5	20							
6	24		10	=SUBTOTAL(2,A1:A10)				
7	28							
8	32		40	=SUBTOTAL(4,A1:A10)				
9	36							
10	40		12,1106	=SUBTOTAL(7,A1:A10)				
11	44							
12	48		220	=SUBTOTAL(9,A1:A10)				
13	52		640	=SUBTOTAL(9,A1:A10,A15:A20)				
14	56							
15	60							
16	64							
17	68							
18	72							
19	76							
20	80							

Figure 8-4:
Working
with the
SUBTOTAL
function.



Using named ranges with the SUBTOTAL function is useful. For example, =SUBTOTAL(1, October_Sales, November_Sales, December_sales) makes for an easy way to calculate the average sale of the fourth quarter.

Using SUMPRODUCT

The SUMPRODUCT function provides a sophisticated way to add various products — across ranges of values. It doesn't just add the products of separate ranges; it produces products of the values positioned in the same place in each range, then sums up those products. The syntax for the function follows:

```
=SUMPRODUCT (Range1, Range2, ...)
```

The arguments to SUMPRODUCT must be ranges, although a range can be a single value. What is required is that all the ranges be the same size, both rows and columns. Up to 255 ranges are allowed, and at least 2 are required.

SUMPRODUCT works by first multiplying elements, by position, across the ranges, then adding all the results. To see how this works, take a look at the three ranges of values in Figure 8-5. We have put letters in the ranges instead of numbers to make this easier to explain. Suppose you entered the following formula in the worksheet:

```
=SUMPRODUCT (B2:C4, E2:F4, H2:I4)
```


The result would be calculated by the following steps:

1. Multiplying A times H times N and saving the result.
2. Multiplying D times K times Q and saving the result.
3. Multiplying B times I times O and saving the result.
4. Multiplying E times L times R and saving the result.
5. Multiplying C times J times P and saving the result.
6. Multiplying F times M times S and saving the result.
7. Adding all six results to get the final answer.

Figure 8-5:
Following
the steps
used by
SUM-
PRODUCT.

	A	B	C	D	E	F	G	H	I	J
1										
2	A		D		H		K		N	Q
3	B		E		I		L		O	R
4	C		F		J		M		P	S
5										
6										
7										
8										
9										
10										



Be careful when you're using the SUMPRODUCT function. It's easy to mistakenly assume the function will add products of individual ranges. It won't. SUMPRODUCT returns the sums of products across positional elements.

As confusing as SUMPRODUCT seems, it actually has a sophisticated use. Imagine you have a list of units sold by product, and another list of the products' prices. You need to know total sales (that is, the sum of the amounts), where an amount is units sold times the unit price.

In the old days of spreadsheets, you would use an additional column to first multiply each unit sold figure by its price. Then you would sum those intermediate values. Now, with SUMPRODUCT, the drudgery is over. The single use of SUMPRODUCT gets the final answer in one step. Figure 8-6 shows how one cell contains the needed grand total. No intermediate steps were necessary.

Figure 8-6:
Being
productive
with SUM-
PRODUCT.

	A	B	C	D	E	F
1						
2		Item	Units Sold	Price Per Unit		
3		Desks	15	\$60		
4		Tables	10	\$85		
5		Chairs	22	\$25		
6		Sofas	6	\$450		
7		Bookcases	24	\$30		
8						
9						
10						
11			TOTAL SALES	\$ 5,720		
12						
13						
14						

Using SUMIF

SUMIF is one of the real gemstones of Excel functions. It calculates the sum of a range of values, including only those values that meet a specified criterion. The criterion can be based on the same column that is being summed, or it can be based on an adjacent column.

Suppose you use a worksheet to keep track of all your food-store purchases. For each shopping trip, you put the date in Column A, the amount in Column B, and the name of the store in column C. You can use the SUMIF function to tell Excel to add all the values in Column B only where Column C contains "Great Grocery". That's it. SUMIF gives you the answer. Neat!

Figure 8-7 shows this example. The date of purchase, place of purchase, and amount spent are listed in three columns. SUMIF calculates the sum of purchases at Great Grocery. Here is how the function is written for the example:

```
=SUMIF(C3:C15, "Great Grocery", B3:B15)
```

	A	B	C	D	E	F
1	DATE	AMOUNT	STORE			
2						
3	08/12/06	15.04	Great Grocery			
4	08/06/06	26.90	Shoppers World			
5	08/15/06	42.25	Great Grocery			
6	08/17/06	12.10	The Food Stand			
7	08/22/06	26.95	Great Grocery			
8	08/30/06	55.00	Barry's Bistro			
9	09/04/06	20.25	The Food Stand			
10	09/05/06	18.55	Shoppers World			
11	09/09/06	7.95	The Food Stand			
12	09/15/06	35.00	Great Grocery			
13	09/18/06	38.80	Shoppers World			
14	09/22/06	42.00	Barry's Bistro			
15	09/26/06	43.75	Great Grocery			
16						
17						
18						
19	Amount spent at Great Grocery:		162.99			
20						
21						
22						

Figure 8-7:
Using
SUMIF for
targeted
tallying.

The dates in this example aren't used, but asking SUMIF to tell how much is spent on a given day (or range of dates) instead of which store would be easy enough.



A couple of important points about the SUMIF function:

- ✓ The second argument can accommodate several variations of expressions, such as including greater than (>) or less than (<) signs or other operators. For example, if a column has regions such as North, South, East, and West, the criteria could be <>North, which would return the sum of rows that are *not* for the North region.
- ✓ Unpredictable results occur if the ranges in the first and third arguments do not match in size.

Try it yourself! Here's how to use the SUMIF function:

1. Enter two ranges of data in a worksheet.

At least one should contain numerical data. Make sure both ranges are the same size.

2. Position the pointer in the cell where you want the results displayed.

3. Enter =SUMIF(to begin the function.

4. Hold down the left mouse button and drag the pointer over one of the ranges.

This is the range that can be other than numerical data.

5. Enter a comma (,).

6. Click one of the cells in the first range.

This is the criteria.

7. Enter a comma (,).

8. Hold down the left mouse button and drag the pointer over the second range.

This is the range that must contain numerical data.

9. Enter a), and press Enter.

The result you see is a sum of the numeric values where the items in the first range matched the selected criteria.

Chapter 9

Throwing Statistics a Curve

In This Chapter

- ▶ Understanding key terms used in statistics
 - ▶ Testing for central tendencies in a data sample
 - ▶ Analyzing deviation in a data sample
 - ▶ Looking for similarities in two data samples
 - ▶ Analyzing by bins and percentiles
 - ▶ Counting items in a data sample
-

Just pick up the newspaper or turn on the television or the radio. We're bombarded with interesting facts and figures that are the result of statistical work: There is a 60 percent chance of rain; the Dow Jones Industrial Average gained 2.8 percent; the Yankees are favored over the Red Sox, 4-3; and so on.

Statistics are used to tell us facts about the world around us. Statistics are also used to give us lies about our world. Statistics can be used to confuse or obscure information. Imagine you try a new candy bar and you like it. Well, then you can boast that 100 percent of the people who tried it liked it!

Sometimes statistics produce odd conclusions — to say the least! Imagine this: Bill Gates helps out at a homeless shelter. The average wealth of the 40 or so people in the room is \$1 billion. How about this: You hear on the news that the price of gasoline dropped 6 percent. Hurray! Let's go on a trip. But what is that 6 percent decrease based on? Is it a comparison to last week's price, last month's price, or last year's price? Perhaps the price of gasoline dropped 6 percent, compared to last month. But still prices are 20 percent higher than last year. Is this good news?

Statistics are traditionally divided into two types. *Descriptive statistics*, covered in this chapter, help you to summarize and understand data. *Inferential statistics*, covered in Chapter 10, are used to draw conclusions about data comparisons.

Stuck in the Middle with AVERAGE, MEDIAN, and MODE

Are you of average height? Do you earn an average income? Are your children getting above-average grades? There is more than a single way to determine the middle value from a group of values. There are actually three common statistical functions to describe the center value from a population of values. These are the mean, the median, and the mode.



The term *population* refers to all possible measurements or data points, while the term *sample* refers to the measurements or data points that you actually have. For example, if you are conducting a survey of registered voters in New Jersey, the population is all registered voters in the state, while the sample is those voters who actually took the survey.

Technically, the term *average* refers to the mean value, but in common language *average* can also be used to mean the median or the mode instead of the mean. This leads to all sorts of wonderful claims from advertisers and anyone else who wants to make a point.



It's important to understand the difference between these terms:

- ✓ **Mean:** The mean is a calculated value. It's the result of summing the values in a list or set of values and then dividing the sum by the number of values. For example, the average of the numbers 1, 2, and 3 equals 2. This is calculated as $(1 + 2 + 3) \div 3$ or $6 \div 3$.
- ✓ **Median:** The median is the middle value in a sorted list of values. If there is an odd number of items in the list, then the median is the actual middle value. In lists with an even number of items there is no actual middle value. In this case, the median is the mean of the two values in the middle. For example, the median of 1, 2, 3, 4, 5 is 3 because the middle value is 3. The median of 1, 2, 3, 4, 5, 6 is 3.5 because the mean of the two middle values, 3 and 4, is 3.5.
- ✓ **Mode:** The mode is the value that has the highest occurrence in a list of values. It may not exist! In the list of values 1, 2, 3, 4 there is no mode because each number is present the same number of times. In the list of values 1, 2, 2, 3, 4 the mode is 2 because 2 is used twice and the other numbers are used once.

The mean, median, and mode are sometimes called *measures of central tendency* because they serve to summarize a data sample in a single statistic.

Get started! These steps create three results in your worksheet, using the AVERAGE, MEDIAN, and MODE functions:

1. Enter a list of numerical values.

Any mix of numbers will do.

2. Position the cursor in the cell where you want the *mean* to appear.

3. Enter =AVERAGE(to start the function.

4. Drag the pointer over the list, or enter the address of the range.

5. Enter a) to end the AVERAGE function.

6. Position the cursor in the cell where you want the *median* to appear.

7. Enter =MEDIAN(to start the function.

8. Drag the pointer over the list, or enter the address of the range.

9. Enter a) to end the MEDIAN function.

10. Position the cursor in the cell where you want the *mode* to appear.

11. Enter =MODE(to start the function.

12. Drag the pointer over the list, or enter the address of the range.

13. Enter a) to end the MODE function.

Depending on the numbers you entered, the three results may be the same (very unlikely!), or about the same, or quite different. The MODE function will have returned #N/A if there were no repeating values in your data.



The mean is calculated using the AVERAGE function.

Imagine this: Three people use a new toothpaste for six months, and then all go to the dentist. Two have no cavities. Hey, this toothpaste is great! The third person has three cavities. Uh oh!

<i>Person</i>	<i>Cavities</i>
A	0
B	0
C	3

The average number of cavities for this group is 1. That is, if you're using the *mean* as the average. This doesn't sound like a good toothpaste if, on average, each person who used it got a cavity! On the other hand, both the median and the mode equal 0. The median equals 0 because that's the middle value in the sorted list. The mode equals 0 because that's the highest occurring value. As you can see, statistics prove that the new toothpaste gives 0 cavities, on average — sort of.

Look at another example. Figure 9-1 shows the results of a midterm test for a hypothetical class. The mean, median, and mode are shown for the distribution of grades.

Figure 9-1:
Defining
central
tendencies
in a list of
grades.

The screenshot shows an Excel spreadsheet with the following data in column A:

Student Grades
94
94
91
77
95
84
93
68
80

Formula bar: =MEDIAN(A3:A20)

Summary Box:

- The Mean is 86.83
- The Median is 89
- The Mode is 94

As almost always happens, the mean, the median, and the mode each return a different number. Strictly speaking, we should say that the average grade is 86.83, the mean value. But if the teacher or the school wants to make their impact on students look better, they could point out that the most frequently occurring score is 94. This is the mode and, sure enough, three students did receive a 94. But is this the best representation of the overall results? Probably not.

Working with the functions that return these measures of central tendencies — AVERAGE, MEDIAN, and MODE — can make for interesting and sometimes misleading results. Here is one more example of how these three functions can give widely different results for the same data. Here are data for six customers and what they spent with a company last year:

<i>Customer</i>	<i>Total Amount Spent Last Year</i>
A	\$300
B	\$90
C	\$2,600
D	\$850
E	\$28,400
F	\$1,000

The mean (using the AVERAGE function) is \$5,413. The median is \$650, and the mode is \$90. These three amounts aren't even close! Which one best represents the typical amount that a customer spent last year?

The issue with this set of data is that one value — \$28,400 — is so much larger than the other values that it skews the mean. You may be led to believe that each customer spent about \$5,540. But looking at the real values, only one single customer spent a lot of money, relatively speaking. Customers A, B, C, D, and F spent nowhere near \$5,540, so how can that “average” apply to them?

Figure 9-2 shows this situation in which one value is way out of league with the rest — sometimes called an *outlier* — which makes the average not too useful. Figure 9-2 also shows how much the mean changes if the one spend-thrift customer is left out, but if you leave out any other customer there is very little change in the mean.

Figure 9-2:
Deciding
what to do
with an
unusual
value.

Scenario 1 All Customers		Scenario 2 Customer E is left out	
Customer	Amount Spent Last Year	Customer	Amount Spent Last Year
A	\$ 300	A	\$ 300
B	\$ 90	B	\$ 90
C	\$ 2,600	C	\$ 2,600
D	\$ 850	D	\$ 850
E	\$ 28,400	E	\$ 28,400
F	\$ 1,000	F	\$ 1,000
Mean	\$ 5,540	Mean	\$ 968
Median	\$ 925	Median	\$ 850

In Scenario 2, Customer E is left out. The mean and the median are much closer together — \$968 and \$850, respectively. Either amount reasonably represents the mid value of what customers spent last year.

But can you just drop a customer like that (not to mention the biggest customer)? Yikes! Instead, you can consider a couple of creative averaging solutions. Either use the median or use a weighted average (a calculation of the mean but in which the relevance of each value is taken into account). Figure 9-3 shows the result of each approach.

Figure 9-3:
Calculating
a creative
mean.

Scenario 1 Just the facts!		Scenario 2 Customer E is treated with a dampening weight factor		
Customer	Amount Spent Last Year	Customer	Amount Spent Last Year	Weight Factor
A	\$ 300	A	\$ 300	18
B	\$ 90	B	\$ 90	18
C	\$ 2,600	C	\$ 2,600	18
D	\$ 850	D	\$ 850	18
E	\$ 28,400	E	\$ 28,400	10
F	\$ 1,000	F	\$ 1,000	18
Total	\$ 33,240			
Mean	\$ 5,540	Mean	\$ 3,711	
Median	\$ 925	Median	\$ 925	

Scenario 1 shows the mean and the median for the set of customer amounts. Here, using the median is a better representation of the central tendency of the group.



When reporting results based on an atypical calculation, it's good practice to add a footnote that explains how the answer was determined. If you were to report that the “average” expenditure was \$925, a note should explain this is the median, not the mean.

Scenario 2 in Figure 9-3 is a little more complex. This involves making a weighted average, which is used to let individual values be more or less influential in the calculation of a mean. This is just what you need! Customer E needs to be less influential.

Weighted averages are the result of applying a weighting factor to each value that is used in calculating the mean. In our example, all the customers are given a weight factor of 18 except Customer E, who has a weight factor of 10. All customers except Customer E have been given increased weight, and Customer E has been given decreased weight because his sales value is so different from all of the others. When weights are applied in an average, the sum of the weights must equal 100. Without applying any weighting factor, each customer effectively has a weight of 16.667 — the number of customers divided into 100. Applying a weight of 10 to Customer E, and 18 to all the other customers, keeps the sum of the weights at 100: $18 \times 5 + 10$. The values of 18 and 10 have been subjectively chosen. When you use weighting factors to calculate a weighted average you must make that fact known when you present the results.

The mean in Scenario 2 is \$3,711. This figure is still way above the median or even the mean of just the five customers without Customer E; refer to Figure 9-2. Even so, it's less than the unweighted mean shown in Scenario 1 and is probably a more accurate reflection of the data.

By the way, the mean in Scenario 2 is not calculated with the AVERAGE function, which cannot handle weighted means. Instead, the SUMPRODUCT function is used. The actual formula in cell F18 looks like this:

```
=SUMPRODUCT(F9:F14,G9:G14)/SUM(G9:G14)
```

The amount that each customer spent last year is multiplied by that customer's weight, and a sum of those products is calculated with SUMPRODUCT. Finally, the sum of the products is divided by the sum of the weights.

Deviating from the Middle

Life is full of variety! Calculating the mean for a group will not reflect that variety. Suppose you are doing a survey of salaries for different occupations and that occupation A has a mean salary of \$75,000 a year and occupation B

has the same mean of \$75,000 a year. Does this mean that the two groups are the same? Not necessarily. Suppose that in group A the salaries range from \$65,000 to \$85,000 but in group B they range from \$35,000 to \$115,000. This difference — how much the values differ from the mean — is called *variance*. Excel provides you with functions to calculate and evaluate variance, and this is an important part of many statistical presentations.

Measuring Variance

Variance is a measure of how spread out a set of data is in relation to the mean. Variance is calculated by summing the squared deviations from the mean.

Mathematics that make you work

Specifically, variance is calculated as follows:

1. Calculate the mean of the set of values.
2. Calculate the difference from the mean for each value.
3. Square each difference.
4. Sum up the squares.
5. Divide the sum by the number of items in the sample, minus 1.

A sample is a selected set of values taken from the population. A sample is easier to work with. For example, any statistical results found on 1,000 sales transactions probably would return the same, or close to the same, results if run on the entire population of 10,000 transactions.



Note that the last step differs depending on whether the VAR or VARP function is used. VAR uses the number of items, minus 1, as the denominator. VARP uses the number of items.

Figure 9-4 shows these steps in calculating a variance without using Excel's built-in function for the task. Column B has a handful of values. Column C shows the deviation of each figure from the *mean* of the values. The mean, which equals 7.8, is never actually shown. Instead, the mean is calculated within the formula that computes the difference. For example, cell C8 has this formula:

```
=B8-AVERAGE($B$4:$B$8)
```

Column D squares the values in Column C. This is an easy calculation. Here are the contents of cell D8: =C8^2. Finally, the sum of the squared deviations is divided by the number of items, less one item. The formula in cell D12 is =SUM(D4:D8)/(COUNT(B4:B8)-1).

1	A	B	C	D	E
2		Values	Deviation from mean	Deviation from mean, squared	
3					
4		3	-4.8	23.04	
5		5	-2.8	7.84	
6		8	0.2	0.04	
7		9	1.2	1.44	
8		14	6.2	38.44	
9					
10					
11					
12			Calculated variance	17.7	
13					
14					
15			Variance from the VAR function	17.7	
16					
17					

Figure 9-4:
Calculating
variance
from the
mean.

Functions that do the work: VAR and VARP

Now that you know how to create a variance the textbook way, you can forget it all! We show the mathematical steps so you could understand what happens, but Excel provides the VAR and VARP functions to do all the grunge work for you.

In Figure 9-4, cell D15 shows the variance calculated directly with the VAR function: =VAR(B4:B8).

Try it yourself. Here's how:

- 1. Enter a list of numerical values.**
Any mix of numbers will do.
- 2. Position the cursor in the cell where you want the *variance* to appear.**
- 3. Enter =VAR(to start the function.**
- 4. Drag the pointer over the list, or enter the address of the range.**
- 5. Enter a).**

Variance is calculated on either a population of data or a sample of the population:

- ✓ The VAR function calculates variance on a sample of a population's data.
- ✓ The VARP function calculates variance on the full population.

The calculation is slightly different in that the denominator for variance of a population is the number of items. The denominator for variance of a sample is the number of items less one. Figure 9-5 shows how VAR and VARP are used on a sample and the full population. Cells A4:A43 contain the number of hours of television watched daily by 40 individuals.

The VAR function calculates the variance of a sample of 20 values. The VARP function calculates the variance of the full population of 40 values. VARP is entered in the same fashion as VAR. Here's how:

1. Enter a list of numerical values.
Any mix of numbers will do.
2. Position the cursor in the cell where you want the *variance* to appear.
3. Enter =VARP(to start the function.
4. Drag the pointer over the list, or enter the address of the range.
5. Enter a).

	A	B	C	D
1				
2	# Of Daily TV Viewing Hours			
3				Formula Used
4	2			
5	3	Variance for A4:A23	1.796710526	=VAR(A4:A23)
6	2.5			
7	1			
8	0.5	Variance for A4:A43	1.43734375	=VARP(A4:A43)
9	0.5			
10	1			
11	0			
12	3			
13	3			
14	4			
15	2			
16	0			
17	2.5			
18	1.5			
19	0.5			
20	1			
21	5			
22	2			
23	1.5			
24	2			
25	2.5			

Figure 9-5:
Calculating
variance
from the
mean.

Analyzing deviations

Often, finding the mean is an adequate measure of a sample of data. Sometimes the mean is not enough — you also want to know the average *deviation* from the mean. That is, finding the average of how far individual values differ from the mean of the sample. For example, you may need to know the average score on a test and also how far the scores, on average, differ from the mean. Average deviation is another way to specify variance.

Here's an example:

Score	Deviation from 83.17 Mean
78	5.17
92	8.83
97	3.83
80	3.17
72	11.17
90	6.83

The mean of this sample of values is 83.17. Use the AVERAGE function, if you want to double-check. Each individual value deviates somewhat from the mean. For example, 92 has a deviation value of 8.83 from the mean. A simple equation proves this: $92 - 83.17 = 8.83$.

If you use the AVERAGE function to get the mean of the deviations, you have the average deviation. It's even easier than that, though. Excel provides the AVEDEV function for this very purpose! AVEDEV calculates the mean and averages the deviations all in one step.

Here's how to use the AVEDEV function:

1. **Enter a list of numerical values.**
2. **Position the cursor in the cell where you want the *average deviation* to appear.**
3. **Enter =AVEDEV(to start the function.**
4. **Drag the pointer over the list, or enter the address of the range.**
5. **Enter a).**



The AVEDEV function averages the *absolute* deviations — in other words, *negative deviations* (where the data point is less than the mean) are converted to positive values for the calculation. For example, a value of 10 has a deviation of -40 from a mean of 50: $10 - 50 = -40$. However, AVEDEV uses the absolute value of the deviation, 40, instead of -40 .

The variance, explained earlier in the chapter, serves as the basis for a common statistical value called the *standard deviation*. Technically speaking, the standard deviation is the square root of the variance. Variance is calculated by *squaring* deviations from the mean.

The variance and the standard deviation are both valid measurements of deviation. However, the variance can be a confusing number to work with. In Figure 9-4, the variance was calculated to be 17.7 for a group of values whose range is just 12 ($14 - 2$). How can a range that is only a size of 12 show a variance of 17.7? Well, it does, as shown earlier in Figure 9-3.

This oddity is removed when using the standard deviation. The reversing of the squaring brings the result back to the range of the data. The standard deviation value fits inside the range of the sample values. In addition, you'll find the standard deviation is more commonly used than the variance in statistical analyses. Excel has a standard deviation formula — STDEV. This is how you use it:

1. Enter a list of numerical values.
2. Position the cursor in the cell where you want the *standard deviation* to appear.
3. Enter =STDEV(to start the function.
4. Drag the pointer over the list, or enter the address of the range.
5. Enter a).

Figure 9-6 takes the data sample and variance shown in Figure 9-4 and adds the standard deviation to the picture. The standard deviation is 4.207136794. This number fits inside the range of the sample data.

Figure 9-6:
Calculating
the standard
deviation.

	A	B	C	D	E
1					
2					
3			Values		
4			3		
5			5		
6			8		
7			9		
8			14		
9					
10					
11					
12			Variance	17.7	
13					
14					
15			Standard Deviation	4.207136794	
16					
17					

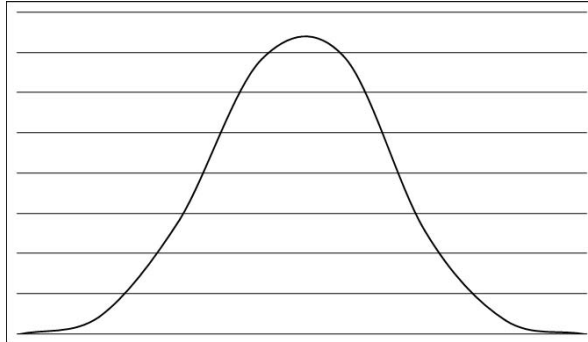
Looking for normal distribution

The standard deviation is one of the most widely used measures in statistical work. It's often used to analyze deviation in a normal distribution. A distribution is the frequency of occurrences of values in a population or sample. A *normal* distribution often occurs in large data sets that have a *natural*, or random, attribute. For example, taking a measurement of the height of 1,000 10-year-old children will produce a normal distribution. Most of the measured heights will center around and deviate somewhat from the mean. A few measured heights will be extreme — both considerably larger than the mean, and considerably smaller than the mean.

Ringing the bell curve

A normal distribution is often visually represented as a graph in the shape of a bell — hence the popular name, the *bell curve*. Figure 9-7 shows a normal distribution.

Figure 9-7:
Displaying a
normal
distribution
in a graph.

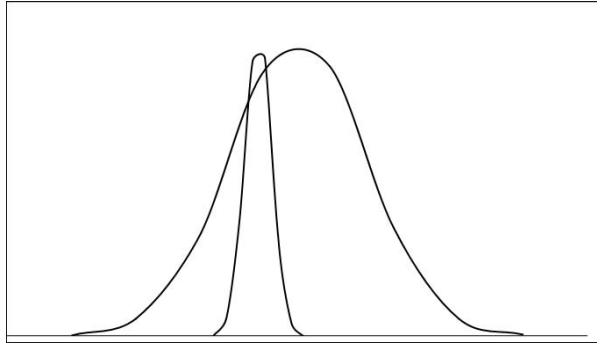


A normal distribution has a few key characteristics:

- ✓ The curve is symmetrical around the mean — half the measurements are greater than the mean and half are less than the mean.
- ✓ The mean, median, and mode are all the same.
- ✓ The highest point of the curve is the mean.
- ✓ The width and height are determined by the standard deviation. The larger the standard deviation, the wider and flatter the curve. You can have two normal distributions with the same mean and different standard deviations.
- ✓ 68.2 percent of the area under the curve is within one standard deviation of the mean (both to the left and the right), 95.44 percent of the area under the curve is within two standard deviations, and 99.72 percent of the area under the curve is within three standard deviations.
- ✓ The extreme left and right ends of the curve are called the *tails*. Extreme values are found in the tails. For example, in a distribution of height, very short heights are in the left tail, and very large heights are in the right tail.

Different sets of data almost always produce different means and standard deviations and, therefore, a different-shaped bell curve. Figure 9-8 shows two superimposed normal distributions. Each is a perfectly valid normal distribution; however, each has its own mean and standard deviation, with the narrower curve having a smaller standard deviation.

Figure 9-8:
Normal
distributions
come in
different
heights and
widths.



Analysis is often done with normal distributions to determine probabilities. For example, what is the probability that a 10-year-old child's height is 54 inches? Somewhere along the curve is a discrete point that represents this height. Further computation (outside the scope of this discussion) returns the probability. What about finding the probability that a 10-year-old is 54 inches high *or greater*? Then the *area* under the curve is considered. These are the type of questions and answers determined with normal distributions.



A good amount of analysis of normal distributions involves the values in the *tails* — the areas to the extreme left and right of the normal distribution curve.



All normal distributions have a mean and a standard deviation. However, the *standard normal distribution* is characterized by having the mean equal 0 and the standard deviation equal 1.

A table of values serves as a lookup in determining probabilities for areas under the standard normal curve. This table is useful when working with data that has been modified to fit the standard normal distribution. This table is often found in the appendix section of statistics books and on the Internet as well. Try www.statsoft.com/textbook/sttable.html.

Using STANDARDIZE

In order to use this table of standard normal curve probabilities, the data being analyzed must be standardized. Excel provides the STANDARDIZE function for just this purpose. STANDARDIZE takes three arguments: the data point, the mean, and the standard deviation. The returned value is what the data point value is when the mean is 0 and the standard deviation is 1.



An individual value from a nonstandard normal distribution is referred to as x . An individual value from a standard normal distribution is referred to as z .

Figure 9-9 shows how the STANDARDIZE function changes raw values to standard values. The standard deviation of the raw data is 9.357842337, but the standard deviation of the standardized values is 1. The mean of the standardized values is 0.

Figure 9-9:
Standardizing a distribution of data.

	B	C	D	E	F	G	H	I
1								
2	Mean:	18.7411235						
3	Standard Deviation	9.357842337						
4								
5								
6		Raw Values		Standardized Values				
7		15.57023081		0.08601457				
8		19.01742761		0.029527668	Min value		-2.96411385	
9		23.33485272		0.496897389	Max value		3.720605879	
10		20.00263501		0.155181586	Standard Deviation		1	
11		7.269697353		-1.22586111	Mean		0	
12		14.5529474		-0.447099436				
13		16.20404455		-0.2711875				
14		20.71946541		0.214112041				
15		24.3835336		0.602961777				
16		6.758218185		-1.28051892				
17		14.30639951		-0.473004312				
18		29.09432452		1.15979857				
19		14.15551148		-0.490027584				

Column B in Figure 9-9 has a long list of 1,200 random values. The mean is 18.74111235, as seen in cell C2. The standard deviation is 9.357842337, as seen in cell C3. For each data point in Column B, the standardized value is displayed in Column E. The list of values in Column E are those returned with the STANDARDIZE function.

The STANDARDIZE function takes three arguments:

- ✓ Data point
- ✓ Mean of the distribution
- ✓ Standard deviation of the distribution

For example, this is the formula in cell E7: `=STANDARDIZE(B7,C$2,C$3)`.

Note how a few key properties of the distribution have changed after the values are standardized:

- ✓ The standard deviation is 1.
- ✓ The mean is 0.
- ✓ The standardized values fall within the range -3.9 to 3.9 .

This third point is determined by using the MIN and MAX functions, respectively, in cells H8 and H9. Having values fall in the range -3.9 to 3.9 allows the values to be analyzed with the Areas Under the Standard Normal Curve table mentioned earlier. That is, it's a property of standard normal curves to have all values fit into this range.

Here's how to use the STANDARDIZE function:

1. Enter a list of numerical values into a column.

It makes sense if this list is a set of random observable data, such as heights, weights, or amounts of monthly rainfall.

2. Calculate the mean and standard deviation.

See the section “Stuck in the Middle with AVERAGE, MEDIAN, and MODE” to learn about the mean.

The STANDARDIZE function references these values. The mean is calculated with the AVERAGE function, and the standard deviation is calculated with the STDEV function.

3. Place the cursor in the cell adjacent to the first data point entered in Step 1.

4. Enter =STANDARDIZE(to start the function.

5. Click the cell that has the first data point.

6. Enter a comma (,).

7. Click the cell that has the mean.

8. Enter a comma (,).

9. Click the cell that has the standard deviation.

10. Enter a) to end the function.

The formula with the STANDARDIZE function is now complete. However, you must edit it to fix the references to the mean and standard deviation. The references need to be made absolute so they won't change when the formula is dragged down to other cells.

11. Double-click the cell with the formula to enter the edit mode.

12. Precede the row part of the reference to the cell that contains the mean with a dollar sign (\$).

13. Precede the row part of the reference to the cell that contains the standard deviation with a dollar sign (\$).

14. Press the Enter key, the Tab key, or the Esc key to end the editing.

15. Use the fill handle to drag the formula down to the rest of the cells that are adjacent to the source data points.



It's important that the references to the mean and standard deviation are treated as absolute references so they won't change when the formula is dragged to the other cells. Therefore, the formula should end up looking like this: =STANDARDIZE(B7,C\$2,C\$3). Note the \$ signs.

Skewed from the norm

There is deviation in a distribution, but who says the deviation has to be uniform with deviation the same on both sides of the mean? Not all distributions are normal — some are *skewed*, with more values clustered either below the mean or above it:

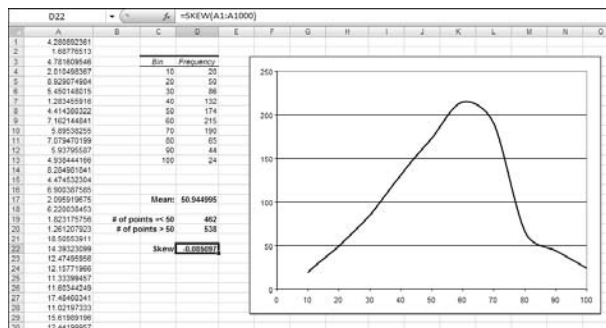
- ✓ When more values fall below the mean, the distribution is *positively skewed*.
- ✓ When more values fall above the mean, the distribution is *negatively skewed*.

The following minitable has a few examples:

Values	Mean	Comment
1, 2, 3, 4, 5	3	No skew. An even number of values fall above and below the mean.
1, 2, 3, 6, 8	4	The distribution is positively skewed. More values fall below the mean.
1, 2, 8, 9, 10	6	The distribution is negatively skewed. More values fall above the mean.

Figure 9-10 shows a distribution plot, where 1,000 values are in the distribution, ranging between 1 and 100. The values are summarized in a table of frequencies (discussed later in this chapter). The table of frequencies is the source of the chart.

Figure 9-10:
Working
with
skewed
data.



The mean of the distribution is 50.945, shown in cell D17. Cells D19 and D20 show the number of values that fall above and below the mean. There are more values above the mean than below. The distribution, therefore, is negatively skewed.

The actual skew factor is -0.0850969 . The formula in cell D22 is `=SKEW(A1:A1000)`. The chart makes it easy to see the amount of skew. The plot is leaning to the right.



Finding out the amount of skew in a distribution can help identify bias in the data. If, for example, the data is expected to fall into a normal (unskewed) distribution (such as a random sampling of height for 10-year-old children) and the data is skewed, then you have to wonder if some bias got into the data. Perhaps a number of 14-year-old children were measured by mistake and those heights were mixed in with the data. Of course, being skewed is not itself an indication of bias. Some distributions are skewed by their very nature.

SKEW

Here's how to use the SKEW function to determine the skewness of a distribution:

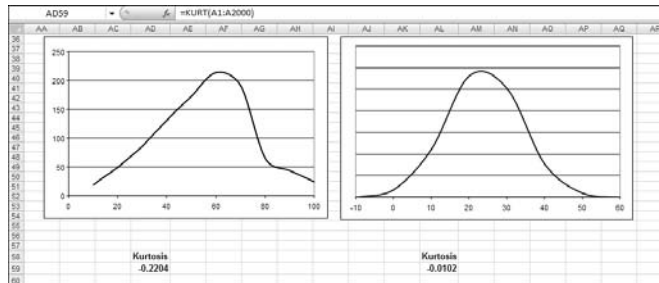
1. **Enter a list of numerical values.**
2. **Position the cursor in the cell where you want the amount of skew to appear.**
3. **Enter `=SKEW(` to start the function.**
4. **Drag the pointer over the list, or enter the address of the range.**
5. **Enter a `)`.**

KURT

Another way that a distribution can differ from the normal distribution is *kurtosis*. This is a measure of the peakedness or flatness of a distribution compared with the normal distribution. It is also a measure of the size of the curves' tails. You determine kurtosis with the KURT function, which returns a positive value if the distribution is relatively peaked with small tails compared with the normal distribution. A negative result means the distribution is relatively flat with large tails.

Figure 9-11 shows the curves of two distributions. The one on the left has a negative kurtosis of -0.2204 indicating a relatively flat distribution. The distribution on the right is just about 0, which means the distribution is just about normal. The value of -0.0102 is very close to 0. The uniformity of the curve's shape confirms this.

Figure 9-11:
Measuring
the kurtosis
of two
distributions.



This is how to use the KURT function:

1. Enter a list of numerical values.
2. Position the cursor in the cell where you want kurtosis to appear.
3. Enter =KURT(to start the function.
4. Drag the pointer over the list, or enter the address of the range.
5. Enter a).

Comparing data sets

At times you need to compare two sets of data to see how they relate to one another. For example, how does the amount of snowfall affect the number of customers entering a store? Does the money spent on advertising increase the number of new customers? You answer these questions by determining whether the two data sets are correlated.

Excel provides two functions for this task: COVAR and CORREL. Respectively, these return the *covariance* and *correlation* coefficient results from comparing two sets of data.

COVAR

The COVAR function takes two arrays as its arguments and returns a single value. The value can be positive or negative. A positive value means that the two arrays of data tend to move in the same direction: If data set A increases (or decreases), then data set B also increases (or decreases). A negative value means that the two data sets tend to move in opposite directions: When A increases, B decreases, and vice versa. The covariance's absolute value reflects the strength of the relationship.



When COVAR returns 0, there is no relationship between the two sets of data.

Sales of bread will likely create sales of butter; they're somewhat related. In other words, the amount of butter a store sells is likely to follow the amount of bread it sells — more bread, more butter:

<i>Day</i>	<i>Loaves of Bread Sold</i>	<i>Tubs of Butter Sold</i>
Monday	62	12
Tuesday	77	15
Wednesday	95	26

As bread sales increase, so do sales of butter. Therefore, sales of butter are expected to have a positive relation to sales of bread. These items complement each other. In contrast, bread and muffins compete against each other. As bread is purchased, the sales of muffins likely suffer because people will eat one or the other. Without even using any function, you can conclude that bread sales and butter sales move in the same direction and that bread sales and muffin sales move in differing directions. But by how much?

Figure 9-12 shows an example that measures snowfall and the number of customers coming into a store. Two covariance calculations are given — one for snowfall between 0 and 3 inches, and one for snowfall between 0 and 8 inches.

Figure 9-12:
Using COVAR to look for a relationship between two data sets.

	A	B	C	D	E	F	G	H	I	J	K	L
1		Amount of Snow										
2		on the ground		Average number								
3		in inches		of customers, daily								
4												
5		0		56								
6		1		47								
7		2		40								
8		3		40								
9		4		23								
10		5		19								
11		6		10								
12		7		4								
13		8		1								
14												
15												
16												

Figure 9-12 is a screenshot of an Excel spreadsheet. The active cell is G12, containing the formula `=COVAR(B5:B13,D5:D13)` and the result `-47.7778`. A text box in the spreadsheet reads "Covariance when there is 0 to 8 inches of snow". Another text box in the spreadsheet reads "Covariance when snow is 0 to 3 inches" and the result `-6.875` is shown in cell G7.

In Figure 9-12, the first COVAR measures the similarity of the amount of snowfall with the number of customers, but just for 0 to 3 inches of snow. The formula in cell G7 is `=COVAR(B5:B8,D5:D8)`. The answer is `-6.875`. This means that, as snowfall increases, the number of customers decreases. The two sets of data go in opposite directions. As one goes up, the other goes down. This is confirmed by the result being negative.

The formula in cell G12 is `=COVAR(B5:B13,D5:D13)`. This examines all the values of the data sets, inclusive of 0 to 8 inches of snow. The covariance is `-47.7778`. This, too, confirms that as snowfall increases, the number of customers decreases.

However, note that the covariance of the first calculation, for 0 to 3 inches of snow, is not as severe as the second calculation for 0 to 8 inches. When there is just up to 3 inches of snow on the ground, some customers stay away — but not that many. On the other hand, when there are 8 inches of snow, no customers show up. The first covariance is comparably less than the second: -6.875 versus -47.7778 . The former number is closer to 0 — and tells you that a few inches of snow don't have much effect. The latter number is significantly distanced from 0 — and, sure enough, when up to 8 inches of snow is considered, customers stay home.

Here's how to use the COVAR function:

1. Enter two lists of numbers.

The lists must be the same size.

2. Position the cursor in the cell where you want covariance to appear.

3. Enter =COVAR(to start the function.

4. Drag the pointer over the first list, or enter the address of the range.

5. Enter a comma (,).

6. Drag the pointer over the second list, or enter the address of the range.

7. Enter a).



A problem with covariance is that, although it does produce a result, that result is dependent on the actual units of the data sets. The snowfall/customer example returns a covariance figure of -47.7778 . As you can see, this number is somewhat based on the actual units, such as the customer counts.

CORREL

The CORREL function works in the manner as COVAR, but the result is always between -1 and 1 . The result is, in effect, set to a standard. Then the result of one correlation can be compared to another.

A negative result means there is an *inverse correlation*. As one set of data goes up, the other goes down. The actual negative value tells to what degree the inverse correlation is. A value of -1 means the two sets of data move perfectly in opposite directions. A value of -0.5 , for example, means the two sets move in somewhat opposite directions.



The CORREL function returns a value between -1 and 0 . A positive value means the two data sets move in the same direction. A negative value means the two sets of data move in opposite directions. A value of 0 means there is no relation between the sets of data.

Figure 9-13 shows three correlation results. The correlations display how customers reacted (as a percentage increase in sales) with regard to three types of advertising. All three advertising campaigns show a positive correlation. As more money is spent on advertising, customer responsiveness increases (or at least doesn't reverse its direction).

	A	B	C	D	E	F	G	H	I	J
1										
2		Amount spent on magazine advertising				Customer Responsiveness Percentage				
3										
4		\$ 10,000				2				
5		\$ 20,000				4		Correlation:	0.96896279	
6		\$ 30,000				5				
7		\$ 40,000				7				
8		\$ 50,000				7				
9										
10										
11		Amount spent on radio advertising								
12		\$ 4,000				3				
13		\$ 5,000				6		Correlation:	0.932095302	
14		\$ 6,000				8				
15		\$ 6,000				8				
16		\$ 7,000				8.5				
17		\$ 8,000				9				
18										
19										
20		Amount spent on direct mail								
21										
22		\$ 20,000				4				
23		\$ 24,000				4		Correlation:	0.447213595	
24		\$ 28,000				3.5				
25		\$ 32,000				4				
26		\$ 36,000				4.5				
27										

Figure 9-13:
Comparing
the
results of
advertising
campaigns.

All three returned correlation values fall within the range of 0 to 1 and, therefore, are easy to compare with each other. The evidence is clear — direct mail is not as efficient as magazine or radio advertising. Both the magazine and radio advertising score high; the returned values are close to 1. However, direct mail returns a correlation of 0.4472. A positive correlation does exist — that is, direct-mail expenditures create an increase in customer responsiveness. But the correlation is not as strong as magazine or radio advertising. The money spent on direct mail would be better spent elsewhere.

Here's how to use the CORREL function:

- 1. Enter two lists of numbers.**
The lists must be the same size.
- 2. Position the cursor in the cell where you want correlation to appear.**
- 3. Enter =CORREL(to start the function.**
- 4. Drag the pointer over the first list, or enter the address of the range.**
- 5. Enter a comma (,).**
- 6. Drag the pointer over the second list, or enter the address of the range.**
- 7. Enter a).**

Analyzing Data with Percentiles and Bins

No, not with trash bins (although you may want to throw your data out at times)! The term *bins* refers to analyzing data by determining how many data points fall into specified ranges, or bins. *Percentiles* is a technique for analyzing data by determining where values relate, percentage-wise, to the entire data set.

Imagine this: A pharmaceutical company is testing a new drug to lower cholesterol. The data is 500 cholesterol readings from the people in the sample. In Figure 9-14, the 500 cholesterol readings are in Column A. Of interest is how the data breaks up with regard to the 25 percent, the 50 percent, and the 75 percent marks. That is, what cholesterol reading is greater than 25 percent of the data (and therefore smaller than 75 percent of the data)? What value is at the 50 percent position? These measures are called *quartiles* because they divide the sample into four quarters.

QUARTILE

The QUARTILE function is designed specifically for this kind of analysis. The function takes two arguments: One is the range of the sample data, and the other indicates which quartile to return. The second argument can be a 0, 1, 2, 3, or 4:

Formula

=QUARTILE (A4 : A503 , 0)

=QUARTILE (A4 : A503 , 1)

=QUARTILE (A4 : A503 , 2)

=QUARTILE (A4 : A503 , 3)

=QUARTILE (A4 : A503 , 4)

Result

Minimum value in the data

Value at the 25th percentile

Value at the 50th percentile

Value at the 75th percentile

Maximum value in the data

Figure 9-14:
Finding out values at quarter percentiles.

	A	B	C	D	E	F
1	Total Cholesterol					
2						
3						
4	208		Minimum Value	165		
5	176		25th Percentile	183		
6	233		50th Percentile	211		
7	268		75th Percentile	248		
8	266		Maximum Value	279		
9	275					
10	166					

QUARTILE works on ordered data, but you don't have to do the sorting; the function takes care of that. In Figure 9-14, the quartiles have been calculated. The minimum and maximum values have been returned by using a 0 and a 4, respectively, as the second argument.

Here's how to use the QUARTILE function:

1. **Enter a list of numerical values.**
2. **Position the cursor in the cell where you want a particular quartile to appear.**
3. **Enter =QUARTILE(to start the function.**
4. **Drag the pointer over the list, or enter the address of the range.**
5. **Enter a comma (,).**
6. **Enter a value between 0 and 4 for the second argument.**
7. **Enter a).**

PERCENTILE

The PERCENTILE function is similar to QUARTILE except you can specify which percentile to use when returning a value. You aren't locked into fixed percentiles such as 25, 50, or 75.

PERCENTILE takes two arguments:

- ✓ Range of the sample
- ✓ Value between 0 and 1

The value tells the function which percentile to use. For example, 0.1 is the 10th percentile, 0.2 is the 20th percentile, and so on.



Use the QUARTILE function to analyze data at the fixed 25th, 50th, and 75th percentiles. Use the PERCENTILE function to analyze data at any desired percentile.

Figure 9-15 shows a sample of test scores. Who scored at or above the 90th percentile? The highest-scoring students deserve some recognition. Bear in mind that scoring at the 90th percentile is not the same as getting a score of 90. Values at or above the 90th percentile are those that are in the top 10 percent of whatever scores are in the sample.

CS =IF(B5>=PERCENTILE(B\$3:B\$27,0.9),"A winner!","")

	A	B	C	D	E	F	G	H
1		Score on the Trivia Test						
2								
3	Wendy	59						
4	Alex	54						
5	Daniel	82	A winner!					
6	Rob	16						
7	Andrea	53						
8	Matthew	78						
9	Michele	58						
10	Les	58						
11	Micheal	62						
12	Louise	61						
13	Mark	37						
14	Steven	25						
15	Lisa	23						
16	Ilse	30						
17	Warren	70	A winner!					
18	Werner	38						
19	Hanni	37						
20	Dill	59						
21	Kirk	54						
22	Geoffrey	72						
23	Nichola	72						
24	Manny	46						
25	Annette	62						
26	Glen	80	A winner!					
27	Crystale	80	A winner!					
28								

Score found at the 90th percentile
80

Figure 9-15:
Using
PERCENTILE
to find high
scorers.

It so happens that the score that is positioned at the 90th percentile is 80. Cell F4 has the formula `=PERCENTILE(B3:B27,0.9)`, which uses 0.9 as the second argument.

The cells in C3:C27 all have a formula that tests whether the cell to the left, in column B, is at or greater than the 90th percentile. For example, cell C3 has this formula: `=IF(B3>=PERCENTILE(B$3:B$27,0.9),"A winner!","")`.

If the value in cell B3 is equal to or greater than the value at the 90th percentile, then cell C3 displays the text "A winner!". The value in cell B3 is 59, which doesn't make for a winner. On the other hand, the value in cell B5 is greater than 80, so cell C5 displays the message.

Here's how to use the PERCENTILE function:

1. Enter a list of numerical values.
2. Position the cursor in the cell where you want the result to appear.
3. Enter `=PERCENTILE(` to start the function.
4. Drag the pointer over the list, or enter the address of the range.
5. Enter a comma (,).
6. Enter a value between 0 and 1 for the second argument.
This tells the function what percentile to seek.
7. Enter a).

RANK

The RANK function tells you the rank of a particular number, in other words where the value is positioned, within a distribution. In a sample of ten values, for example, a number could be the smallest (rank = 1), the largest (rank = 10), or somewhere in between. The function takes three arguments:

- ✔ **The number being tested for rank:** If this number isn't found in the data, an error is returned.
- ✔ **The range to look in:** A reference to a range of cells goes here.
- ✔ **A 0 or a 1, telling the function how to sort the distribution:** A 0 (or if the argument is omitted) tells the function to sort the values in descending order. A 1 tells the function to sort in ascending order. The order of the sort makes a difference in how the result is interpreted. Is the value in question being compared to the top value of the data or the bottom value?

Figure 9-16 displays a list of employees and the bonuses they earned. Say you're the employee who earned \$4,800. You want to know where you rank in the range of bonus payouts. Cell F4 contains a formula with the RANK function: `=RANK(C9, C3:C20)`. The function returns an answer of 4. Note that the function was entered without the third argument. This tells the function to sort the distribution descending in determining where the value is positioned. This makes sense for determining how close to the *top* of the range a value is.

F4		=RANK(C9,C3:C20)	
A	B	C	D
1			
2	Employee	Bonus	Where does \$4800 rank?
3	RT	\$ 4,000	
4	GB	\$ 3,500	Rank: 4
5	RN	\$ 6,200	
6	SP	\$ 1,200	
7	HM	\$ 1,000	
8	JJ	\$ 5,000	Percent Rank: 0.823
9	FS	\$ 4,800	
10	AB	\$ 3,200	
11	RO	\$ 3,500	
12	VWM	\$ 7,400	
13	DA	\$ 4,600	
14	DT	\$ 3,000	
15	EV	\$ 3,100	
16	BH	\$ 4,400	
17	TK	\$ 1,000	
18	MN	\$ 1,700	
19	CF	\$ 2,000	
20	GW	\$ 2,500	
21			

Figure 9-16:
Determining
the rank of
a value.

Follow these steps to use the RANK function:

1. Enter a list of numerical values.
2. Position the cursor in the cell where you want the result to appear.
3. Enter `=RANK(` to start the function.

4. Click the cell that has the value you want to find the rank for, or enter its address.

You can also just enter the actual value.

5. Enter a comma (,).
6. Drag the pointer over the list of values, or enter the address of the range.
7. If you want to have the number evaluated against the list in *ascending* order, enter a comma (,) and then enter a 1.

Descending order is the default and doesn't require an argument to be entered.

8. Enter a).

PERCENTRANK

The PERCENTRANK formula also returns the rank of a value but tells you where the value is as a percentage. In other words, PERCENTRANK may tell you that a value is positioned 20 percent into the ordered distribution. PERCENTRANK takes three arguments:

- ✓ The range of the sample.
- ✓ The number being evaluated against the sample.
- ✓ An indicator of how many decimal points to use in the returned answer. (This is an optional argument. If left out, three decimal points are used.)

In Figure 9-16, the percent rank of the \$4,800 value is calculated to be 82.3 percent (0.823). Therefore, \$4,800 ranks at the 82.3 percent position in the sample. The formula in cell F8 is `=PERCENTRANK(C3:C20,C9)`.



In the RANK function, the value being evaluated is the first argument, and the range of the values is the second argument. In the PERCENTRANK function, the order of these arguments is reversed.

Follow these steps to use the PERCENTRANK function:

1. Enter a list of numerical values.
2. Position the cursor in the cell where you want the result to appear.
3. Enter `=PERCENTRANK(` to start the function.

4. Drag the pointer over the list of values, or enter the address of the range.
5. Enter a comma (,).
6. Click the cell that has the value you want to find the rank for, or enter its address.

You can also just enter the actual value.

7. If you want to have more or less than three decimal points returned in the result, enter a comma (,) and then enter the number of desired decimal points.
8. Enter a closing parenthesis to end the function.

FREQUENCY

The FREQUENCY function places the count of values in a sample into *bins*. A bin represents a range of values such as 0–1 or 20–29. Typically, the bins used in an analysis are the same size and cover the entire range of values. For example, if the data values range from 1–100, you might create ten bins each ten units wide. The first bin would be for values of 1 to 10, the second bin would be for values of 11 to 20, and so forth.

Figure 9-17 illustrates this. There are 300 values in the range B3:B304. The values are random, between 1 and 100. Cells D3 through D12 have been set as bins that each cover a range of ten values. Note that, for each bin, its number is the top of the range it's used for. For example, the 30 bin is used for holding the count of how many values fall between 21 and 30.



A bin holds the count of values within a numeric range — the number of values that fall into the range. The bin's number is the top of *its* range.

	A	B	C	D	E	F	G
1		Raw Values		Bins	Count of values, per bin		
2							
3		29		10	5		
4		49		20	12		
5		58		30	34		
6		47		40	43		
7		61		50	54		
8		69		60	55		
9		76		70	49		
10		42		80	30		
11		67		90	11		
12		33		100	7		
13		72					
14		48					
15		64					
16		49					
17		43					
18		46					

Figure 9-17:
Setting up
bins to use
with the
FREQUENCY
function.

FREQUENCY is an array function and requires specific steps to be used correctly. Here is how it's done:

1. Enter a list of values.

This can be a lengthy list and likely represents some observed data, such as the age of people using the library or the number of miles driven on the job. Obviously, you can use many types of observable data.

2. Determine the high and low values of the data.

You can use the MAX and MIN functions for this.

3. Determine what your bins should be.

This is subjective. For example, if the data has values from 1 to 100, you can use 10 bins that each cover a range of 10 values. Or you can use 20 bins that each cover a range of 5 values. Or you can use 5 bins that each cover a range of 20 values.

4. Create a list of the bins by entering the high number of each bin's range, as shown in cells D3:D12 in Figure 9-17.

5. Click the first cell where you want the output of FREQUENCY to be displayed.

6. Drag down to select the rest of the cells.

There should now be a range of selected cells. The size of this range should match the number of bins. Figure 9-18 shows what the worksheet should look like at this step.

Figure 9-18:
Preparing to
enter the
FREQUENCY
function.

	A	B	C	D	E	F	G
1		Raw Values		Bins	Count of values, per bin		
2							
3		29		10			
4		49		20			
5		58		30			
6		47		40			
7		61		50			
8		69		60			
9		76		70			
10		42		80			
11		67		90			
12		33		100			
13		72					
14		48					
15		64					

7. Enter =FREQUENCY(to start the function.

8. Drag the cursor over the sample data, or enter the address of the range.

9. Enter a comma (,).

10. Drag the cursor over the list of bins, or enter the address of that range.

Figure 9-19 shows what the worksheet should look like at this point.

Figure 9-19:
Completing
the entry
of the
FREQUENCY
function.

	A	B	C	D	E	F	G
1		Raw Values		Bins	Count of values, per bin		
2							
3		29		=FREQUENCY(B3:B302,D4:D12)			
4		49			[FREQUENCY(data_array, bins_array)]		
5		58		30			
6		47		40			
7		61		50			
8		69		60			
9		76		70			
10		42		80			
11		67		90			
12		33		100			
13		72					
14		48					
15		64					
16		49					
17		43					
18		46					
19		84					

11. Enter a).

Do *not* press Enter.

12. Press **Ctrl + Shift + Enter** at the same time to end the function entry.

Hurray, you did it! You have entered an array function. All the cells in the range where FREQUENCY was entered have the same exact formula. The returned values in these cells are the count of values from the raw data that falls within the bins. This is called a *frequency distribution*.

Next, take this distribution and plot a curve from it:

1. **Select the Count of Values Per Bin range data.**

That's E5:E12 in this example.

2. **Click the Insert tab at the top of the Excel screen.**

3. **In the Charts section, click the Column Chart item to display a selection of column chart styles.**

See Figure 9-20.

4. **Select the desired chart style to create the chart.**

Figure 9-21 shows the completed frequency distribution chart.

A frequency distribution is also known as a *histogram*.



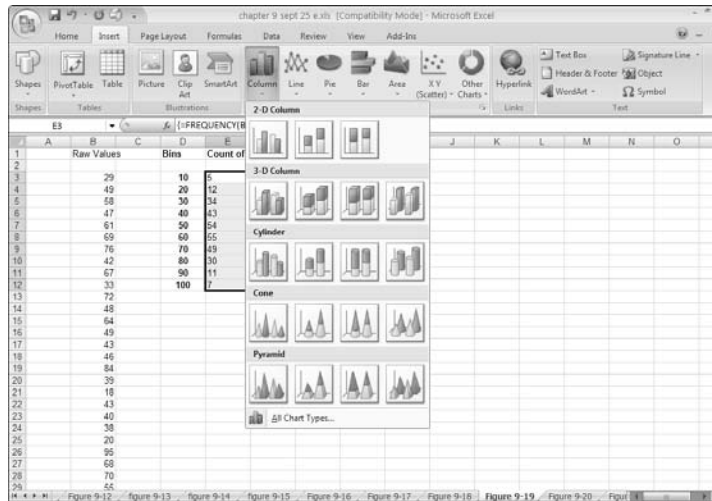


Figure 9-20: Preparing to plot the frequency distribution.

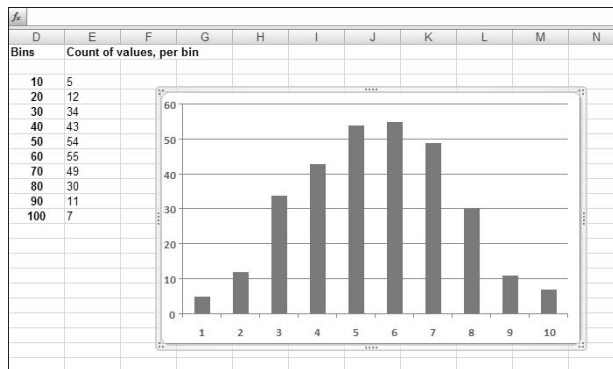


Figure 9-21: Displaying a frequency distribution as a column chart.

MIN and MAX

Excel has two functions — MIN and MAX — that return the lowest and highest values in a set of data. These functions are simple to use. The functions take up to 255 arguments, which can be cells, ranges, or values.

Figure 9-22 shows a list of home sales. What are the highest and lowest values? Cell F4 displays the lowest price in the list of sales, with this formula: `=MIN(C4:C1000)`. Cell F6 displays the highest price with this formula: `=MAX(C4:C1000)`.

Figure 9-22:
Finding high
and low
values.

Address	Sales Price
4 McGregor Drive	\$ 411,100
10 Mackey Avenue	\$ 316,300
9 Bennington Way	\$ 418,400
132 Baldwin Avenue	\$ 187,600
9 Mason Drive	\$ 422,000
44 Miller Road	\$ 263,900
124 Pennsylvania Blvd	\$ 169,300
106 Gordon Way	\$ 271,200
7 Overlook Street	\$ 159,000
8 Oneda Way	\$ 393,600
102 Caswell Avenue	\$ 148,500
7 Collier Street	\$ 351,900
166 Adelina Drive	\$ 215,000
124 Eastside Drive	\$ 218,400
6 Navaro Way	\$ 176,600
5 Farnam Street	\$ 148,300
22 Ashkum Blvd	\$ 152,100
Paradise Way	\$ 327,300
109 Edison Avenue	\$ 260,800
143 Carleton Street	\$ 278,200
6 Teal Street	\$ 358,600
30 Robinson Road	\$ 191,800
89 Markins Lane	\$ 220,100
1 Newberry Road	\$ 198,500
16 McGregor Drive	\$ 367,200
2 Peack Way	\$ 388,800

Minimum	\$ 148,300
Maximum	\$ 424,700
Top 5:	
#1	\$ 424,700
#2	\$ 422,000
#3	\$ 421,400
#4	\$ 419,700
#5	\$ 418,400
Bottom 5:	
# 56	\$ 169,300
# 57	\$ 159,000
# 58	\$ 152,100
# 59	\$ 148,500
# 60	\$ 148,300

Here's how to use the MIN or MAX function:

1. Enter a list of numerical values.
2. Position the cursor in the cell where you want the result to appear.
3. Enter either =MIN(or =MAX(to start the function.
4. Drag the pointer over the list, or enter the address of the range.
5. Enter a).

MIN and MAX return the upper and lower values of the data. What if you need to know the value of the second highest price? Or the third?

LARGE and SMALL

The LARGE and SMALL functions let you find out a value that is positioned at a certain point in the data. LARGE is used to find the value at a position that is offset from the highest value. SMALL is used to find the value at a position that is offset from the lowest value.

Figure 9-22 displays the top five home sales, as well as the bottom five. Both the LARGE and SMALL functions take two arguments: the range of the data in which to find the value, and the position relative to the top or bottom.

The top five home sales are found by using LARGE. The highest sale, in cell F10, is returned with this formula: =LARGE(C\$4:C\$1000,1). Because the function used here is LARGE, and the second argument is 1, the function returns the value at the first position. By no coincidence, this value is also returned by the MAX function.

To find the second highest home sales, a 2 is entered as the second argument to LARGE. Cell F11 has this formula: =LARGE(C\$4:C\$1000,2). The third,

fourth, and fifth largest home sales are returned in the same fashion, respectively, using 3, 4, and 5 as the second argument.

The bottom five sales are returned in the same fashion but by using the SMALL function. For example, cell F22 has this formula: `=SMALL(C$4:C$1000,1)`. The returned value, \$148,300, matches the value returned with the MIN function. The cell just above it, F21, has this formula: `=SMALL(C$4:C$1000,2)`.

Hey, wait! You may have noticed that the functions are looking down to row 1000 for values, but the bottom listing is numbered as 60. An interesting thing to note in this example is that all the functions use row 1000 as the bottom row to look in, but this doesn't mean there are that many listings. This is intentional. There are only 60 listings, for now. What happens when new sales are added to the bottom of the list? By giving the functions a considerably larger range than needed, we've built in the ability to handle a growing list. It's interesting to see how the labels were created with regard to this.

The labels in cells E10:E14 (#1, #2, and so on) are just entered as is. Clearly, any ranking that starts from the top would begin with #1, proceed to #2, and so on.

However, the labels in cells E18:E22 (#56, #57, and so on) were created with formulas. The COUNT function is used to count the total number of listings. Even though the function looks down to row 1000, it only finds 60 listings, so that is the returned count. The #60 label is based on this count. The other labels (#59, #58, #57, and #56) are created by reducing the count by 1, 2, 3, and 4, respectively:

- ✓ The formula in cell E22 is `"# " & COUNT(C$4:C$1000)`.
- ✓ The formula in cell E21 is `"# " & COUNT(C$4:C$1000)-1`.
- ✓ The formula in cell E20 is `"# " & COUNT(C$4:C$1000)-2`.
- ✓ The formula in cell E19 is `"# " & COUNT(C$4:C$1000)-3`.
- ✓ The formula in cell E18 is `"# " & COUNT(C$4:C$1000)-4`.

Here's how to use the LARGE or SMALL function:

- 1. Enter a list of numerical values.**
- 2. Position the cursor in the cell where you want the result to appear.**
- 3. Enter either `=LARGE(` or `=SMALL(` to start the function.**
- 4. Drag the pointer over the list, or enter the address of the range.**
- 5. Enter a).**



Use LARGE to find a value's position relative to the highest value. Use SMALL to find a value's position relative to the smallest value.

Going for the Count

The COUNT and COUNTIF functions return, well, a count. What else could it be with a name like that?

COUNT

COUNT is straightforward. It counts how many items are in a range of values. There is a catch, though: Only numeric values and dates are counted. Text values are not counted, nor are blank cells.



COUNTA works the same as COUNT, but it counts all cells that are not empty, including text cells.

To use the COUNT function:

1. Enter a list of numerical values.
2. Position the cursor in the cell where you want the result to appear.
3. Enter =COUNT(to start the function.
4. Drag the pointer over the list, or enter the address of the range.
5. Enter a).

Figure 9-23 shows a list of popular movies along with the sales figure and the year for each movie. Cell F4 displays the count of movies, returned with the COUNT function. The formula in cell F4 is =COUNT(C4:C460).

Note that the range entered in the function looks at the years the movies were made. This is intentional. A year is a numeric value. If COUNT used the range of movie titles, in Column A, the count would be 0 because this column contains text data.

Figure 9-23:
Counting
with and
without
criteria.

	A	B	C	D	E	F	G	H
1								
2								
3	Movie	Gross	Year					
4	101 Dalmatians	\$ 152,551,111	1961			Count of Movies	306	
5	101 Dalmatians	\$ 136,200,000	1996			Movies in 1998	18	
6	2 Fast 2 Furious	\$ 127,083,765	2003			Movies over \$200,000,000	56	
7	50 First Dates	\$ 120,776,832	2004			Movies over \$200,000,000 in 1998	2	
8	8 Mile	\$ 116,724,075	2002					
9	9 to 5	\$ 103,290,500	1980					
10	A Beautiful Mind	\$ 170,708,996	2001					
11	A Bug's Life	\$ 162,698,584	1998					
12	A Few Good Men	\$ 141,340,178	1992					
13	A League of Their Own	\$ 107,439,000	1992					
14	A Time to Kill	\$ 108,700,000	1996					
15	Ace Ventura: When Nature Calls	\$ 108,344,348	1995					
16	Air Force One	\$ 172,600,000	1997					

COUNTIF

The COUNTIF function is handy when you need to count how many items are in a list that meet a certain condition. In Figure 9-23, cell F6 shows the count of movies made in 1998. The formula in cell F6 is `=COUNTIF(C4:C309,1998)`.

The COUNTIF function takes two arguments.

- ✓ The range address of the list to be counted
- ✓ The criterion

Table 9-1 presents some example of criteria for the COUNTIF function.

Table 9-1 Using Criteria with the COUNTIF Function	
<i>Example</i>	<i>Comment</i>
<code>=COUNTIF(C4:C309,"=1998")</code>	Returns the count of movies made in 1998.
<code>=COUNTIF(C4:C309,1998)</code>	Returns the count of movies made in 1998. Note that this is unique in that the criteria do not need to be in double quotes. This is because the criterion is a simple equality.
<code>=COUNTIF(C4:C309,"<1998")</code>	Returns the count of movies made before 1998.
<code>=COUNTIF(C4:C309,">=1998")</code>	Returns the count of movies made in or after 1998.
<code>=COUNTIF(C4:C309,"<>1998")</code>	Returns the count of movies not made in 1998.

The criteria can also be based on text. For example, COUNTIF can count all occurrences of Detroit in a list of business trips. You can use wildcards with COUNTIF. The asterisk (*) is used to represent any number of characters, and the question mark (?) is used to represent a single character.

As an example, using an asterisk after Batman returns the number of Batman movies found in Column A in Figure 9-23. A formula to do this looks like this: `=COUNTIF(A4:A309,"Batman*")`. Notice the asterisk after Batman. This lets the function count Batman and Robin, Batman Returns, and Batman Forever, along with just Batman.

Your criterion can be entered in a cell rather than directly in the COUNTIF function. Then just use the cell address in the function. For example, if you enter "Batman*" in cell C5, then =COUNTIF(A4:A309,C5) would have the same result as the previous example. Cell F8 in Figure 9-23 returns the count of movies that have earned over \$200,000,000. The formula is =COUNTIF(B4:B309,">200000000").

What if you need to determine the count of data items that match two conditions? Can do! The formula in cell F12 returns the count of movies that were made in 1998 *and* earned \$200,000,000 or more. However, COUNTIF is not useful for this type of multiple condition count. Instead, the SUMPRODUCT function is used. The formula in cell F12 follows:

```
=SUMPRODUCT((B4:B309>200000000)*(C4:C309=1998))
```

Believe it or not, this works. Although this formula looks like it's multiplying the number of movies that earned at least \$200,000,000 by the number of movies made in 1998, it's really returning the count of movies that meet the two conditions. (Quick trivia: Which two 1998 movies earned at least \$200,000,000? The answer [drum roll, please]: *Armageddon* and *Saving Private Ryan*.)

To use the COUNTIF function, follow along:

1. **Enter a list of numerical values.**
2. **Position the cursor in the cell where you want the result to appear.**
3. **Enter =COUNTIF(to start the function.**
4. **Drag the pointer over the list, or enter the address of the range.**
5. **Enter a comma (,).**
6. **Enter a condition and enclose the condition in double quotes.**

Use the following as needed:

- = (equal to)
- > (greater than)
- < (less than)
- * (wildcard)
- ? (wildcard)
- <> (not equal to)

7. **Enter a).**

The result is a count of cells that match the condition.

Chapter 10

Using Significance Tests

In This Chapter

- ▶ Understanding estimation statistics
 - ▶ Using the Student t-distribution test functions
 - ▶ Analyzing probabilities and results with the Chi Square functions
-

When you have data from a population, you can draw a sample and run your statistical analysis on the sample. You can also run the analysis on the population itself. Is the mean of the sample data the same as the mean of the whole population? You can calculate the mean of both the sample and the population and then know precisely how well the sample represents the population. Are the two means exact? Off a little bit? How much different?

The problem with this though is that getting the data of the entire population in the first place isn't always feasible. On average, how many miles per gallon does a Toyota Camry get after five years on the road? You cannot answer this question to an exact degree because it's impossible to test every Camry out there.

So instead we infer the answer. Testing a handful, or sample, of Camrys is certainly possible. Then the mean gas mileage of the sample is used to represent the mean gas mileage of all 5-year-old Camrys. The mean of the sample group will not necessarily match the mean of the population, but it is the best value that can be attained.

This type of statistical work is known as *estimation*, or *inferential statistics*. In this chapter, we show you the functions that work with the Student t-distribution, useful for gaining insight into the unknown population properties. This is the method of choice when using a small sample, say 30 data points or less.

The tests presented in this chapter deal with probabilities. If the result of a test — a t-test, for example — falls within a certain probability range, then the result is said to be significant. Outside that range, the result is considered nonsignificant. A common rule of thumb is to consider probabilities less than 5 percent, or 0.05, to be significant, but exceptions to this rule exist.



The Student t-distribution has nothing to do with students. The originator of the method was not allowed to use his real name due to his employer's rules. Instead, he used the name Student.

Testing to the T

The TTEST function returns the probability that two samples come from populations that have the same mean. For example, a comparison of the salaries of accountants and professors in New York City is underway. Are the salaries, overall (on average), the same for these two groups? Each group is a separate population, but if the means are the same, then the average salaries are the same.

Polling all the accountants and professors isn't possible, so a sample of each is taken. Twenty-five random members of each group divulge their salary in the interest of the comparison. Figure 10-1 shows the salaries of the two groups, as well as the results of the TTEST function.



Student t-testing is generally used when the sample size is 30 items or fewer.

E8		=TTEST(A3:A27,B3:B27,2,2)			
A	B	C	D	E	F
Accountants	Professors			TTEST Arguments	
\$ 75,172	\$ 88,656			2-tailed test	
\$ 76,761	\$ 82,203			Not a paired test	
\$ 85,329	\$ 60,401				
\$ 72,421	\$ 77,893				
\$ 54,129	\$ 80,727			TTEST	
\$ 88,233	\$ 77,152			0.183229	
\$ 73,102	\$ 73,092				
\$ 82,714	\$ 86,726				
\$ 76,084	\$ 88,745				
\$ 58,810	\$ 84,700				
\$ 79,072	\$ 85,952				
\$ 65,972	\$ 70,997	Accountants mean	\$ 74,173		
\$ 56,465	\$ 78,002	Professors mean	\$ 78,022		
\$ 73,861	\$ 89,023				
\$ 81,898	\$ 77,464				
\$ 83,360	\$ 75,366				
\$ 68,856	\$ 73,093				
\$ 85,584	\$ 91,540				
\$ 69,243	\$ 56,852				
\$ 58,572	\$ 86,642				
\$ 65,127	\$ 81,478				
\$ 80,350	\$ 58,917				
\$ 87,796	\$ 76,012				
\$ 76,051	\$ 89,150				
\$ 79,354	\$ 59,775				

Figure 10-1:
Comparing
salaries.

The TTEST function returns 73.3 percent (0.732954) based on how the arguments to the function were entered. This percentage says there is a 73.3 percent probability that the mean of the underlying populations are the same. Said another way, this is the likelihood that the mean of all accountant salaries in New York City matches the mean of all professor salaries in New York City. The formula in cell E8 is =TTEST(A3:A27,B3:B27,2,2).

The arguments of the TTEST function are listed in Table 10-1.

<i>Argument</i>	<i>Comment</i>
Array 1	This is the reference to the range of the first array of data.
Array 2	This is the reference to the range of the second array of data.
Tails	Either a 1 or 2. For a one-tailed test, enter a 1. For a 2-tailed test, enter a 2.
Type	Type of t-test to perform. The choice is a 1, 2, or 3. A number 1 indicates a paired test. A number 2 indicates a two-sample test with equal variance. A number 3 indicates a two-sample test with unequal variance.

The third argument of TTEST tells whether to conduct a one-tailed or two-tailed test. A one-tailed test is used when there is a question of whether one set of data is specifically larger or smaller than the other. A two-tailed test is used to tell whether the two sets are just different from each other without specifying larger or smaller.

The first two arguments to TTEST are the ranges of the two sets of values. A pertinent consideration here is how the two sets of data are related. The sets could be comprised of elements that have a corresponding member in each set. For example, there could be a set of “before” data and a set of “after” data.

<i>Seedling</i>	<i>Height at Week 1</i>	<i>Height at Week 2</i>
#1	4 inches	5 inches
#2	3¾ inches	5 inches
#3	4½ inches	5½ inches
#4	5 inches	5 inches

This type of data is entered into the function as *paired*. In other words, each data value in the first sample is linked to a data value in the second sample. In this case, the link is due to the fact that the data values are “before” and “after” measurements from the same seedlings. Data can be paired in other ways. In the salary survey, for example, each accountant may be paired with a professor of the same age to ensure that length of time on the job does not affect the results — in this case, you would also use a paired t-test.

When you're using TTEST for paired samples, the two ranges entered for the first and second arguments must be the same size. When you're comparing two independent (unpaired) samples, the two samples don't have to be the same size, although they happen to be the same size in the figure.



Use TTEST to determine the probability that two samples come from the same population.

Here's how to use the TTEST function:

1. **Enter two sets of data.**
2. **Position the cursor in the cell where you want the result to appear.**
3. **Enter =TTEST(to start the function.**
4. **Drag the pointer over the first list, or enter the address of its range.**
5. **Enter a comma (,).**
6. **Drag the pointer over the second list, or enter the address of its range.**
7. **Enter a comma (,).**
8. **Enter a 1 for a one-tailed test, or enter a 2 for a two-tailed test.**
9. **Enter a comma (,).**
10. **Enter one of the following:**
 - **1 for a for a paired test**
 - **2 for a test of two samples with equal variance**
 - **3 for a test of two samples with unequal variance**
11. **Enter a).**



If you ever took a statistics course, you may recall that a t-test returns a *t-value*, which you then had to look up in a table to determine the associated probability. Excel's TTEST function combines these two steps. It calculates the *t-value* internally and determines the probability. You never see the actual *t-value*, just the probability — which is what you're interested in anyway!

The TDIST function returns the probability for a given *t-value* and degrees of freedom. You would use this function if you had a calculated *t-value* and wanted to determine the associated probability. Note that the TTEST function doesn't return a *t-value* but rather a probability, so you wouldn't use TDIST with the result that is returned by TTEST. Instead, you would use TDIST if you had one or more *t-values* calculated elsewhere and needed to determine the associated probabilities.

TDIST takes three arguments:

- ✓ The t-value
- ✓ The degrees of freedom
- ✓ The number of tails (1 or 2)

A t-distribution is similar to a normal distribution. The plotted shape is a bell curve. However a t-distribution differs particularly in the thickness of the tails. How much so is dependent on the degrees of freedom. The degrees of freedom roughly relate to the number of elements in the sample, less one. All t-distributions are symmetrical around 0, as is the normal distribution. In practice, however, you always work with the right half of the curve — positive t-values.

To use the TDIST function, follow along:

1. **Position the cursor in the cell where you want the result to appear.**
2. **Enter =TDIST(to start the function.**
3. **Enter a value for t, or click a cell that has the value.**
4. **Enter a comma (,).**
5. **Enter the degrees of freedom.**
6. **Enter a comma (,).**
7. **Enter one of the following:**
 - 1 for a one-tailed test
 - 2 for a two-tailed test
8. **Enter a).**



If the t-value is based on a paired test, then the degrees of freedom is equal to 1 less than the count of items in either sample (remember, the samples are the same size). When the t-value is based on two independent samples, then the degrees of freedom = (count of sample-1 items - 1) + (count of sample-2 items - 1).

The TINV function produces the inverse of TDIST. That is, TINV takes two arguments — the probability and the degrees of freedom — and returns the value of t. To use TINV, follow along:

1. **Position the cursor in the cell where you want the result to appear.**
2. **Enter =TINV(to start the function.**

3. Enter the probability value (or click on a cell that has the value).
4. Enter a comma (,).
5. Enter the degrees of freedom.
6. Enter a).

Comparing Results to an Estimate

The Chi Square test is a statistical method for determining whether observed results are within an acceptable range compared with what the results were expected to be. In other words, the Chi Square is a test of how well a before and after compare. Did the observed results come close enough to the expected results that we can safely assume there is no real difference? Or were the observed and expected results far enough apart that we must conclude there is a real difference?

A good example is flipping a coin 100 times. The expected outcome is 50 times heads, 50 times tails. Figure 10-2 shows how a Chi Square test statistic is calculated in a worksheet without using any functions.

Figure 10-2:
Calculating
a Chi
Square.

	A	B	C	D	E	F	G
1	A Coin Is Tossed 100 Times						
2							
3				Difference	Square of	Square /	
4		Expected Result	Observed	(=Expected - Observed)	the difference	Expected	
5	Heads	50	44	6	36	0.72	
6	Tails	50	56	-6	36	0.72	
7							
8					Chi square	1.44	
9							

Cells B5:B6 are the expected results — that heads and tails will each show up 50 times. Cells C5:C6 show the observed results. Heads appeared 44 times, and tails appeared 56 times. With this information, here is how the Chi Square test statistic is calculated:

1. For each expected and observed pair, calculate the difference as $(Expected - Observed)$.
2. Calculate the square of each difference as $(Expected - Observed)^2$.
3. Divide the squares from the previous step by their respective expected values.
4. Sum the results of the previous step.

Of course, a comprehensive equation can be used for the first three steps, such as $= (\text{expected} - \text{observed})^2 / \text{expected}$.

The result in this example is 1.44. This number — the Chi Square value — is then looked up in a table of Chi Square distribution values. This table is a matrix of degrees of freedom and confidence levels. Seeing where the calculated value is positioned in the table for the appropriate degrees of freedom (one less than the number of data points) will show you the probability that the difference between the expected and observed values is significant. That is, is the difference within a reasonable error of estimation or is it real (for example, caused by an unbalanced coin)?



The table of degrees of freedom and confidence levels is often found in the appendix of a statistics book or can be found on the Internet.

The CHITEST function returns the probability value (p) derived from the expected and observed ranges. There are two arguments to the function: the range of observed (or actual) values, and the range of expected values. These ranges must, of course, contain the same number of values, and they must be matched (first item in the *expected* list is associated with the first item in the *observed* list, and so on). Internally, the function takes the degrees of freedom into account, calculates the Chi Square statistic value, and computes the probability.

Use the CHITEST function this way:

1. **Enter two ranges of values as expected and observed results.**
2. **Position the cursor in the cell where you want the result to appear.**
3. **Enter =CHITEST(to start the function.**
4. **Drag the cursor over the range of observed (actual) values, or enter the address of the range.**
5. **Enter a comma (,).**
6. **Drag the cursor over the range of expected values, or enter the address of the range.**
7. **Enter a).**

Figure 10-3 shows a data set of expected and actual values. The Chi Square test statistic is calculated as before, delivering a value of 1.594017, seen in cell F12. The CHITEST function, in cell D16, returns a value of 0.953006566, the associated probability. Remember that CHITEST doesn't return the Chi Square statistic but rather the associated probability.

	A	B	C	D	E	F	G
		Expected Completed Print Runs	Actual Completed Print Runs	Difference (=Expected - Observed)	Square of the difference	Square / Expected	
4	Monday	15	18	-3	9	0.6	
5	Tuesday	18	20	-2	4	0.22222222	
6	Wednesday	19	19	0	0	0	
7	Thursday	24	20	4	16	0.66666667	
8	Friday	26	25	1	1	0.03846154	
9	Saturday	24	24	0	0	0	
10	Sunday	15	16	-1	1	0.06666667	
11							1.594017094
15			CHITEST	0.953006566			
18			CHIDIST	0.953006566			
20			CHIINV	1.594017094			

Figure 10-3:
Determining
probability.

Now tie in a relationship between the manually calculated Chi Square and the value returned with CHITEST. If you looked up your manually calculated Chi Square value (1.59) in a Chi Square table for degrees of freedom of 6 (one less than the number of observations), you would find it associated with a probability value of 0.95. Of course, the CHITEST function does this for you, returning the probability value, which is what you're after. But suppose you've manually calculated Chi Square values and want to know the associated probabilities. Do you have to use a table? Nope — the CHIDIST function comes to the rescue. And furthermore, if you have a probability and want to know the associated Chi Square value, you can use the CHIINV function.

Figure 10-3 demonstrates the CHIDIST and CHIINV functions as well. CHIDIST takes two arguments: a value to be evaluated for a distribution (the Chi Square value, 1.59 in our example), and the degrees of freedom (6 in the example). Cell D18 displays 0.953006566, which is the same probability value returned by the CHITEST function — just as it should be! The formula in cell D18 is =CHIDIST(F12, 6).

CHITEST and CHIDIST both return the same probability value but calculate the result with different arguments. CHITEST uses the actual expected and observed values and internally calculates the test statistic to return the probability. This is done behind the scenes — just the probability is returned. CHIDIST needs the test statistic fed in as an argument.

To use the CHIDIST function:

1. Position the cursor in the cell where you want the result to appear.
2. Enter =CHIDIST(to start the function.
3. Click the cell that has the Chi Square test statistic.
4. Enter a comma (,).
5. Enter the degrees of freedom.
6. Enter a).

The CHIINV function rounds out the list of Chi Square functions in Excel. CHIINV is the inverse of CHIDIST. That is, with a given probability and degrees of freedom number, CHINV returns the Chi Square test statistic.

Cell D20 in Figure 10-3 has the formula =CHIINV(D16, 6). This returns the value of the Chi Square: 1.594017094. CHIINV is useful then when you know the probability and degrees of freedom and need to determine the Chi Square test statistic value.

To use the CHIINV function, follow these steps:

- 1. Position the cursor in the cell where you want the result to appear.**
- 2. Enter =CHIINV(to start the function.**
- 3. Click the cell that has the probability.**
- 4. Enter a comma (,).**
- 5. Enter the degrees of freedom.**
- 6. Enter a).**

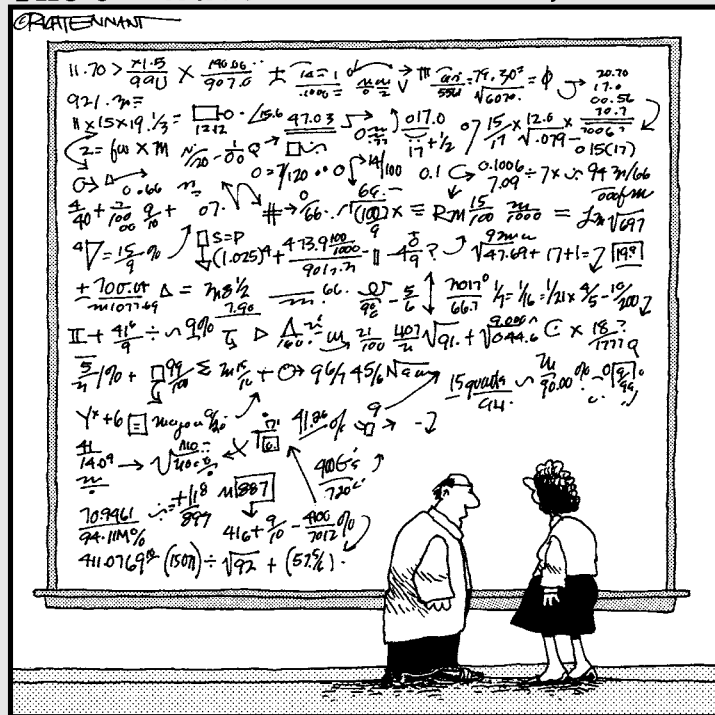
Working with inferential statistics is difficult! We suggest further reading to help with the functions and statistical examples discussed in this chapter. A great book to read is *Statistics For Dummies* by Deborah Rumsey (Wiley).

Part III

Doing the Math

The 5th Wave

By Rich Tennant



"What exactly are we saying here?"

In this part . . .

Excel is a math-loving, number-crunching, lean, mean software machine. And Part III shows just how much this is true! Basic math? No sweat. How about combinations, permutations, subtotals, and summing condition-based values? Hey, now you are talking some cool math. Ever try to work your way through a book on statistics? Boring! Part III does it better. We show you how to use the statistical functions with examples — right to the point. Discover how a couple of these work and impress the boss. You can even use an Excel statistical function to calculate the probability of a getting a raise!

Chapter 11

Rolling the Dice on Predictions and Probability

In This Chapter

- ▶ Understanding linear and exponential trends
 - ▶ Predicting future data from existing data
 - ▶ Working with normal and Poisson distributions
-

When analyzing data, one of the most important steps is usually to determine what model fits the data. No, we aren't talking about a model car or model plane! This is a *mathematical model* or, put another way, a *formula* that describes the data. The question of a model is applicable for all data that comes in X-Y pairs, such as the following:

- ✓ Comparisons of weight and height measurements
- ✓ Data on salary versus educational level
- ✓ Number of fish feeding in a river by time of day
- ✓ Number of employees calling in sick as related to day of the week

Modeling

Suppose now that you plot all the data points on a chart — a *scatter chart* in Excel terminology. What does the pattern look like? If the data is linear, they'll fall more or less along a straight line. If they fall along a curve rather than a straight line, they aren't linear and are likely to be exponential. These two models — *linear* and *exponential* — are the two most commonly used models, and Excel provides you with functions to work with them.

Linear model

In a linear model, the mathematical formula that models the data is as follows:

$$Y = mX + b$$



This tells you that for any X value, you calculate the Y value by multiplying X by a constant m , and then adding another constant b . The value m is called the line's *slope* and b is the *Y intercept* (the value of Y when $X = 0$). This formula gives a perfectly straight line, and real-world data doesn't fall right on such a line. The point is that the line, called the linear regression line, is the best fit for the data. The constants m and b are different for each data set.

Exponential model

In an exponential model, the following formula models the data:

$$Y = bm^X$$

The values b and m are, again, constants. Many natural processes, including bacterial growth and temperature change, are modeled by exponential curves. Figure 11-1 shows an example of an exponential curve. This curve is the result of the preceding formula when $b = 2$ and $m = 1.03$.



Again, b and m are constants that are different for each data set.

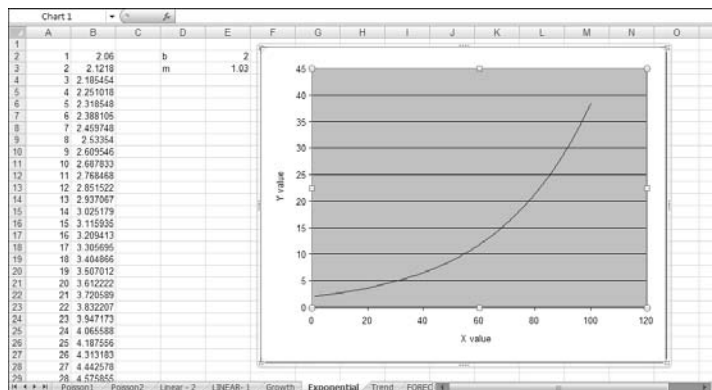


Figure 11-1:
An
exponential
curve.

Getting It Straight: Using SLOPE and INTERCEPT to Describe Linear Data

As we discuss earlier, many data sets can be modeled by a straight line — in other words, the data is linear. The line that models the data, known as the *linear regression line*, is characterized by its slope and its Y intercept. Excel provides the SLOPE and INTERCEPT functions to calculate the slope and Y intercept of the linear regression line for a set of data pairs.

The SLOPE and INTERCEPT functions both take the same two arguments:

- ✓ The first argument is a range or array containing the Y values of the data set.
- ✓ The second argument is a range or array containing the X values of the data set.

The two ranges must contain the same number of values; otherwise, an error occurs. Follow these steps to use either of these functions:

1. In a blank worksheet cell, enter =SLOPE(or =INTERCEPT(to start the function entry.
2. Drag the mouse over the range containing the Y data values, or enter the range address.
3. Enter a comma (,).
4. Drag the mouse over the range containing the X data values, or enter the range address.
5. Type a) and press Enter.

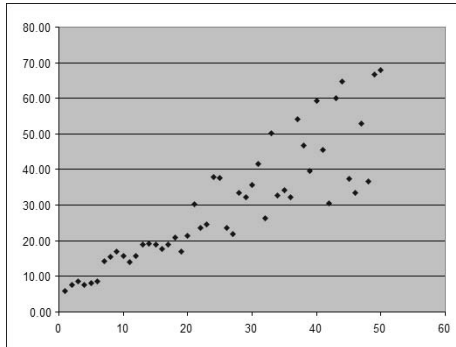


When you know the slope and Y intercept of a linear regression line, you can calculate predicted values of Y for any X using the formula $Y = mX + b$ where m is the slope and b is the Y intercept. But Excel's FORECAST and TREND functions can do this for you.

Knowing the slope and intercept of a linear regression line is one thing, but what can you do with this information? One very useful thing is to actually draw the linear *regression line* along with the data points. This method of graphical presentation is commonly used; it lets the viewer see how well the data fits the model.

To see how this is done, look at the worksheet in Figure 11-2. Columns A and B contain the X and Y data, and the chart shows a scatter plot of this data. It seems clear that the data is linear and that you can validly use SLOPE and INTERCEPT with them. The first step is to put these functions in the worksheet as follows. You can use any worksheet that has linear X-Y data in it.

Figure 11-2:
The scatter plot indicates that the X and Y data in this worksheet are linear.



1. Enter the label Slope in an empty cell.
2. In the cell to the right, enter =SLOPE(to start the function entry.
3. Drag over the range containing the Y data values, or enter the range address.
4. Enter a comma (,).
5. Drag the mouse over the range containing the X data values, or enter the range address.
6. Enter a).
7. Press Enter to complete the formula.
8. In the cell below the slope label, enter the label Intercept.
9. In the cell to the right, enter =Intercept(.
10. Drag over the range containing the Y data values, or enter the range address.
11. Enter a comma (,).
12. Drag the mouse over the range containing the X data values, or enter the range address.
13. Type a) and press Enter to complete the formula.

At this point, the worksheet displays the slope and intercept of the linear regression line for your data. The next task is to display this line on the chart:

- 1. If necessary, add a new, empty column to the worksheet to the right of the Y value column.**

Do this by clicking any cell in the column immediately to the right of the Y value column, and then, on the Home ribbon, clicking the Insert button and selecting Insert Sheet Columns.

- 2. Place the cursor in this column in the same row as the first X value.**
- 3. Enter an equal sign (=) to start a formula.**
- 4. Click the cell where the SLOPE function is located to enter its address in the formula.**

- 5. Press F4 to convert the address to an absolute reference.**

It displays with dollar signs.

- 6. Enter the multiplication symbol (*).**
- 7. Click the cell containing the X value for that row.**
- 8. Enter the addition symbol (+).**
- 9. Click the cell containing the INTERCEPT function to enter its address in the formula.**

- 10. Press F4 to convert the address to an absolute reference.**

It displays with dollar signs.

- 11. Press Enter to complete the formula.**
- 12. Make sure the cursor is on the cell where you just entered the formula.**
- 13. Press Ctrl + C to copy the formula to the clipboard.**
- 14. Hold down the Shift key and press the ↓ key until the entire column is highlighted down to the row containing the last X value.**
- 15. Press Enter to copy the formula to all selected cells.**

At this point, the column of data you just created contains the Y values for the linear regression line. The final step is to create a chart that displays both the actual data as well as the computed regression line.

- 1. Highlight all three columns of data — the X values, the actual Y values, and the computed Y values.**
- 2. Click the Chart Wizard button on the toolbar to display the Chart Wizard dialog box (shown in Figure 11-3).**

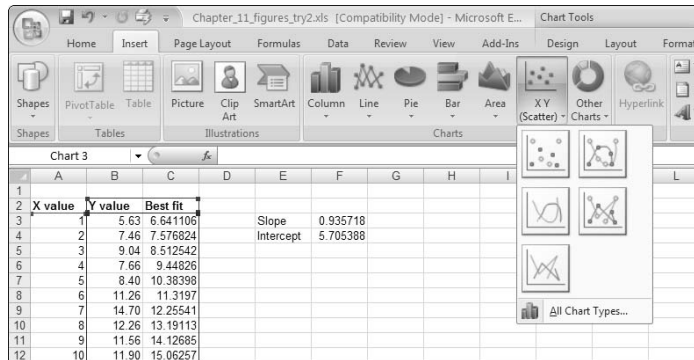


Figure 11-3:
Creating a
chart with
the Chart
Wizard.

3. In the Chart Type list, select XY (scatter).
4. Under Chart Subtype, select the option that has symbols but no lines.
5. Click the Finish button.

The chart displays as shown in Figure 11-4. You can see two sets of points. The scattered ones are the actual data, while the straight line is the linear-regression line.

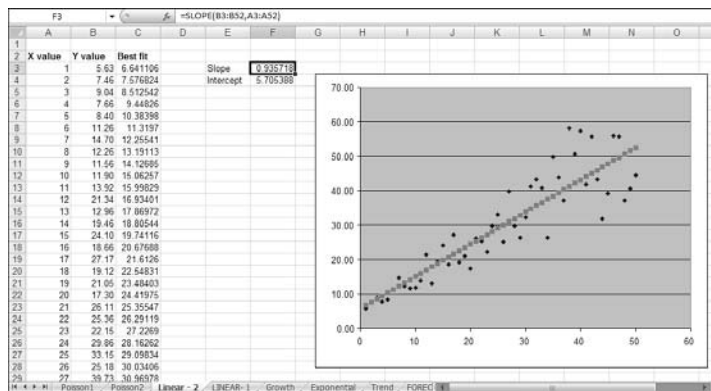


Figure 11-4:
A data set
displayed
with its
linear
regression
line.

What's in the Future: Using FORECAST, TREND, and GROWTH to Make Predictions

The FORECAST function does just what its name suggests — it forecasts an unknown data value based on existing, known data values. The function is based on a single important assumption — that the data is linear. What exactly does this mean?

FORECAST

The data that FORECAST works with are in pairs — there's an X value and a corresponding Y value in each pair. For example, perhaps you're investigating the relationship between people's heights and their weight. Each data pair would be one person's height, the X value, and their weight, the Y value. Many kinds of data are in this form — sales by month, for example, or income as a function of educational level.



You can use the CORREL function to determine the degree of linear relationship between two sets of data. See Chapter 9 to find out about the CORREL function.

To use the FORECAST function, you must have a set of X-Y data pairs. You then provide a new X value, and the function returns the Y value that would be associated with that X value based on the known data. The function takes three arguments:

- ✓ The first argument is the X value that you want a forecast for.
- ✓ The second argument is a range containing the known Y values.
- ✓ The third argument is a range containing the known X values.

Note that the X and Y ranges must have the same number of values or the function returns an error. The X and Y values in these ranges are assumed to be paired in order.



Don't use FORECAST with data that isn't linear. Doing so produces inaccurate results.

Now you can work through an example of using FORECAST to make a prediction. Imagine that you're the sales manager at a large corporation. You've noticed that the yearly sales results for each of your salespeople is related to the number of years of experience each has. You've hired a new salesman with 16 years of experience. How much in sales can you expect this person to make?

Figure 11-5 shows the existing data for salespeople — their years of experience and annual sales last year. This worksheet also contains a scatter chart of the data to show that it's linear. It's clear that the data points fall fairly well along a straight line. Follow along to create the prediction:

- 1. In a blank cell, enter =FORECAST(to start the function entry.**

The blank cell is C24 in Figure 11-5.

- 2. Enter 16, the X value that you want a prediction for.**
- 3. Enter a comma (,).**

4. Drag over the Y range, or enter the cell range.

C3:C17 is the cell range in the example.

5. Enter a comma (,).**6. Drag over the X range, or enter the cell range.**

B3:B17 is the cell range in the example.

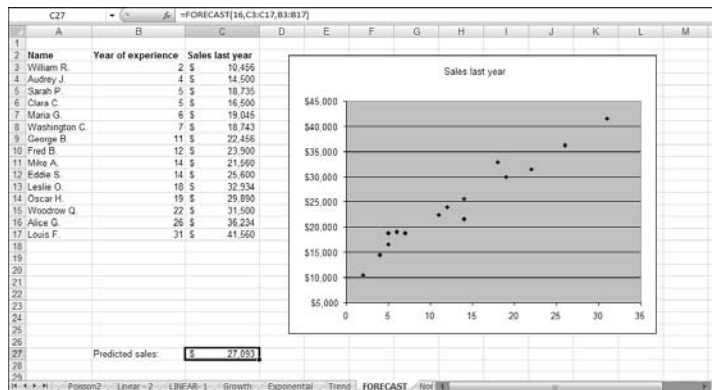
7. Enter a), and press Enter to complete the formula.

Figure 11-5:
Forecasting
sales.

After formatting the cell as Currency, the result shown in Figure 11-5 displays the prediction that your new salesman will make \$27,093 in sales his first year. But remember: This is just a prediction and not a guarantee!

TREND

You just saw how the FORECAST function can predict a Y value for a known X based on an existing set of linear X-Y data. What if you have more than one X value to predict? Have no fear, TREND is here! What FORECAST does for a single X value, TREND does for a whole array of X values.



Like FORECAST, the TREND function is intended for working with linear data. If you try to use it with nonlinear data, the results will be incorrect.

The TREND function takes up to four arguments:

- ✓ The first argument is a range containing the known Y values.
- ✓ The second argument is a range containing the known X values.

- ✓ The third argument is a range containing the X values that you want predictions for.
- ✓ The fourth argument is a logical value. It tells the function whether to force the constant b to 0. If the fourth argument is TRUE or omitted, the linear regression line (used to predict Y values) is calculated normally. If this argument is FALSE, the linear regression line is calculated to go through the origin (where both X and Y are 0).

Note that the ranges of known X and Y values must be the same size (contain the same number of values).

TREND returns an array of values, one predicted Y for each X value. In other words, it's an array function and must be treated as such. (See Chapter 3 for help with array functions.) Specifically, this means selecting the range where you want the array formula results, typing in the formula, and pressing Ctrl + Shift + Enter rather than pressing Enter alone to complete the formula.

When would you use the TREND function? Here's an example: You've started a part-time business, and your income has grown steadily over the past 12 months. The growth seems to be linear, and you want to predict how much you will earn in the coming six months. The TREND function is ideal for this situation. Here's how to do it:

- 1. In a new worksheet, put the numbers 1 through 12, representing the past 12 months, in a column.**
- 2. In the adjacent cells, place the income figure for each of these months.**
- 3. Label this area Actual Data.**
- 4. In another section of the worksheet, enter the numbers 13 through 18 in a column to represent the upcoming six months.**
- 5. In the column adjacent to the projected month numbers, select the six adjacent cells (empty at present) by dragging over them.**
- 6. Type =TREND(to start the function entry.**
- 7. Drag over the range of known Y values, or enter the range address.**
The known Y values are the income figures entered in Step 2.
- 8. Enter a comma (,).**
- 9. Drag over the range of known X values, or enter the range address.**
The known X values are the numbers 1 through 12 entered in Step 1.
- 10. Enter a comma (,).**

11. Drag over the list of month numbers for which you want projections (the numbers 13 through 18).

These are the new X values.

12. Enter a).

13. Press Ctrl + Shift + Enter to complete the formula.

When you've completed these steps, you'll see the projected income figures, calculated by the TREND function, displayed in the worksheet. An example is shown in Figure 11-6. There's no assurance you'll have this income — but it may be even higher! You can always hope for the best.

Figure 11-6:
Using the
TREND
function to
calculate
predictions
for an array.

B16		[=TREND(B3:B14,A3:A14,A16:A21)]								
	A	B	C	D	E	F	G	H	I	
1		Actual Data								
2		Month	Income							
3		1	\$11,245.12							
4		2	\$12,272.73							
5		3	\$12,344.55							
6		4	\$12,481.82							
7		5	\$12,557.27							
8		6	\$12,645.45							
9		7	\$12,134.12							
10		8	\$12,829.09							
11		9	\$12,899.09							
12		10	\$13,020.91							
13		11	\$13,090.91							
14		12	\$13,208.18							
15		Projected data								
16		13	\$13,380.82							
17		14	\$13,506.99							
18		15	\$13,633.15							
19		16	\$13,759.31							
20		17	\$13,885.47							
21		18	\$14,011.63							
22										
23										

GROWTH

The GROWTH function is like TREND in that it uses existing data to predict Y values for a set of X values. It's different in that it's designed for use with data that fits an exponential model. The function takes four arguments:

- ✓ The first argument is a range or array containing the known Y values.
- ✓ The second argument is a range or array containing the known X values.
- ✓ The third argument is a range or array containing the X values for which you want to calculate predicted Y values.
- ✓ The fourth value is omitted or TRUE if you want the constant *b* calculated normally. If this argument is FALSE, *b* is forced to 1. You won't use FALSE except in special situations.



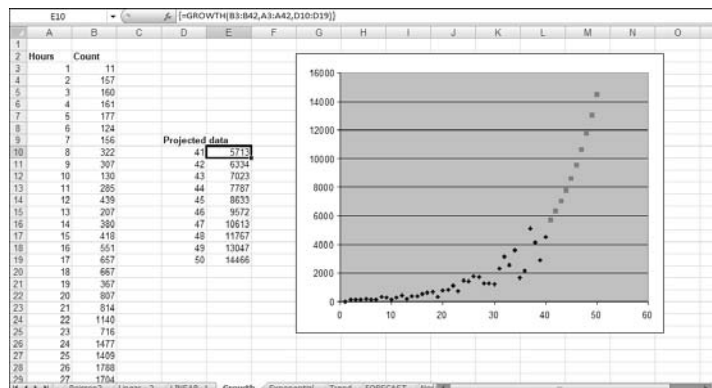
The number of known X and known Y values must be the same for the GROWTH function or an error occurs. As you'd expect, GROWTH is an array formula and must be entered accordingly.

To use the GROWTH function, follow these steps. **Note:** This assumes that you have a worksheet that already contains known X and Y values that fit the exponential model.

1. Enter the X values for which you want to predict Y values in a column of the worksheet.
2. Select a range of cells in a column that has the same number of rows as the X values you entered in Step 1.
Often this range is in the column next to the X values, but it doesn't have to be.
3. Enter =Growth(to start the function entry.
4. Drag over the range containing the known Y values, or enter the range address.
5. Enter a comma (,).
6. Drag over the range containing the known X values, or enter the range address.
7. Enter a comma (,).
8. Drag over the range containing the X values for which you want to predict Y values, or enter the range address.
9. Enter a) .
10. Press Ctrl + Shift + Enter to complete the formula.

Figure 11-7 shows an example of using the GROWTH function to forecast exponential data. Columns A and B contain the known data, and the range D10:D19 contains the X values for which predictions are desired. The GROWTH array formula was entered in E10:E19. The chart shows a scatter plot of the actual data, up to X = 40, and the projected data, for X values above 40. You can see how the projected data continues the exponential curves that are fit by the actual data.

Figure 11-7:
Demonstrating use of the GROWTH function to project exponential data.



Using *NORMDIST* and *POISSON* to Determine Probabilities

You can get a good introduction to the normal distribution in Chapter 9. To recap briefly, a normal distribution is characterized by its *mean* (the value in the middle of the distribution) and by its *standard deviation* (the extent to which values spread out on either side of the mean). The normal distribution is a continuous distribution, which means that X values can be fractional and aren't restricted to integers. The normal distribution has a lot of uses because so many processes, both natural and human, follow it.

NORMDIST



The word *normal* in this context doesn't mean "good" or "okay," and a distribution that is not normal is not flawed in some way. Normal is used simply to mean "typical" or "common."

Excel provides you with the *NORMDIST* function for calculating probabilities from a normal distribution. The function takes four arguments:

- ✓ The first argument is the value for which you want to calculate a probability.
- ✓ The second argument is the mean of the normal distribution.
- ✓ The third argument is the standard deviation of the normal distribution.
- ✓ The fourth argument is TRUE if you want the cumulative probability and FALSE if you want the noncumulative probability.



A *cumulative probability* is the chance of getting any value between 0 and the specified value. A *noncumulative probability* is the chance of getting exactly the specified value.

Normal distributions come into play for a wide variety of measurements. Examples include blood pressure, atmospheric carbon-dioxide levels, wave height, leaf size, and oven temperature. If you know the mean and standard deviation of a distribution, you can use *NORMDIST* to calculate related probabilities.

Here's an example: Your firm manufactures hardware, and a customer wants to buy a large quantity of 50mm bolts. Due to the manufacturing process, the length of bolts varies slightly. The customer will place the order only if at

least 95 percent of the bolts are between 49.9mm and 50.1mm. Measuring each one isn't practical, but previous data shows that the distribution of bolt lengths is a normal distribution with a mean of 50 and a standard deviation of 0.05. You can use Excel and the NORMDIST function to answer the question. Here's the plan:

1. Use the NORMDIST function to determine the cumulative probability of a bolt being at least 50.1mm long.
2. Use the NORMDIST function to determine the cumulative probability of a bolt being at least 49.9mm long.
3. Subtract the second value from the first to get the probability that a bolt is between 49.9mm and 50.1mm long.

Here are the steps to follow:

- 1. In a new worksheet, enter the values for the mean, standard deviation, upper limit, and lower limit in separate cells.**

Optionally, add adjoining labels to identify the cells.

- 2. In another cell, enter =NORMDIST(to start the function entry.**
- 3. Click the cell containing the lower limit value (49.9) or enter the cell address.**
- 4. Enter a comma (,).**
- 5. Click the cell containing the mean, or enter the cell address.**
- 6. Enter a comma (,).**
- 7. Click the cell containing the standard deviation, or enter the cell address.**
- 8. Enter a comma (,).**
- 9. Enter TRUE).**
- 10. Press Enter to complete the function.**

This cell now displays the probability of a bolt being less than or equal to the lower limit.

- 11. In another cell, enter =NORMDIST(to start the function entry.**
- 12. Click the cell containing the upper-limit value (50.1), or enter the cell address.**
- 13. Repeat steps 4 through 10.**

This cell now displays the probability of a bolt being less than or equal to the upper limit.

14. In another cell, enter a formula that subtracts the lower-limit probability from the upper-limit probability.

This cell now displays the probability that a bolt will be within the specified limits.

Figure 11-8 shows a worksheet that was created to solve this problem. You can see from cell B8 that the answer is 0.9545 — in other words, 95.45 percent of your bolts fall in the prescribed limits, and you can accept the customer's order. Note in this worksheet that the formulas in cells B6:B8 are presented in the adjacent cells so you can see what they look like.

Figure 11-8:
Using the
NORMDIST
function to
calculate
probabilities.

	A	B	C	D
1				
2	Mean	50		
3	Standard deviation	0.05		
4	Upper limit	50.1		
5	Lower limit	49.9		
6	Probability < lower limit	0.02275	=NORMDIST(B5, B2, B3, TRUE)	
7	Probability < upper limit	0.97725	=NORMDIST(B4, B2, B3, TRUE)	
8	Probability between limits	0.9545	=B7-B6	
9				
10				

POISSON

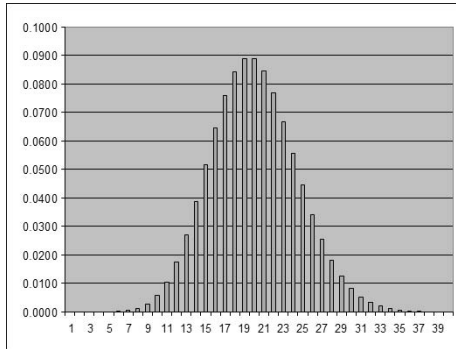
Poisson is another kind of distribution used in many areas of statistics. Its most common use is to model the number of events taking place in a specified time period. Suppose you were modeling the number of employees calling in sick each day, or the number of defective items produced at your factory each week. In these cases, the Poisson distribution is appropriate.

The *Poisson* distribution is useful for analyzing rare events. What exactly does *rare* mean? People calling in sick at work is hardly rare, but a specific number calling in sick is rare, at least statistically speaking. Situations where Poisson is applicable includes numbers of car accidents, counts of customers arriving, manufacturing defects, and the like. One way to express it is that the events are individually rare, but there are many opportunities for them to happen.

The Poisson distribution is a discrete distribution. This means that the X values in the distribution can only take on specified, discrete values such as $X = 1, 2, 3, 4, 5$ and so on. This is different from the normal distribution, which is a continuous distribution in which X values can take any value ($X = 0.034, 1.2365,$ and so on). The discrete nature of the Poisson distribution is suited to the kinds of data you use it with. For example, with employees calling in sick, you may have 1, 5, or 8 on a given day, but certainly not 1.45, 7.2, or 9.15!

Figure 11-9 shows a Poisson distribution that has a mean of 20. Values on the X axis are number of occurrences (of whatever you're studying), and values on the Y axis are probabilities. You can use this distribution to determine the probability of a specific number of occurrences happening. For example, this chart tells you that the probability of having exactly 15 occurrences is approximately 0.05 (5 percent).

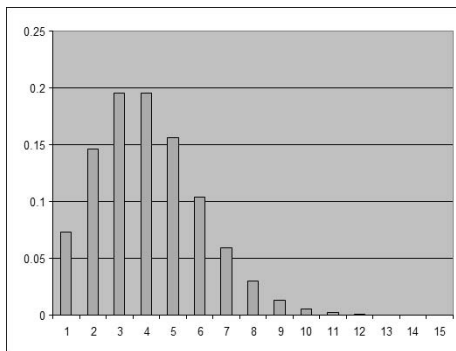
Figure 11-9:
A Poisson
distribution
with a mean
of 20.



The Poisson distribution is a discrete distribution and is used only with data that takes on discrete (integer) values, such as counting items.

A Poisson distribution is not always symmetrical, as is the one shown in Figure 11-9. Negative X values make no sense in a Poisson distribution. After all, you can't have fewer than zero people calling in sick! If the mean is a small value, the distribution will be skewed, as shown in Figure 11-10 for a Poisson distribution with a mean of 4.

Figure 11-10:
A Poisson
distribution
with a
mean of 4.



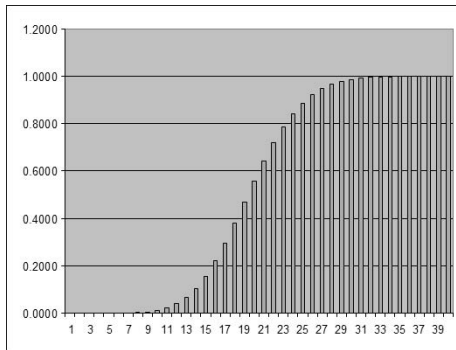


Excel's POISSON function lets you calculate the probability that a specified number of events will occur. All you need to know is the mean of the distribution. This function can calculate the probability two ways:

- ✓ **Cumulative:** The probability that between 0 and X events will occur.
- ✓ **Non-cumulative:** The probability that exactly X events will occur.

The two Poisson graphs shown earlier were for noncumulative probabilities. Figure 11-11 shows the cumulative Poisson distribution corresponding to Figure 11-9. You can see from this chart that the cumulative probability of 15 events — the probability of 15 or fewer events occurring — is about 0.15.

Figure 11-11:
A cumulative
Poisson
distribution
with a
mean of 20.



What if you want to calculate the probability that more than X events will occur? Simple! Just calculate the cumulative probability for X and subtract the result from 1.

The POISSON function takes three arguments:

- ✓ The first argument is the number of events that you want to calculate the probability for. This must be an integer value greater than 0.
- ✓ The second argument is the mean of the Poisson distribution to use. This too must be an integer value greater than 0.
- ✓ The third argument is TRUE if you want the cumulative probability and FALSE if you want the noncumulative probability.

For example, suppose that you're the manager of a factory that makes brake shoes. Your district manager has announced an incentive: You'll receive a bonus for each day that the number of defective shoes is less than 20. How many days a month will you meet this goal, knowing that the average number of defective brake shoes is 25 per day?

Here are the steps to follow:

1. **In a new worksheet, enter the average number of defects per day (25) in a cell.**
If desired, enter an adjacent label to identify the cell.
2. **In the cell below, type =POISSON(to start the function entry.**
3. **Enter the value 20.**
4. **Enter a comma (,).**
5. **Click the cell where you entered the average defects per day, or enter its cell address.**
6. **Enter a comma (,).**
7. **Enter TRUE).**
8. **Press Enter to complete the formula.**
9. **If desired, enter a label in an adjacent cell to identify this as the probability of 20 or fewer defects.**
10. **In the cell below, enter a formula that multiplies the number of working days per month (22) by the result just calculated with the POISSON function.**
In our worksheet, this formula is =22*B3, entered in cell B4.
11. **If desired, enter a label in an adjacent cell to identify this as the number of days per month you can expect to have 20 or fewer defects.**

The finished worksheet is shown in Figure 11-12. In this example, we have formatted cells B3:B4 with two decimal places. You can see that with an average of 25 defects per day you can expect to earn a bonus 4 days a month.

Figure 11-12:

Using the POISSON function to calculate a cumulative probability.

	A	B	C
1			
2	Average defective shoes per day	25	
3	Probability of 20 or fewer defects	0.19	
4	Days/month meeting goal	4.08	
5			

Chapter 12

Dressing Up for Date Functions

In This Chapter

- ▶ Handling dates
 - ▶ Working with days, months, and years
 - ▶ Getting the value of today
 - ▶ Determining the day of the week
-

Often when working with Excel, you need to manage dates. Perhaps you have list of dates when you visited a client and you need to count how many times you were there in September. On the other hand, maybe you are tracking a project over a few months and want to know how many days are in between the milestones.

Excel has a number of useful Date functions to make your work easier! This chapter explains how Excel handles dates, how to compare and subtract dates, how to work with parts of a date (such as the month or year), and even how to count the number of days between two dates. You can always reference the current data from your computer's clock and use it in a calculation; we show you how.

Understanding How Excel Handles Dates

Imagine if, on January 1, 1900, you starting counting by ones, each day adding one more to the total. This is just how Excel thinks of dates. January 1, 1900, is one; January 2, 1900, is two; and so on. We'll always remember 25,404 as the day man first walked on the moon, and 36,892 as the start of the new millennium!



The millennium actually started on January 1, 2001. The year 2000 is the last year of the 20th century. Representing dates as a serial number — specifically, the number of days between January 1, 1900, and the date in question — may seem odd but there are very good reasons for it. Excel can handle dates from January 1, 1900, to December 31, 9999. Using the serial numbering system, that's 1 through 2,958,465!

Because Excel represents dates in this way, it can work with dates in the same manner as numbers. For example, you can subtract one date from another to find out how many days are between them. Likewise, you can add 14 to today's date to get a date two weeks in the future. This trick is very useful, but people are used to seeing dates represented in traditional formats, not as numbers. Fortunately, Excel uses date serial numbers only behind the scenes, and what you see in your workbook are dates in the standard date formats such as Jan 20, 2007, and 12/20/06.



In Excel for the Mac, the serial numbering system begins on January 1, 1904.

The way years are handled requires special mention. When a year is fully displayed in four digits, such as 2005, there is no ambiguity. However, when a date is written in a shorthand style, such as in 3/1/02, it isn't clear what the year is. It could be 2002, or it could be 1902. Say 3/1/02 is a shorthand entry for someone's birthday. Then on March 1, 2005, he is either 3 years old or 103 years old. In those countries that write dates as dd/mm/yy, this would be January 3, 1902, or January 3, 2002.

Excel and the Windows operating system have a default way of interpreting shorthand years. Windows 2000 and later has a setting in the Customize Regional Options dialog box found in the Control Panel. This setting guides how Excel will interpret years. If the setting is 1930 through 2029, then 3/1/02 indicates the year 2002, but 3/1/45 indicates the year 1945, not 2045. Figure 12-1 shows this setting.

Here's how to open and set it:

1. Click your computer's Start button.

2. Select Control Panel.

3. Select Regional and Language Options.

The Regional and Language Options dialog box opens.

4. Select the Regional Options tab if it is not selected by default.

5. Click the Customize button.

The Customize Regional Options dialog box appears.

6. Select the Date tab.

7. Enter a four-digit ending year (such as 2029) to indicate the latest year that will be used when interpreting a two-digit year.

8. Click OK to close each dialog box.

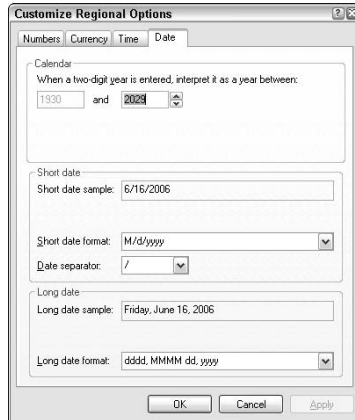


Figure 12-1:
Setting how
years are
interpreted.



To ensure full accuracy when working with dates, always enter the full four digits for the year.

Formatting Dates

When you work with dates, you'll probably need to format cells in your worksheet. It's great that Excel tells you that June 1, 2005, is serially represented as 38504, but you probably don't want that on a report. To format dates, you use the Format Cells dialog box, shown in Figure 12-2. To format dates, follow these steps:

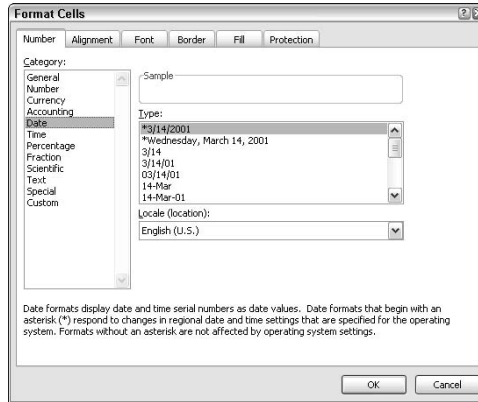
- 1. If not already displayed, click the Home tab at the top of the Excel screen.**
- 2. Click the small arrow at the bottom-right corner of the Number section.**
The Format Cells dialog box appears, revealing the Number tab.
- 3. Select Date in the Category List.**
- 4. Select an appropriate format from the Type List.**

Now you can turn the useful but pesky serial dates into a user-friendly format.



When you enter a date into a cell using one of the standard date formats, Excel recognizes it as a date and automatically assigns a Date format to the cell. You may want to use the Number Format dialog box to assign a different Date format.

Figure 12-2:
Using the
Format Cells
dialog box
to control
how
dates are
displayed.



Making a Date with DATE

You can use the DATE function to create a complete date from separate year, month, and day information. The DATE function can be useful because dates don't always appear as, well, dates, in a worksheet. You may have a column of values between 1 and 12 that represents the month, and another column of values between 1 and 31 for the day of the month. A third column may hold years — in either the two-digit shorthand or the full four digits.

The DATE function combines individual day, month, and year components into a single usable date. This makes using and referencing dates in your worksheet easy. Follow along to use the DATE function:

1. **Select the cell where you want the results displayed.**
2. **Enter =DATE(to begin the function entry.**
3. **Click the cell that has the year.**
4. **Enter a comma (,).**
5. **Click the cell that has the number (1–12) that represents the month.**
6. **Enter a comma (,).**
7. **Click the cell that has the number (1–31) that represents the day of the month.**
8. **Type a), then press Enter.**

Figure 12-3 displays a fourth column of dates that are created using DATE and the values from the first three columns. The fourth column of dates has been formatted so the dates are displayed in a standard format, not as a raw date serial number.

Figure 12-3:
Using the
DATE
function to
assemble a
date from
separate
month, day,
and year
values.

	A	B	C	D	E
1	MONTH	DAY	YEAR	DATE	
2					
3	4	19	2005	April 19, 2005	
4	2	22	2004	February 22, 2004	
5	2	22	2005	February 22, 2005	
6	8	24	2004	August 24, 2004	
7	12	20	2005	December 20, 2005	
8	7	6	2005	July 6, 2005	
9	5	7	2005	May 7, 2005	
10	1	12	2006	January 12, 2006	
11	9	8	2005	September 8, 2005	
12	9	2	2005	September 2, 2005	
13	4	4	2006	April 4, 2006	
14	3	21	2004	March 21, 2004	
15	10	9	2005	October 9, 2005	
16	12	1	2005	December 1, 2005	
17	4	16	2005	April 16, 2005	
18	8	16	2006	August 16, 2006	
19	7	18	2005	July 18, 2005	
20					

DATE provides some extra flexibility with the month number. Negative month numbers are subtracted from the specified year. For example, the function `=DATE(2006, -5, 15)` returns the date July 15, 2005 because July 2005 is 5 months before the first month of 2006. Numbers greater than 12 work the same way — `=DATE(2001, 15, 1)` returns March 1, 2002, because March 2002 is 15 months after the first month of 2001.

Day numbers work the same way. Negative day numbers are subtracted from the first of the specified month, and numbers that are greater than the last day of the specified month wrap into later months. Thus, `=DATE(2002, 2, 30)` returns March 2, 2002, because February does not have 30 days. Likewise, `=DATE(2002, 2, 40)` returns March 12, 2002.

Breaking a Date with DAY, MONTH, and YEAR

That which can be put together can also be taken apart. In the preceding section, we show you how to use the DATE function to create a date from separate year, month, and day data. In this section, you find out how to do the reverse — split a date into individual year, month, and day components using the DAY, MONTH, and YEAR functions. In Figure 12-4, the dates in column A are split apart by day, month, and year, respectively, in Columns B, C, and D.

Isolating the day

Isolating the day part of a date is useful in applications where just the day, but not the month or year, is relevant. For example, say you own a store and want to figure out whether more customers come to shop in the first half or the second half of the month. You're interested in this trend over several months. So the task may be to average the number of sales by the day of the month only.

	A	B	C	D	E
1	Date	DAY	MONTH	YEAR	
2	1/1/2005	1	1	2005	
3	3/31/2005	31	3	2005	
4	6/12/2005	12	6	2005	
5	9/13/2005	13	9	2005	
6	2/13/2005	13	2	2005	
7	4/5/2005	5	4	2005	
8	4/27/2005	27	4	2005	
9	11/30/2005	30	11	2005	
10	1/12/2005	12	1	2005	
11	4/9/2005	9	4	2005	
12	6/6/2005	6	6	2005	
13	9/22/2005	22	9	2005	
14	12/9/2005	9	12	2005	
15	4/14/2005	14	4	2005	
16	7/20/2005	20	7	2005	
17	12/10/2005	10	12	2005	
18	11/7/2005	7	11	2005	
19	4/18/2005	18	4	2005	
20	8/30/2005	30	8	2005	
21	10/1/2005	1	10	2005	
22	3/3/2005	3	3	2005	
23	12/17/2005	17	12	2005	
24	1/10/2005	10	1	2005	
25	3/20/2005	20	3	2005	
26	9/25/2005	25	9	2005	
27	12/22/2005	22	12	2005	
28	2/21/2005	21	2	2005	

Figure 12-4:
Splitting
apart a date
with the
DAY,
MONTH,
and YEAR
functions.

The DAY function is useful for this because you can use it to return just the day for a lengthy list of dates. Then you can examine results by the day only.

Here's how you use the DAY function:

1. Position the pointer in the cell where you want the results displayed.
2. Enter =DAY(to begin the function entry.
3. Click the cell that has the date.
4. Enter a), then press Enter.

Excel returns a number between 1 and 31.

Figure 12-5 shows how the DAY function can be used to analyze customer activity. Column A contains a full year's sequential dates (most of which are not visible in the figure). In Column B, the day part of each date has been isolated. Column C shows the customer traffic for each day.

This is all the information that is needed to analyze whether there is a difference in the amount of customer traffic between the first half and second half of the month.

Cells E4 and E10 show the average daily customer traffic for the first half and second half of the month, respectively. The value for the first half of the month was obtained by adding all the customer values for day values in the range 1 to 15 and then dividing by the total number of days. The value for the second half of the month was done the same way but using day values in the range 16 to 31.

	A	B	C	D	E	F
1	Date	DAY	Customers			
2	1/1/2006	1	8			
3	1/2/2006	2	61			
4	1/3/2006	3	48		Average Daily Customers for the 1st through 15th of the month 49.24	
5	1/4/2006	4	41			
6	1/5/2006	5	36			
7	1/6/2006	6	69			
8	1/7/2006	7	34			
9	1/8/2006	8	37		Average Daily Customers for the 16th through end of the month 53.80	
10	1/9/2006	9	55			
11	1/10/2006	10	56			
12	1/11/2006	11	34			
13	1/12/2006	12	64			
14	1/13/2006	13	59			
15	1/14/2006	14	33			
16	1/15/2006	15	26			
17	1/16/2006	16	78			
18	1/17/2006	17	64			
19	1/18/2006	18	68			
20	1/19/2006	19	52			
21	1/20/2006	20	65			
22	1/21/2006	21	51			
23	1/22/2006	22	65			
24	1/23/2006	23	67			
25	1/24/2006	24	25			
26	1/25/2006	25	38			
27	1/26/2006	26	48			
28	1/27/2006	27	68			

Figure 12-5:
Using
the DAY
function to
analyze
customer
activity.

The day parts of the dates, in Column B, were key to these calculations:

- ✓ In cell E4 the calculation is `=SUMIF(B2:B367,"<16",C2:C367)/COUNTIF(B2:B367,"<16")`.
- ✓ In cell E10 the calculation is `=SUMIF(B2:B367,">15",C2:C367)/COUNTIF(B2:B367,">15")`.

The SUMIF function is discussed in Chapter 7. The COUNTIF function is discussed in Chapter 11.

The DAY function has been instrumental in showing that more customers visit the fictitious store in the second half of the month. This type of information is great for a store owner to plan staff assignments, sales specials, and so on.

Isolating the month

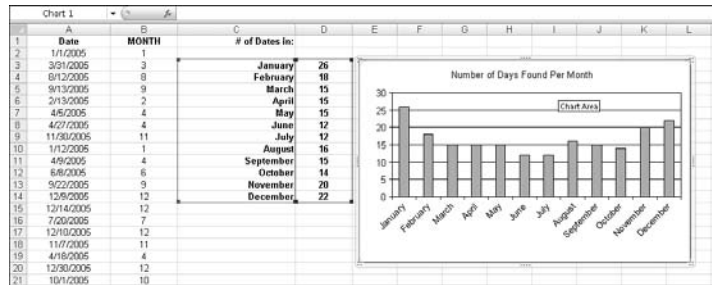
Isolating the month part of a date is useful in applications where just the month, but not the day or year, is relevant. For example, you may have a list of dates on which more than five of your employees call in sick and need to determine if this is more common in certain months than others.

You could sort the dates and then count the number for each month. That would be easy enough, but sorting may not be an option based on other requirements. Besides, why manually count when you have, right in front of you, one of the all-time greatest counting software programs ever made?

Figure 12-6 shows a worksheet in which the MONTH function has extracted the numeric month value (1–12) into Column B from the dates in Column A. Cell B2 contains the formula =MONTH(A2) and so on down the column. Columns C and D contain a summary of dates per month. The formula used in cell D3 is =COUNTIF(\$B\$2:\$B\$201,1).

This counts the number of dates where the month value is 1 — in other words, January. Cells D4 through D14 contain similar formulas for month values 2 through 12. The figure's data plot makes it clear that calling in sick is more prevalent in December and January. See Chapter 14 for information on the COUNTIF function.

Figure 12-6:
Using the MONTH function to count the number of dates falling in each month.



Use the MONTH function this way:

1. Select the cell where you want the results displayed.
2. Enter =MONTH(to begin the function entry.
3. Click the cell that has the date.
4. Enter a), and press Enter.

Excel returns a number between 1 and 12.

Isolating the year

Isolating the year part of a date is useful in applications where just the year, but not the day or month, is relevant. In practice, this is less used than the DAY or MONTH functions because date data is often — though not always — from the same year.

Follow the steps to use the YEAR function:

1. **Select the cell where you want the results displayed.**
2. **Enter =YEAR(to begin the function entry.**
3. **Click the cell that has the date.**
4. **Enter a), and press Enter.**

Excel returns the four-digit year.

Converting a Date from Text

You may have data in your worksheet that looks like a date but is not represented as an Excel date value. For example, if you enter 01-14-07 in a cell, Excel would have no way of knowing whether this is January 14, 2004, or the code for your combination lock. If it looks like a date, you can use the DATEVALUE function to convert it into an Excel date value.

In practice, any standard date format entered into a cell is recognized by Excel as a date and converted accordingly. However, there may be cases, such as when text dates are imported from an external data source or data is copied and pasted into Excel, that you need DATEVALUE.



Why not enter dates as text data? Because although they may look fine, you can't use them for any of Excel's powerful date calculations without first converting them to date values.

The DATEVALUE function recognizes almost all commonly used ways that dates are written. Here are some ways that you may enter August 5, 2005:

- ✓ 8/5/05
- ✓ 5-Aug-2005
- ✓ 2005/08/05

DATEVALUE can convert these and several other date representations to a date serial number.

After you've converted the dates to a date serial number, the dates can be used in other date formulas or to perform calculations as described in other parts of this chapter.

To use the DATEVALUE function, follow these steps:

1. Select the cell where you want the date serial number located.
2. Enter =DATEVALUE(to begin the function entry.
3. Click the cell that has the text format date.
4. Enter a), and press Enter.

The result will be a date serial number, unless the cell where the result is displayed has already been set to a date format.

Figure 12-7 shows how some nonstandard dates in Column A have been converted to serial numbers with the DATEVALUE function in column B. Then column C displays these serial numbers formatted as dates.

Figure 12-7:
Converting dates into their serial equivalents with the DATEVALUE function.

	A	B	C	D
1	Original Text Date	Returned by DATEVALUE	Formatted as Excel date	
2				
3	12-12-12	41255	December 12, 2012	
4	02-28-06	38776	February 28, 2006	
5	October 25, 2005	38650	October 25, 2005	
6	3/10/05	38421	March 10, 2005	
7	3/10/2005	38421	March 10, 2005	
8	Feb 9 05	#VALUE!	#VALUE!	
9				
10				

Did you notice something funny in Figure 12-7? Normally, you won't be able to enter a value such as the one in cell A4 — 02-28-06 — without losing the leading 0. The cells in Column A had been changed to the Text format. This format tells Excel to leave your entry as is. The Text format is one of the choices in the Category list in the Format Cells dialog box. (Refer to Figure 12-2.)

Note also that the text date in cell A8, Feb 9 05, could not be converted by DATEVALUE so the function returns the error message #VALUE!. We did say Excel is great at recognizing dates, but we did not say it is perfect! In cases such as this, you have to format the date another way so DATEVALUE can recognize it.

Finding Out What TODAY Is

When working in Excel you often need to use the current date. Each time you print a worksheet, for example, you may want the day's date to show. The TODAY function fills the bill perfectly for this. It simply returns the date from your computer's internal clock. To use the TODAY function, follow these steps:

1. Position the pointer in the cell where you want the result.
2. Type =TODAY().
3. Press Enter to end the function.

That's it! You now have the date from your computer. If your computer's clock is not set correctly, don't blame Excel. Like all dates in Excel, what you really end up with is a serial number, but the Date formatting displays the date in a readable fashion.

As with all functions in Excel, you can embed functions in other functions. For example, if you need to know just the current date's month, you can combine the TODAY function with the MONTH function, like this:

```
=MONTH(TODAY())
```

Counting the days until your birthday

After a certain age a lot of people wish their birthday would not come around so often, but if you still like birthdays you can use Excel to keep track of how many days are left. Entered in a cell, this formula tells you how many days are left until your birthday (assuming that your next birthday is May 5, 2007):

```
=DATE(2007,5,5) - TODAY()
```

Use the DATE function to enter the day, month, and year of your next birthday. This avoids having a shorthand entry, such as 5/5/2007, be interpreted as a mathematical operation on its own.

If the formula were =5/5/2007 - TODAY(), an incorrect answer would be calculated because this effectively says, "Divide 5 by 5, then divide that result by 2007, then subtract the serial number of today's date." The answer would be incorrect.



Using the DATE function to represent dates in which a mathematical operation is performed is a good idea.

Counting your age, in days

When your birthday finally rolls around, someone might ask how old you are. Maybe you'd rather not say. Here's a way to respond, but in a way that leaves some doubt: Answer by saying how old you are in days!

Excel can help figure this out. All you have to do is count the number of days between your birth date and the current date. A simple formula tells you this:

```
=TODAY() - DATE(birth year, birth month, birth day)
```

Here's an example, assuming your birthday is March 18, 1956: =TODAY() - DATE(1956, 3, 18).

Determining the Day of the Week

The Beatles wrote a song called "Eight Days a Week," but for the rest of us seven days is the norm. The WEEKDAY function helps you figure out which day of the week a date falls on. Now you can figure out whether your next birthday falls on a Friday. Or, you can make sure a planned business meeting does not fall on a weekend.

Here is how you use the WEEKDAY function:

1. **Select the cell where you want the results displayed.**
2. **Enter =WEEKDAY(to begin the function entry.**
3. **Select the cell that has the date you want to find out the weekday for.**
4. **Enter a), and press Enter.**

WEEKDAY returns a number between 1 and 7. Table 12-1 shows what the returned number means.

<i>Returned Value</i>	<i>Weekday</i>
1	Sunday
2	Monday
3	Tuesday
4	Wednesday
5	Thursday
6	Friday
7	Saturday

Don't confuse the returned numbers with actual dates! Just because Table 12-1 shows a value of 4 indicating Wednesday doesn't mean the fourth of a month is a Wednesday. The values of the returned numbers are also a bit confusing because most people consider Monday, not Sunday, to be the first day of the week. You can go argue the point with Microsoft if you like! Or, better yet, you can include a second, optional, argument that tells WEEKDAY to return 1 for Monday, 2 for Tuesday, and so on:

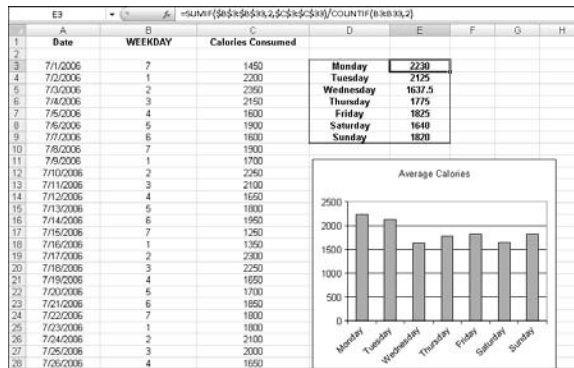
```
=WEEKDAY(A1, 2)
```



The numbers 1 through 7, returned from the WEEKDAY function, are not the same as the first through seventh of the month.

The WEEKDAY function lets you extract interesting information from date-related data. For example, maybe you're on a diet and you're keeping a tally of how many calories you consume each day for a month. Then you start wondering, "Am I eating more on weekends than on weekdays?" Figure 12-8 shows a worksheet that calculates the average calories consumed on each day of the week over a month's time. A quick glance at the results shows that Saturdays and Sundays are not your high-calorie-consumption days — rather, it's Monday and Tuesday that you have to watch out for.

Figure 12-8:
Using
WEEKDAY
tells you
which day
of the week
a date
falls on.



Working with Workdays

Most weeks have five workdays — Monday through Friday — and two weekend days. I know; some weeks seem to have 20 workdays, but that's just your imagination! Excel has two functions that let you perform workday-related calculations.

Determining workdays in a range of dates

The NETWORKDAYS function tells you how many working days are in a range of dates. Ever sit at your desk and stare at the calendar trying to count how many working days are left in the year? Excel can answer this vital question for you!

NETWORKDAYS counts the number of days, omitting Saturdays and Sundays, in a range of dates that you supply. You can add a list of dates that should not be counted, if you want. This optional list is where you can put holidays, vacation time, and so on.

Figure 12-9 shows an example using NETWORKDAYS. Cells C3 and C4 show the start and end dates, respectively. In this example, the start date is provided with the TODAY function. Therefore, the result will always reflect a count that starts from the current date. The end date is the last day of the year. The function in cell C6 is =NETWORKDAYS (C3 , C4 , C10 : C24) .

	A	B	C	D	E
1					
2					
3		Today's Date	6/16/2006		
4		End of Year	12/31/2006		
5					
6		Remaining Work Days:	141		
7					
8					
9					
10		New Year's Day	1/1/2004		
11		Martin Luther King Jr. Day	1/19/2004		
12		President's Day	2/16/2004		
13		Memorial Day	5/31/2004		
14		Independence Day (work day off)	7/5/2004		
15		Vacation	8/2/2004		
16		Vacation	8/3/2004		
17		Vacation	8/4/2004		
18		Vacation	8/5/2004		
19		Vacation	8/6/2004		
20		Labor Day	9/6/2004		
21		Columbus Day	10/11/2004		
22		Election Day	11/2/2004		
23		Thanksgiving	11/25/2004		
24		Christmas Eve	12/24/2004		
25					

Figure 12-9:
Counting
workdays
with
NETWORK
DAYS.

The function includes the cells that have the start and end dates. Then there is a range of cells — C10 through C24. These cells have dates that should not be counted in the total of workdays: holidays and vacation. You can put anything in here, but they do have to be Excel dates. If a date specified in this list falls on a workday, then NETWORKDAYS does not count it. If it falls on a weekend, it would not be counted anyway, so it is ignored.

To use NETWORKDAYS, follow these steps:

1. **Select the cell where you want the results displayed.**
2. **Enter =NETWORKDAYS(to begin the function entry.**
3. **Click the cell that has the start date for the range of dates to be counted.**
4. **Enter a comma (,).**
5. **Click the cell that has the number end date for the range of dates to be counted.**

If you want to add a list of dates to exclude, continue to Steps 6 and 7; otherwise, skip these and go to Step 8.

6. **Enter a comma (,).**
7. **Click and drag the pointer over the cells that have the dates to exclude.**
8. **Enter a), and press Enter.**

The result is a count of days, between the start and end dates, that do not fall on Saturday or Sunday and are not in an optional list of exclusion dates.

Workdays in the future

Sometimes you are given a deadline — or you may give it to someone else: “Have that back to me in 20 working days.” Fine, but what is the date 20 working days from now? The WORKDAY function comes to the rescue. You specify a start date, the number of working days, and an optional list of holidays that are not to be counted as working days. (This list works just the same as for the NETWORKDAYS function discussed in the previous section.)

To use WORKDAYS, follow these steps:

1. **Select the cell where you want the results displayed.**
2. **Enter =WORKDAYS(to begin the function entry.**
3. **Click the cell that has the start date for the calculation.**

4. Enter a comma (,).
5. Click the cell that has the number of workdays, or enter the number directly in the formula.

If you want to add a list of dates to exclude in the count, continue to Steps 6 and 7; otherwise, skip these and go to Step 8.

6. Enter a comma (,).
7. Click and drag the pointer over the cells that have the dates to be excluded.
8. Enter a), and press Enter.

The result is a date that is the specified number of workdays from the start date, not counting dates in the optional list of exclusion dates.

Calculating Time between Two Dates with the DATEDIF Function

Excel provides the DATEDIF function to calculate the number of days, months, or years between two dates. This is an undocumented function, that is, you will not see it in the Insert Function dialog box, and you cannot find it in the Excel Help system. Why is it undocumented? Beats us — but it sure can be useful! Impress your friends and co-workers. The only thing you have to do is remember how to enter it. Of course, we don't mind if you keep this book around to look it up.

DATEDIF takes three arguments:

- ✓ Start date
- ✓ End date
- ✓ Interval

The interval argument tells the function what type of result to return, summarized in Table 12-2.

<i>Value</i>	<i>What It Means</i>	<i>Comment</i>
"d"	Days	The count of inclusive days from the start date through the end date.
"m"	Months	The count of complete months between the dates. Only those months that fully occur between the dates are counted. For example, if the first date starts after the first of the month, then that first month is not included in the count. For the end date, even when it is the last day of the month, that month is not counted. See Figure 12-10 for an example.
"y"	Years	The count of complete years between the dates. Only those years that fully occur between the dates are counted. For example, if the first date starts later than January 1, that first year is not included in the count. For the end date, even when it is December 31, that year is not counted. See Figure 12-10 for an example.
"y d"	Days excluding years	The count of inclusive days from the start date through then end date, but as if the two dates are in the same year. The year is ignored.
"y m"	Months excluding years	The count of complete months between the dates, but as if the two dates are in the same year. The year is ignored.
"m d"	Days excluding months and years	The count of inclusive days from the start date through the end date, but as if the two dates are in the same month and year. The month and year are ignored.

Figure 12-10 shows some examples of using DATEDIF. Column A has start dates. Column B has end dates. Columns C through H contain formulas with DATEDIF. The DATEDIF function uses the start and end dates on each given row, and the interval is labeled at the top of the each column, C through H.

Figure 12-10:
Counting
days,
months, and
years with
DATEDIF.

	A	B	C	D	E	F	G	H
1								
2	Start Date	End Date	"d"	"m"	"y"	"yd"	"ym"	"md"
3								
4	1/1/2005	1/1/2005	0	0	0	0	0	0
5	1/1/2005	1/2/2005	1	0	0	1	0	1
6	1/1/2005	12/31/2005	364	11	0	364	11	30
7	1/1/2005	1/1/2006	365	12	1	0	0	0
8	1/1/2005	5/10/2006	494	16	1	129	4	9
9	1/1/2005	1/1/2007	730	24	2	0	0	0
10								
11								
12								
13	1/2/2005	12/31/2005	363	11	0	363	11	29
14	1/2/2005	1/1/2006	364	11	0	364	11	30
15	1/2/2005	5/10/2006	493	16	1	128	4	8
16	1/2/2005	1/1/2007	729	23	1	364	11	30
17								

Here are some highlights from the DATEDIF example in Figure 12-10:

- ✓ When the start date and end date are the same, the count of days is zero. The formula in cell C4 is `=DATEDIF(A4, B4, "d")`.
- ✓ With a start date of 1/1/2005 and an end date of 12/31/2005, only 11 months are counted. The month of the end date is not counted. The formula in cell D6 is `=DATEDIF(A6, B6, "m")`.
- ✓ With a start date of 1/1/2005 and an end date of 5/10/2006, DATEDIF used with the `md` interval returns 9 as the count of days between the dates, even though the real count is 494. The formula in cell H8 is `=DATEDIF(A8, B8, "md")`.

Here's how to use DATEDIF:

1. **Select the cell where you want the results to appear.**
2. **Enter `=DATEDIF` to begin the function entry.**
3. **Click a cell where you have a date, or enter its address.**
4. **Enter a comma (,).**
5. **Click a cell where you want another date.**

This date must be the same or greater than the first date from Step 3, or you get an error.

6. **Enter a comma (,).**
7. **Enter an interval.**

See Table 12-2 for the list of intervals that you can use with the function. Make sure that the interval is enclosed in double quotes.

8. **Enter a), and press Enter.**



The DATEDIF function is not documented, so memorize how to use it or jot down its syntax and keep it near your computer.

Chapter 13

Keeping Well-Timed Functions

In This Chapter

- ▶ Handling time
 - ▶ Formatting time values
 - ▶ Working with hours, minutes, and seconds
 - ▶ Getting the current time
 - ▶ Calculating elapsed time
-

Excel has a superb handful of functions for working with times and performing calculations on time values. You can analyze data to the hour, minute, or second. And Excel helps you get this done in a New York minute!

Understanding How Excel Handles Time

In the previous chapter, we explain how Excel uses a serial number system to work with dates. Well, guess what? The same system is used to work with time. The key difference is that, although dates are represented by the integer portion of a serial number, time is represented by the decimal portion.

What does this mean? Consider this: 38353. That is the serial number representation for January 1, 2005. Notice, though, that there is no indication of the time of day. The assumed time then is 12 a.m. (midnight), the start of the day. You can, however, represent specific times if needed.

Excel uses the decimal side of the serial number to represent time as a fraction of the 24-hour day. Thus, 12 p.m. (noon) is 0.5 and 6 p.m. is 0.75. Table 13-1 shows some more examples and reveals how dates and time information are combined in a single serial number.

Table 13-1		How Excel Represents Time	
<i>Date and Time</i>		<i>Serial Format</i>	
January 1, 2005 12:00 a.m.		38353	
January 1, 2005 12:01 a.m.		38353.00069	
January 1, 2005 10:00 a.m.		38353.41667	
January 1, 2005 12:00 p.m.		38353.5	
January 1, 2005 4:30 p.m.		38353.6875	
January 1, 2005 10:00 p.m.		38353.91667	
January 1, 2005 11:59 p.m.		38353.99931	

Time is represented in a decimal value — up to five digits to the right of the decimal point. A value of 0 is the equivalent of 12 a.m. A value of .5 is the equivalent of 12 p.m. — the midpoint of the day. The value of .99931 is the same as the 23rd hour and *start* of the 59th minute. A value of .99999 is the same as the 23rd hour, the 59th minute, and the 59th second — in other words, one second before the start of the next day.

Can you represent time without a date? You bet! Use a value less than 1 for this purpose. For example, the serial number 0.75 represents 6 p.m. with no date specified.

Representing time as a serial number provides the same advantages as it does for dates — the ability to add and subtract times. For example, given a date/time serial number, you can create the serial number for the date/time one and a half days later by adding 1.5 to it.

Formatting Time

When you work with time values, you'll probably need to format cells in your worksheet so the times display in a standard format that people will understand. The decimal numbers don't make sense to us human folk. To format time, you use the Format Cells dialog box, shown in Figure 13-1. To format time, follow these steps:

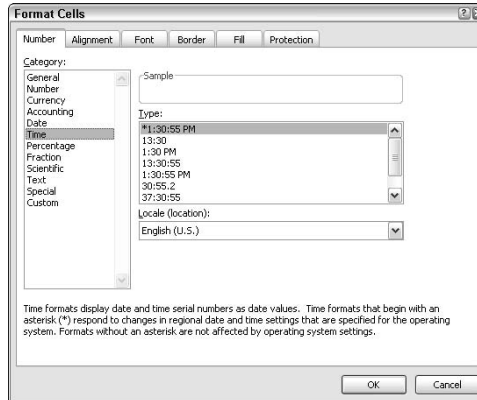
- 1. Choose Format⇨Cells.**

The Format Cells dialog box appears.

- 2. Select the Number tab in the Format Cells dialog box, if it is not already selected.**

3. Select Time in the Category List.
4. Select an appropriate format in the Type List.

Figure 13-1:
Using the
Format Cells
dialog to
specify
how time
values are
displayed.



You can display time a number of ways. Excel can format time so that hours in a day range from 1 a.m. to 12 a.m. and then 1 p.m. to 12 p.m. Alternatively, the hour can be between 0 and 23 with values 13 through 23 representing 1 p.m. through 11 p.m. The latter system, known to some as *military time*, is commonly used in computer systems.

Note that Excel stores a date and time together in a single serial number. Therefore, some of the formatting options in both the time and date categories display a complete date and time.

Keeping TIME

You can use the TIME function to combine hours, minutes, and seconds into a single usable value. Figuring out the serial number representation of a particular moment in time isn't easy. Luckily, the TIME function does this for you. You provide an hour, minute, and second, and TIME tells you the serial value. To do this, follow these steps:

1. Select the cell where you want the result displayed.
2. Enter =TIME(to begin the function entry.
3. Click the cell that has the hour (0–23), or enter such a value.
4. Enter a comma (,).
5. Click the cell that has the minute (0–59), or enter such a value.
6. Enter a comma (,).

7. Click the cell that has the second (0–59), or enter such a value.
8. Enter a), and press Enter.

The result is a decimal serial number, or a readable time if the cell is formatted properly.

You should be aware that the minute and second values “wrap.” A value of 60 or greater for seconds wraps to the next minute — for example, 75 seconds is interpreted as 1 minute 15 seconds. Likewise, a minutes value of 90 is interpreted as 1 hour 30 minutes. Hours wrap too — an hours value of 26 is interpreted as 2 a.m.

Text to Time with TIMEVALUE

If you enter a time in a standard format into a cell, Excel recognizes it as a time. It is converted to a serial number and the cell is assigned the default time format. If, however, you are pasting or importing data from another application you may encounter times in text format, such as "2:28 PM". You can convert these to a time serial number using the TIMEVALUE function. Here's how:

1. Select the cell where you want the result displayed.
2. Enter =TIMEVALUE(to begin the function entry.
3. Click the cell that contains the time in text format.
4. Type) and press Enter.



If the TIMEVALUE function returns the error code #VALUE#, it probably means one of two things:

- ✓ The time is in a text format that Excel does not recognize, such as "2:28PM" (no space before PM) instead of "2:28 PM".
- ✓ The time is not actually in text format but is an Excel time serial number formatted to look that way. Change the cell format to General to check.

Deconstructing Time with HOUR, MINUTE, and SECOND

Any moment in time really is a combination of an hour, a minute, and a second. In the preceding section, we show you how the TIME function puts these three components together. In this section, we show you how to break them apart using the HOUR, MINUTE, and SECOND functions. The worksheet

in Figure 13-2 shows a date and time in several rows going down Column A. The same dates and times are shown in Column B, with a different format. Columns C, D, and E show the hour, minute, and second, respectively, from the values in Column A.



Note that if the date/time serial number contains a date part, then HOUR, MINUTE, and SECOND ignore it; all they care about is the time part.

Figure 13-2:
Splitting
time with
the HOUR,
MINUTE,
and
SECOND
functions.

	A	B	C	D	E
1	Date and Time in General Format	Date and Time in Date and Time Format	Hour	Minute	Second
2					
3					
4					
5	39279.89993	7/16/07 9:35 PM	21	35	54
6	39232.55213	5/30/07 1:15 PM	13	15	4
7	39336.23043	9/11/07 5:31 AM	5	31	49
8	39089.34513	1/7/07 8:17 AM	8	17	0
9	39090.33813	1/8/07 8:06 AM	8	6	55
10	39186.64845	4/14/07 3:33 PM	15	33	46
11	39400.36713	11/14/07 8:48 AM	8	48	40
12	39305.83913	8/11/07 8:08 PM	20	8	21
13	39263.13843	6/30/07 3:19 AM	3	19	21
14	39168.04363	3/27/07 1:02 AM	1	2	50
15					

Isolating the hour

Extracting the hour from a time is useful in applications that tally hourly events. A common use of this occurs in call centers. If you've ever responded to an infomercial or a pledge drive, you may realize that a group of workers wait for incoming phone calls such as the one you made (we hope you got a good bargain). A common metric in this type of business is the number of calls per hour.

Figure 13-3 shows a worksheet that summarizes calls per hour. Calls have been tracked for October 2004. The incoming call dates and times are listed in Column A. In Column B, the hour of each call has been isolated with the HOUR function. Column D is a summary of calls per hour, over the course of the month.

Figure 13-3:
Using the
HOUR
function to
summarize
results.

	A	B	C	D	E	F
1	Date and Time of Call	Hour of Call		Hour	Number of Calls	
2						
3	6/28/07 10:29 AM	10		10:00 AM	70	
4	6/28/07 10:40 AM	10		11:00 AM	60	
5	6/28/07 10:49 AM	10		12:00 PM	57	
6	6/28/07 10:58 AM	10		1:00 PM	49	
7	6/28/07 11:04 AM	11		2:00 PM	76	
8	6/28/07 11:08 AM	11		3:00 PM	67	
9	6/28/07 1:12 PM	13		4:00 PM	62	
10	6/28/07 1:19 PM	13		5:00 PM	51	
11	6/28/07 1:23 PM	13		6:00 PM	60	
12	6/28/07 1:50 PM	13		7:00 PM	75	
13	6/28/07 4:51 PM	16		8:00 PM	73	
14	6/28/07 5:02 PM	17		9:00 PM	74	
15	6/28/07 5:37 PM	17		10:00 PM	49	
16	6/28/07 7:10 PM	19		11:00 PM	0	
17	6/28/07 7:22 PM	19				
18	6/28/07 7:35 PM	19				
19	6/28/07 7:46 PM	19				
20	6/28/07 7:47 PM	19				

In Figure 13-3 the values in Column D are calculated using the COUNTIF function. There is a COUNTIF for each hour from 10 a.m. through 11 p.m. Each COUNTIF looks at the range of numbers in Column B (the hours) and counts the values that match the criteria. Each COUNTIF uses a different hour value for its criteria. The following is an example:

```
=COUNTIF($B$3:$B$1002,"=16")
```

Here is how to use the HOUR function:

1. Select the cell where you want the result displayed.
2. Enter =HOUR(to begin the function entry.
3. Click the cell that has the full-time (or date/time) entry.
4. Enter a), and press Enter.

Excel returns a number between 0 and 23.

Isolating the minute

Isolating the minute part of a time is necessary in applications that track activity down to the minute. A timed test is a perfect example. Remember in school when the teacher would yell, “Pencils down”?

Excel can easily calculate how long something takes by subtracting one time from another. In the case of a test, the MINUTE function helps with the calculation because how long something took in minutes is being figured out. Figure 13-4 shows a list of times it took for students to take a test. All students started the test at 10 a.m. Then, when each student finished, the time was noted. The test *should* have taken a student no more than 15 minutes.

Figure 13-4:
Calculating minutes elapsed with the MINUTE function.

	A	B	C	D	E
1	Student ID	Start Time	End Time	Finished on Time	
2					
3	S2223	10:00 AM	10:18 AM	No	
4	G7965	10:00 AM	10:12 AM	Yes	
5	E3087	10:00 AM	10:14 AM	Yes	
6	T4555	10:00 AM	10:20 AM	No	
7	A3189	10:00 AM	10:22 AM	No	
8	R4509	10:00 AM	10:10 AM	Yes	
9	T6932	10:00 AM	10:11 AM	Yes	
10	A7007	10:00 AM	10:15 AM	Yes	
11	P5376	10:00 AM	10:13 AM	Yes	
12	D3695	10:00 AM	10:16 AM	No	
13	S6394	10:00 AM	10:23 AM	No	
14	R1266	10:00 AM	10:14 AM	Yes	
15					

For each data row, Column D contains a formula that subtracts the minute in the end time, in Column C, from the start time, in Column B. This math operation is embedded in an IF statement. If the result is 15 or less, then Yes appears in column D; otherwise a No appears:

```
=IF (MINUTE (C3) -MINUTE (B3) <=15 , "Yes" , "No" )
```

Like the HOUR function, the MINUTE function takes a single time or date/time reference as its argument.

Isolating the second

Isolating the second from a date value is useful in situations where highly accurate time calculations are needed. In practice, this isn't a common requirement in Excel applications.

Follow these steps to use the SECOND function:

1. **Position the pointer in the cell where you want the results displayed.**
2. **Enter =SECOND(to begin the function entry.**
3. **Click the cell that has the time value, or enter a time value.**
4. **Enter a closing parenthesis to end the function, and press Enter.**

Finding the Time NOW

Sometimes when working in Excel you may need to access the current time. For example, you may be working on a client project and need to know how much time you've spent on it. Use the NOW function when you first open the workbook, and use it again when finished. Subtracting one value from the other provides the elapsed time.

Here's how to use the NOW function:

1. **Select the cell where you want the result.**
2. **Type in =NOW().**
3. **Press Enter to end the function.**



You must take one additional step to make the preceding NOW time calculation work. When you get the current time at the start, copy the value and then use Paste Special to paste it back as a value. This strategy prevents it from updating constantly to the current time. You can also do this by selecting the cell, clicking in the Formula Bar, and then pressing F9.

NOW provides not just the current time but also the current date. This is similar to the TODAY function. TODAY returns the current date — without the current time. NOW returns the full current date and time. See Chapter 12 for more information on the TODAY function.

Calculating Elapsed Time over Days

Each day has 24 hours. Multiplying 24 by 7 tells us there are 168 hours in a week. How many hours are in a month? This is not as easy to tell. A month may have 28, 29, 30, or 31 days.

Counting elapsed time, in hours, could require a complex algorithm. While there is no single function in Excel for this task, you can combine a couple of functions in a formula to get the answer. This is another side benefit of the fact that Excel represents date/time values as serial numbers. This makes it easy to calculate the number of hours that have passed between two date/time values.

Figure 13-5 shows a worksheet with start and end date/time values in two columns. A third column shows the calculated number of elapsed hours for each start/end pair.

	A	B	C
1	Start Date and Time	End Date and Time	Number of Elapsed Hours
2			
3	10/1/04 9:00 AM	10/1/04 9:30 AM	0
4	10/1/04 9:00 AM	10/1/04 9:00 PM	12
5	10/1/04 9:00 AM	10/1/04 11:59 PM	14
6	10/1/04 9:00 AM	10/2/04 12:00 AM	15
7	10/1/04 9:00 AM	10/2/04 2:00 AM	17
8	10/1/04 9:00 AM	10/2/04 9:00 AM	24
9	10/1/04 9:00 AM	10/31/04 9:05 AM	720
10	10/1/04 9:00 AM	10/31/04 9:05 PM	732
11	10/1/04 9:00 AM	11/1/04 8:55 AM	743
12	10/1/04 9:00 AM	12/15/04 2:15 PM	1805
13	10/1/04 9:00 AM	1/1/05 12:00 AM	2199
14	10/1/04 9:00 AM	1/1/05 1:00 AM	2200
15	10/1/04 9:00 AM	3/31/05 4:30 PM	4351
16	10/1/04 9:00 AM	10/1/05 9:00 AM	8760
17			

Figure 13-5:
Calculating
elapsed
time.

In Column A and Column B are dates and times. These dates and times are really just serial numbers with a decimal portion. Using the INT function, Excel counts the difference in days, even if the span pops over to a new year. Then the HOUR function is used to calculate the difference of the decimal portion. The formula for the first row is $= (INT(B3) - INT(A3)) * 24 + HOUR(B3) - HOUR(A3)$. Each successive row has the same formula in Column C but with the cell references pointed to the values on the row. The first part of the formula calculates the difference in days and multiplies this by 24 for the total number of hours in the number of days.

The trick is to correctly calculate the time between the start and end values. The hour portion of both the start and end values is determined with the HOUR function, and then one value is subtracted from the other. The result of this subtraction is added to the precalculated number of hours from the count of days. Note that minutes are ignored — perhaps you can figure out how to modify the formula to take seconds into account!

Chapter 14

Using Lookup, Logical, and Reference Functions

In This Chapter

- ▶ Using IF to take a course of action
 - ▶ Returning a value with CHOOSE
 - ▶ Applying logic
 - ▶ Finding where values are
 - ▶ Looking up values in a table
 - ▶ Transposing data
-

Decision, decisions! If one of your students gets an 88 on the test, is that a B+ or is it an A? If your company's new product earns at least \$15,000,000 in revenue, how much of a bonus should you give out to the team? Or do you have to get to \$20,000,000 before you do that? How does this affect the financial statements?

Excel cannot make decisions for you but it can help you make better decisions. Using functions, such as IF and CHOOSE, you can set up your worksheet to chart a course through the possibilities. Hey, things could be worse! Were it not for Excel, you might have to try the old Ouija board technique.

Excel also can help you find what you're looking for. Looking for something in a large, complex worksheet can seem like the old needle-in-a-haystack routine. It's okay to admit it. After all, it happens to the best of us! We're here to help. In this chapter, we show you a slew of functions that make it easy to look up information that's spread around the rows and columns.

Speaking of data, have you ever mistakenly organized your information along columns and then realized that you were going to run out of room? This a not a problem anymore. While previous versions of Excel were limited to 256 columns, Excel 2007 lets you have as many as 16,384 columns. Even so, if you have organized information in rows but then decide it would be better in columns (or vice versa), the TRANSPOSE function makes the switch easy.

Testing on One Condition

The IF function is like the Swiss Army knife of Excel functions. Really, it is used in many situations. Often you can use it with other functions, which we do often in this chapter. IF, structurally, is easy to understand. The function takes three arguments:

- ✓ A test that gives a true or false answer. For example, the test "is the value in cell A5 equal to the value in cell A8" can have only two answers, yes or no. In computer talk, that's true or false. This is not a calculation, mind you, but a comparison.
- ✓ The data to be returned by the IF function if the test is true.
- ✓ The data to be returned by the IF function if the test is false.

Sounds easy enough. Here are some examples:

Function	Comment
<code>=IF(D10>D20, D10, D20)</code>	If the value in D10 is greater than the value in D20, then the value in D10 is returned because the test is true. If the value in D10 is not greater than — that is, smaller or equal to — the value in D20, then the value in D20 is returned. If the values in D10 and D20 are equal, the test returns false and the value in D20 is returned.
<code>=IF(D10>D20, "Good news!", "Bad news!")</code>	If the value in D10 is greater than the value in D20, then the text "Good News!" is returned. Otherwise "Bad News!" is returned.
<code>=IF(D10>D20, "", "Bad news!")</code>	If the value in D10 is greater than the value in D20, then <i>nothing</i> is returned. Otherwise "Bad News!" is returned. Note that the second argument is a pair of empty quotes.
<code>=IF(D10>D20, "Good news!", "")</code>	If the value in D10 is greater than the value in D20, then "Good News!" is returned. Otherwise <i>nothing</i> is returned. Note that the third argument is empty quotes.



An important aspect to note about using IF: letting the second or third argument return nothing. An empty string is returned, and the best way to do this is to place two double quote marks together with nothing in the middle. The result is that the cell containing the IF function remains blank.

IF, therefore, lets you set up two results to return — one for when the test is true and another for when the test is false. Each result can be a number, some text, a function or formula, or even blank.

As seen in the previous example, a common use of IF is to see how two values compare to each other and return either one value or the other, depending on how you set up the test in the first argument.

IF is often used as a validation check to avoid errors. For example, suppose you have a financial worksheet that uses a variable percentage in its calculations. The user must enter this percentage each day, but it must never be greater than 10 percent. To avoid the chance of errors, you could use the IF function to display an error message in the adjacent cell if you mistakenly enter a value outside the permitted range. Assuming the percentage is entered in cell A3, here's the required IF function:

```
=IF(A3>.1, "ERROR - % in A3 TOO LARGE", "")
```

Figure 14-1 shows how IF can be put to good use in a business application. A fictitious store shop — Ken's Guitars (kinda snappy, don't you think?) — keeps tabs on inventory in an Excel worksheet.

Figure 14-1:
Keeping
an eye on
inventory at
the guitar
shop.

=IF(D8<=E8,"ORDER","")						
Vendor	Item	Last Order Date	Current Inventory	Reorder Level	Status	
Great Guitars	Stratoblaster 9000	8/25/2006	3	2		
Great Guitars	Flying X	10/8/2006	2	2	ORDER	
Great Guitars	Guitarist's Super Road Kit	9/25/2006	7	10	ORDER	
Great Guitars	All-in-one Effects Box	9/18/2006	12	10		
Sound Accessories	Glow in the Dark Guitar Strap	7/11/2006	3	12	ORDER	
Sound Accessories	Wireless Gig Kit	9/20/2006	7	8	ORDER	
Sound Accessories	Classic Amp Imitator	9/20/2006	9	6		
Sound Accessories	8 Foot Cables	9/20/2006	33	25		
Sound Accessories	10 Foot Cables	9/20/2006	21	25	ORDER	
Sound Accessories	18 Foot Cables	9/20/2006	16	20	ORDER	
Sound Accessories	1 Foot Cables	9/20/2006	16	12		
Sound Accessories	Mini Road Recorder	9/20/2006	3	2		
Sound Accessories	Sustainer Sound Box	9/20/2006	4	6	ORDER	
Sound Accessories	Rocker Pedal	9/20/2006	1	8	ORDER	
Sound Accessories	Rocker Pedal Deluxe	9/20/2006	5	6	ORDER	
Traditional Instruments	Beginner Banjo	8/22/2006	3	2		
Traditional Instruments	Intermediate Banjo	8/22/2006	4	2		
Traditional Instruments	Beginner Mandolin	8/22/2006	1	2	ORDER	
Traditional Instruments	Intermediate Mandolin	8/22/2006	3	2		
Traditional Instruments	Beginner Guitar	8/22/2006	0	5	ORDER	
Traditional Instruments	Intermediate Guitar	9/20/2006	1	5	ORDER	

Column D shows the inventory levels, and Column E shows the reorder levels. It works this way: When a product's inventory level is the same or less than the reorder level, it is time to order more of the product. (We don't know about you, but we love the thought of being surrounded by a bunch of Stratoblasters!) The cells in column F contain a formula.

The formula in cell F8 is `=IF(D8<=E8,"ORDER","")`. It says that if the number of Stratoblaster 9000 guitars in stock is the same or less than the reorder level, then return Order. If the number in stock is greater than the reorder level, then nothing is returned. Nothing is returned because three are in stock and the reorder level is two. In the next row, the number of Flying Xs is equal to the reorder level; therefore, cell F9 displays Order.

Using IF is easy:

1. Enter two values in a worksheet.

These values should have some meaning to you, such as the inventory levels example in Figure 14-1.

2. Click the cell where you want the result to appear.

3. Enter =IF(to start the function.

4. Decide what test you want to perform.

You can see whether the two values equal each other; whether one is larger than the other; whether subtracting one from the other is greater than, equal to, or less than 0; and so on. For example, to determine whether the first value equals the second value, click the first cell (or enter its address), enter an equal sign (=), and then click the second cell (or enter its address).

5. Enter a comma (,).

6. Enter the result that should appear if the test is *true*.

For example, enter “**The values are equal**”. Remember, text must be enclosed in quotes.

7. Enter a comma (,).

8. Enter the result that should appear if the test is *false*.

For example, enter “**The values are not equal**”.

9. Enter a), and press Enter.

The IF function can do a whole lot more. Nested IF functions give you a lot more flexibility in performing tests on your worksheet data. A bit of perseverance is necessary to get through this. *Nested* means that you can place an IF function inside another IF function. That is, the inner IF is placed where the true or false argument in the outer IF goes (or even use internal IFs for both of the arguments). Why would you do this?

The other night we were deciding where to go out for dinner. We were considering Italian, and decided that if we went to an Italian place, and it served manicotti, then we would have manicotti. Otherwise, we decided to just eat pizza.

Logically, this decision looks like this:

```
If the restaurant is Italian, then
If the restaurant serves manicotti, then
we will have manicotti
else
we will have pizza
```





This looks a lot like programming code. We have left out the `End If` statements on purpose to avoid confusion because the `IF` function has no equivalent value.

That's it! Make note that the inner `IF` statement has a result for both the true and false possibilities. The outer `IF` does not. Here is the structure of this as nested Excel `IF` statements: `=IF(Restaurant=Italian, IF(Restaurant serves manicotti, "manicotti", "pizza"), "")`. If the restaurant were not Italian, then it wouldn't matter what we ate (as indicated by the third argument of the outer `IF` being empty).



You can nest up to 64 `IF` statements, although things are likely to get very complicated once you go beyond 4 or 5.

You can apply a nested `IF` statement to increase the sophistication of the inventory worksheet from Figure 14-1. Figure 14-2 has an additional column — *Hot Item*. A *Hot Item* can take three forms:

- ✔ If the inventory level is half or less of the reorder level and the last order date is within the last 30 days, then this is a *Hot Item*. The point of view is that in 30 days or less the stock sold down to half or less than the reorder level. This means the inventory is turning over at a fast pace.
- ✔ If the inventory level is half or less of the reorder level and the last order date is within the last 31–60 days, then this is a *Warm Item*. The point of view is that in 31–60 days the stock sold down to half or less than the reorder level. This means the inventory is turning over at a medium pace.
- ✔ If neither of the preceding two conditions is met, the item is not assigned any special status.

Figure 14-2:
Looking
for hot
inventory
items.

=IF((B8<=(B1*0.5),IF((NOW()-C8<30),"HOT"),IF((NOW()-C8<60),"Warm","")),"")							
Vendor	Item	Last Order Date	Current Inventory	Reorder Level	Status	Hot Item	
Great Guitars	Stratoblaster 9000	8/25/2006	3	2			
Great Guitars	Flying X	10/8/2006	2	2	ORDER		
Great Guitars	Guitarist's Super Road Kit	9/25/2006	7	10	ORDER		
Great Guitars	All-in-one Effects Box	8/18/2006	12	10			
Sound Accessories	Glow in the Dark Guitar Strap	7/11/2006	3	12	ORDER		
Sound Accessories	Wireless Gig Kit	9/20/2006	7	8	ORDER		
Sound Accessories	Classic Amp Imitator	9/20/2006	9	6			
Sound Accessories	8 Foot Cables	9/20/2006	33	25			
Sound Accessories	10 Foot Cables	9/20/2006	21	25	ORDER		
Sound Accessories	18 Foot Cables	9/20/2006	16	20	ORDER		
Sound Accessories	1 Foot Cables	9/20/2006	16	12			
Sound Accessories	Mini Road Recorder	9/20/2006	3	2			
Sound Accessories	Sustainer Sound Box	9/20/2006	4	6	ORDER		
Sound Accessories	Rocker Pedal	9/20/2006	1	8	ORDER	HOT!	
Sound Accessories	Rocker Pedal Deluxe	9/20/2006	6	6	ORDER		
Traditional Instruments	Beginner Banjo	8/22/2006	3	2			
Traditional Instruments	Intermediate Banjo	8/22/2006	4	2			
Traditional Instruments	Beginner Mandolin	8/22/2006	1	2	ORDER	Warm!	
Traditional Instruments	Intermediate Mandolin	8/22/2006	3	2		HOT!	
Traditional Instruments	Beginner Guitar	8/22/2006	0	5	ORDER		
Traditional Instruments	Intermediate Guitar	9/20/2006	1	6	ORDER		

There are Hot Items and there are Warm Items. They both must meet the common criterion that the inventory is 50 percent or less of the reorder level.

Only after this first condition is met does the second criterion — the number of days since the last order — come into play. Sounds like a nested IF to us! Here is the formula in cell G9:

```
=IF(D9<=(E9*0.5),IF(NOW()-C9<=30,"HOT!",IF(NOW()-C9<=60,"Warm!","")),")
```

Okay, take a breath. We leave no Excel user behind! The outer IF tests of the inventory in column D is equal to or less than half (50 percent) of the reorder level. The piece of the formula that does that is `=IF(D9<=(E9*0.5))`. This test, of course, produces a true or false answer. If it is false, then the false part of the outer IF is taken (which is just an empty string found at the end of the formula: `, ""`).

That leaves the whole middle part to wade through. Stay with it! If the first test is true, then the true part of the outer IF is taken. It just so happens that this true part is another IF function:

```
IF(NOW()-C9<=30,"HOT!",IF(NOW()-C9<=60,"Warm!",""))
```

The first argument of the inner IF tests whether the number of days since the last order date (in column C) is less than or equal to 30. You do this by subtracting the last order date from `today`, as obtained from the NOW function.

If the test is true, and the last order date is within the last 30 days, then `HOT!` is returned. A hot seller indeed! If the test is false then . . . wait, what's this? Another IF function! Yes: an IF inside an IF inside an IF. If the number of days since the last order date is greater than 30, then the next nested IF tests whether the number of days is within the last 60 days:

```
IF(NOW()-C9<=60
```

If this test is true, then `Warm!` is returned. If the test is false, then nothing is returned.

A few key points about this triple-level IF statement:

- ✓ The IF that tests whether the number of elapsed days is 30 or fewer has a value to return if true (`HOT!`) and a value to return for false (whatever is returned by the next nested IF).
- ✓ The outer IF and the innermost IF return nothing when their test is false.
- ✓ On the surface, the test for 60 or fewer days *also would catch a date that is 30 days or fewer since the last order date!* This is not really what is meant to be. The test should be whether the number of elapsed days is 60 or fewer *but more than 30!* You do not have to actually spell it out this way because the formula got to the point of testing for the 60-day threshold only because the 30-day threshold already failed. Gotta watch out for these things!

Choosing the Right Value

The CHOOSE function is ideal for converting a value into a *literal*. In plain-speak, this means turning a number, such as 4, into a word, such as April. CHOOSE takes up to 30 arguments. The first argument acts as key to the rest of the arguments. In fact, the other arguments do not get processed, per se, by the function. Instead, the function looks at the value of the first argument and, based on that value, returns one of its other arguments.

The first argument must be, or evaluate to, a number. This number, in turn, indicates which of the following arguments to return. For example, the following returns Two: =CHOOSE(2, "One", "Two", "Three").



The first argument is the number 2. This means that the function will return the second in the list of arguments following the first argument. But watch out — this is not the same as returning the second argument! It means to return the second argument *not counting the first one*.

Figure 14-3 shows a useful example of CHOOSE. Say you have a column of months that are in the numerical form (1 through 12). You need to have these displayed as the month names (January through December). CHOOSE to the rescue!

	A	B	C	D	E	F	G	H
1								
2		Month Number	Month Name					
3								
4		1	January					
5		2	February					
6		3	March					
7		4	April					
8		5	May					
9		6	June					
10		7	July					
11		8	August					
12		9	September					
13		10	October					
14		11	November					
15		12	December					
16								
17								

Figure 14-3:
Choosing
what to see.

Cells C4:C15 contain formulas with the CHOOSE function. The formula in cell C4 follows:

```
=CHOOSE(B4, "January", "February", "March", "April", "May",  
"June", "July", "August", "September",  
"October", "November", "December")
```

Cell B4 contains the value 1, so the first argument starting in the list of possible returned strings (that is, "January"), is returned.



CHOOSE is most often used to return meaningful text that relates to a number, such as returning the name of a month from its numeric value. But CHOOSE is not restricted to returning text strings. You can use it to return numbers.

Try it yourself! Here's how:

1. Enter a list of numeric values into a worksheet column.

These values should all be small, such as 1, 2, 3, and so on.

2. Click the cell to the right of the first value.

3. Enter =CHOOSE(to start the function.

4. Click the cell to the left (the one that has the first value).

Or you can enter its address.

5. Enter a comma (,).

6. Enter a list of text strings that each have an association with the numbers entered in Step 1.

Each text string should be in double quotes and separated with commas (for example, "January", "February", "March").

7. Type a), and press Enter.

The cell to the right of the first item displays the returned text.

8. Use the fill handle from the first cell with the formula, and drag the formula down to all the other cells adjacent to list entries.

Let's Be Logical

We once worked on a grammar problem that provided a paragraph with no punctuation and asked that the punctuation be added:

That that is is not that that is not is not that it it is

The answer follows:

That that is, is not that that is not. Is not that it? It is.

So true! That that is, such as an apple, is not that that is not, such as an orange. (Is your head spinning yet?)

NOT

NOT is a logical operator. It is used to reverse a logical value, turning true to false or false to true.

Enter this formula into a cell:

```
= 5 + 5 = 10
```

The result is the word TRUE. Makes sense. The math checks out. Now try this:

```
=NOT(5 + 5 = 10)
```

What happens? The word false is returned.

The NOT function provides greater flexibility when designing the test portion of a SUMIF function (which you read about in Chapter 8). Sometimes it is easier to define what you want omitted from the sum than to define what you want included. Figure 14-4 shows an example of how this works. The task is to sum up all orders except those in June. Column A lists the months and column C lists the amounts.

Figure 14-4:
Being
selective
with
summing.

	A	B	C	D	E	F	G	H
1	Month	Company	Amount					
2	August	Best	\$ 18					
3	June	Best	\$ 26					
4	August	Super Supply	\$ 47					
5	July	Super Supply	\$ 75					
6	June	Acme	\$ 93					
7	August	Acme	\$ 94					
8	June	Winners	\$ 104					
9	July	Acme	\$ 134					
10	June	Best	\$ 141					
11	June	Acme	\$ 171					
12	July	Best	\$ 178					
13	June	Winners	\$ 179					
14	August	Super Supply	\$ 181					
15	August	Acme	\$ 209					
16	July	Best	\$ 212					
17	July	Winners	\$ 260					
18	August	Winners	\$ 265					
19	June	Acme	\$ 284					
20	August	Acme	\$ 331					
21	July	Acme	\$ 332					
22	July	Acme	\$ 344					
23	July	Super Supply	\$ 365					
24								
25			\$ 4,045	TOTAL OF ALL ORDERS				
26								
27			\$ 3,045	TOTAL OF ALL ORDERS EXCLUDING JUNE				
28								

Cell C25 calculates the full sum with this formula:

```
=SUM(C2:C23)
```

The total is \$4,045.

On the other hand, the formula in cell C27 is:

```
{=SUM(IF(NOT(A2:A23="June"),C2:C23,""))}
```

This says to sum values in the range C2:C23 only for where the associated month in column A is not June.



Note that this formula is an array formula. When entered, the entry was completed with Ctrl+Shift+Enter instead of just plain Enter. See Chapter 3 for more information on array formulas.

AND and OR

Next are the AND and OR functions. AND and OR both return a single logical answer — either true or false — based on the values of two or more logical tests (such as the way IF works):

- ✓ The AND function returns true if *all* the tests are true. Otherwise, false is returned.
- ✓ The OR function returns true if *any* one or more of the tests is true. Otherwise, false is returned.

The syntax of both AND and OR is to place the tests inside the function's parentheses; the tests themselves are separated by commas. Here is an example that returns true if the value in cell D10 equals 20 *or* 30 *or* 40:

```
=OR(D10=20,D10=30,D10=40)
```

Check out how this works. In Figure 14-3, you see how you can use the CHOOSE function to return the name of a month derived from the number of the month. That works okay, but what if you type a wrong number or even a non-numerical value as the first argument in CHOOSE?

As is, the CHOOSE function shown in Figure 14-3 returns the #VALUE! error if the first argument is a number greater or less than the number of arguments (not counting the first argument). So, as is, the function only works when the first argument evaluates to a number between 1 and 12. If only life were that perfect!

The next best thing, then, is to include a little validation in the function. Think this through. Both statements must be true:

- ✓ The first argument must be greater than 0.
- ✓ The first argument must be less than 13.

The formula that uses CHOOSE needs a overhaul, and here it is, courtesy of the AND function:

```
=IF(AND(B4>0,B4<13),CHOOSE(B4,"January","February",
    "March","April","May","June","July",
    "August","September","October","November",
    "December"),"That is not a month!")
```

Wow, that's a mouthful (or rather, a cell-full). The CHOOSE function is still there, but it is nested inside an IF. The IF has a test (which is explained shortly). If the test returns true, then the CHOOSE function returns the name of the month. If the IF test returns false, then a simple `That is not a month!` message is returned. Figure 14-5 shows this in action.

	A	B	C	D	E	F
1						
2		Month Number	Month Name			
3						
4		1	January			
5		2	February			
6		3	March			
7		4	April			
8		5	May			
9		16	That is not a month!			
10		7	July			
11		8	August			
12		9	September			
13		10	October			
14		11	November			
15		Twelve	That is not a month!			
16						
17						

Figure 14-5:
Being
logical
about what
to choose.

The test part of the IF function is this:

```
AND(B4>0,B4<13)
```

The AND returns true if the value in Cell B4 is both greater than 0 *and* less than 13. When that happens, the true part of the IF statement is taken, which uses the CHOOSE statement to return a month name. Otherwise the "That is not a month!" statement is displayed. In Figure 14-5 this is just what happens in cells C9 and C15, which, respectively, look at the data values in cells B9 and B15.

Can you figure out how to accomplish the same thing using OR instead of AND? Think for a moment and then look at the answer here:

```
=IF(OR(B4<1,B4>12),"That is not a month!",
    CHOOSE(B4,"January","February","March",
    "April","May","June","July","August",
    "September","October","November",
    "December"))
```



AND returns true when every condition is true. OR returns true when any condition is true.

Here's how to use AND or OR:

1. **Click a cell where you want the result to appear.**
2. **Enter either =AND(or =OR(to start the function.**
3. **Enter one or more logical tests.**

A test typically is a comparison of values in two cells or an equation, such as $A1 = B1$ or $A1 + B1 = C1$. Separate the tests with commas.

4. **Type a), and press Enter.**

If you enter the AND function, the result is true if all the tests are true. If you enter the OR function, the result is true if at least one of the tests is true.

Finding Where It Is

You can find a plethora of things with the ADDRESS, ROW, ROWS, COLUMN, COLUMNS, and OFFSET functions.

ADDRESS

The ADDRESS function takes a row number and a column number as arguments and returns a standard cell reference (cell address). For example, if you pass the row number 4 and the column number 3, the function returns C4. ADDRESS can return an absolute or relative reference in either of Excel's two reference formats. Before getting to the details, review the differences between absolute and relative cell references.

- ✓ A *relative reference* is expressed as just the column letter and row number (for example, M290). When you copy a formula that contains a relative cell reference, the reference — the row number and the column letter — is adjusted to reflect the location to which you copied the formula.
- ✓ An *absolute reference* has a dollar sign in front of the column letter and the row number (for example, \$M\$290). When you copy a formula that contains an absolute cell reference, the reference does not change.
- ✓ A *partial absolute reference* has a dollar sign in front of the column letter or the row number (for example, \$M290 or M\$290). When you copy a formula that contains a partial absolute cell reference, the part of the reference with the dollar sign does not change, but the other part does.

Figure 14-6 shows a worksheet in which entering a formula with a completely relative cell reference causes a problem. Totals are the result of adding the tax to the amount. The tax is a percentage (0.075) for a 7.5 percent tax rate. This percentage is in cell C1 and is referenced by the formulas. The first formula that was entered is in cell C7 and looks like this: $=B7 \times (1 + C1)$.

The formula in cell C7 works correctly. It references cell C1 to calculate the total. But if you use the fill handle to copy the formula from cell C7 to cells C8 and C9, there's a problem. The reference to cell C1 changed to cell C2 and C3. Since these cells are empty, the results in cells C8 and C9 are incorrect — they are the same as the amounts to the left. (No tax is added.)

	A	B	C	D	E	F
1		Sales Tax Rate	0.075			
2						
3						
4						
5						
6		Amount	Total (includes tax)			
7		17.95	\$ 19.30	=B7*(1 + C1)		
8		10.95	\$ 10.95	=B8*(1 + C2)		
9		21.95	\$ 21.95	=B9*(1 + C3)		
10						
11						
12						
13						
14						
15						
16		Amount	Total (includes tax)			
17		17.95	\$ 19.30	=B17*(1 + C\$1)		
18		10.95	\$ 11.77	=B18*(1 + C\$1)		
19		21.95	\$ 23.60	=B19*(1 + C\$1)		
20						
21						
22						
23						

Figure 14-6:
Changing a
reference
from relative
to absolute.

To better understand, column D displays the formulas that are in column C. When the formula in cell C7 was dragged down, the C1 reference changed to C2 in cell C8, and to C3 in cell C9. Often this is what you want — for Excel to automatically change cell references when a formula is copied. But sometimes, as in this situation, it is *not* what you want. You need an absolute cell reference.

The formula in cell C17 is almost identical to the one in cell C7 except that the reference to cell C1 has been made row absolute by placing a dollar sign in front of the row number. The formula in cell C17 looks like this: $=B17 \times (1 + C\$1)$. When this formula was dragged down into C18 and C19, the reference was not adjusted but stayed pointing at cell C1. Note that in this example only the row part of the reference is made absolute. That's all that is necessary. You could have made the reference completely absolute by doing this: $=B17 \times (1 + \$C\$1)$ and the result would be the same, but it's not required in this example.



Put a dollar sign in front of the column letter of a cell reference to create an absolute column reference. Put a dollar sign in front of the row number to create an absolute row reference.

Excel supports two cell reference styles: the good old A1 style and the R1C1 style. You see the A1 style — a column letter followed by a row number — throughout this book (D4 or B2:B10, for example). The R1C1 style uses a numerical system for both the row and the column, such as this: R4C10 — literally, Row 4 Column 10 in this example.

Now get back to the ADDRESS function. It takes up to five arguments:

- ✓ The row number of the reference.
- ✓ The column number of the reference.
- ✓ A number that tells the function how to return the reference. The default is 1, but can be
 - 1 for full absolute
 - 2 for absolute row and relative column
 - 3 for relative row and absolute column
 - 4 for full relative
- ✓ A value of true or false to tell the function which reference style to use.
 - False uses the R1C1 style.
 - True (the default if omitted) uses the A1 style.
- ✓ A worksheet or external workbook and worksheet reference.

Only the first two arguments are required. These are the row number and column number being addressed. The function returns the specified reference as text. Table 14-1 shows a few examples of using the ADDRESS function.

<i>Syntax</i>	<i>Result</i>	<i>Comment</i>
=ADDRESS (5 , 2)	\$B\$5	Only the column and row are provided as arguments. The function returns a full absolute address.
=ADDRESS (5 , 2 , 1)	\$B\$5	When a 1 is used for the third argument, a full absolute address is returned. This is the same as leaving out the third argument.
=ADDRESS (5 , 2 , 2)	B\$5	When a 2 is used for the third argument, a mixed reference is returned with the column relative and the row absolute.
=ADDRESS (5 , 2 , 3)	\$B5	When a 3 is used for the third argument, a mixed reference is returned with the column absolute and the row relative.

<i>Syntax</i>	<i>Result</i>	<i>Comment</i>
=ADDRESS (5, 2, 4)	B5	When a 4 is used for the third argument, a full relative reference is returned.
=ADDRESS (5, 2, 1, FALSE)	R5C2	When the fourth argument is false, an R1C1 style reference is returned.
=ADDRESS (5, 2, 3, FALSE)	R[5]C2	This example tells the function to return a mixed reference in the R1C1 style.
=ADDRESS (5, 2, 1, , "Sheet4")	Sheet4!\$B\$5	The fifth argument returns a reference to a worksheet or external workbook. This returns an A1 style reference to cell B5 on Sheet 4.
=ADDRESS (5, 2, 1, FALSE, "Sheet4")	Sheet4!R5C2	This returns an R1C1 style reference to B5 on Sheet 4.

Use ADDRESS this way:

1. **Click a cell where you want the result to appear.**
2. **Enter =ADDRESS(to start the function.**
3. **Enter a row number, a comma (,), and a column number.**
You can also enter references to cells where those values are located.
4. **If you want the result to be returned in a mixed or full reference, then enter a comma (,) and the appropriate number: 2, 3, or 4.**
5. **If you want the result to be returned in R1C1 style, then enter a comma (,) and enter FALSE.**
6. **If you want the result to be a reference to another worksheet, then enter a comma and put the name of the worksheet in double quote marks.**

Or, if you want the result to be a reference to an external workbook, then enter a comma and enter the workbook name and worksheet name together. The workbook name goes in brackets, and the entire reference goes in double quote marks, such as this: "[Book1]Sheet2".

7. **Enter a), and press Enter.**



Instead of directly entering a row number and column number into ADDRESS, you can enter cell references. However, the values you find in those cells must evaluate to numbers that can be used as a row number and column number.

ROW, ROWS, COLUMN, and COLUMNS

The ADDRESS function is rarely used on its own. Most often it is used as part of a more complex formula. A useful example of ADDRESS follows the discussion of ROW, ROWS, COLUMN, and COLUMNS.

ROW and COLUMN are passed a reference to a cell or range and return the row number or the column number, respectively. Sounds simple enough. These functions take a single optional argument. The argument is a reference to a cell or range. The function returns the associated row number or column number. When the reference is a range, it is the first cell of the range (the upper left) that is used by the function.

ROW and COLUMN are particularly useful when the argument is a name (for a named area). When you use ROW or COLUMN without an argument, it returns the row number or column number of the cell the function is in. What the point of that is, we don't know. Here are examples of ROW and COLUMN:

Formula	Result
=ROW(D3)	3
=ROW(D3:G15)	3
=COLUMN(D3)	4
=COLUMN(D3:G15)	4
=ROW(Team_Scores)	The first row of the Team_Scores range
=COLUMN(Team_Scores)	The first column of the Team_Scores range

The ROWS and COLUMNS functions (notice these are now plural), respectively, return the number of rows or the number of columns in a reference:

Formula	Result
=ROWS(Team_Scores)	Number of rows in the Team_Scores range
=COLUMNS(Team_Scores)	Number of columns in the Team_Scores range

Now you are getting somewhere. You can use these functions with ADDRESS to do something useful. Here's the scenario: You have a named range in which the bottom row has summary information, such as averages. You need to get at the bottom row but don't know the actual row number. Figure 14-7 shows this situation. The Team_Scores range is B3:C9. Row 9 contains the average score. You need that value in a calculation, even if another team is added to the list and the row number changes.

Figure 14-7:
Using
reference
functions to
find a value.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1														
2														
3		Team	Score											
4		Rockland Racers	115											
5		Orange County Oracles	95											
6		Putnam Power	127											
7		Dutchess Dandelions	123											
8		Westchester Wizards	106											
9		Average	113.2											
10														
11														
12														
13														
14														
15														
16														
17														
18														
19														
20														

Cell B15 uses a combination of ADDRESS, ROW, ROWS, and COLUMN to determine the cell address where the average score is calculated. That formula follows:

```
=ADDRESS(ROW(Team_Scores) + ROWS(Team_Scores) - 1,
        COLUMN(Team_Scores) + 1)
```

- ✓ ROW returns the row number of the first cell of Team_Scores. That row number is 3.
- ✓ ROWS returns the number of rows in the named range. That count is 7.

Adding these two numbers is not quite right. A 1 is subtracted from that total to give the last row (9). In this example, you need only COLUMN to get the column number because it is understood that the range's second column is the column of scores. In other words, you have no idea how many rows the range has, so ROW and ROWS are both used, but you do know the scores are in the range's second column. This tells you that cell C9 contains the average score. Now what?

Cell B19 contains an IF that uses the address to perform its calculation:

```
=IF(ADDRESS(ROW(Team_Scores) + ROWS(Team_Scores) - 1,
        COLUMN(Team_Scores) + 1)>100, "Great
        Teamwork!", "Try again")
```

The IF function tests whether the average score is greater than 100. If it is, then the "Great Teamwork!" message is displayed. This test is possible because the ADDRESS, ROW, ROWS, and COLUMN functions all help give the IF function the address of the cell where the average score is calculated.

Using ROW, ROWS, COLUMN, or COLUMNS is easy. Here's how:

1. Click the cell where you want the results to appear.
2. Enter =ROW(), =ROWS(), =COLUMN(), or =COLUMNS() to start the function.

3. Enter a reference or drag the mouse over an area of the worksheet.
4. Type a), and press Enter.

Again, these functions are rarely used alone, but are almost always used in a more complex formula as in the example just presented.

OFFSET

The OFFSET function lets you get the address of the cell that is offset from another cell by a certain number of rows and/or columns. For example, cell E4 is offset from cell B4 by three columns because it is three columns to the right. OFFSET takes up to five arguments. The first three are required:

- ✓ **A cell address or a range address:** Named ranges are not allowed here.
- ✓ **The number of rows to offset:** This can be a positive or negative number. Use 0 for no row offset.
- ✓ **The number of columns to offset:** This can be a positive or negative number. Use 0 for no column offset.
- ✓ **The number of rows in the returned range:** The default is the number of rows in the reference range (the first argument).
- ✓ **The number of columns to return:** The default is the number of columns in the reference range.

If you omit the last two arguments, then OFFSET returns a reference to a single cell. If you include a value greater than 1 for either or both, then the function's return references a range of the specified size with the top-left cell at the specified offset.

Figure 14-8 shows some examples of using OFFSET. Columns A through C contain a ranking of the states in the U.S. by size in square miles. Column E shows how OFFSET has returned different values from cells that are offset from cell A3. Some highlights follow:

- ✓ Cell E4 returns the value of cell A3 because both the row and column offset is set to 0: =OFFSET(A3, 0, 0).
- ✓ Cell E7 returns the value you find in cell A1 (the value also is A1). This is because the row offset is -2. From the perspective of A3, minus two rows is row number 1: =OFFSET(A3, -2, 0).
- ✓ Cell E8 displays an error because OFFSET is attempting to reference a column that is less than the first column: =OFFSET(A3, 0, -2).
- ✓ Cell E10 makes use of the two optional OFFSET arguments to tell the SUM function to calculate the sum of the range C4:C53: =SUM(OFFSET(A3, 1, 2, 50, 1)).

	A	B	C	D	E	F	G	H	I
1	A1	B1	C1						
2									
3	State	Area Ranking	Square Miles						
4	Alaska	1	666,425		State	=OFFSET(A3,0,0)			
5	Texas	2	268,601		666425	=OFFSET(A3,1,2)			
6	California	3	163,707		New Mexico	=OFFSET(A3,5,0)			
7	Montana	4	147,046		A1	=OFFSET(A3,-2,0)			
8	New Mexico	5	121,593		#REF!	=OFFSET(A3,0,-2)			
9	Arizona	6	114,006						
10	Nevada	7	110,567						
11	Colorado	8	104,100						
12	Oregon	9	96,366						
13	Wyoming	10	97,818						
14	Michigan	11	96,810						
15	Minnesota	12	86,943						
16	Utah	13	84,904						
17	Idaho	14	83,574						
18	Kansas	15	82,262						
19	Nebraska	16	77,358						
20	South Dakota	17	77,121						
21	Washington	18	71,303						
22	North Dakota	19	70,704						
23	Oklahoma	20	69,903						
24	Missouri	21	69,709						

Figure 14-8:
Finding values using the OFFSET function.

Here's how to use the OFFSET function:

1. Click a cell where you want the result to appear.
2. Enter =OFFSET(to start the function.
3. Enter a cell address or a range of cells.
4. Enter a comma (,).
5. Enter the number of rows you want to offset where the function looks for a value.

This number can be a positive number, a negative number, or just 0 for no offset.

6. Enter a comma (,).
7. Enter the number of columns you want to offset where the function looks for a value.

This can be a positive number, a negative number, or just 0 for no offset.

8. Type a), and press Enter.

OFFSET is another of those functions that can be used alone but is usually used as part of a more complex formula.

Looking It Up

Excel has a neat group of functions that let you extract data from lists and tables. What is a table? A *table* is a dedicated matrix of rows and columns that collectively form a cohesive group of data. Tables usually have labels in the top row or the left column that identify the columns and rows of data. The remainder of the table contains the data itself.

HLOOKUP and VLOOKUP

The HLOOKUP and VLOOKUP functions extract the data from a particular cell in a table. HLOOKUP starts by searching across the first row of the table to find a value that you specify. When it finds that value, it goes down the column a specified number of rows and returns the value in the target cell. VLOOKUP works the same way except that it searches down the first column of the table and then moves across a specified number of columns.

HLOOKUP takes four arguments; the first three are required:

- ✓ **The value to find in the top row of the table:** This can be text or a number.
- ✓ **The address of the table itself:** This is either a range address or a named range.
- ✓ **The row offset from the top row:** This is not a fixed row number but rather the number of rows relative from the top row.
- ✓ **A true or false value:** If true (or omitted), a partial match is acceptable for step 1. If false, only an exact match is allowed.

Figure 14-9 shows how HLOOKUP pulls values from a table and displays them elsewhere in the worksheet. This function is quite useful if you need to print a report with a dedicated print area and must include some, but not all, of the data in the table. This example uses the HLOOKUP function to extract the desired data and display it for printing.



Why not just use a cell reference to the table cell that contains the desired data? A cell reference will not return the correct data if the table is moved or if one or more columns are added. With HLOOKUP and VLOOKUP you know you'll always get data from the correct column or row.

	A	B	C	D	E	F	G	H	I
1									
2									
3									
4									
5									
6									
7									
8									
9									
10									
11									
12									
13									
14									
15									
16									
17									
18									
19									
20									
21									
22									
23									
24									
25									
26									
27									

Daily Results	
Monday	155
Tuesday	225
Wednesday	110
Thursday	170
Friday	205
Saturday	215
Sunday	160

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
155	225	110	170	205	215	160

Figure 14-9:
Using
HLOOKUP to
locate data
in a table.

In Figure 14-9 the table is the range B24:H25, which has been assigned the name `Daily_Results`. Each cell in the range C6:C12 uses `HLOOKUP` to locate a specific value in the table. For example, cell C6 has this formula:

```
HLOOKUP("Monday",Daily_Results,2,FALSE)
```

- ✓ The first argument: Tells the function to search for Monday in the first row of the table.
- ✓ The second argument: The table itself is specified by its assigned name.
- ✓ The third argument: Tells the function to return the data in the second row of the specified column. While this table has just two rows, there is no effective size limit to the table you use with `HLOOKUP`.
- ✓ The fourth argument: Specifies that an exact match for Monday must be found. If you set this argument to true or omit it, `HLOOKUP` finds an approximate match. For approximate matching to work properly, the values in the row must be sorted, left to right, in ascending order.

`VLOOKUP` works in the same way, except that it finds a value in the first column of the table and then moves over a specified number of columns. The arguments follow:

- ✓ **The value to find in the leftmost column of the table.**
- ✓ **The address of the table itself:** This is either a range or a named area.
- ✓ **The column offset from the leftmost column:** This is not a fixed column number but rather the number of columns relative from the leftmost column.
- ✓ **A true or false value:** If true (or omitted), `VLOOKUP` finds an approximate match. If false, an exact match is required. For an approximate match, the column must be sorted in ascending order.

Figure 14-10 shows an example of using `VLOOKUP`. The worksheet displays products and annual revenue data for the fictitious guitar shop. The range A8:D39 has been named `Sales`.

The goal is to use `VLOOKUP` to extract the sales amount for the Wireless Gig Kit. However, the product names are in the second column of the `Sales` range, and `VLOOKUP` normally searches in the first column. You can use `OFFSET` to force `VLOOKUP` to search for Wireless Gig Kit in the second column of the range, like the following. This is the formula in cell B3: `=VLOOKUP("Wireless Gig Kit",OFFSET(Sales,0,1),3,FALSE)`.

B3 =VLOOKUP("Wireless Gig Kit",OFFSET(Sales,0,1),3,FALSE)

A	B	C	D	E
1 SALES FOR 2004				
2				
3 Total for the Wireless Gig Kit	\$	75,000		
4				
5				
6				
7				
8 Vendor	Product	Category	Amount	
9 Great Guitars	Stratoblaster 9000	Instrument	\$ 129,000	
10 Great Guitars	Flying X	Instrument	\$ 87,000	
11 Great Guitars	Guitarist's Super Road Kit	Accessory	\$ 32,000	
12 Great Guitars	All-in-one Effects Box	Accessory	\$ 6,750	
13 Sound Accessories	Grow in the Dark Guitar Strap	Accessory	\$ 4,350	
14 Sound Accessories	Wireless Gig Kit	Accessory	\$ 75,000	
15 Sound Accessories	Classic Amp Imitator	Accessory	\$ 16,700	
16 Sound Accessories	6 Foot Cables	Accessory	\$ 4,000	
17 Sound Accessories	10 Foot Cables	Accessory	\$ 8,500	
18 Sound Accessories	18 Foot Cables	Accessory	\$ 6,250	
19 Sound Accessories	1 Foot Cables	Accessory	\$ 2,250	
20 Sound Accessories	Mini Road Recorder	Accessory	\$ 40,000	
21 Sound Accessories	Sustainer Sound Box	Accessory	\$ 7,000	
22 Sound Accessories	Rocker Pedal	Accessory	\$ 7,250	
23 Sound Accessories	Rocker Pedal Deluxe	Accessory	\$ 5,250	
24 Traditional Instruments	Beginner Banjo	Instrument	\$ 27,000	
25 Traditional Instruments	Intermediate Banjo	Instrument	\$ 14,750	
26 Traditional Instruments	Beginner Mandolin	Instrument	\$ 1,450	
27 Traditional Instruments	Intermediate Mandolin	Instrument	\$ 6,500	

Figure 14-10:
Using
VLOOKUP to
locate data
in a table.

Note that the offset specified as the third argument to VLOOKUP is 3. That's because the sales figures are in the third column relative to the Products column, where VLOOKUP is performing its search.

Here's how to use either HLOOKUP or VLOOKUP:

1. Click a cell where you want the result to appear.
2. Enter either =HLOOKUP(or =VLOOKUP(to start the function.
3. If using
 - HLOOKUP: Enter the value that you want to find in the top row of the table.
 - VLOOKUP: Enter the value that you want to find in the first column of the table.
4. Enter a comma (,).
5. Enter the range address that defines the table of data, or enter its name if it has been assigned one.
6. Enter a comma (,).
7. If using
 - HLOOKUP: Enter a number to indicate the row of the value to return.
 - VLOOKUP: Enter a number to indicate the column of the value to return.

Remember that the number you enter here is relative to the range or area defined in the second argument.

8. Optionally, enter a comma (,) and FALSE.

This forces the function to find an exact match for the value entered in the first argument.

9. Type a), and press Enter.



Excel also provides the LOOKUP function, which is specialized for returning values from single-column or single-row ranges. See Excel Help for more information on this function.

MATCH

The MATCH function returns the relative row number or column number of a value in a table. The key point here is that MATCH returns the relative value but does not return the value itself.

This function is useful when you need an item's position. You are not often interested in this information by itself but may use it in a more complex formula. We show you how shortly.

MATCH takes three arguments:

- ✓ **The value to search for:** This can be a number, text, or a logical value.
- ✓ **Where to look:** This is a range spanning a single row or column, or a named area that comprises a single row or column.
- ✓ **How the match is to be applied:** This argument is optional.

The third argument can be one of three values. They work as follows:

- ✓ 1 tells MATCH to find the largest value that is less than or equal to the lookup value. The array must be sorted in ascending order. This is the default value if the argument is omitted.
- ✓ -1 tells MATCH to find the smallest value that is greater than or equal to the lookup value. The array must be sorted in descending order.
- ✓ 0 tells MATCH to find the first value that is an exact match. The array need not be sorted.

Figure 14-11 shows the products and revenue for the guitar shop. Note that the information has been sorted in ascending order according to the Amount column. The goal is to get a count of how many products have sales less than \$10,000. MATCH makes this easy, as shown in Figure 14-11. This formula is in cell B4: `=MATCH(10000,OFFSET(Sales,0,3,ROWS(Sales),1))-1`.

Take this formula apart from the inside out. First, you know that MATCH needs a reference to the column where it is to search — in this case, the Amount column in the Sales range. Sounds like a job for OFFSET! Type the following:

`OFFSET(Sales,0,3,ROWS(Sales),1)`

This returns a range that has the following characteristics:

- ✓ Offset by no rows and three columns from the Sales range
- ✓ Has a height equal to the number of rows in Sales
- ✓ Has a width of one column



Now that you have this range, you can tell MATCH to look for the largest value that is less than or equal to 10000. Because the data is sorted, the relative position of this value in the range is one more than the number of products with sales less than \$10,000. Why one more? Because the heading row at the top of the range is counted too — so you subtract 1 to get the final answer.

B4					
	A	B	C	D	E
1					
2					
3					
4	Products with sales < 10,000				10
5					
6					
7	Vendor	Product	Category	Amount	
8	Traditional Instruments	Beginner Mandolin	Instrument	\$ 1,450	
9	Sound Accessories	1 Foot Cables	Accessory	\$ 2,250	
10	Sound Accessories	Acoustic Guitar Strings, Heavy	Strings	\$ 2,500	
11	Sound Accessories	Electric Guitar Strings, Heavy	Strings	\$ 2,950	
12	Sound Accessories	Acoustic Guitar Strings, Light	Strings	\$ 3,750	
13	Sound Accessories	Acoustic Guitar Strings, Medium	Strings	\$ 3,950	
14	Sound Accessories	6 Foot Cables	Accessory	\$ 4,000	
15	Sound Accessories	Glow in the Dark Guitar Strap	Accessory	\$ 4,350	
16	Sound Accessories	Electric Guitar Strings, Medium	Strings	\$ 5,000	
17	Sound Accessories	Rocker Pedal Deluxe	Accessory	\$ 5,250	
18	Sound Accessories	18 Foot Cables	Accessory	\$ 6,250	
19	Traditional Instruments	Intermediate Mandolin	Instrument	\$ 6,500	
20	Great Guitars	All-in-one Effects Box	Accessory	\$ 6,750	
21	Sound Accessories	Sustainer Sound Box	Accessory	\$ 7,000	
22	Sound Accessories	Rocker Pedal	Accessory	\$ 7,250	
23	Sound Accessories	Electric Guitar Strings, Light	Strings	\$ 7,300	
24	Sound Accessories	Electric Guitar Strings, Extra Light	Strings	\$ 7,500	
25	Sound Accessories	10 Foot Cables	Accessory	\$ 8,500	
26	Traditional Instruments	Intermediate Banjo	Instrument	\$ 14,750	
27	Sound Accessories	Classic Amp Imitator	Accessory	\$ 16,700	
28	Traditional Instruments	Beginner Banjo	Instrument	\$ 27,000	

Figure 14-11:
Making a
match.

Here's how to use the MATCH function:

1. **Click a cell where you want the result to appear.**
2. **Enter =MATCH(to start the function.**
3. **Enter a value to match.**

This can be a numeric, text, or logic value. You can enter a cell address provided the referenced cell has a usable value.

4. **Enter a comma (,).**
5. **Enter the range in which to look for a match.**

This can be a range reference or a named area.

6. **Optionally, enter a comma (,) and enter a -1, 0, or 1 to tell the function how to make a match.**

The default is 1. A 0 forces an exact match.

7. **Type a), and press Enter.**

The information returned by MATCH can be helpful when you use it with the INDEX function. INDEX returns the value found at a specified row and column intersection within a table. You can use MATCH to find the row and find the column and then use INDEX to get the actual data.

INDEX takes three arguments:

- ✓ The table to look in as a range address or range name
- ✓ The row number relative to the table's first row
- ✓ The column number relative to the table's leftmost column

The return value is the value of the cell where the row and column intersect.

Figure 14-12 shows an example where INDEX retrieves a value from a table that summarizes some guitar-shop sales by product and quarter. The table range in this example has been named Sales_by_qtr. The following formula, in cell C2, extracts the sales for 6 Foot Cables for Qtr 2:

```
=INDEX(Sales_by_qtr, MATCH("6 Foot Cables",  
    OFFSET(Sales_by_qtr,0,0,ROWS(Sales_by_qtr),1),0  
), MATCH("Qtr 2", OFFSET(Sales_by_qtr,  
    0,0,1,COLUMNS(Sales_by_qtr))))
```

Wow, that's quite a cell full of formula! But you already know everything you need to understand it. The first argument to INDEX is no mystery — it is simply the name assigned to the table. The second and third arguments, which tell INDEX what cell to look in, are complicated. Look at the first one, for the row argument:

```
MATCH("6 Foot Cables", OFFSET(Sales_by_qtr,  
0,0,ROWS(Sales_by_qtr),1),0)
```

You want to look down the table's first column, where the product names are listed, and find the row that contains 6 Foot Cables. You also know that the MATCH function is just right for this job and that the function needs to know where to look. In other words, you must tell it the address of the table's first column. Here is where OFFSET comes into play:

```
OFFSET(Sales_by_qtr, 0, 0, ROWS(Sales_by_qtr), 1)
```

This call to OFFSET returns a range address that has the following characteristics:

- ✓ Is located with reference to the range Sales_by_qtr
- ✓ Is offset from Sales_by_qtr by zero rows and zero columns (in other words, starts at cell B7)
- ✓ Contains the same number of rows as Sales_by_qtr
- ✓ Contains one column

The result is that this call to OFFSET returns the range B7:B17. The MATCH function becomes this, in effect:

```
MATCH("6 Foot Cables", B7:B17, 0)
```

Because an exact match is requested, the data does not have to be sorted. MATCH finds the search text in the eighth row relative to the top of the table. This is the value that INDEX uses for its row argument. The column argument to INDEX is handled in the same way.

Here's how to use the INDEX function:

- 1. Click a cell where you want the result to appear.**
- 2. Enter =INDEX(to start the function.**
- 3. Enter a reference to the table.**

You can drag the mouse over the range or enter its address. If the table has been named, you can enter the name.

4. Enter a comma (,).

5. Enter the row number relative to the table's first row.

This number can be the result of a calculation or the value returned from a function.

6. Enter a comma (,).

7. Enter the column number relative to the table's leftmost column.

This number can be the result of a calculation or the value returned from a function.

8. Type a), and press Enter.

The screenshot shows an Excel spreadsheet with a table of products and their prices across four quarters. The formula bar shows the following formula: `=INDEX(Sales_by_qtr,MATCH("6 Foot Cables",OFFSET(Sales_by_qtr,0,0,ROWS(Sales_by_qtr),1),0),MATCH("Qtr 2",`

Product	Qtr 1	Qtr 2	Qtr 3	Qtr 4
Beginner Mandolin	\$223	\$255	\$310	\$316
1 Foot Cables	\$232	\$255	\$223	\$227
Acoustic Guitar Strings, Heavy	\$432	\$475	\$415	\$423
Electric Guitar Strings, Heavy	\$121	\$133	\$116	\$119
Acoustic Guitar Strings, Light	\$13	\$14	\$12	\$13
Acoustic Guitar Strings, Medium	\$143	\$157	\$137	\$140
6 Foot Cables	\$177	\$196	\$170	\$173
Glow in the Dark Guitar Strap	\$245	\$270	\$235	\$240
Electric Guitar Strings, Medium	\$199	\$219	\$191	\$195
Rocker Pedal Deluxe	\$154	\$169	\$149	\$151

Figure 14-12:
Using
INDEX to
extract data
from a table.

Chapter 15

Digging Up the Facts

In This Chapter

- ▶ Getting information about a cell or range
 - ▶ Finding out about Excel or your computer system
 - ▶ Testing for numbers, text, and errors
-

In this chapter, we show you how to use Excel's information functions, which you use to obtain information about cells, ranges, and the workbook you're working in. You can even get information about the computer you're using. What will they think of next!?

The information functions are great for getting formulas to focus on just the data that matters. Some functions even help shield you from Excel's confusing error messages. The first time we saw the #NAME? error we thought Excel was asking us to enter a name (just another of the more exciting Excel moments). Now, at least we know to use the ISERROR or ERROR.TYPE functions to make error messages more meaningful. And after reading this chapter, so will you!

Getting Informed with the CELL Function

The CELL function provides feedback about cells and ranges in a worksheet. You can find out what row and column a cell is in, what type of formatting it has, whether it's protected, and so on.

CELL takes two arguments:

- ✓ The first argument, which is enclosed in double quotes, tells the function what kind of information to return.
- ✓ The second argument tells the function which cell or range to evaluate. If you specify a range that contains more than one cell, the function returns information about the top-left cell in the range. The second argument is optional; when it isn't provided, Excel reports back on the most recently changed cell.

Table 15-1 shows the list of possible entries for the first argument of the CELL function.

<i>Argument</i>	<i>Example</i>	<i>Comment</i>
address	=CELL ("address")	Returns the address of the last changed cell.
col	=CELL ("col", Sales)	Returns the column number of the first cell in the Sales range.
color	=CELL ("color", B3)	Tells whether a particular cell (in this case, cell B3) is formatted in such a way that negative numbers are represented in color. The number, currency, and custom formats have selections for displaying negative numbers in red. If the cell is formatted for color-negative numbers, a 1 is returned; otherwise, a 0 is returned.
contents	=CELL ("contents", B3)	Returns the contents of a particular cell (in this case, cell B3). If the cell contains a formula, returns the result of the formula and not the formula itself.
filename	=CELL ("filename")	Returns the path, filename, and work sheet name of the workbook and worksheet that has the CELL function in it (for example, C:\Customers\ [Acme Company]Sheet1). Results in a blank answer in a new workbook that has not yet been saved.
format	=CELL ("format", D12)	Returns a cell's number format (in this case, cell D12). See Table 15-2 for a list of possible returned values.
parentheses	=CELL ("parentheses", D12)	Returns 1 if a cell (in this case, D12) is formatted to have either positive values or all values displayed with parentheses. Otherwise, 0 is returned. A custom format is needed to make parentheses appear with positive values in the first place.

<i>Argument</i>	<i>Example</i>	<i>Comment</i>
prefix	=CELL("prefix", R25)	Returns the type of text alignment in a cell (in this case, cell R25). There are a few possibilities: a single quotation mark (') if the cell is left-aligned; a double quotation mark (") if the cell is right-aligned; a carat (^) if the cell is set to centered; or a backslash (\) if the cell is fill-aligned. If the cell being evaluated is blank or has a number, then the function returns nothing.
protect	=CELL("protect", D12)	Returns 1 if a cell's protection (in this case, cell D12) is set to locked; otherwise, a 0 is returned. The returned value is not affected by whether the worksheet is currently protected.
row	=CELL("row", Sales)	Returns the row number of the first cell in the Sales range.
type	=CELL("type", D12)	Returns a value corresponding to the type of information in a cell (in this case, cell D12). There are three possible values: b if the cell is blank; 1 if the cell has alphanumeric data; and v for all other possible values including numbers and errors.
width	=CELL("width")	Returns the width of the last changed cell, rounded to an integer. For example a width of 18.3 is returned as 18.

The second argument, whether it's there or not, plays a key role in how the CELL function works. When included, the second argument is either a cell address, such as B12, or a range name, such as Sales. Of course, you could have a range that is only one cell, but let's not confuse the issue!



If you enter a nonexistent range name for the second argument, Excel returns the #NAME? error. Excel can't return information about something that doesn't exist!

An interesting way to use CELL is to keep track of the last entry on a worksheet. Say you're updating a list of values. The phone rings and you're tied up for a while on the call. When you get back to your list, you've forgotten where you left off. Yikes! What a time to think "If only I had used the CELL function!"

Figure 15-1 shows such a worksheet. Cell B18 displays the address of the last cell that was changed.

Figure 15-1:
Keeping track of which cell had the latest entry.

	A	B	C
1	Office	Contracts	
2	Baltimore	15	
3	Birmingham	16	
4	Bismark	12	
5	Chicago	16	
6	Cleveland	14	
7	Denver	15	
8	Detroit	22	
9	Houston	24	
10	Lexington	20	
11	Norfolk	15	
12	Phoenix	16	
13	Raleigh	18	
14	St. Louis	24	
15	St. Paul	15	
16			
17			
18	Last Cell Changed:	\$D\$6	
19			

Using CELL with the filename argument is great for displaying the workbook's path. This technique is common for printed worksheet reports. Being able to find the workbook file that a report was printed from six months ago is a real timesaver. Don't you just love it when the boss gives you an hour to create a report, doesn't look at it for six months, and *then* wants to make a change? Here's how you enter the CELL function to return the filename:

```
=CELL("filename")
```

You can format cells in many ways. When the first argument to CELL is `format`, a code is returned that corresponds to the formatting. The possible formats are those found in the Format Cells dialog box. Table 15-2 shows the formats and the code that CELL returns.

Table 15-2 Returned Values for the `format` Argument

<i>Format</i>	<i>Returned Value from CELL Function</i>
General	G
0	F0
#,##0	,0
0.00	F2

Format	Returned Value from CELL Function
#,##0.00	,2
\$#,##0_); (\$#,##0)	C0
\$#,##0_); [Red] (\$#,##0)	C0-
\$#,##0.00_); (\$#,##0.00)	C2
\$#,##0.00_); [Red] (\$#,##0.00)	C2-
0%	P0
0.00%	P2
0.00E+00	S2
# ?/? or ??/??	G
m/d/yy or m/d/yy h:mm or mm/dd/yy	D4
d-mmm-yy or dd-mmmm-yy	D1
d-mmm or dd-mmm	D2
mmm-yy	D3
mm/dd	D5
h:mm AM/PM	D7
h:mm:ss AM/PM	D6
h:mm	D9
h:mm:ss	D8

Using CELL with the `format` argument lets you add a bit of smarts to your worksheet. Figure 15-2 shows an example of CELL making sure information is correctly understood. The dates in Column A are of the `d-mmm` format. The downside of this format is that the year is not known. So, cell A1 has been given a formula that uses CELL to test the dates' format. If the `d-mmm` format is found in the first date (in cell A4), then cell A1 displays a message that includes the year from cell A4. After all, cell A4 *has* a year — it's just formatted not to show it. This way the year is always present — either in the dates themselves, or at the top of the worksheet.

Figure 15-2:
Using CELL
and the
format
argument to
display a
useful
message.

	A	B	C
1	Receipts for 2006		
2			
3	Date	Amount	
4	16-Feb	\$ 709.77	
5	20-Feb	\$ 406.90	
6	4-Mar	\$ 522.10	
7	12-Mar	\$ 548.55	
8	16-Mar	\$ 311.86	
9	22-Mar	\$ 275.75	
10	22-Mar	\$ 750.00	
11	1-Apr	\$ 771.15	
12	4-Apr	\$ 644.36	
13	10-Apr	\$ 945.90	
14	19-Apr	\$ 842.12	
15	15-May	\$ 505.65	
16	17-May	\$ 689.43	
17	27-May	\$ 410.34	
18	10-Jun	\$ 321.09	
19	29-Jun	\$ 758.85	
20			
21			

The formula in cell A1 — `=IF(CELL("format",A4)="D2", "Receipts for "&YEAR(A4), "Receipts")` — says that if the formatting in A4 is d-mmm (according to the values in Table 15-2), then display the message with the year; otherwise, just display Receipts.

Here's how to use the CELL function:

1. Position the cursor in the cell where you want the results to appear.
2. Enter `=CELL(` to begin the function entry.
3. Enter one of the first argument choices listed in Table 15-1.
Make sure to surround it with double quotes (" ").
4. If you want to tell the function which cell or range to use, enter a comma (,).
5. If you want, enter a cell address or the name of a range.
6. Enter a), and press Enter.

Getting Information about Excel and Your Computer System

Excel provides the INFO function to get information about your computer and about the program itself. INFO takes a single argument that tells the function what type of information to return. Table 15-3 shows how to use the INFO function.

Argument	Example	Comment
directory	=INFO("directory")	Returns the path of the current directory. Note that this is not necessarily the same path of the open workbook.
memavail	=INFO("memavail")	Returns the amount of available memory in bytes.
memused	=INFO("memused")	Returns the amount of memory, in bytes, being used at the time the function is run. The more open applications and/or files, the higher the number.
numfile	=INFO("numfile")	Returns the number of worksheets in all open workbooks. Includes worksheets of add-ins, so the number could be misleading.
origin	=INFO("origin")	Returns the address of the cell at the top and to the left of the scrollable area. An A\$ prefix in front of the cell address is for compatibility with Lotus 1-2-3.
osversion	=INFO("osversion")	Returns the name of the current operating system.
recalc	=INFO("recalc")	Returns the status of the recalculation mode: either Automatic or Manual.
release	=INFO("release")	Returns the version number of Excel being run.
system	=INFO("system")	Returns the name of the operating environment: either mac or pcdos.
totmem	=INFO("totmem")	Returns the sum of the available memory and the used memory.

One useful application of the INFO function is to use the returned Excel version number to determine whether the workbook can use a newer feature. For example, the ability to work with XML data has only been available in Excel 2002 and later. By testing the version number, you can be notified whether you can work with XML data. This formula uses the `release` choice as the argument:

```
=IF(INFO("release")>9,"This version can import XML", "This version cannot import XML")
```

Figure 15-3 shows values returned with the INFO function. The information shows facts about Ken's computer. Please, no comments on how much memory he has!

Figure 15-3:
Getting facts about the computer with the INFO function.

	A	B
1	Using the INFO function	
2		
3	Type of Information:	Returned Value
4		
5	directory	C:\Documents\
6	numfile	6
7	origin	\$A:\$A\$1
8	osversion	Windows (32-bit) NT 5.01
9	recalc	Automatic
10	release	12.0
11	system	pcdos
12		
13		
14		

Here's how to use the INFO function:

1. Position the cursor in the cell where you want the results to appear.
2. Enter `=INFO(` to begin the function entry.
3. Enter one of the argument choices listed in Table 15-3.
Make sure to surround it with double quotes (" ").
4. Type a `)`, and press Enter.

Finding What IS and What IS Not

A handful of IS functions report back a true or false answer about certain cell characteristics — for example, is a cell blank or does it contain text? These functions are often used in combination with other functions, typically the IF function, to handle errors or other unexpected or undesirable results.

The errors Excel reports are not very friendly. What on earth does #N/A really tell you? The functions we describe in this section won't make the error any clearer, but they give you a way to instead display a friendly message like "Something is wrong, but I don't know what it is."

Table 15-4 shows the IS functions and how they're used. They all return either True or False, so the table just lists them.

<i>Function</i>	<i>Comment</i>
=ISBLANK (value)	Tells whether a cell is blank.
=ISERR (value)	Tells whether a cell contains any error other than #N/A.
=ISERROR (value)	Tells whether a cell contains any error.
=ISLOGICAL (value)	Tells whether value is logical.
=ISNA (value)	Tells whether a cell contains the #N/A error.
=ISNONTEXT (value)	Tells whether a cell contains a number or error.
=ISNUMBER (value)	Tells whether a cell contains a number.
=ISREF (value)	Tells whether value is a reference.
=ISTEXT (value)	Tells whether a cell contains text.

ISERR, ISERROR, and ISNA

Three of the IS functions — ISERR, ISERROR, and ISNA — tell you about an error.

Error Function

ISERR

Comments

Returns true if the error is anything except the #N/A error. For example, the #DIV/0! error returns true.

ISNA

The opposite of ISERR. It only returns true if the error is #N/A.

ISERROR

Returns true for any type of error. This includes #N/A, #VALUE!, #REF!, DIV/0!, #NUM!, #NAME?, and #NULL!.

Why is #N/A treated separately? It is excluded from being handled with ISERR and has its own ISNA function. Actually, you can use #N/A to your advantage to avoid errors. How so? Figure 15-4 shows an example that calculates the percentage of surveys returned for some of Florida's larger cities. The calculation is simple — just divide the returned number by the number sent.

However, errors do creep in. (Creepy errors, yuck!) For example, no surveys were sent to Gainesville, yet 99 came back. Interesting! The calculation becomes a division by zero error, which makes sense. On the other hand, Tallahassee had no surveys sent, but here the returned value is the #N/A error, purposely entered. Next, look at Column E. In this column, `True` or `False` is returned to indicate whether the calculation, per city, should be considered an error — Gainesville true, Tallahassee false.

`true` or `false` appears in Column E because all the cells in Column E use the ISERR function. The formula in cell E13, which tests the calculation for Tallahassee, is `=ISERR(D13)`.

Simply put, D13 displays the #N/A error because its calculation (`=C13/B13`) uses a cell with an entered #N/A. The ISERR does not consider #N/A to be an error; therefore, E13 returns `False`. The upshot to all this is that eyeballing Column E makes distinguishing entry and math errors from purposeful flagging of certain rows as having incomplete data easy.

Figure 15-4:
Putting an
error to your
advantage.

	A	B	C	D	E	F
1	Location	Number of Surveys Sent	Number of Surveys Returned	Response Rate	Error?	
2						
3						
4	Daytona Beach	300	120	40.00%	FALSE	
5	Gainesville	0	99	#DIV/0!	TRUE	
6	Jacksonville	300	65	21.67%	FALSE	
7	Key West	300	58	19.33%	FALSE	
8	Melbourne	300	111	37.00%	FALSE	
9	Miami	300	144	48.00%	FALSE	
10	Orlando	300	168	56.00%	FALSE	
11	Sarasota	300	22	7.33%	FALSE	
12	St. Petersburg	300	Unknown	#VALUE!	TRUE	
13	Tampa	300	#N/A	#N/A	FALSE	
14						
15						

ISBLANK, ISNONTEXT, ISTEXT, and ISNUMBER

The ISBLANK, ISNONTEXT, ISTEXT, and ISNUMBER functions tell you what type of data is in a cell.

Error Function

ISBLANK

Comments

Returns true if the cell is empty. Returns false otherwise.

Error Function

ISNONTEXT

Comments

Returns true if the cell contains anything that is not text: a number, a date/time, or an error. Also returns true if the cell is blank. Returns false if the cell contains text or a formula whose result is text.

ISTEXT

The opposite of ISNONTEXT: Returns true if the cell contains text or a formula whose result is text. Returns false otherwise.

ISNUMBER

Returns true if the cell contains a number or a formula whose result is a number. Returns false otherwise.

ISBLANK returns true when nothing is in a cell. Using ISBLANK is useful to count how many cells in a range are blank. Perhaps you're responsible for making sure that 200 employees get their timesheets in every week. You can use a formula that lets you know how many employees have not yet handed in their hours.

Such a formula uses ISBLANK along with the IF and SUM functions, like this:

```
{=SUM(IF(ISBLANK(B5:B204),1,0))}
```

This formula makes use of an array. See Chapter 3 for more information on using array formulas. Figure 15-5 shows how this formula works. In columns A and B are long lists of employees and their hours. The formula in cell A1 reports how many employees are missing their hours.

Figure 15-5:
Calculating
how many
employees
are missing
an entry.

	A	B	C	D	E
1	14 employees have not entered hours				
2					
3					
4	Employee ID	Hours			
5	72611	18			
6	34458				
7	37618	40			
8	85263	40			
9	21252	42			
10	28517	26			
11	45436	44			
12	12277	28			
13	31171	24			
14	31451	26			
15	76484	16			
16	31857	27			
17	76227	32			
18	13724	34			
19	32327	35			
20	28528	41			
21	72581	29			
22	37867	38			
23	86245	29			
24	67513				
25	68673	40			
26	72747	28			
27	66466	10			

ISTEXT returns `True` when a cell contains any type of text. ISNONTTEXT returns `True` when a cell contains anything that is not text, including numbers, dates, and times. The ISNONTTEXT function also returns `True` if the cell contains an error.

The ISNUMBER function returns `True` when a cell contains a number, which can be an actual number or a number resulting from evaluation of a formula in the cell. You can use ISNUMBER as an aid to help data entry. Say you designed a worksheet that people fill out. One of the questions is age. Most people would enter a numeric value such as 18, 25, 70, and so on. But someone could type in the age as text, such as eighteen, thirty-two, or “none of your business.” An adjacent cell could use ISNUMBER to return a message about entering the numeric age. The formula would look something like this:

```
=IF(ISNUMBER(B3), "", "Please enter your age as a number")
```

Here's how to use any of the IS functions:

- 1. Position the cursor in the cell where you want the results to appear.**
- 2. Enter one of the IS functions.**
For example, enter `=ISTEXT(` to begin the function entry.
- 3. Enter a cell address.**
- 4. Enter a `)`, and press `Enter`.**

The result is always either `True` or `False`.

Getting to Know Your Type

The TYPE function tells you what the type of the information is. Possible types follow:

- ✓ Number
- ✓ Text
- ✓ A logical value
- ✓ An error
- ✓ An array

In all cases TYPE returns a number:

- ✓ 1 is returned for numbers.
- ✓ 2 is returned for text.
- ✓ 4 is returned for logical values.
- ✓ 16 is returned for errors.
- ✓ 64 is returned for arrays.

Figure 15-6 shows each of these values returned by the TYPE function. Cells B3:B7 contain the TYPE function, with each row looking at the adjacent cell in Column A. The returned value of 64 in cell B7 is a little different. This indicates an array as the type. The formula in cell B7 is `=TYPE(A7:A9)`. This is an array of values from cells A7:A9.

Figure 15-6:
Getting the
type of the
data.

	A	B	C
1	Data	TYPE	
2			
3	100	1	
4	Apples	2	
5	TRUE	4	
6	#DIV/0!	16	
7	{14, 16, 18}	64	
8			
9			
10			

Here's how to use the TYPE function:

1. **Position the cursor in the cell where you want the results to appear.**
2. **Enter =TYPE(to begin the function entry.**
3. **Enter a cell address, or click a cell.**
4. **Enter a), and press Enter.**

The `ERROR.TYPE` function returns a number that corresponds to the particular error in a cell. Table 15-5 shows the error types and the returned numbers.

Table 15-5	Getting a Number of an Error
<i>Error Type</i>	<i>Returned Number</i>
#NULL!	1
#DIV/0!	2

(continued)

Error Type	Returned Number
#VALUE!	3
#REF!	4
#NAME?	5
#NUM!	6
#N/A	7

The best thing about the `ERROR.TYPE` function is that you can use it to change those pesky errors into something readable! To do this, use the `CHOOSE` function along with `ERROR.TYPE`, like this:

```
=CHOOSE(ERROR.TYPE(H14),"Nothing here!","You can't divide  
by 0","A bad number has been entered","The  
formula is referencing a bad cell or  
range","There is a problem with the  
entry","There is a problem with the entered  
value","Something is seriously wrong!")
```

See Chapter 14 for assistance on using the `CHOOSE` function. This is how you use the `ERROR.TYPE` function:

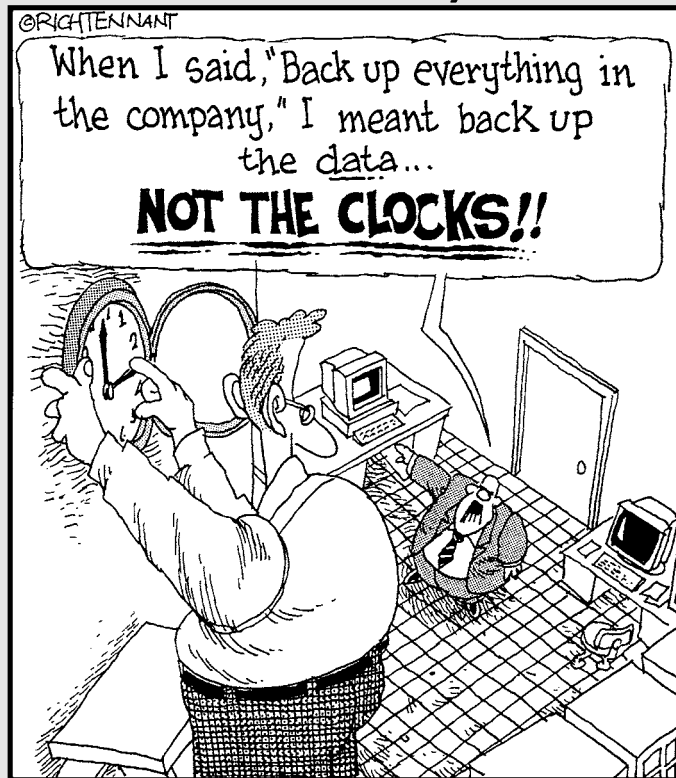
- 1. Position the cursor in the cell where you want the results to appear.**
- 2. Enter `=ERROR.TYPE(` to begin the function entry.**
- 3. Enter a cell address, or click a cell.**
- 4. Type a `)`, and press Enter.**

Part IV

Working with Data

The 5th Wave

By Rich Tennant



In this part . . .

We show you a variety of functions that work with dates and times, looking up values, getting information about your information, and manipulating text. We show you how to calculate how long something will take. Excel even has a function that counts elapsed days but knows not to count the weekends. How cool is that!? We show you how to determine what day of the week a date is. In this part is the notable IF function, an Excel workhorse. Got a lot of data on a worksheet? The Excel lookup and database functions make it easy to find a needle in that haystack! Finally, several functions work with text. What for, you ask? Ever need to go from last name first to first name last? We show you how. How about finding a piece of text inside a larger one? Another no-brainer with Excel on your side.

Chapter 16

Writing Home about Text Functions

In This Chapter

- ▶ Assembling, altering, and formatting text
 - ▶ Figuring out the length of text
 - ▶ Comparing text
 - ▶ Searching for text
-

A rose is still a rose by any other name. Or maybe not, when you use Excel's sophisticated text-manipulation functions to change it into something else. Case in point: You can use the REPLACE function to change a rose into a tulip or a daisy, literally!

Did you ever have to work on a list where people's full names are in one column but you need to use only their last names? You could extract the last names to another column manually, but that strategy gets pretty tedious for more than a few names. What if the list contains hundreds of names? This is just one example of text manipulations that you can easily and quickly do with Excel's text functions.

Breaking Apart Text

Excel has three functions that are used to extract part of a text value (often referred to as a *string*). The LEFT, RIGHT, and MID functions let you get to the parts of a text value that their name implies, extracting part of a text value from the left, the middle, or the right. Mastering these functions gives you the power to literally break text apart.

How about this: You have a list of codes of inventory items. The first three characters are the vendor ID and the other characters are the part ID. You need just the vendor IDs. How do you do this? Or how do you get the part numbers not including the vendor IDs? Excel functions to the rescue!

Bearing to the LEFT

The LEFT function lets you grab a specified number of characters from the left side of a larger string. All you do is tell the function what or where the string is and how many characters you need to extract.

Figure 16-1 demonstrates how the LEFT function isolates the vendor ID in a hypothetical product code list (Column A). The vendor ID is the first three characters in each product code. You want to extract the first three characters of each product code and put them in column B. You put the LEFT function in Column B with the first argument, specifying where the larger string is (Column A) and you put the second argument, specifying how many characters to extract (three). See Figure 16-1 for an illustration of this worksheet with the LEFT formula visible in the Formula Bar. (What's Column C in this worksheet? We get to that in the next section.)



What if you ask LEFT to return more characters than the entire original string contains? No problem. In this case, LEFT simply returns the entire original string. The same is true for the RIGHT function, explained in the next section.

INVENTORY CONTROL		
Product Code	Vendor	Internal Tracking Number
WES7164	WES	7164
NER6574	NER	6574
NER6090	NER	6090
APP2341	APP	2341
BOT1466	BOT	1466
POW1251	POW	1251
APP5343	APP	5343
POW7622	POW	7622
WES1111	WES	1111
APP7235	APP	7235
POW1524	POW	1524
WES3113	WES	3113
BOT5482	BOT	5482
NER4526	NER	4526
WES5968	WES	5968
BOT8374	BOT	8374
TRE2762	TRE	2762
APP4251	APP	4251
APP2376	APP	2376
POW4664	POW	4664

Figure 16-1:
Getting the
three left
characters
from a
larger
string.

Try it yourself! The LEFT function is really handy and yet so easy to use!

1. **Position the cursor in the cell where you want the extracted string displayed.**
2. **Enter =LEFT(to start the function.**
3. **Click the cell containing the original string, or enter its address.**
4. **Enter a comma (,).**
5. **Enter a number.**

This number tells the function how many characters to extract from the left of the larger string. If you enter a number that is equal to or larger than the number of characters in the string, then the whole string is returned.

6. **Type a), and press Enter.**

Swinging to the RIGHT

Excel does not favor sides. Because there is a LEFT function, there also is a RIGHT function. RIGHT extracts a certain number of characters from the right of a larger string. It works pretty much the same way as the LEFT function.

Column C of Figure 16-1 uses the RIGHT function to extract the rightmost four characters from the product codes. Cell C4, for example, has this formula:
`=RIGHT(A4, 4)`.

Here's how to use the RIGHT function:

1. **Position the cursor in the cell where you want the extracted string displayed.**
2. **Enter =RIGHT(to start the function.**
3. **Click the cell containing the original string, or enter its address.**
4. **Enter a comma (,).**
5. **Enter a number.**

This number tells the function how many characters to extract from the right of the larger string. If you enter a number that is equal to or larger than the number of characters in the string, then the whole string is returned.

6. **Type a), and press Enter.**



Use LEFT and RIGHT to extract characters from the start or end of a text string. Use MID to extract characters from the middle.

Staying in the MIddle

MID is a powerful text extraction function. It lets you pull out a portion of a larger string—from anywhere within the larger string. The LEFT and RIGHT functions allow you to extract from the start or end of a string but not the middle. MID gives you essentially complete flexibility.

MID takes three arguments: the larger string (or a reference to one); the character position to start at; and how many characters to extract. Here's how to use MID:

- 1. Position the cursor in the cell where you want the extracted string displayed.**
- 2. Enter =MID(to start the function.**
- 3. Click the cell that has the full text entry, or enter its address.**
- 4. Enter a comma (,).**
- 5. Enter a number to tell the function which character to start the extraction from.**

This number can be anything from 1 to the full count of characters of the string. Typically the starting character position used with MID is greater than 1. Why? If you need to start at the first position, you may as well use the simpler LEFT function. If you enter a number for the starting character position that is greater than the length of the string, then nothing is returned.

- 6. Enter a comma (,).**
- 7. Enter a number to tell the function how many characters to extract.**

If you enter a number that is greater than the remaining length of the string, then the full remainder of the string is returned. For example, if you tell MID to extract characters 2 through 8 of a six-character string, then MID returns characters 2 through 6.

- 8. Type a), and press Enter.**

Here are some examples of how MID works:

Example	Result
=MID ("APPLE" , 4 , 2)	LE
=MID ("APPLE" , 4 , 1)	L
=MID ("APPLE" , 2 , 3)	PPL
=MID ("APPLE" , 5 , 1)	E

Figure 16-2 shows how the MID function helps isolate the fourth and fifth characters in the hypothetical inventory shown in Figure 16-1. These characters could represent a storage-bin number for the inventory item. The MID function makes it easy to extract this piece of information from the larger product code.

D4		=MID(A4,4,2)	
A	B	C	D
1	INVENTORY CONTROL		
2			
3	Product Code	Vendor	Internal Tracking Number
4	WES7164	WES	7164
5	NER6574	NER	6574
6	NER8090	NER	8090
7	APP2341	APP	2341
8	BOT1466	BOT	1466
9	POW1251	POW	1251
10	APP5343	APP	5343
11	POW7622	POW	7622
12	WES1111	WES	1111
13	APP7235	APP	7235
14	POW1524	POW	1524
15	WES3113	WES	3113
16	BOT5452	BOT	5452
17	NER4526	NER	4526
18	WES6968	WES	6968
19	BOT8374	BOT	8374
20	TRE2762	TRE	2762
21	APP4251	APP	4251

Figure 16-2:
Using MID
to pull out
characters
from any
position in a
string.

Finding the long of it with LEN

The LEN function returns a string's length. It takes a single argument — the string being evaluated. LEN is often used with other functions such as LEFT or RIGHT.

Manipulating text sometimes requires a little math. For example, you may need to calculate how many characters to isolate with the RIGHT function. A common configuration of functions to do this is RIGHT, SEARCH, and LEN, like this:

```
=RIGHT (A1 , LEN (A1) - SEARCH ( " " , A1 ) )
```

This calculates the number of characters to return as the full count of characters less the position where the space is. Used with the RIGHT function, this returns the characters to the right of the space.



The LEN function is often used with other functions, notably LEFT, RIGHT, and MID. In this manner, LEN helps determine the value of an argument to the other function.

Here's how to use LEN:

1. **Position the cursor in the cell where you want the results to appear.**
2. **Enter =LEN(to begin the function.**
3. **Perform one of these steps:**
 - **Click a cell that contains text**
 - **Enter the cell's address**
 - **Enter a string, enclosed in double quotation marks**
4. **Type a), and press Enter.**

Putting Text Together with CONCATENATE

The CONCATENATE function pulls multiple strings together into one larger string. A good use of this is when you have a column of first names and a column of last names and need to put the two together to use as full names.

CONCATENATE takes up to 255 arguments. Each argument is a string or a cell reference, and the arguments are separated by commas. The function does not insert anything, such as a space, between the strings. If you need to separate the substrings, as you would with the first name and last name example, you must explicitly insert the separator. Figure 16-3 makes this clear. You can see that the second argument to the CONCATENATE function is a space.

In Figure 16-3, the full names displayed in Column C are concatenated from the first and last names in Columns A and B, respectively. In the function's arguments, enter a space between the references to cells in columns A and B. You enter a space by enclosing a space between double quotation marks, like this: " ".

Figure 16-3:
Putting
strings
together
with
CONCATENATE.

	A	B	C	D
1	First Name	Last Name	Full Name	
2				
3	Mary	Lipani	Mary Lipani	
4	Bob	Nobleson	Bob Nobleson	
5	Sue	Farina	Sue Farina	
6	Muriel	Clarke	Muriel Clarke	
7	Evan	Natale	Evan Natale	
8	Sarah	Ronnenberg	Sarah Ronnenberg	
9	Cheryl	Hart	Cheryl Hart	
10	Jeffery	Keating	Jeffery Keating	
11	Billy	Alvord	Billy Alvord	
12	Judi	Turchen	Judi Turchen	
13	Norm	Godleski	Norm Godleski	
14	Lucy Z	Tisch	Lucy Z. Tisch	
15	Genny	Bergin	Genny Dergin	
16	Karen	Comeau	Karen Comeau	
17	Angie	Mount	Angie Mount	
18	Mel	Linden	Mel Linden	
19	Wilfred	Fairbanks	Wilfred Fairbanks	
20	Bruce	Clinton	Bruce Clinton	

There is another way to concatenate strings. You can use the ampersand (&) character instead and skip using CONCATENATE altogether. For example, another way to create the full names seen in Figure 16-3 is by entering the following formula in the target cell: =A3 & " " & B3. Either method gets the job done. There really is no compelling reason to use one over the other — it's up to you, empowered user!

You can give this a whirl on your own. Surely, you must have a list of names somewhere in an Excel workbook. Open that workbook, or at least enter first names and last names on your own, and then do the following:

1. **Position the cursor in an empty column, in the same row as the first text entry, and enter =CONCATENATE(to start the function.**
2. **Click the cell that has the *first* name, or enter its address.**
3. **Enter a comma (,).**
4. **Enter a space inside double quotation marks.**
It should look like this: " ".
5. **Enter a comma (,).**
6. **Click the cell that has the *last* name, or enter its address.**
7. **Type a), and press Enter.**
8. **Use the fill handle to drag the function into the rows below, as many rows as there are text entries in the first column.**



You can combine text strings two ways: use the CONCATENATE function or use the ampersand (&) operator.

Changing Text

There must be a whole lot of issues around text. We say that because a whole lot of functions let you work with text. There are functions that format text, replace text with other text, and clean text. (Yes, text needs a good scrubbing at times.) There are functions for just making lowercase letters into capitals and capital letters into lowercase.

Making money

Formatting numbers as currency is a common need in Excel. The Format Cells dialog box or the Currency Style button on the Formatting toolbar are the usual places to go to format cells as currency. Excel also has the DOLLAR function. On the surface, DOLLAR seems to do the same thing as the similar currency formatting options but has some key differences:

- ✓ **DOLLAR converts a number to text.** This means you cannot perform math on a DOLLAR value. For example, a series of DOLLAR amounts cannot be summed into a total.
- ✓ **DOLLAR displays a value from another cell.** As its first argument, DOLLAR takes a cell address or a number entered directly into the function. DOLLAR is handy when you want to preserve the original cell's formatting. In other words, you may need to present a value as currency in one location but also to let the number display in its original format in another location. DOLLAR lets you take the original number and present it as currency in another cell — the one you place the DOLLAR function in.
- ✓ **DOLLAR includes a rounding feature.** DOLLAR has a bit more muscle than the currency style. DOLLAR takes a second argument that specifies how many decimal places to display. When negative values are entered for the second argument, this serves to apply rounding to the digits on the left side of the decimal.

Figure 16-4 shows how the DOLLAR function can display various numeric values just the way you want. At the bottom of the worksheet is an area of detailed revenues. At the top is a summary that uses DOLLAR.



Unless a cell has been formatted otherwise, you can tell the type of entry by alignment. Text aligns to the left; numbers, to the right.

Figure 16-4:
Using
DOLLAR to
round
numbers
and format
them as
currency.

	A	B	C	D	E	F	G	H
1								
2		TOTAL REVENUE, FIRST QUARTER						
3								
4			East	West				
5		January	\$3,087	\$5,118				
6		February	\$3,280	\$5,752				
7		March	\$4,221	\$5,847				
8								
9		Grand Total	\$27,000					
10		(rounded to nearest 1000)						
11								
12		Revenue by Division and Item, for the first quarter						
13								
14		Division	Month	Toys	Video Games	Bicycles	TOTAL	
15		East	January	1173.15	622.55	1290.99	3086.69	
16		East	February	1055.92	669.05	1535.01	3279.98	
17		East	March	1614.25	946.8	1660.24	4221.29	
18			TOTAL	3843.32	2258.4	4486.24	10587.96	
19								
20		West	January	2150.78	866.68	2100.94	5118.4	
21		West	February	2454.1	1022.52	2275.75	5752.37	
22		West	March	2327.85	1028.95	2489.7	5846.5	
23			TOTAL	6932.73	2918.15	6866.39	16717.27	
24								

Specifically, the cells in the range C5:D7 use the DOLLAR function to present values from the detail area and also round them down to no decimals. For example, cell C5 contains =DOLLAR(G15,0). The grand total in cell C9 takes advantage of DOLLAR to round to the nearest 1,000. In this case the second argument is set to -3, like this: =DOLLAR(G25+G30,-3). Here are examples of how the rounding feature works:

<i>Example</i>	<i>Result</i>
=DOLLAR(1234.56,2)	\$1,234.56
=DOLLAR(1234.56,1)	\$1,234.6
=DOLLAR(1234.56,0)	\$1,235
=DOLLAR(1234.56,-1)	\$1,230
=DOLLAR(1234.56,-2)	\$1,200
=DOLLAR(1234.56,-3)	\$1,000

Using DOLLAR is easy:

1. Position the cursor in the cell where you want the results to appear.
2. Enter =DOLLAR(to begin the function entry.
3. Click a cell that contains a number, or enter a number.
4. Enter a comma (,).

5. Enter a number to indicate the number of decimal points to display.

If the number is 0, then no decimal points are displayed. Numbers less than 0 force rounding to occur to the left of the decimal point.

6. Type a), and press Enter.



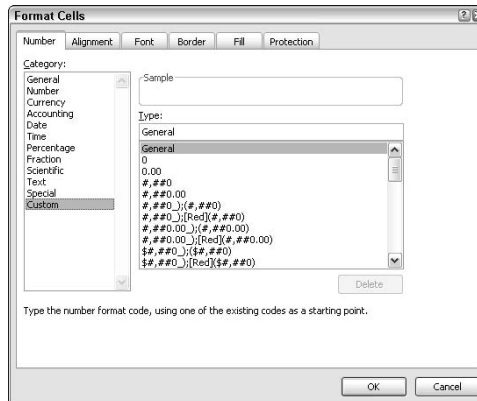
The DOLLAR function is named DOLLAR in countries that use dollars, such as the United States and Canada. In versions of Excel designed for countries that use a different currency, the name of the function should match the name of the currency.

Turning numbers into text

The TEXT function is a bit like the DOLLAR function in that it converts a number value to text data, but it gives you more result formatting options. TEXT can format numbers as currency, like DOLLAR, but is not limited to this.

The first TEXT argument is a number or reference to a cell that contains a number. The second argument is a formatting pattern that tells the function how to format the number. You can see some formatting patterns in the Custom category, on the Number tab, in the Format Cells dialog box (shown in Figure 16-5).

Figure 16-5:
Formatting
options in
the Format
Cells dialog
box.



Excel lets you create custom formatting patterns so you can present your data just the way you need to. For example, you can specify whether numbers use a thousands separator, whether decimal values are always displayed to the third decimal point, and so on.

These patterns are created with the use of a few key symbols. A pound sign (#) is a placeholder for a number — that is, a single digit. Interspersing pound signs with fixed literal characters (such as a dollar sign, a percent sign, a comma, or a period) establishes a pattern. For example, this pattern — \$#,###.# — says to display a dollar sign in front of the number, to use a comma for a thousands separator, and to display one digit to the right of the decimal point. Some formatting options used with the TEXT function are shown in Table 16-1. Look up custom number formatting in Excel Help for more information on custom format patterns, or go to www.microsoft.com and search for guidelines for custom number formats.

Format	Displays
=TEXT(1234.56, "#.##")	1234.56
=TEXT(1234.56, "#.#")	1234.6
=TEXT(1234.56, "#")	1235
=TEXT(1234.56, "\$#")	\$1235
=TEXT(1234.56, "\$#, #")	\$1,235
=TEXT(1234.56, "\$#, #.##")	\$1,234.56
=TEXT(0.4, "#%")	40%
=TEXT("3/15/2005", "mm/dd/yy")	03/15/05
=TEXT("3/15/2005", "mm/dd/yyyy")	03/15/2005
=TEXT("3/15/2005", "mmm-dd")	Mar-15

Figure 16-6 shows how the TEXT function is used to format values that are incorporated into sentences. Column C contains the formulas that use TEXT. For example, C4 has this formula: ="We spent " & TEXT(B4, "\$#, #.#") & " on " & A4. Cell C8 has this formula: ="We opened the office on " & TEXT(B8, "mmm d, yyyy").

Figure 16-6:
Using TEXT
to report in
a well-
formatted
manner.

	A	B	C	D	E
1					
2					
3					
4	Office Supplies	115.9	"We spent \$115.90 on Office Supplies		
5	Furniture	347.67	"About \$348 was spent on Furniture		
6	Equipment	3184.11	"\$3,184 was spent on Equipment		
7					
8		5/2/2006	"We opened the office on May 2, 2006		
9					
10					

Here's how to use TEXT:

1. **Position the cursor in the cell where you want the results to appear.**
2. **Enter =TEXT(to begin the function entry.**
3. **Click a cell that contains a number or a date, or enter its address.**
4. **Enter a comma (,).**
5. **Enter a " , and then enter a formatting pattern.**

See the Format Cells dialog box (in the Custom category on the Number tab) for guidance.

6. **Enter a " after the pattern is entered.**
7. **Type a), and press Enter.**

The VALUE function does the opposite of TEXT — it converts strings to numbers. (This is not to say text such as *twenty*, but numbers that have been formatted as text.) Excel does this by default anyway, so we don't cover the VALUE function here. You can look it up in Excel's Help system if you're curious about it.

Repeating text

REPT is a nifty function that does nothing other than repeat a string of text. REPT has two arguments:

- ✓ The string or a reference to a cell that contains text
- ✓ The number of times to repeat the text

REPT makes it a breeze to enter a large number of repeating characters. Figure 16-7 shows how this works. Cells B14 and B15 contain important summary information. To make this stand out, a string of asterisks (*) has been placed above and below, respectively, in B13 and B16. The REPT function was used here, with this formula: `=REPT ("*", 120)`. This simple function has removed the drudgery of having to enter 120 asterisks.

Try it out:

1. **Position the cursor in the cell where you want the results to appear.**
2. **Enter =REPT(to begin the function entry.**
3. **Either click a cell that contains text, or enter text enclosed in double quotation marks.**

Typically, you would enter a character (such as a period or an asterisk), but any text will work.

4. Enter a comma (,).
5. Enter a number to tell the function how many times to repeat the text.
6. Type a), and press Enter.

Figure 16-7:
Repeating
text with
the REPT
function.

	A	B	C	D	E	F	G	H	I	J
1										
2		TOTAL REVENUE, FIRST QUARTER								
3										
4			East	West						
5		January	\$3,087	\$5,118						
6		February	\$3,200	\$5,752						
7		March	\$4,221	\$5,847						
8										
9		Grand Total \$27,000								
10		(rounded to nearest 1000)								
11										
12										
13										
14		Overall First Quarter revenue is ahead 6.2% compared to the same period last year								
15		The Video Games line however has not met an expected increase of 4.5% over the same period last year								
16										
17										
18										
19										

Swapping text

Two functions — REPLACE and SUBSTITUTE — replace a portion of a string with other text. The functions are nearly identical in concept but are used in different situations.



Both REPLACE and SUBSTITUTE replace text within other text. Use REPLACE when you know the position of the text you want to replace. Use SUBSTITUTE when you don't know the position of the text you want to replace.

REPLACE

REPLACE takes four arguments:

- ✓ The target string as a cell reference
- ✓ The character position in the target string at which to start replacing
- ✓ The number of characters to replace
- ✓ The string to replace with (does not have to be the same length as the text being replaced)

For example, if cell A1 contains the string `Our Chicago office has closed.`, then the formula `=REPLACE(A1,5,7,"Dallas")` returns the string `Our Dallas office has closed.`

Check out how to use REPLACE with the Inventory Control data from earlier in the chapter, shown in Figure 16-8. A new task is at hand. To be compatible with a new computer system, you have to modify the product codes with a dash between the vendor ID and the internal tracking number. The original codes are in Column A. Use a combination of REPLACE and LEFT functions to get the job done: `=REPLACE(A4, 1, 3, LEFT(A4,3) & "-")`.

These arguments replace the original three characters in each product code with the same three characters followed by a dash. Figure 16-8 shows how REPLACE alters the product codes. In the figure, the first three product code characters are replaced with themselves and a dash. The LEFT function and the dash serve as the fourth argument of REPLACE.

D4				
=REPLACE(A4, 1, 3, LEFT(A4,3) & "-")				
1	A	B	C	D
2	INVENTORY CONTROL			
3	Product Code	Vendor	Internal Tracking Number	New Product Code
4	WES7164	WES	7164	WES-7164
5	NER6574	NER	6574	NER-6574
6	NER0090	NER	0090	NER-0090
7	APP2341	APP	2341	APP-2341
8	BOT1466	BOT	1466	BOT-1466
9	POW1251	POW	1251	POW-1251
10	APP5343	APP	5343	APP-5343
11	POW7622	POW	7622	POW-7622
12	WES1111	WES	1111	WES-1111
13	APP7235	APP	7235	APP-7235
14	POW1524	POW	1524	POW-1524
15	WES3113	WES	3113	WES-3113
16	BOT5482	BOT	5482	BOT-5482
17	NER4526	NER	4526	NER-4526
18	WES5968	WES	5968	WES-5968
19	BOT8374	BOT	8374	BOT-8374
20	TRE2762	TRE	2762	TRE-2762
21	APP4251	APP	4251	APP-4251
22	APP2376	APP	2376	APP-2376

Figure 16-8:
Using
REPLACE to
change text.



Remember a couple of points about REPLACE:

- ✓ **You need to know where the text being replaced is in the larger text.** Specifically, you have to tell the function at what position the text starts, and how many positions it occupies.
- ✓ **The text being replaced and the new text taking its place don't have to be the same size.**

Here's how to use the REPLACE function:

1. **Position the cursor in the cell where you want the result to appear.**
2. **Enter =REPLACE(to begin the function entry.**
3. **Click a cell that contains the full string of which a portion is to be replaced.**

4. Enter a comma (,).
5. Enter a number to tell the function the starting position of the text to be replaced.
6. Enter a comma (,).
7. Enter a number to tell the function how many characters are to be replaced.
8. Enter a comma (,).
9. Click a cell that contains text, or enter text enclosed in double quotation marks.

This is the replacement text.

10. Type a), and press Enter.

You can also use REPLACE to delete text from a string. Simply specify an empty string (" ") as the replacement text.



SUBSTITUTE

Use the SUBSTITUTE function when you don't know the position in the target string of the text to be replaced. Instead of telling the function the starting position and number of characters (as you do with REPLACE), you just tell it what string to look for and replace.

SUBSTITUTE takes three required arguments and a fourth optional argument:

- ✓ A reference to the cell that contains the target text string.
- ✓ The string within the target string that is to be replaced.
- ✓ The replacement text.
- ✓ An optional number to tell the function which occurrence of the string to replace.

The fourth argument tells SUBSTITUTE which occurrence of the text to be changed (the second argument) and actually replaced with the new text (the third argument). The text to be replaced may appear more than once in the target string. If you omit the fourth argument, then all occurrences are replaced. This is the case in the first example in Table 16-2; all spaces are replaced with commas. In the last example in Table 16-2, only the second occurrence of the word `two` is changed to the word `three`.

<i>Example</i>	<i>Returned String</i>	<i>Comment</i>
<code>=SUBSTITUTE("apple banana cherry fig", " ", ",")</code>	apple,banana, cherry,fig	All spaces are replaced with commas.
<code>=SUBSTITUTE("apple banana cherry fig", " ", ",", 1)</code>	apple,banana cherry fig	The first space is replaced with a comma. The other spaces remain as they are.
<code>=SUBSTITUTE("apple banana cherry fig", " ", ",", 3)</code>	apple banana cherry,fig	The third space is replaced with a comma. The other spaces remain as they are.
<code>=SUBSTITUTE("There are two cats and two birds.", "two", "three")</code>	There are three cats and three birds.	Both occurrences of two are replaced with three.
<code>=SUBSTITUTE("There are two cats and two birds.", "two", "three", 2)</code>	There are two cats and three birds.	Only the second occurrence of two is replaced with three.

Try it yourself! Here is what you do:

- 1. Position the cursor in the cell where you want the result to appear.**
- 2. Enter =SUBSTITUTE(to begin the function entry.**
- 3. Click a cell that contains text, or enter its address.**
This is the full string of which a portion is to be replaced.
- 4. Enter a comma (,).**
- 5. Click a cell that contains text, or enter text enclosed in double quotation marks.**
This is the portion of text that is to be replaced.
- 6. Enter a comma (,).**

7. Click a cell that contains text, or enter text enclosed in double quotation marks.

This is the replacement text. If you want to specify which occurrence of text to change, continue with Steps 8 and 9; otherwise, go to Step 10.

8. Enter a comma (,).
9. Enter a number that tells the function which occurrence to apply the substitution to.
10. Type a), and press Enter.



You can use SUBSTITUTE to remove spaces from text. In the second argument (what to replace), enter a space enclosed in double-quote marks. In the third argument, enter two double-quote marks, *with nothing in between them*. This is known as an *empty string*.

Giving text a trim

Spaces have a way of sneaking in and ruining your work. The worst thing is that you often can't even see them! When the space you need to remove is at the beginning or end of a string, use TRIM to remove them. The function simply clips any leading or trailing spaces from a string. It also removes extra spaces from within a string, and a sequence of two or more spaces is replaced by a single space.

Figure 16-9 shows how this works. In Column A is a list of names. Looking closely, you can see that some unwanted spaces precede the names in cells A5 and A10. Column B shows the correction using TRIM. Here is the formula in cell A5: =TRIM(A5).

	A	B
1		
2		
3	Kevin C. Zarnore	Kevin C. Zarnore
4	Wayne Danma	Wayne Danma
5	Arthur Gasco	Arthur Gasco
6	Jose Campbell	Jose Campbell
7	Connor G. Douglas	Connor G. Douglas
8	Herbie Lampert	Herbie Lampert
9	Joyce Lord	Joyce Lord
10	Laura Irwin	Laura Irwin
11	Tamera MacDonald	Tamera MacDonald
12	Daniella W. Eitts	Daniella W. Eitts
13	Fred C. Rossel	Fred C. Rossel
14	Walt M. Glonsrad	Walt M. Glonsrad
15	Garry Heacox	Garry Heacox
16	Doris Avakian	Doris Avakian
17	Nina O. Bereal	Nina O. Bereal
18	Patrica Escalante	Patrica Escalante
19		
20		

Figure 16-9:
Removing
spaces with
the TRIM
function.

TRIM takes just one argument — the text to be cleaned of leading and trailing spaces. Here's how it works:

1. **Position the cursor in the cell where you want the result to appear.**
2. **Enter =TRIM(to begin the function entry.**
3. **Click a cell that contains the text that has leading or trailing spaces, or enter the cell address.**
4. **Type a), and press Enter.**



Be on the lookout: Although you generally use it to remove leading and trailing spaces, TRIM removes extra spaces in the middle of a string. If there are two or more spaces next to each other, TRIM removes the extra spaces and leaves one space in place.

This is usually a good thing. Most times you don't want extra spaces in the middle of your text, but what if you do? Here are a couple of alternatives to remove a leading space, if it is there, without affecting the middle of the string:

Formula to Remove Leading Space

```
=IF(LEFT(E10,1)=" ",  
SUBSTITUTE(E10," ","",1), E10)
```

```
=IF(LEFT(E10,1)=" ",  
RIGHT(E10,LEN(E10)-1), E10)
```

Comment

If a space is found in the first position, substitute it with an empty string; otherwise, just return the original string.

If a space is found in the first position, return the right side of the string, less the first position. (See the section on LEN, earlier in this chapter.)

Making a case

In school you were taught to use an uppercase letter at the start of a sentence as well as for proper nouns. But that was a while ago, and now the brain cells are a bit fuzzy. Lucky thing Excel has a way to help fix case, er Case, um CASE — well, you know what we mean.

Three functions alter the case of text: UPPER, LOWER, and PROPER. All three functions take a single argument — the text that will have its case altered. Here are a few examples:

<i>Formula</i>	<i>Result</i>
=LOWER("The Cow Jumped Over The Moon")	the cow jumped over the moon
=UPPER("the cow jumped over the moon")	THE COW JUMPED OVER THE MOON
=PROPER("the cow jumped over the moon")	The Cow Jumped Over The Moon

Try this out:

1. Enter a sentence in a cell.

Any old sentence will do, but don't make any letters uppercase. For example, type "excel is great" or "computers give me a headache."

2. Position the cursor in an empty cell.

3. Enter =UPPER(to start the function.

4. Click the cell that has the sentence, or enter its address.

5. Type a), and press Enter.

6. In another empty cell, enter =PROPER(to start the function.

7. Click the cell that has the sentence, or enter its address.

8. Type a), and press Enter.

You should now have two cells that show the sentence with a case change. One cell has the sentence in uppercase; the other cell, in proper case.



Perhaps you noticed there is another possibility that needs to be addressed. What about when just the first word needs to start with an uppercase letter and the rest of the string is all lowercase? Some people refer to this as *sentence case*. You can create sentence case by using the UPPER, LEFT, RIGHT, and LEN functions. (LEN is explained earlier in this chapter.) With the assumption that the text is in cell B10, here is how the formula looks:

```
=UPPER(LEFT(B10,1)) & RIGHT(B10,LEN(B10)-1)
```

In a nutshell, the UPPER function is applied to the first letter, which is isolated with the help of the LEFT function. This result is concatenated with the remainder of the string. You know how much is left by using LEN to get the length of the string and using the RIGHT function to get all the characters from the right, less one. This type of multiuse function work takes a bit of getting used to.

Comparing, Finding, and Measuring Text

Excel has many functions that manipulate text, but sometimes you just need to find out about the text before you do anything else! A handful of functions determine whether text matches other text, lets you find text inside other text, and tells you how long a string is. These functions are *passive* — that is, they do not alter text.

Going for perfection with EXACT

The EXACT function lets you compare two strings of text to see whether they're the same. The function takes two arguments — the two strings of text — and returns a true or false value. EXACT is case sensitive, so two strings that contain the same letters but with differing case produces a result of false. For example, Apple and APPLE are not identical.

EXACT is great for finding changes in data. Figure 16-10 shows two lists of employees, one for each year, in Columns A and B. Are they identical? You could spend a number of minutes staring at the two lists. (That would give you a headache!) Or you can use EXACT. The cells in Column C contain the EXACT function, used to check Column A against Column B. The returned values are true for the most part. This means there is no change.

A few names are different in the second year. Marriage, divorce, misspellings — it could be any of these. EXACT returns false for these names, which means they aren't identical in the two lists and should be checked manually.

	A	B	C
1			
2	EMPLOYEES 2006	EMPLOYEES 2007	
3			
4	Steve Moulin	Steve Moulin	TRUE
5	Victor Cushman	Victor Cushman	TRUE
6	Anthony H. Elmore	Anthony H. Elmore	TRUE
7	Nancie Aguilera	Nancie Aguilera	TRUE
8	Raymond Majorin	Raymond Majorin	TRUE
9	Kristie Graber	Kristie Uneson	FALSE
10	Edwin Woodworth	Edwin Woodworth	TRUE
11	Pat Carter	Pat Carter	TRUE
12	Kimberly K. Layman	Kimberly K. Layman	TRUE
13	Ernest DeGraw	Ernest DeGraw	TRUE
14	Jean-Etien Hervey	Jean-Etien Hervey	TRUE
15	Vickie Awakian	Vickie Johnson	FALSE
16	Ed Guerran Boye	Ed Guerran Boye	TRUE
17	Lynn Alandale	Lynn Alandale	TRUE
18	Corinna Huray	Corinna Huray	TRUE
19	Marc Bereal	Marc Bereal	TRUE
20	Phylis N. Hoffman	Phylis N. Hoffman	TRUE
21	Mary W. Winston	Mary W. Winston	TRUE
22	Gaelic Pendo	Gaelic Pendo	TRUE
23	Kimberlee Bernardo	Kimberlee Bernardo	TRUE
24	Nina Garonzik	Nina Brown	FALSE

Figure 16-10:
Comparing strings with the EXACT function.

Here's how you use EXACT:

1. **Position the cursor in the cell where you want the results to appear.**
2. **Enter =EXACT(to begin the function entry.**
3. **Click a cell that contains text, or enter its address.**
4. **Enter a comma (,).**
5. **Click another cell that has text, or enter its address.**
6. **Type a), and press Enter.**



If you get a true result with EXACT, the strings are identical. A false result means they're different.



What if you want to compare strings without regard to case? In other words, APPLE and apple would be considered the same. Excel does not have a function for this, but the result is easily obtained with EXACT and UCASE. The idea is to convert both strings to uppercase and compare the results:

```
=EXACT(UCASE("APPLE"), UCASE("apple"))
```

You could just as well use LCASE here.

Finding and searching

Two functions, FIND and SEARCH, work in a quite similar fashion. A couple of differences are key to figuring out which to use. Both FIND and SEARCH find one string inside a larger string and tell you the position at which it was found (or produce #VALUE if it is not found). The differences follow:

FIND

Case sensitive. It will not, for example, find At inside heat.

You cannot use the wild cards * and ?.

SEARCH

Not case Sensitive.

You can use the wild cards * and ?.

FIND

FIND takes three arguments:

- ✓ The string to find
- ✓ The larger string to search in; this argument is optional
- ✓ The position in the larger string to start looking at

If the third argument is left out, the function starts looking at the beginning of the larger string. Here are some examples:

<i>Value in Cell A1</i>	<i>Function</i>	<i>Result</i>
Happy birthday to you	=FIND("Birthday",A1)	#VALUE!
Happy birthday to you	=FIND("birthday",A1)	7
Happy birthday to you	=FIND("y",A1)	5
Happy birthday to you	=FIND("y",A1,10)	14

In the first example using FIND, an error is returned. The #VALUE! error is returned if the text cannot be found. Birthday is not the same as birthday, at least to the case-sensitive FIND function.

SEARCH

The SEARCH function takes the same arguments as FIND. The two common wildcards you can use are the asterisk (*) and the question mark (?). An asterisk tells the function to accept any number of characters (including zero characters). A question mark tells the function to accept any single character. It is not uncommon to see more than one question mark together as a wildcard pattern. Table 16-3 shows several examples.

<i>Value in Cell A1</i>	<i>Function</i>	<i>Result</i>	<i>Comment</i>
Happy birthday to you	=SEARCH("Birthday",A1)	7	Birthday starts in position 7.
Happy birthday to you	=SEARCH("y??",A1)	5	The first place where a y is followed by any two characters is at position 5. This is the last letter in <i>Happy</i> , a space, and the first letter in <i>birthday</i> .
Happy birthday to you	=SEARCH("yo?",A1)	19	The first place where yo is followed by any single character is the word <i>you</i> .

Value in Cell A1	Function	Result	Comment
Happy birthday to you	=SEARCH ("b*d", A1)	7	The search pattern is the letter <i>b</i> , followed by any number of characters, followed by the letter <i>d</i> . This starts in position 7. The best way to use an asterisk is between two fixed characters, as shown in this example.
Happy birthday to you	=SEARCH ("*b", A1)	1	The asterisk says search for any number of characters before the letter <i>b</i> . The start of characters before the letter <i>b</i> is at position 1. Using an asterisk at the start is not useful. It will either return a 1 or an error if the fixed character(s) (the letter <i>b</i> in this example) is not in the larger text.
Happy birthday to you	=SEARCH ("t*", A1)	10	The asterisk says search for any number of characters after the letter <i>t</i> . Because the search starts with a fixed character, its position is the result. The asterisk serves no purpose here.
Happy birthday to you	=SEARCH ("t", A, 1, 12)	16	Finds the position of the first letter <i>t</i> , starting after position 12. The result is the position of the first letter in the word <i>to</i> . The letter <i>t</i> in birthday is ignored.

Back in Figure 16-3 we show you how to concatenate first and last names together. What if you have full names to separate into first names and last names? SEARCH to the rescue! (Does that make this a search-and-rescue mission?) Figure 16-11 shows how the SEARCH, LEFT, RIGHT, and ISERROR functions work together to turn names into individual first and last names.

	A	B	C
1	Full Name	First Name	Last Name
2			
3	Mary Lipani	Mary	Lipani
4	Bob Nobleson	Bob	Nobleson
5	Sue Farina	Sue	Farina
6	Muriel Clarke	Muriel	Clarke
7	Evan Natale	Evan	Natale
8	Sarah Ronnenberg	Sarah	Ronnenberg
9	Cheryl Hart	Cheryl	Hart
10	Jeffery Keating	Jeffery	Keating
11	Billy Alword	Billy	Alword
12	Judi Turchen	Judi	Turchen
13	Norm Godleski	Norm	Godleski
14	Lucy Z. Tisch	Lucy	Tisch
15	Genny Bergin	Genny	Bergin
16	Karen Comeau	Karen	Comeau
17	Angie Mount	Angie	Mount
18	Mel Linden	Mel	Linden
19	Wilfred Fairbanks	Wilfred	Fairbanks

Figure 16-11:
Splitting
names
apart.

Isolating the first name from a full name is straightforward. You just use LEFT to get characters up to the first space. The position of the first space is returned from the SEARCH function. Here is how this looks:

```
=LEFT ( A3 , SEARCH ( " " , A3 ) - 1 )
```

Getting the last names is just as simple — *not!* When the full name has only first and last names (no middle name or initials), you need SEARCH, RIGHT, and LEN, like this:

```
=RIGHT ( A3 , LEN ( A3 ) - SEARCH ( " " , A3 ) )
```

However, this does not work for middle names or initials. What about Franklin D. Roosevelt? If you rely on the last name being after the first space, then the last name becomes D. Roosevelt. An honest mistake, but you can do better. What you need is a way to test for the second space and then return everything to the right of that space. There are likely a number of ways to do this.

Here is what you see in Column C, in Figure 16-11:

```
=IF ( ISERROR ( SEARCH ( " " , RIGHT ( A3 , LEN ( A3 ) - SEARCH ( " " , A3 ) ) ) ) , RIGHT ( A3 , LEN ( A3 ) - SEARCH ( " " , A3 ) ) , RIGHT ( A3 , LEN ( A3 ) - SEARCH ( " " , A3 , SEARCH ( " " , A3 ) + 1 ) ) )
```

Admittedly, it's a doozy. But it gets the job done. Here is an overview of what this formula does:

- ✓ It's an IF function and therefore tests for either true or false.
- ✓ The test is if an error is returned from SEARCH for trying to find a space to the right of the first space: ISERROR (SEARCH (" " , RIGHT (A3 , LEN (A3) - SEARCH (" " , A3)))) .

- ✓ If the test is true, then there is no other space. This means there is no middle initial, so just return the portion of the name after the first space:
`RIGHT(A3, LEN(A3) - SEARCH(" ", A3))`.
- ✓ If the test is false, then there is a second space, and the task is to return the portion of the string after the second space. SEARCH tells both the position of the first space and the second space. This is done by nesting one SEARCH inside the other. The inner SEARCH provides the third argument — where to start looking from. A 1 is added so the outer SEARCH starts looking for a space one position after the first space:
`RIGHT(A3, LEN(A3) - SEARCH(" ", A3, SEARCH(" ", A3) + 1))`.

Your eyes have probably glazed over, but that's it!

Here's how to use FIND or SEARCH:

- 1. Position the cursor in the cell where you want the results to appear.**
- 2. Enter either =FIND(or =SEARCH(to begin the function entry.**
- 3. Enter a string of text that you want in a larger string, enclosed with double quotation marks, or click a cell that contains the text.**
- 4. Enter a comma (,).**
- 5. Click a cell that contains the larger text, or enter its address.**

If you want the function to begin searching at the start of the larger string, then go to Step 7. If you want to have the function begin the search in the larger string at a position other than 1, go to Step 6.

- 6. Enter a comma (,) and the position number.**
- 7. Type a), and press Enter.**

Chapter 17

Playing Records with Database Functions

In This Chapter

- ▶ Understanding an Excel database structure
 - ▶ Figuring out how criteria work
 - ▶ Adding, averaging, and counting database records
 - ▶ Testing for duplicate records
-

Believe it or not, an Excel worksheet has the same structure as a database table. A database table has fields and records; an Excel worksheet has columns and rows. Same thing. Given this fact, why not ask questions of, or *query*, your information in much the same way as is done with a database?

In this chapter, we tell you how to use Excel's database functions to get quick answers from big lists. Say you have a client list on a worksheet — name, address . . . that sort of thing. You want to know how many clients are in New York. You may think about sorting your list by state and then counting the number of rows. Forget it. That's the old way! In this chapter, we show you how to do this sort of thing with a single function.

Putting Your Data into a Database Structure



To use the database functions, you need to put your data into a structured format. Excel is very flexible. Usually, you put data wherever you want. But to make the best of the database functions, you need to get your data into a contiguous area of rows and columns. Each row is a record and each column is a field. The top row contains labels that identify the fields.

Figure 17-1 shows a database on a worksheet. This example is a list of students (by ID number), and their class, teacher, and grade. Each student occupies a row — in other words, a record — in the database. Each of the four fields — Student ID, Class, Teacher, and Final Grade — is in one column and is identified by a label in the top row.

Figure 17-1:
Using a
database to
store
student
information.

	A	B	C	D
1	Student ID	Class	Teacher	Final Grade
2	VM3182	Calculus 101	Mr. Crasdale	77
3	SY6463	Ancient Greece	Mr. Young	81
4	WV3612	Accounting 101	Ms. Morley	78
5	OQ7514	Calculus 101	Mr. Crasdale	86
6	DE8438	Accounting 101	Mr. Harris	98
7	MA2295	Accounting 101	Mr. Harris	98
8	RC2873	Masters of Philosophy	Mr. Crasdale	78
9	RM2693	Calculus 101	Mr. Porter	79
10	OC1244	Accounting 101	Mr. Harris	85
11	FB7717	English Literature	Mr. Johnson	66
12	TS3413	Calculus 101	Mr. Porter	88
13	CS8848	Accounting 101	Ms. Morley	73
14	GL2487	English Literature	Ms. Rendson	84
15	YC4531	Accounting 101	Mr. Richards	71
16	UV4842	Ancient Greece	Mr. Young	75
17	EO4837	Accounting 101	Mr. Richards	88
18	RJ3313	Masters of Philosophy	Ms. Untermeyer	93
19	SD6243	Calculus 101	Mr. Porter	86
20	MI1565	Calculus 101	Mr. Crasdale	77
21	ED5498	English Literature	Ms. Appleson	74
22	AB6641	Calculus 101	Mr. Porter	74
23	IW2417	English Literature	Mr. Johnson	73
24	NM2295	Ancient Greece	Mr. Young	76
25	NJ2715	English Literature	Mr. Johnson	66

The data on the worksheet in Figure 17-1 is really just normal data. There is nothing special about it. However, the data sits in organized rows and columns, making it ready for working with Excel's database functions:

- ✓ Each column is a field that holds one particular item of data, such as Student ID or Class. It must contain no other data.
- ✓ Each row contains one record. In this example, a record is the data for one student.
- ✓ The top row of the database contains labels that identify the fields.

This sample data is used in this chapter to demonstrate the database functions. Of course, you can have a database in Excel and never use the database functions, but you have a lot more power at your fingertips if you do use them.

Working with Database Functions

The database functions all work in basically the same way. They perform some calculation on a specified field for those records that meet specified criteria. For example, you can use a database function to calculate the average final grade for all students in Accounting 101.



All database functions use the following three arguments:

- ✓ **The database range:** This argument tells the function where the database is. You enter it using cell addresses (for example, A1:D200) or a named range (for example, Students). The range must include all records, including the top row of field names.
- ✓ **The field:** You must tell a database function which field to operate on. You can't expect it to figure this out by itself! You can enter either the column number or the field name. A column number, if used, is the number of the column offset from the first column of the database area. In other words, if a database starts in Column C, and the field is in Column E, the column number is 3, not 5. If a heading is used, put it inside a set of double quotation marks. Database functions calculate a result based on the values in this field. Just how many values are used depends on the third argument — the criteria.
- ✓ **The criteria:** This tells the function where the criteria are located — it is not the criteria per se. The criteria tell the function which records to use in its calculation. You set up the criteria in a separate part of the worksheet, apart from the database area. This area's address is passed to the database function. Criteria are explained in detail throughout the chapter.

Establishing your database

All database functions take a database reference as the first argument. The database area must include *headers* (field names) in the first row. In Figure 17-1, the first row uses Student ID, Class, Teacher, and Final Grade as headers to the information in each respective column.



A great way to work with the database functions is to name the database area and then enter the name, instead of the range address, into the function.

To set up a name, follow these steps:

1. **Select the entire database area.**

Make sure the top row has headers and is included in the selection.

2. **Click the Formulas tab (at the top of the Excel window).**

3. **Click the Name a Range button.**

The Define Name dialog box appears, with the range address set in the Refers To box.

4. **Type a name in the Name Box (or use the suggested name).**

5. **Click OK to close the dialog box.**

Later, if records are added to the bottom of the database, you have to redefine the named area's range to include the new rows. You can do this as follows:

- 1. Click the Name Manager button on the Excel Formulas tab.**

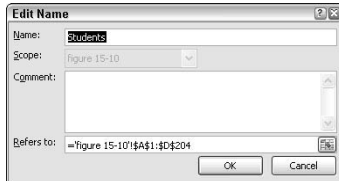
The Name Manager dialog box is displayed.

- 2. Click the name in the list you want to redefine.**

- 3. Click the Edit button in the dialog box.**

Excel opens the Edit Name dialog box, shown in Figure 17-2, with information about the selected range.

Figure 17-2:
Updating
the
reference to
a named
area.



- 3. Change the reference in the Refers To box.**

You can use the small square button to the right of the Refers To box to define the new reference by dragging the mouse pointer over it. Clicking the small square button reduces the size of the Define Name dialog box and allows you access to the worksheet. When you are done dragging the mouse over the new worksheet area, press Enter to get back to the Define Name dialog box.

- 4. Click the OK button to save the reference change and close the dialog box.**

- 5. Click Close.**



If you add records to your database range by inserting new rows somewhere in the middle, rather than adding them on at the end, Excel automatically adjusts the reference to the named range.

Establishing the criteria area

As we have mentioned, the criteria are not part of the database function arguments but are somewhere in the worksheet and then referenced by the function. The criteria area can contain a single criterion or it can contain two or more criteria. Each individual criterion is structured as follows:

- ✓ In one cell, enter the field name (header) of the database column that the criterion will apply to.
- ✓ In the cell below, enter the value that the field data must meet.

Figure 17-3 shows the student database with a criteria area to the right of the database. There are places to put criteria for the Class, Teacher, and Final Grade. In the example, a criterion has been set for the Class field. This criterion forces the database function to process only records (rows) where the Class is Accounting 101. Note, though, that a criterion can be set for more than one field. In this example, the Teacher and Final Grade criteria have been left blank so they don't affect the results.

The DAVEVERAGE function has been entered into cell F8 and uses this criteria range. The three arguments are in place: The name Students tells the function where the database is the Final Grade field (column) is where the function finds values to calculate the average, and the criteria are set to the worksheet range that has criteria that tell the function to use only records where the Class is Accounting 101 — in other words, F2:H3. The entry in cell F8 looks like this:

```
=DAVERAGE(Students,"Final Grade",F2:H3)
```

Why does this function refer to F2:H3 as the criteria range when the only defined criterion is located in the range F2:F3? It's a matter of convenience. Because cells G3 and H3 in the criteria range are blank, the Teacher and Final Grade fields are ignored by a database function that uses this criteria range. However, if you want to enter a criterion for one of those fields, just enter it in the appropriate cell; there is no need to edit the database function arguments. What about assigning a name to the criteria area and then using the name as the third argument to the database function? That works perfectly well, too.

Figure 17-3:
Selecting
criteria to
use with a
database
function.

=DAVERAGE(Students,"Final Grade",F2:F3)									
	C	D	E	F	G	H	I		
Teacher	Final Grade		Criteria Area						
Mr. Crasdale	77		Class	Teacher	Final Grade				
Mr. Young	81		Accounting 101						
Ms. Morley	78								
Mr. Crasdale	86								
Mr. Harris	90								
Mr. Harris	98								
Mr. Crasdale	76								
Mr. Porter	79								
Mr. Harris	85								
				84	Average Grade of all students taking Accounting 101				



Whether you use a named area for your criteria or simply type in the range address, you must be careful to specify an area that includes all the criteria but does *not* include any blank rows or columns. If you do, the database function's results will be incorrect.

Here's how you enter any of the database functions. This example uses the DSUM function, but the instructions are the same for all the database functions — just use the one that performs the desired calculation.

1. Import or create a database of information on a worksheet.

The information should be in contiguous rows and columns. Be sure to use field headers.

2. Optionally, use the Define Name dialog box to give the database a name.

To name your database, see the section on “Establishing your database.”

3. Select a portion of the worksheet to be the criteria area, and then add headers to this area that match the database headers.

You have to provide criteria headers only for database fields that criteria are applied to. For example, your database area may have ten fields, but you need to define criteria to three fields. Therefore, the criteria area can be three columns wide.

4. Position the cursor in the cell where you want the results to appear.

This cell must not be in the database area or the criteria area.

5. Enter =DSUM(to begin the function entry.

6. Enter the database range or a name, if one is set.

7. Enter a comma (,).

8. Enter either one of the following:

- The header name, in quotation marks, of the database field that the function should process
- The column number

9. Enter a comma (,).

10. Enter the range of the criteria area.

11. Type a), and press Enter.

Fine-tuning Criteria with AND and OR

Excel's database functions would not be of much use if you could not create fairly sophisticated queries. A few common types of queries follow:

- ✓ Records that match two or more individual criteria
- ✓ Records that match any one of several criteria
- ✓ Values that fall within a specified range

To find records that match two or more criteria, place the criteria in adjacent columns in the criteria area. Continuing with the student grade database, the criteria area shown in Figure 17-4 matches records where the Class field contains Accounting 101 and the Teacher field contains Mr. Harris. This is called an AND criterion.

Figure 17-4:
Finding records that match two criteria.

Class	Teacher
Accounting 101	Mr. Harris

To match records that meet any one of several criteria, place the individual criteria in two or more rows below the field name. Figure 17-5 shows a criteria range that matches all records where the Class field contains either Accounting 101 or English Literature. This is called an OR criterion.

Figure 17-5:
Finding records that match any one of two or more criteria.

Class
Accounting 101
English Literature

To combine AND with OR in a criteria range, use two or more columns and two or more rows. Figure 17-6 shows a criteria range that finds all records where Class is Accounting 101 and Teacher is either Mr. Harris or Mr. Richards.

Figure 17-6:
Combining AND and OR criteria.

Class	Teacher
Accounting 101	Mr. Harris
Accounting 101	Mr. Richards

To define a criterion that uses ranges, use these numerical comparison operators:

- ✓ < for less than
- ✓ > for greater than
- ✓ <= for less than or equal to
- ✓ >= for greater than or equal to

Of course, you can apply these to fields with numerical values. Figure 17-7 shows two criteria areas. The upper one matches all records where Final Grade is 90 or higher. The lower one matches all records where Final Grade is equal to or greater than 80 and less than 90.

Figure 17-7:
Defining
numerical
range
criteria.

Final Grade
>=90

Final Grade
<90
>=80

Adding Only What Matters with DSUM

The DSUM function lets you sum numbers in a database column for just those rows that match the criteria you specify. For example, take a database that contains data on individual sale amounts for sales people. The database range is named Sales. You want to calculate total sales for each of the three sales representatives. Figure 17-8 shows how this is done. Three criteria areas are defined in D2:D3, E2:E3, and F2:F3. The DSUM function is entered in cells E8:E10. The formula in cell E8 is thus:

```
=DSUM(SALES, "Sale Amount", D2:D3)
```

The functions entered in E9 and E10 are identical except for referencing a different criteria range. The results show clearly that Jack is the sales leader.

Figure 17-8:
Calculating the sum of sales with the DSUM function.

=DSUM(Sales,"Sale Amount",D2:D3)					
A	B	C	D	E	F
1	Sales Person	Sale Amount			
2	Jack Bennett	\$ 43,234	Sales Person	Sales Person	Sales Person
3	Amy Wilson	\$ 22,314	Jack Bennett	Amy Wilson	Wendell Jones
4	Wendell Jones	\$ 22,365			
5	Amy Wilson	\$ 12,500			
6	Wendell Jones	\$ 8,990			
7	Jack Bennett	\$ 12,450			
8	Jack Bennett	\$ 22,334	Jack Bennett	\$ 239,009	
9	Amy Wilson	\$ 34,223	Amy Wilson	\$ 212,955	
10	Wendell Jones	\$ 12,332	Wendell Jones	\$ 148,002	
11	Amy Wilson	\$ 6,700			
12	Wendell Jones	\$ 12,400			
13	Jack Bennett	\$ 23,450			
14	Wendell Jones	\$ 10,900			
15	Amy Wilson	\$ 25,670			
16	Wendell Jones	\$ 3,500			

Going for the Middle with DAVERAGE

The DAVERAGE function lets you find the average, or *mean*, of a field for just the rows that match the criteria. For this example you return to the student database.

Figure 17-9 shows a worksheet in which the average grade for each course has been calculated using DAVERAGE. For example, cell G22 shows the average grade for English Literature. Here is the formula:

```
=DAVERAGE(Students,"Final Grade",F11:G12)
```

Each calculated average uses a different criteria area. Each area filters the result by a particular course. In all cases, the criteria area for the Teacher is left blank and, therefore, has no effect on the results

Figure 17-9:
Calculating the average grade for each course.

=DAVERAGE(Students,"Final Grade",G2:G3)				
Teacher	Final Grade	Class	Teacher	
Mr. Crasdale	77	Accounting 101		
Mr. Young	81			
Ms. Morley	78	Ancient Greece		
Mr. Crasdale	86			
Mr. Harris	98	Calculus 101		
Mr. Harris	98			
Mr. Crasdale	78	English Literature		
Mr. Porter	79			
Mr. Harris	65	Masters of Philosophy		
Mr. Johnson	66			
Mr. Porter	68			
Ms. Morley	73			
Ms. Rendson	84			
Mr. Richards	71			
Mr. Young	75			
Mr. Richards	88			
Ms. Untermeyer	93	Average Grade per Course of Study		
Mr. Porter	86	Accounting 101		83.69
Mr. Crasdale	77	Ancient Greece		80.50
Ms. Appleson	74	Calculus 101		80.85
Mr. Porter	74	English Literature		80.60
Mr. Johnson	73	Masters of Philosophy		83.67
Mr. Young	76			
Mr. Johnson	66	Overall School Average		82.17
Mr. Crasdale	96			

For the sake of comparison, DAVERAGE is also used in cell G25 to show the overall average for all courses. Because a criterion is a required function argument, the calculation in cell G25 is set to look at an empty cell. None of the Class criteria cells are free, so the function looks to the Teacher criterion in cell G3. Because this cell has no particular teacher entered as a criterion, all of the records in the database are used to create this average — just what you want. Here is the formula in cell G25:

```
=DAVERAGE(Students,"Final Grade",G2:G3)
```

It doesn't matter which field header you use in the criterion when getting a result based on all records in a database. What *does* matter is that there is no actual criterion underneath the header.

Counting Only What Matters with DCOUNT

The DCOUNT function lets you determine how many records in the database match the criteria.

Figure 17-10 shows how DCOUNT can determine how many students took each course. Cells G19:G23 contain formulas that count records based on the criterion (the Class) in the associated criteria sections. Here is the formula used in cell G21, which counts the number of students in Calculus 101:

```
=DCOUNT(Students,"Final Grade",F8:G9)
```

Note that DCOUNT requires a column of numbers to count. Therefore, the Final Grade heading is put in the function. Counting on Class or Teacher would result in zero. Using a column that specifically has numbers may seem a little odd. The function is not summing the numbers; it just counts the number of records. But what the heck? It works.

Now take this a step further. How about counting the number of students who got a grade of 90 or better in any class? How can this be done? This calculation requires a different criterion — one that selects all records where Final Grade is 90 or greater. Figure 17-11 shows a worksheet with this criterion and the calculated result shown.

The result in cell F6 *concatenates* — that is, combines but does not add — the answer from the DCOUNT function with some text. The formula looks like this:

```
=DCOUNT(Students,"Final Grade",F2:F3) & " students  
received a 90 or better."
```


=DCOUNT(Students,"Final Grade",F2:G3)

C	D	E	F	G
Teacher	Final Grade		Class	Teacher
Mr. Crasdale	77		Accounting 101	
Mr. Young	81			
Ms. Morley	78			
Mr. Crasdale	86		Class	Teacher
Mr. Harris	98		Ancient Greece	
Mr. Harris	98			
Mr. Crasdale	78		Class	Teacher
Mr. Porter	79		Calculus 101	
Mr. Harris	85			
Mr. Johnson	66		Class	Teacher
Mr. Porter	88		English Literature	
Ms. Morley	73			
Ms. Rendson	84		Class	Teacher
Mr. Richards	71		Masters of Philosophy	
Mr. Young	75			
Mr. Richards	88			
Ms. Untermyer	93		<i>Count of Students per Course</i>	
Mr. Porter	86		Accounting 101	78
Mr. Crasdale	77		Ancient Greece	22
Ms. Appleson	74		Calculus 101	27
Mr. Porter	74		English Literature	52
Mr. Johnson	73		Masters of Philosophy	24
Mr. Young	76			

Figure 17-10:
Calculating the number of students in each course.

=DCOUNT(Students,"Final Grade",F2:F3) &" students received a 90 or better."

C	D	E	F
Teacher	Final Grade		Final Grade
Mr. Crasdale	77		>89
Mr. Young	81		
Ms. Morley	78		
Mr. Crasdale	86		
Mr. Harris	98		52 students received a 90 or better.
Mr. Harris	98		
Mr. Crasdale	78		

Figure 17-11
Calculating the number of students who earned a grade of 90 or better.

The criterion specifically states to use all records where the Final Grade is greater than 89 (>89). You can specify >=90 with the exact same result.

Finding Highest and Lowest with DMIN and DMAX

The DMIN and DMAX functions find the minimum or maximum value, respectively, in a database column, for just the rows that match the criteria. Figure 17-12 shows how these two functions can find the highest and lowest grade for English Literature.

The formulas in cells F8 and F10 are practically identical. Here is the formula in cell F8:

```
= "The highest grade in " & $F$3 & " is " &
    DMAX(Students, "Final Grade", $F$2:$F$3)
```

Figure 17-12:
Calculating
the highest
and lowest
grades for a
specified
class.

=The highest grade in " & \$F\$3 & " is " & DMAX(Students,"Final Grade",\$F\$2:\$F\$3)					
C	D	E	F		
Teacher	Final Grade	Class			
Mr. Crasdale	77	English Literature			
Mr. Young	81				
Ms. Morley	78	The highest grade in English Literature is 98			
Mr. Crasdale	86				
Mr. Harris	98	The lowest grade in English Literature is 66			
Mr. Harris	98				
Mr. Crasdale	78				
Mr. Porter	79				
Mr. Harris	65				
Mr. Johnson	66				
Mr. Porter	88				
Ms. Morley	73				

Finding Duplicate Values with DGET

DGET is a unique database function. It does not perform a calculation but rather checks for duplicate entries. The function returns one of three values:

- ✓ If one record match the criterion, DGET returns the criterion.
- ✓ If no records match the criterion, DGET returns the #VALUE! error.
- ✓ If more than one record matches the criterion, DGET returns the #NUM! error.

By testing to see whether DGET returns an error, you can discover problems with your data. Perhaps you suspect that a student has registered twice for a specific class. If this is true, two records will have the same Student ID and Class.

Figure 17-13 shows how to check if student RM2583 is entered more than once for Calculus 101. If there is more than one record, DGET returns an error. Cell F5 contains a formula that nests the DGET function inside the ISERROR function; all that is inside the IF function. If DGET returns an error, return one message; if DGET does not return an error, return a different message. Here is the formula:

```
=IF(ISERROR(DGET(Students,"Student ID",F2:G3)),F3 & " has duplicate records", F3 & " has one record")
```

Figure 17-13:
Using DGET
to test for
duplicate
records in a
database.

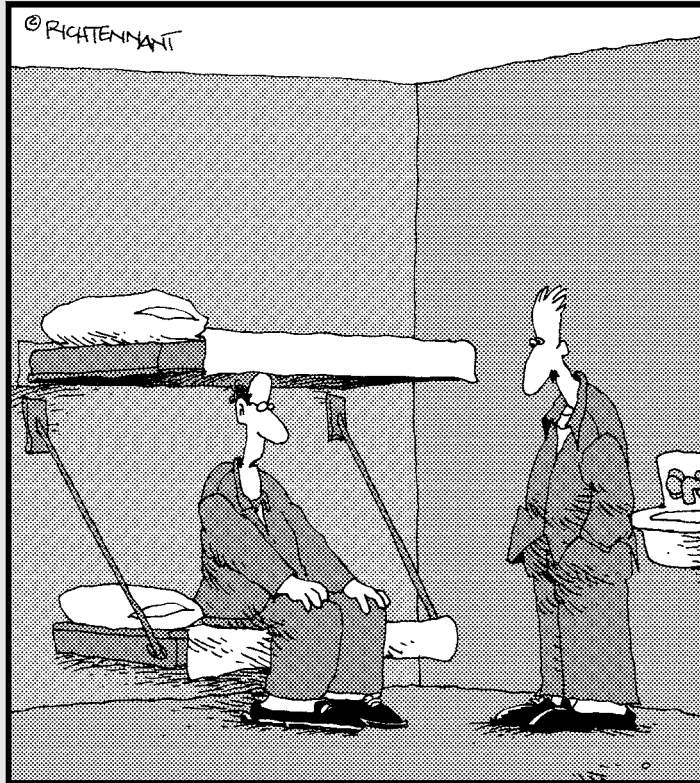
=IF(ISERROR(DGET(Students,"Student ID",F2:G3)),F3 & " has duplicate records", F3 & " has one record")					
C	D	E	F	G	H
Teacher	Final Grade	Student ID	Class		
Mr. Crasdale	77	RM2583	Calculus 101		
Mr. Young	81				
Ms. Morley	78				
Mr. Crasdale	86		RM2583 has duplicate records		
Mr. Harris	98				
Mr. Harris	98				

Part V

The Part of Tens

The 5th Wave

By Rich Tennant



"I started running 'what if' scenarios on my spreadsheet, like, 'What if I were sick of this dirtwad job and funneled some of the company's money into an off-shore account?'"

In this part . . .

Just when you think you discovered it all, we show you more! This part includes the top ten tips for working with formulas. These gems make your work easier than ever; you can write your own functions. Part V also has our list of the top ten functions. Actually, we give our top 15; we just could not narrow it down to ten! The hits just keep on coming!

Chapter 18

Ten-Plus Tips for Working with Formulas

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In This Chapter

- ▶ Making sure the order of operators is correct
 - ▶ Viewing and fixing formulas
 - ▶ Referencing cells and using names
 - ▶ Setting the calculation mode
 - ▶ Using wizards to get the work done
 - ▶ Writing your own functions
-

Several elements can help you be as productive as possible when writing and correcting formulas. You can view all your formulas at once and correct errors one by one. You can use add-in wizards to help write functions. You can even create functions all on your own!

Operator Precedence

One of the most important factors when writing formulas is to get the operators correct, and we do not mean telephone company operators. This has to do with mathematical operators — you know, little details such as plus signs, and multiplication signs, and where the parentheses go. *Operator precedence* — the order in which operations are performed — can make a big difference in the result. You have an easy way to keep your operator precedence in order. All you have to remember is “Please excuse my dear Aunt Sally.”

No, we have not lost our minds! This phrase is a mnemonic for the following:

1. Parentheses
2. Exponents
3. Multiplication
4. Division
5. Addition
6. Subtraction

Thus, parentheses have the first (highest) precedence and subtraction has the last precedence. Well, to be honest, multiplication has the same precedence as division, and addition has the same precedence as subtraction, but you get the idea!

For example, the formula $=1 + 2 \times 15$ equals 31. If you think it should equal 45, then you better go visit your aunt! The answer equals 45 if you include parentheses, such as this: $=(1 + 2) \times 15$.



Getting the order of the operators correct is critical to the well-being of your worksheet. Excel generates an error when the numbers of open and closed parentheses do not match, but if you meant to add two numbers before the multiplication, Excel will not know that you simply left the parentheses out!

A few minutes of refreshing your memory on operator order can save you a lot of headaches down the road.

Display Formulas

In case you haven't noticed, it's kind of hard to view your formulas without accidentally editing them. That's because anytime you are in "edit" mode and the active cell has a formula, the formula might incorporate the address of any other cell you click. This totally messes things up.

Wouldn't it be easy if you could just *look* at all your formulas? There is a way! It's simple. Go to the Options dialog box by choosing Tools⇨Options. Then click the View Tab. Figure 18-1 shows the dialog box with the View tab on top.

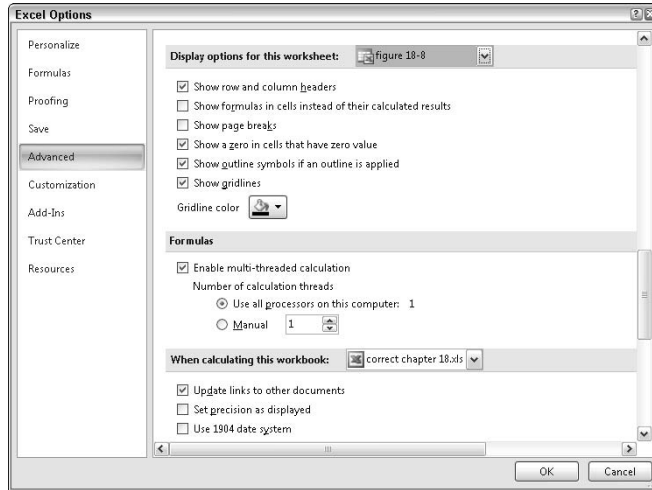


Figure 18-1:
Setting
Options.

Notice that under Window options is a check box for Formulas. This box tells Excel that for any cells that have formulas to display the formula itself instead of the calculated result. Figure 18-2 shows a worksheet that displays the formulas. To return to normal view, repeat these steps and uncheck the Formulas option. This option sure makes it easy to see what all the formulas are!

Figure 18-2:
Viewing
formulas the
easy way.

	A	B	C	D	E	F
1						
2						
3			Jan	Feb	Mar	Total
4		Amy	12221	42667	32456	=SUM(C4:E4)
5		Bill	52123	12943	76967	=SUM(C5:E5)
6		Jack	43434	34290	23643	=SUM(C6:E6)
7		Charlene	13245	67367	34568	=SUM(C7:E7)
8		Total	=SUM(C4:C7)	=SUM(D4:D7)	=SUM(E4:E7)	=SUM(F4:F7)
9						
10						



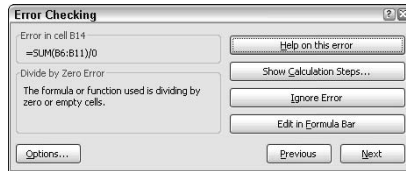
You can accidentally edit functions even when you have selected the View Formulas option. Be careful clicking around the worksheet.

Fixing Formulas

Suppose your worksheet has some errors — don't panic! It happens to even the savviest users, and Excel can help figure out what's going wrong. Under the Tools menu is a nifty item called Error Checking. Clicking the menu item

displays the Error Checking dialog box shown in Figure 18-3. That is, the dialog box appears if your worksheet has any errors. Otherwise, it just pops up a message that the error check is complete. It's that smart!

Figure 18-3:
Checking for
errors.



When there *are* errors, the dialog box appears and sticks around while you work on each error. The Next and Previous buttons let you cycle through all the errors before the dialog box closes. For each error it finds, you choose what action to take:

- ✓ **Help On This Error:** This leads to the Help system and displays the topic for the particular type of error.
- ✓ **Show Calculation Steps:** The Evaluate Formula dialog box opens, and you can watch step by step how the formula is calculated. This lets you identify the particular step that caused the error.
- ✓ **Ignore Error:** Maybe Excel is wrong? Ignore the error.
- ✓ **Edit in Formula Bar:** This is a quick way to just fix the formula yourself if you don't need any other help.

The Error Checking dialog box also has an Options button. Clicking the button opens the Error Checking tab from the Options dialog box. In the Error Checking tab you can select settings and rules for how errors are recognized and triggered.

Use Absolute References

If you are going to use the same formula for a bunch of cells, such as those going down a column, the best method is to write the formula once and then drag it down to the other cells by using the fill handle. The problem is that when you drag the formula to new locations, any relative references change.

Often this *is* the intention. When there is one column of data and an adjacent column of formulas, typically each cell in the formula column refers to its neighbor in the data column. But if the formulas all reference a cell that is not

adjacent, usually the intention is for all the formula cells to reference an unchanging cell reference. Get this to work correctly by using an absolute reference to the cell.



To use an absolute reference to a cell, use the dollar sign (\$) before the row number, before the column letter, or before both. Do this when you write the first formula, before dragging it to other cells, or you will have to update all the formulas.

For example, don't write this:

```
=A4 × (B4 + A2)
```

Write it this way instead:

```
=A4 × (B4 + $A$2)
```

This way all the formulas reference A2 no matter where you copy them, instead of that reference turning into A3, and A4, and so on.



Here's another timesaver — when you are entering or editing a formula, you can cycle a cell reference between relative, row absolute, column absolute, and fully absolute by placing the editing cursor on the reference and pressing F4.

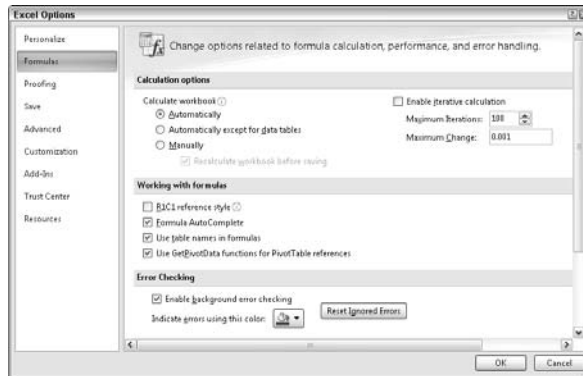
Turn Calc On/Turn Calc Off

The Excel default is to calculate your formulas automatically as they are entered or when you change the worksheet. In some situations you may want to set the calculation to manual. Leaving the setting on automatic is usually not an issue, but if you are working on a hefty workbook with lots of calculations, you may need to rethink this one.

Imagine this: You have a cell that innocently does nothing but display the date. But then there are dozens of calculations throughout the workbook that reference that cell. Then there are dozens more calculations that reference the first batch of cells that reference the cell with the data. Get the picture? In a complex workbook there could be a lot of calculating going on. And the time this takes can be noticeable.

Turning the calculation setting to manual lets you decide when to calculate. Do this in the Options dialog box; choose Tools⇒Options to get there. In the dialog box is a Calculation tab, shown in Figure 18-4. You can check for one of the automatic calculations settings or for manual calculation.

Figure 18-4:
Setting the
calculation
method.



Pressing F9 calculates the workbook. Use it when the calculation is set to Manual. Here are some further options:

What You Press

F9

Shift + F9

Ctrl + Alt + F9

What You Get

Calculates formulas that have changed since the last calculation, in all open workbooks

Calculates formulas that have changed since the last calculation, just in the active worksheet

Calculates all formulas in all open workbooks, regardless of when they were last calculated



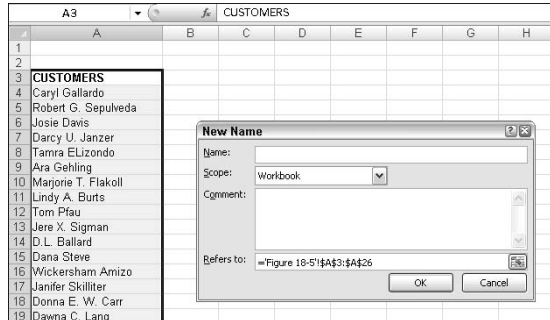
The calculation setting has no effect on whether you can enter a function. Even with calculation set to Manual, you can enter functions and get an initial returned value. The only catch is that the value won't update without pressing F9.

Use Named Areas

Heck, maybe it's just us, but we think it is easier to remember a word such as Customers or Inventory or December than it is to remember B14:E26 or AF220:AR680. So we create names for the ranges we know we'll reference in our formulas and functions.

Naming areas is easy to do, and in fact, you can do it two ways. The first is to use the Define Name dialog box. You can get to this dialog box by choosing Insert → Name → Define. In the dialog box, you set a range, give it a name, and press the Add button. See this in Figure 18-5.

Figure 18-5:
Defining a
named area.



This dialog box lets you add, update, and delete named areas. A really quick way to just add them (but not update or delete) is to

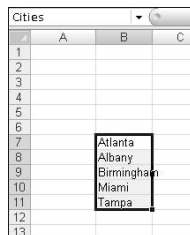
1. **Select an area on the worksheet.**
2. **Click in the Name Box and enter the name.**

The Name Box is part of the Formula Bar and sits to the left of where formulas are entered.

3. **Press Enter.**

Done! Now you can use the name as you please. Figure 18-6 shows a name being entered by using the Name Box. Of course you can use a particular name only once in a workbook.

Figure 18-6:
Defining a
named area
the easy
way.



Use Formula Auditing

There are precedents and dependents. There are external references. There is interaction everywhere. How can you track where the formula references are coming from and going to?

Use the formula auditing toolbar, that's how! First, make it visible by choosing View⇨Toolbars. Then use it to find the references that go into a formula and where cells are referenced. Figure 18-7 shows the toolbar and the tracing arrows that match formulas with references.

	A	B	C	D	E	F	G	H
1								
2								
3		June		June total				
4		121		1019				
5		232						
6		434						
7		232						
8							Grand total	
9							2451	
10								
11		July		July total				
12		665		1432				
13		132						
14		245						
15		190						
16								

Figure 18-7:
Auditing
formulas.

The formula auditing toolbar has a number of features for wading through your formulas. Besides showing tracing arrows, it also can check errors, evaluate formulas, check for invalid data, and add comments to worksheets.

Use Conditional Formatting

Just like the IF function returns a certain value when the first argument condition is true and another value when it's false, conditional formatting lets you apply a certain format to a cell when a condition is true. This feature is implemented in the Conditional Formatting dialog box under Format⇨Conditional Formatting.

The dialog box, shown in Figure 18-8, lets you set the condition and select the format that is applied when the condition is met. For example, you could specify that the cell be displayed in bold italics when the value it contains is greater than 100.

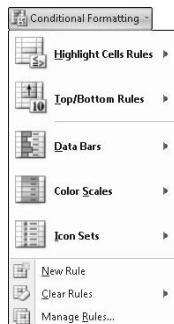


Figure 18-8:
Applying a
format
when a
condition
is met.

Conditions can be one of the following. A value is:

- ✓ Between two numbers
- ✓ Not between two numbers
- ✓ Equal to a number
- ✓ Not equal to a number
- ✓ Greater than a number
- ✓ Less than a number
- ✓ Greater than or equal to a number
- ✓ Less than or equal to a number

When the condition is true, formatting can control the following:

- ✓ **Borders**
- ✓ **Font settings:** Style, color, bold, italic, and so on
- ✓ **Patterns:** A cell's background color

Conditional formatting is useful to call attention to certain values in a worksheet. In accounting worksheets, for example, negative values are often displayed in red.

Use the Conditional Sum Wizard

The Conditional Sum Wizard is available as an add-in and you must load it before you can use it. Do this by choosing Tools⇨Add-ins, and checking the Add-Ins dialog box, shown in Figure 18-9.

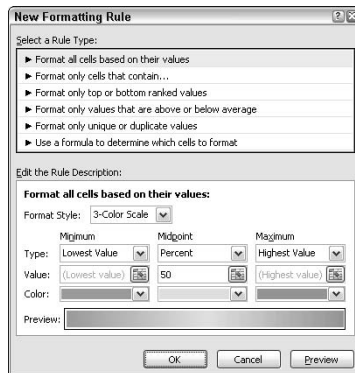


Figure 18-9:
Selecting
add-ins to
load.

After the add-in is loaded, the Tools menu has a new submenu — Conditional Sum. Selecting this starts the Conditional Sum Wizard. This wizard walks you through setting the parameters to sum values in a list that meet a condition. Figure 18-10 shows how the wizard starts.

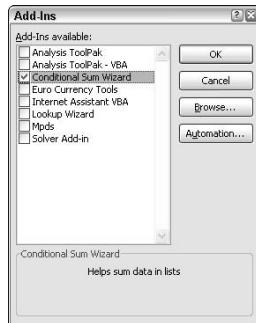


Figure 18-10:
Running the
Conditional
Sum Wizard.

The wizard picks which column has the values to sum and which column has the values to test for the condition. The end result is a sum of just the values that have met the condition.



The Conditional Sum Wizard creates an array formula that uses the SUM and IF functions. The Conditional Sum Wizard doesn't provide any functionality beyond what you could do yourself — it just simplifies the task. The result is a formula such as this:

```
=SUM(IF($A$6:$A$11="San Francisco", $C$6:$C$11, 0))
```

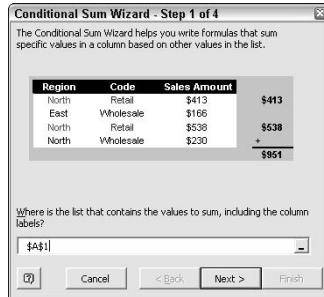
Of course the wizard makes the entry of such a formula easier, as a good wizard should.

Use the Lookup Wizard

The Lookup Wizard comes as an add-in. Load it by choosing Tools⇨Add-ins, and then selecting it in the Add-Ins dialog box (shown earlier in Figure 18-9).

The Lookup Wizard finds the value at a selected row and column intersection in a range you specify. The range must consist of at least two rows or columns. Figure 18-11 shows the wizard finding a value.

Figure 18-11:
Using the
Lookup
Wizard.



Like the Conditional Sum Wizard, the Lookup Wizard does not do anything that you could not do yourself, but it does make it easier to find a value in a table. The result of the Lookup Wizard is a formula that combines the INDEX and MATCH functions, such as this:

```
=INDEX($A$5:$C$11, MATCH(C21,$A$5:$A$11, ),  
MATCH(C17,$A$5:$C$5, ) )
```



Both the Conditional Sum Wizard and the Lookup Wizard give an option to return not just the found value but also the parameters used to get the result. This means that instead of having a result that by itself is meaningless, you can copy out the parameters and place them next to the result.

Create Your Own Functions

Despite all the functions provided by Excel, you may need one that you just don't see offered. Excel lets you create your own functions by using VBA programming code; your functions show up in the Insert Function dialog box.

Okay, we know what you're thinking: Me, write VBA code? No way! It's true — this is not for everyone. But nonetheless, here is a short and sweet example. If you can conquer this, then you might want to find out more about programming VBA. Who knows, maybe one day you'll be churning out add-ins of your own!

Follow along to create custom functions:

1. Choose **Tools** → **Macro** → **Visual Basic Editor** or press **Alt + F11**.

This gets you to the Visual Basic Editor, where VBA is written.

2. Choose **Insert** → **Module** in the editor.

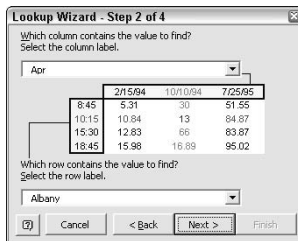
You have an empty code module sitting in front of you. Now it's time to create your very own function!

3. All you have to do is type this programming code, shown in Figure 18-12:

```
Public Function Add(number1 As Double, number2 As
    Double)
    Add = number1 + number2
End Function
```

After you type in the first line and press Enter, the last one appears automatically. This example function adds two numbers, and the word Public lists the function in the Insert Function dialog box. You may have to find the Excel workbook on the Windows task bar because the Visual Basic Editor runs as a separate program.

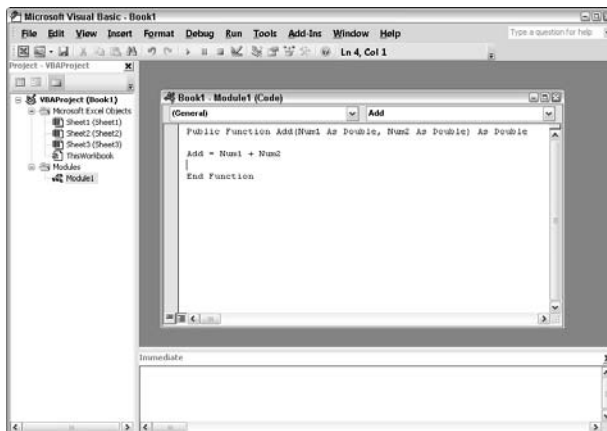
Figure 18-12:
Writing
your own
function.



4. Return to Excel to find and use the function in the Insert Function dialog box, in the User Defined Category.

Figure 18-13 shows this.

Figure 18-13:
Finding the
function in
the User
Defined
category.



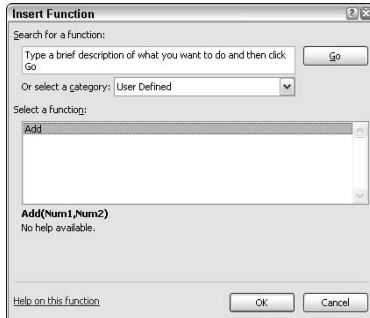
5. Click OK.

The dialog box opens, ready to receive the arguments; see Figure 18-14. Isn't this incredible? It's as if you are creating an extension to Excel, and in essence you are.



You can enter `=Add (` into a cell and use the function you created that way — just like any other Excel function.

Figure 18-14:
Using the
custom Add
function.



This is a very basic example of what you can do by writing your own function. The possibilities are endless, but, of course, you need to know how to program VBA. We suggest reading *Excel VBA Programming For Dummies*, by John Walkenbach (Wiley).

Chapter 19

Ten-Plus Functions You Really Should Know

In This Chapter

- ▶ Summing, averaging, and counting
- ▶ Rounding numbers
- ▶ Using IF for conditional results
- ▶ Using the current date and time
- ▶ Determining whether a value is a number
- ▶ Finding the smallest and largest value
- ▶ Using conditional summing and counting

This chapter lists the top ten Excel functions. Actually, it lists the top 15, but in some cases two related functions are treated as a single item. To be fair, there is no absolute top-ten list of functions, but over the years (don't ask how many!) we have worked on hundreds of worksheets and saw some of the same functions used all the time.

The functions in this list are of the type that apply to a wide array of needs. You won't see a financial function or any advanced statistical function — just the basics — but knowing the functions in this chapter is essential to good Excel work. You can always refer here for a quick brush-up on how to use these important functions.

SUM

Adding numbers is one of the most basic mathematical operations. And so there is the SUM function dedicated to doing just that. SUM takes up to 30 arguments. Each argument can be a single number or a range containing multiple numbers. That means SUM can add up a whole bunch of numbers! The syntax follows:

```
=SUM(number 1, number 2, ...)
```

You can also use SUM with a range, as shown here:

```
=SUM(A1:A12)
```

You can also use SUM with more than one range, such as this:

```
=SUM(A1:A12, B1:B12)
```

AVERAGE

Although technically a statistical function, AVERAGE is so often used it deserves a place in the top ten functions. Everyone is interested in averages. What's the average score? What's the average salary? What's the average height? What's the average number of hours we watch TV? (That's a sore spot in our households!)

AVERAGE can take up to 30 arguments. Each argument can be a number or a range that contains numbers. The syntax follows:

```
=AVERAGE(number 1 ,number 2 ,...)
```

You can also use AVERAGE with a range, as shown here:

```
=AVERAGE(A1:A12)
```

You can also use AVERAGE with more than one range, such as this:

```
=AVERAGE(A1:A12, B1:B12)
```

COUNT

COUNT counts the number of cells in a range that contain numbers. It does not provide any sum — just the count. For a list with ten numbers, for example, COUNT returns 10, regardless of what the numbers are.

COUNT takes up to 30 arguments, which can be cell references, range references, or numbers themselves. COUNT ignores non-numeric values. If an argument to COUNT is A1:A10 but only two cells contain a number, then COUNT returns 2. The syntax follows:

```
=COUNT(cell reference 1, cell reference 2,...)
```

You can also use COUNT with a range, as shown here:

```
=COUNT(A1:A12)
```

You can also use COUNT with more than one range, such as this:

```
=COUNT(A1:A12, B1:B12)
```

INT and ROUND

The INT and ROUND functions both work by removing or reducing a number's decimal portion. They differ in exactly *how* they remove it.

INT

INT simply drops the decimal portion without rounding — that is, without regard to whether the number is closer to the next higher integer or the next lower integer. Be aware that INT always truncates to the next lower integer. For example, INT changes 12.05 to 12, but it also changes 12.95 to 12. Also, INT changes both -5.1 and -5.9 to -6, not to -5, because -6 is the next lower integer. INT takes but the single number argument. The syntax follows:

```
=INT(number)
```

ROUND

On the other hand, the ROUND function lets you control how the decimal portion is handled. ROUND takes two arguments — the number to be manipulated and the number of decimal places to round to. This gives you more control. A number such as 5.6284 can become 5.628, 5.63, 5.6, or just 6. ROUND always rounds up or down to the nearest number of the next significant digit, so 5.628 becomes 5.63, not 5.62.

ROUND turns 12.95 into either 12.9 or 13, depending on the setting of the second argument. Note that there are two functions — ROUNDUP and ROUNDDOWN — that round in one direction only. The syntax for ROUND follows:

```
=ROUND(number, number of decimal places to round to)
```

The syntax for ROUNDUP and ROUNDDOWN is the same as ROUND:

```
=ROUNDUP(number, number of decimal places to round to)
```

```
=ROUNDDOWN(number, number of decimal places to round to)
```

IF

IF is a very handy function. It tests a condition and then returns one of two results depending on the outcome of the test. The test must return a true or false answer. For example, a test may be `B25 > C30`. If true, then IF returns its second argument. If false, IF returns its third argument.

IF is often used as a validation step to avoid unwanted errors. The most common use of this is to test whether a denominator is 0 before doing a division operation. By testing for 0 first, you can avoid the `#DIV/0!` error.

One of the great things about IF is that the result can be a blank. This function is great when you want to return a result if the test comes out one way but not if the result is otherwise. The syntax follows:

```
=IF(logical test, value if true, value if false)
```

NOW and TODAY

The NOW function returns the current date and time according to your computer's internal clock. TODAY returns just the date. If the date or time is wrong, it can't help you with that.

A common use of NOW is to return the date and time for a printed report. You know, so a message such as "Printed on 10/24/2004 10:15" can be put on the printed paper.

A common use for TODAY is to calculate the elapsed time between a past date and "today." For example, you might be tracking a project's duration. A cell on the worksheet has the start date. Another cell has a formula that subtracts that date from TODAY. The answer is the number of days that have gone by.

NOW and TODAY take no arguments. The syntax for each follows:

```
=NOW ( )
```

```
=TODAY ( )
```



When you put either NOW or TODAY in a cell, the format automatically changes to the default date format. That way the date and (with NOW) time display properly. You can change to a different date/time format if desired by right-clicking the cell and selecting Format Cells from the pop-up menu.

HLOOKUP and VLOOKUP

HLOOKUP and VLOOKUP both find a value in a table. A *table* is an area of rows and columns that you define. Both of these functions work by using a search value for the first argument that, when found in the table, helps return a different value.

In particular you use HLOOKUP to return a value in a row that is in the same column as the search value. You use VLOOKUP to return a value in a column that is in the same row as the search value. The syntax for these functions follows:

```
=HLOOKUP(lookup value, table area, row , match type)
```

```
=VLOOKUP(lookup value, table area, column, match type)
```

ISNUMBER

A rose is a rose and by any other name would smell as sweet, but numbers don't get off that easy. For example, 15 is a digit, but fifteen is a word. The ISNUMBER function tells you, flat-out true or false, if a value in a cell is a number (including the results of formulas). The syntax follows:

```
=ISNUMBER (value)
```

MIN and MAX

MIN and MAX find the respective lowest or highest numeric value in a range of values. These functions take up to 30 arguments, and an argument can be a range. Therefore, you can test a large list of numbers simply by entering the list as a range. The syntax for these functions follows:

```
=MAX(number1, number2, ...)
```

```
=MIN(number1, number2, ...)
```

You can also use MIN and MAX with a range, as shown here:

```
=MAX(A1:A12)
```

or with more than one range, such as this:

```
=MAX(A1:A12, B1:B12)
```

SUMIF and COUNTIF

SUMIF and COUNTIF, respectively, sum or count values if a supplied criterion is met. This makes for some robust calculations. With these functions it's easy to return answers for a question such as "How many shipments went out in October?" or "How many times did the DJIA go over 10,000 last year?"

SUMIF takes three arguments:

- ✓ A range in which to apply the criteria
- ✓ The actual criteria
- ✓ The range from which to sum values

A key point here is that the first argument may or may not be the same range from which values are summed. Therefore, you can use SUMIF for a question such as "How many shipments went out in October?" but also for one such as "What is the sum of the numbers over 100 in this list?" The syntax for SUMIF follows:

```
=SUMIF(range, criteria, sum_range)
```


Note too that the third argument in SUMIF can be left out. When this happens, SUMIF uses the first argument as the range in which to apply the criteria and also as the range from which to sum.

COUNTIF counts the number of items in a range that match criteria. This is just a count. The value of the items that match the criteria doesn't matter past the fact that it matches the criteria. But after a cell's value matches the criteria, the count of that cell is 1. COUNTIF takes just two arguments:

- ✓ The range from which to count the number of values
- ✓ The criteria to apply

The syntax for COUNTIF follows:

```
COUNTIF(range,criteria)
```


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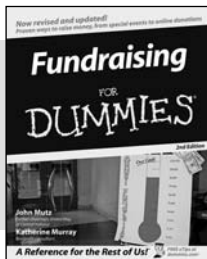
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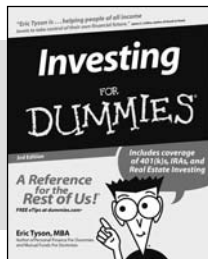
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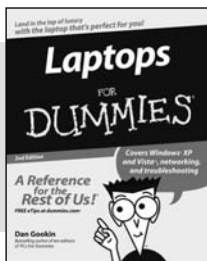
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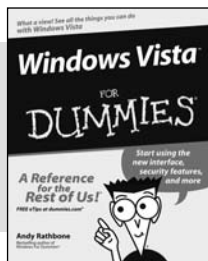
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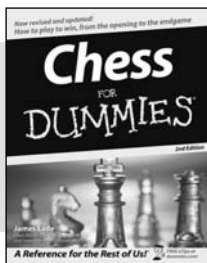
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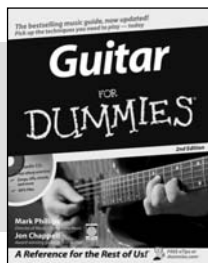
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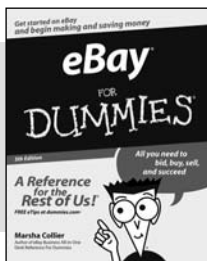
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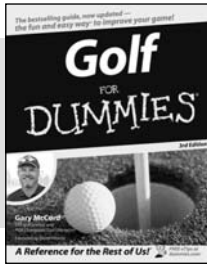
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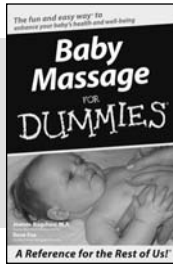
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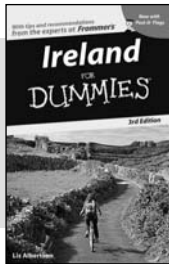


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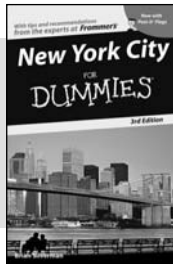
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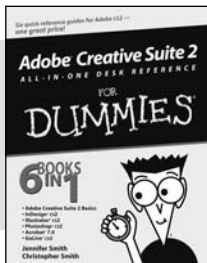


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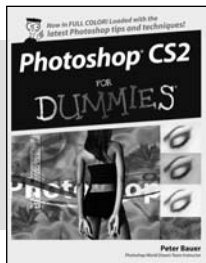
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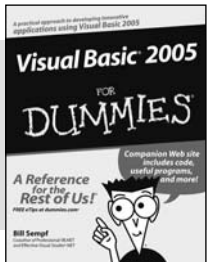


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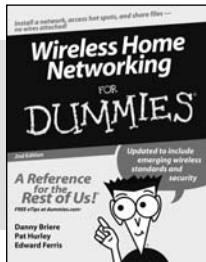
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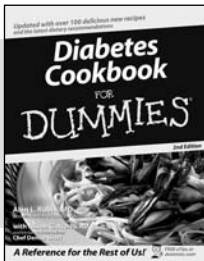
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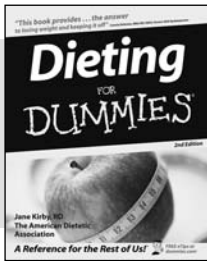
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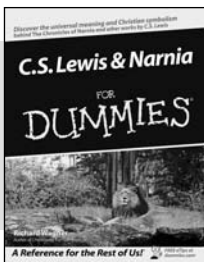
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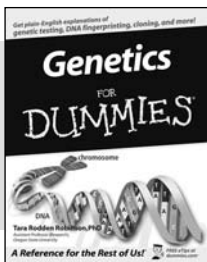
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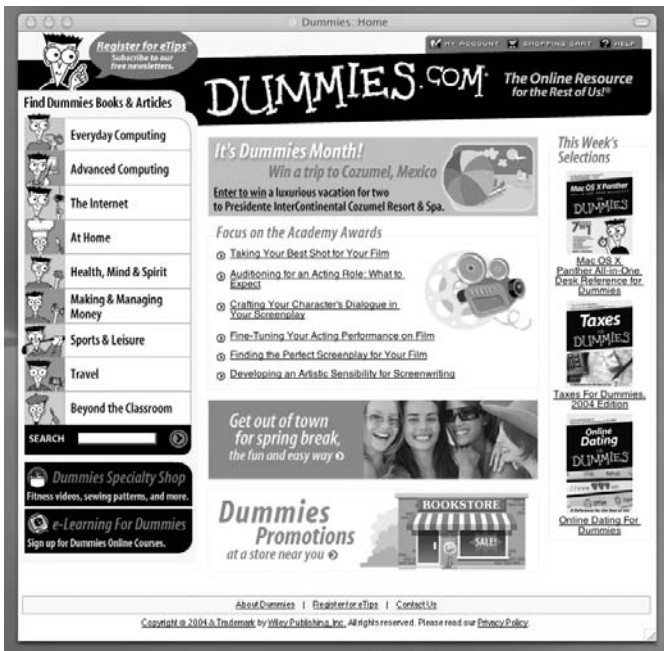


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